

NA NEWSLINE

WORLD SERVICE OFFICE, INC. • P.O. BOX 9999, VAN NUYS, CA 91409-9999 • 818-780-3951

VOLUME 7

JANUARY 1992

NUMBER 1

LITERATURE PRICE INCREASE

This month, the WSO Board of Directors will take action on a proposal to increase prices by 10%. The proposal is to take effect February 1. With this increase, the retail price of the Basic Text will be \$8.80. The board is taking this action because last year's Basic Text sales dropped for the second year in a row, resulting in an estimated overall loss of over \$300,000.00. This followed on an overall \$360,000.00 loss in 1990. Our cash reserves are very low. Without the 10% price increase, portions of our World Service Office would have to be closed down.

We always knew that, eventually, Basic Text sales would decline. We also knew that, when they did, we would either have to increase prices, reduce expenses, add a new book or two to our sales inventory, or shut down portions of our fellowship's WSO. That time has come.

In 1991, we took steps to cut our expenses to keep from losing more money. By not hiring new workers to replace those who went to work elsewhere, we cut staff by as much as 12% in the course of the year. We also trimmed the costs involved in producing information pamphlets, service handbooks, chips and medallions, and the Basic Text. Even after taking these steps, we suffered another major loss in 1991.

Given our large losses these last two years, how have we paid our bills? Thankfully, many of our suppliers have let us stretch out our payments. However, our suppliers are not having any easier a time with the current recession than we are. Some cannot continue to wait out our money problems. We will not survive another year without either increasing our

prices or shutting down a portion of our fellowship's World Service Office.

Some members have asked us whether we really need to increase our prices since the daily meditation book is on the way. True, once *Just for Today* is approved and published, sales will improve WSO's financial picture. However, it will be at least a year before that effect is really felt.

Other members have asked why we don't reduce the discounts we give our larger customers instead of raising prices. (We receive an average of \$6.08 after discounts for each Basic Text we sell.) We are already considering a reduction in our discount rates. However, the decision to do that could greatly affect many local NA offices. That's why we're continuing to evaluate the idea of reducing our discounts.

The 10% price increase going into effect February 1 is the first-ever jump in the price of the Basic Text. Since we first published the book in 1983, we have sold the Basic Text at a retail price of \$8.00 plus shipping and handling and, in California, state sales tax. If you pay more than \$8.00 where you live to buy a Basic Text today, it's not because of any previous WSO price increases.

THE NEWSLINE IS BACK

This past year has been difficult. We have been limited in both time and money and often had to postpone even important projects. Production of the *Newsline* was one of the projects that was delayed. We're back now and fully intend to provide three *Newslines* per year. Communication has been given a high priority, and we will continue to seek ways to keep you up to date. Thanks for bearing with us during these belt-tightening times.

The directors of your World Service Office want you to know that the February 1 price increase is not a quick fix for the office's financial problems. It is only one of several measures that are being taken to insure that your WSO can continue to provide the services our fellowship expects and deserves. None of us are happy with the idea of increasing prices by 10%, but we believe increasing prices is better than shutting down portions of your World Service Office. Those who want more details on the price increase should see the January 1992 *Conference Report*, available from your RSR or by contacting the WSO.

UPCOMING MATERIAL FOR FELLOWSHIP REVIEW AND INPUT

It Works: How and Why

The Steps

The review form of Steps One through Six should be available for fellowship review and input by December 20, 1991. Use the clip-out form on page 15 to order your copies.

The Traditions

The review form of Traditions Seven through Twelve should be available for fellowship review and input by January 15, 1992. The format for this item will be identical to the review form on Traditions One through Six; in fact, the pagination for this new item will start at page 57 to accommodate individuals who wish to have a complete set of the review form of the traditions. The review form of Traditions One through Six is still available through the WSO (Item #1161). Use the clip-out form on page 15 to order your copies.

An Open Invitation To The Fellowship

THE WORLD SERVICE BOARD OF TRUSTEES FEBRUARY 1992 MEETING

From 1:30 PM Feb. 13, 1992

Until 12:00 PM Feb. 16, 1992

The Royal Roussillon Hotel

1600, rue St-Hubert

Montreal, Quebec, Canada H2L 3Z3

In Canada—(514) 849-3214

US Toll Free—(800) 363-6057

Single or Double Rooms

\$59.59 per night

NEW MATERIALS FOR WSC'92 APPROVAL NOW AVAILABLE

Just for Today—

Daily Meditations for Recovering Addicts

Our fellowship's first book, the Basic Text, was approved almost ten years ago at the 1982 meeting of the World Service Conference. This coming year at WSC'92, the fellowship will have the chance to vote on our second major work, *Just for Today*. The book has 366 daily meditations on topics that "range from the nuts and bolts of recovery to the vast array of intangible spiritual concepts existent," says the book's foreword. WSC Literature Committee work on *Just for Today* went into full swing early this May and was completed on November 21. The approval form of the daily meditation book, including a subject index, is now available for purchase through the World Service Office. Use the clip-out form on page 15 to order your copies.

Single copies—\$6.00—Item #1110

Bundles of 5 copies—\$19.25—Item #1111

Twelve Concepts for NA Service (booklet)

The Twelve Concepts have been on the agenda of the WSC Ad Hoc Committee on NA Service since early 1988, first appearing as the Twelve Principles of Service in April 1989 and then in revised form as the concepts in September 1989. For eighteen months, the 1989 review draft was the subject of widespread fellowship discussion. In 1990, the ad hoc committee held six multiregional workshops across the United States to hear the thoughts of NA members on the Twelve Concepts. A final review form, developed from those workshops, was released in March 1991 for another six months of fellowshipwide evaluation. Finally, on November 9, the WSC Ad Hoc Committee on NA Service completed *Twelve Concepts for NA Service*. This proposed 38-page booklet, up for approval at WSC'92, contains a brief introduction, essays on all twelve concepts, and short study notes to aid individuals and workshop groups. Use the clip-out form on page 15 to order your copies.

Single copies—\$1.65—Item #1162

Bundles of 25 copies—\$22.00—Item #1163

Fellowship Intellectual Property Trust (handbook)

In the aftermath of last year's controversy over unauthorized publication of an early edition of NA's Basic Text, the World Service Conference approved three motions reaffirming the World Service Office's responsibility to protect Narcotics Anonymous "intellectual property"—that is, the rights to the NA name and logos and the copyrights to NA literature. Following up on those motions, the World Service Board of Trustees is proposing the establishment of a legal trust to further safeguard the fellowship's literature and logos. A 32-page handbook describing the creation and administration of this proposed Fellowship Intellectual Property Trust will be up for approval at WSC'92. The handbook comes with notes explaining the proposed policies and procedures, and is available through the World Service Office. Use the clip-out form on page 15 to order your copies.

Single copies—\$1.65—Item #2114

Bundles of 25 copies—\$22.00—Item #2115

EXECUTIVE DIRECTOR UPDATE

Our new executive director, Joe Gossett, has successfully completed a six-month probationary period and is rapidly learning about the WSO and its role in the NA Fellowship. Joe comes to us with eighteen years of nonprofit experience, one-half of which was in the role of executive director. Joe has also had senior staff experience in international nonprofit organizations and has operated his own publishing company. Joe's academic background includes a master's degree earned at Rutgers, Princeton, and University of Manchester, England, and a postgraduate certificate in nonprofit administration from the Harvard University Graduate School of Business.

Joe has often summarized his perspective of nonprofit organization executive leadership as providing decision-making tools and information to trusted servants rather than attempting to make decisions for them. Joe's executive director style quickly becomes apparent when working with him, as he often encourages trusted servants to new levels of involvement and responsibility. Joe has total trust in the ability of the fellowship to reach appropriate decisions when the fellowship receives the necessary tools and information.

The search process to hire the most appropriate executive director for the WSO was long and complex, but we have obtained an excellent match. Joe loves his job and we love having him with us.

WSO FACILITIES REPORT

In May, the WSO was informed by one of their landlords that he was listing one of the buildings occupied by WSO for sale. The WSO board responded by beginning a process to evaluate our facilities options. While many alternatives were considered, no commitments were made until final results were obtained from the "For Sale" listing. In October, the owner of the building discontinued the "For Sale" listing and offered a two-year lease extension which was accepted by the WSO board.

ADDITIONAL NEEDS UPDATE

Over the past few months, there has been an increase in activity in the area of additional needs. A new WSB Additional Needs Panel member has been assigned to the WSB External Affairs Committee by the trustees. Betsy M. from Southern California, USA, has a long history of involvement in this area, having been a past member of the WSC Additional Needs Ad Hoc Committee. Much gratitude and appreciation is due to the outgoing panel member, Gordon P., for his efforts and assistance over the past eighteen months.

Darwyn L., from Mississippi, remains very involved and motivated in assuring the message of recovery is carried to addicts with additional needs. He recently attended the Multiregional Additional Needs Learning Day in Regina, Saskatchewan, Canada. As a result of this workshop and the help of many committed members working with hearing-impaired addicts, hopes are high that the White Book will soon be interpreted into American Sign Language on video tape. We will inform the fellowship as progress is made on this front.

In their efforts to reopen communications with interested members, both of the panel members are requesting that local additional needs subcommittees send updated mailing addresses to the WSO. This information will be incorporated into a mailing list for future communications. Most of the contact information presently available is several years old. Also, contact information from individual members who are involved in additional needs work on an area or regional level would be appreciated. Please send your updates to the attention of the trustee coordinator as soon as possible.

The resource material available from the WSO on additional needs is also somewhat sparse. Subcommittee guidelines, suggestions on how groups can assist members with additional needs in receiving our message of recovery (ASL, audio or video taping), accessibility for physically handicapped members, or any other information which can be shared so that

our primary purpose can be fulfilled would be greatly appreciated. Again, please send this information to the trustee coordinator at WSO.

In addition, another Multiregional Additional Needs Awareness Weekend is occurring February 28-March 1, 1992 in Johnson City, Tennessee, USA. The Mountain Area of the Volunteer Region is hosting this event and invites all interested members to attend. For further information on this event, call (615) 434-0262 or (615) 753-7674. The Johnson City Holiday Inn will be the site for this event. Room reservations can be made by calling 1-800-HOLIDAY, using the booking code ANA.

WSO BUSINESS PLAN DEVELOPMENT

Development of a long-range business plan is the best way we can prepare for the future. A committee of the WSO Board of Directors is currently in the process of creating a plan with the best information available. It is often difficult to plan how we will respond to future demands before we know what future demands will be made. The WSO does not want to simply play it by ear, so we will do our best to develop an appropriate plan and share it with all interested parties. This approach will allow us to benefit from greater fellowship participation and will also allow the fellowship to see how current activities figure into a long-range plan.

ACCOUNTANT NEEDED

The WSO is launching a fellowshipwide search to hire an accountant with supervisory skills. We are seeking an individual with an accounting degree and supervisory experience to fill this senior-level position at the WSO. Detailed information is available by contacting the WSO personnel manager. Interested individuals should send a comprehensive resume to the WSO personnel manager immediately.

NEW COMMUNICATION EMPHASIS AT THE WSO

Accurate communication is always a two-way street. Your WSO needs fellowship involvement to successfully improve our communication. The WSO has taken the following steps to improve communication:

1. Work Plan Reports

Immediately after the World Service Conference, the WSO compiled a list of requests from the WSC, using this list as the basis of our Annual Work Plan. Progress reports in achieving Annual Work Plan goals are reported every month to all WSC participants. If you are interested in this level of information, please contact your RSR for a copy of these monthly reports.

2. Weekly Conference Calls

The chairpersons of the WSC, the WSB, the WSO board and WSO senior management participate in a conference call every week. This approach assures that all three service arms and WSO staff are receiving the same information in a timely manner.

3. The production of the *Newslines* has been restructured to assure more comprehensive information and timely distribution.

Distribution of the above information is the first step in communication; the next step is up to you. If you have questions about any WSO activity, please review materials we have sent or call us at the WSO. Our number is (818) 780-3951. We would much rather give you accurate information than attempt to correct misinformation at a later date.

NEWS FROM HOSPITALS & INSTITUTIONS

Attention all regions and areas: Help us be accountable. Please ask your H&I chairperson or your designated H&I contact to notify the WSO H&I Department of the following items so that H&I doesn't waste money on postage:

1. H&I Address—

Advise WSO H&I if you prefer your H&I mail to be sent to your home or to your regional address. Your chosen address will be released to inmates who request a local contact. Send WSO H&I the correct address. Only one address per committee, please.

2. Trusted Servants—

Advise WSO H&I, in writing, of all address and position changes, whether it be someone resigning, rotating, or newly elected.

We encourage all trusted servants working in H&I to write up your H&I experiences: How you formed your area or regional committee; how your committee finds solutions to growing pains; how you work with facilities; how the *Hospitals and Institutions Handbook* applies in your vicinity; and, how your facilities work with you. Also, please send copies of any sunshine letters you have received. Many new committees call the WSO for assistance, and we don't have current experience to offer unless you send it to us.

The *Reaching Out* subscription plan became a reality with the July 1991 issue. We apologize for the tardiness of the issue. The WSO H&I Department sent 1,500 federal, state, county, and provincial institutions introductory issues of *Reaching Out* and subscription information cards. Each \$28 yearly subscription includes twenty copies per quarter, a total of eighty copies per year. Existing allotments to H&I committees or individuals are not affected by this new plan, nor are inmate requests. Use the clip-out form on page 16 to order your copies.

Besides being a newsletter, *Reaching Out* announces all H&I awareness or learning days. Plan your events in advance and share them with the whole fellowship. The deadline for each issue is sixty days prior to publication.

Behind the Walls, approved by last year's WSC, continues to be a hit. It can be ordered from WSO item #9300. It is also available on a tape (Inventory Item #8806) which includes Informational Pamphlets #20, *Hospitals, Institutions, and the NA Member*, and #23, *Staying Clean on the Outside*.

FROM THE WSB TRADITIONS AD HOC COMMITTEE

The committee has met four times since our last report in the *Newsline*. The first meeting took place December 14-16, 1990. As noted in the December 1990 *Newsline*, the primary writer for this project resigned shortly after the October meeting. The committee spent some time at its December meeting discussing the resulting changes in the staff team. A new writer was assigned on a temporary basis to assist the committee in its work until a permanent replacement could be found.

The committee spent the majority of this meeting reviewing first drafts of Traditions Five and Six and reviewing and factoring in input received from members of the World Service Board of Trustees and the WSC Literature Committee on second drafts of Traditions Three and Four. The committee gave a considerable amount of direction to the staff team in revising drafts of Traditions Five and Six. Once these directions were followed, the resulting drafts were sent to the WSB and the WSCLC for their individual review. Similarly, the committee gave further direction to the team on the drafts of Tradition Three and Four. When the revisions were completed, they were mailed out to the WSB for its consideration.

The final discussion during this meeting focused on some preliminary plans for the committee's panel presentation at WSC '91. The committee expressed its hope that its work would have progressed to the point that it would be able to release drafts of the first six traditions for fellowship review and input by or at the time of the 1991 conference. The committee was also looking forward to the fellowship's response to the prereview drafts of Traditions One and Two, which had been mailed out in November 1990.

The next meeting of the committee occurred during the weekend of March 1-3, 1991. The major tasks facing the committee during this meeting were the review of the responses received from the fellowship on Traditions One and Two and reviewing and factoring in the input from members of the WSB and the WSCLC on Traditions Five and Six.

The response from the fellowship was greater than anticipated; over 180 replies were received to the questionnaire. The overwhelming majority of the comments were in favor of the direction being taken by the committee in its presentation of the material

on the traditions. The committee spent a considerable amount of time reviewing the responses received and making changes in the drafts of Traditions One and Two.

During the lengthy review of the material on Traditions Five and Six, the committee completed a fairly major revision on these drafts. Although the ad hoc group had wanted to review drafts of Traditions Seven and Eight, time constraints and the work load of the staff members assigned to the committee required that further discussion on those drafts be put on hold until after the conference.

The final item for discussion during this meeting was the upcoming combined meeting with the full World Service Board of Trustees in the beginning of April 1991, the panel presentation at WSC '91, and plans for the next conference year's work schedule. The combined meeting, scheduled for April 6 and 7, was to be spent reviewing drafts on the first six traditions. Depending upon the nature of the input received during that meeting, the WSB then would decide whether to release all or part of the drafts on Traditions One through Six for fellowship review and input. Other discussion was expected to center on the next year's work schedule.

The next meeting we have to report on is the combined meeting with the full WSB, which took place on April 6-7 in Van Nuys. During this meeting, final changes were made to drafts of Traditions Five and Six, and preparations were made to release the first six traditions for fellowship review and input.

The first half of the traditions portion of *It Works, How and Why* was released at WSC '91. The deadline for fellowship input was October 1, 1991. If you wish to order a copy of the review form of Traditions One through Six, please use the clip-out form on page 15 to order your copies.

Our last meeting before this report was written occurred July 26-28, 1991 in Van Nuys. During the meeting, the committee approved a revision to their meeting schedule, calling for five more meetings between now and WSC '92 next April. While the schedule was revised, the committee still intends to release the second half of its portion of *It Works, How and Why* by January 15, 1992. Use the clip-out form on page 15 to order your copies. That material will then be out for review and input until July 15, 1992.

PUBLIC RELATIONS AND THE TRADITIONS

The following is not a policy statement from the World Service Board of Trustees. It is intended merely to stimulate thought and discussion on the importance of our public relations and their effect on Narcotics Anonymous

—WSB External Affairs Committee

We know how important our relations with one another are in NA, because we need one another to continue recovering from addiction. But, even though our groups are autonomous, our fellowship needs more than just the support of our own members. Our community relations also contribute to the fellowship's growth and survival. And that's what this bulletin is about: the principles behind NA's public relations policy. First, we'll look at two reasons why our fellowship seeks good relations with the community. Then, we'll look at what NA's traditions say about our public relations activities.

Community relations— practical importance

It's a given in NA that, as recovering addicts, we have to share our recovery with others in order to stay clean. The same applies to our groups. Without newcomers, the most important people in our meetings are absent. Narcotics Anonymous maintains its vitality by fulfilling its primary purpose: carrying the message to the addict who still suffers.

What does that have to do with our public relations? Simple. NA cannot help addicts if they never hear of us, or if our reputation is such that addicts are advised to steer clear of us. True, NA will reach some addicts directly, good community relations or not. Our members will invite friends, family members, and co-workers who seek recovery to attend our meetings. Other addicts will hear of us at H&I presentations; if they need help, they'll know who to call.

The vast majority of still-suffering addicts, however, must be reached indirectly, through others in the community. Most addicts will only hear of us through media reports and announcements, professional referral, or direction given by members of the community-at-large—or they won't hear of us at all. To fulfill our

primary purpose, we will need to seek good, cooperative relations with the community around us. We can't fulfill that purpose on our own.

Community relations—a spiritual path

In NA public information work, we acknowledge that we're "a part of," not "apart from" the community around us. We cannot play our part in fulfilling our fellowship's primary purpose on our own resources alone. And the actions we take to fulfill our primary purpose affect our community, not just our fellowship. Our group, our PI subcommittee, our ASC, our region, and our world services are but parts of a much greater endeavor—human society.

If humility means seeing oneself in proper spiritual perspective, then our community relations are a key indicator of our fellowship's spiritual condition. Public relations work offers us an opportunity, as a fellowship, to improve our spiritual condition. First, PI can help our fellowship remain teachable. As a spiritual society, as a recovery program, and as a social movement, Narcotics Anonymous can learn much from the society around us. Others have done many of the same kinds of things we seek to do. We can learn from them.

Humility also means recognizing our limitations. We don't have all the answers for every troubled person in our community; we don't even have all the answers for every drug addict in our community. In Narcotics Anonymous, one addict shares his experience, strength, and hope with another. Some of the problems related to addiction cannot be satisfactorily addressed that way, and require outside help.

NA is but one tool for addressing addiction, not the only tool. In many communities, a variety of organizations offer help to addicts seeking recovery. Some of them do so with great effectiveness. For whatever reason, some addicts might find recovery more readily through those programs than through Narcotics Anonymous. We don't pretend to have cornered the recovery market. If others can offer help where we cannot, then more power to them.

Humility means recognizing the place we occupy in our community. We have a particular role to play, and a very useful one at that. Our role is different from others'. It's not necessarily better or worse than the role played by others who focus on addiction and

recovery—it's just different. Our public relations and our primary purpose will be best served if we fill our place in the community with life and spirit, to the best of our ability.

Having considered some of the basic issues related to public information work, it's time to take a look at the specific guidance our Twelve Traditions provide for NA's relations with the community. We'll consider our public relations policy of "attraction rather than promotion." We'll look at what we're attracting people to, and whom we're trying to attract. We'll think about how NA relates to other organizations in the community. Finally, we'll touch briefly on the use of service centers in organizing and administering our public relations efforts.

Attraction

Our Eleventh Tradition tells us that "our public relations policy is based on attraction rather than promotion." One of the spiritual principles underlying that kind of public relations policy is humility. When we share our message in public, we state it simply and directly rather than making overblown claims about Narcotics Anonymous. We have had what our members feel to be significant success, but we do not claim to have a program that will work for all addicts under all circumstances or therapeutic views that should be universally adopted. All we say is that, if someone in the community has a drug problem, Narcotics Anonymous may be able to help. We've helped many addicts stop using, lose the desire to use, and find a healthy, productive place in society. We need claim nothing more than that to attract the still-suffering addict to our meetings and gain the goodwill of those in the community who might refer addicts to us.

It should be emphasized, however, that "attraction rather than promotion" does not mean we do nothing to make ourselves known in the community. It's not only all right, but encouraged, to get the word of NA's existence and usefulness out and about. We don't go around making wild, extravagant claims about ourselves or downing the work of others. But we're not a secret society, either. Narcotics Anonymous believes in personal anonymity, not fellowship anonymity.

The Eleventh Tradition spells out only one public relations restriction in detail: "We need always maintain personal anonymity at the level of press, radio, and films." We discourage public media use of full-face pictures of NA members or stories which identify NA members by name. We do this for two reasons. First, we must be able to assure newcomers that their identities as NA members will remain confidential. Second, we want to keep the public media focused on NA's credibility, not on the credibility of the person carrying the message.

The need to maintain personal anonymity in the public media does not prohibit the use of spokespersons. However, those spokespersons should appear not as NA members, but either as special workers whose job is to speak for the organization or as nonaddict friends of the fellowship. More will be said later of special workers, service centers, and their role in NA's public relations.

The Eleventh Tradition focuses on the need for personal anonymity only in the public media. At other levels, personal anonymity is a matter of personal choice. When we know someone with a drug problem, we may disclose to them our identity as recovering addicts and NA members if we think it might be helpful to do so. Likewise, members who make PI presentations at community events, sharing their personal recovery experience as well as general information about the NA program, have not compromised the Eleventh Tradition. So long as we maintain our personal anonymity in the public media, we are supporting the Eleventh Tradition.

Carrying the message

Why do we publicize the NA program? "Each group has but one primary purpose," our Fifth Tradition asserts, "to carry the message to the addict who still suffers." How can we judge the usefulness of a service project? By considering the extent to which it will help our groups fulfill their primary purpose. PI's main job is to attract addicts to group meetings. As the Basic Text reminds us, "The group is the most powerful vehicle we have for carrying the message." (Basic Text, p. 65.)

But what message? It's important that public information subcommittee members be very clear on this matter so that they do not convey inaccurate

impressions of our fellowship to the community. Our Third Tradition says that “the only requirement for membership is a desire to stop using.” In Narcotics Anonymous, it’s clear that means “to stop using drugs”—not compulsive overeating or gambling or criminality or sex-seeking. The Basic Text goes even further: “The message is that an addict, any addict, can stop using drugs, lose the desire to use, and find a new way to live. That is all we have to give.” (Basic Text, p. 65)

One thing more needs to be considered when we talk about the Third and Fifth Traditions and our community relations. Our fellowship’s primary purpose is “to carry the message to the addict who still suffers”—and that means *any* addict still suffering. Our Third Tradition reinforces the utter lack of restrictions, save one, on membership. Many NA areas begin with groups started among addicts who come from the same social, economic, racial, ethnic, or cultural background. There’s nothing wrong with that, provided NA grows to reach addicts of all backgrounds. It’s important that our public information subcommittees take the time to carefully study their communities. That way, they’ll discover the full range of the need for what Narcotics Anonymous has to offer. In the process, they’ll also learn how to effectively publicize NA’s solution to addiction throughout the community.

Relations with others

Our nonaddict friends have been instrumental in starting Narcotics Anonymous in many communities and helping NA grow. As we’ve already seen, Narcotics Anonymous really couldn’t fulfill its primary purpose without the cooperation of others. We do, however, have certain traditions guiding our relations with other organizations, among them the Sixth, Seventh, and Tenth Traditions:

“An NA group ought never endorse, finance, or lend the NA name to any related facility or outside enterprise, lest problems of money, property, or prestige divert us from our primary purpose.”

“Every NA group ought to be fully self-supporting, declining outside contributions.”

“Narcotics Anonymous has no opinion on outside issues; hence, the NA name ought never be drawn into public controversy.”

We seek to provide helpful information about the NA program to others in our community. We seek to cooperate with others as much as we can as members of the community. At the same time, we maintain a clear distinction between NA and other organizations. We neither endorse nor oppose the work of others. We do not provide funds for the work of others and do not accept outside funding for our own activities. NA has a place in the community, and it’s NA’s responsibility to maintain that place.

An area’s public relations efforts ought to be supported entirely by its members and groups through its area service committee. Local businesses, government agencies, or civic organizations may approve so heartily of what we do that they offer advertising funds to help us carry our message. Public information subcommittees are encouraged to decline that kind of support, well intentioned as it is. Narcotics Anonymous needs to pay its own way.

However, it should be noted that self-support questions are not always black-and-white. A phonenumber ad in the local paper, annotated “sponsored by John Doe Chevrolet,” would clearly denote an outside contribution. However, most American TV and radio stations provide a certain amount of free public time to public-benefit organizations. Some transit companies offer reduced bus bench rates to nonprofit endeavors. On the one hand, these could be considered “outside contributions.” On the other hand, to decline them would be the same as to decline to drive on publicly funded roads while on a Twelfth Step call. Each public information subcommittee will have to exercise its own best judgment in such cases.

There is one final matter to keep in mind when considering our relations with other organizations. In order to maintain its focus, Narcotics Anonymous has established a tradition of neutrality on public issues. We do not take positions as an organization on anything outside our own specific sphere of activity. Narcotics Anonymous does not express opinions, either pro or con, on civil, social, medical, legal, or religious matters. We do not even take stands on secondary addiction-related issues such as criminality, law enforcement, drug legalization or penalties,

prostitution, HIV infection, or free needle programs. We believe our sole competence is in providing a place where suffering addicts can identify with others like themselves who've experienced substantial recovery from addiction. To remain free from the distraction of controversy, we focus our energy on what we do best, and only on that.

Community service centers

Public information work requires attention to detail, careful record-keeping, and consistent follow-up. Responsible administration of PI affairs can take a great deal of time—perhaps more time than subcommittee volunteers have available. To assist in the administration of PI services, some areas and regions have created service centers staffed by special workers.

“Narcotics Anonymous should remain forever non-professional,” our Eighth Tradition says, “but our service centers may employ special workers.” We don't have paid counsellors at our group meetings. Recovery is freely shared, addict to addict. Public information work, however, is not usually the kind of addict-to-addict personal sharing the first part of the Eighth Tradition refers to. Our goal is to provide consistent, responsible service so that as many addicts as possible can find their way to our meetings. If your area needs additional help doing this, a service center might provide that help. For information on the nuts and bolts of opening and operating a community service center, contact the World Service Office.

Good community relations are vital to the fulfillment of NA's primary purpose. Without the help of others in our community, many addicts will never hear of Narcotics Anonymous. We have a responsibility to maintain our relations with the community, so that our message is carried as widely as possible and so that, in turn, we serve our community as effectively as possible. For our fellowship's own well-being, we need to learn as much as we can from other organizations in our community and humbly acknowledge our place in the community. We in Narcotics Anonymous are “a part of” the larger community around us, not “apart from.” The Twelve Traditions provide specific guidance for our public

relations activities. But without the humble desire to serve our fellow addicts, we'll have no message to carry and no fellowship to publicize.

FROM THE LITERATURE DEPARTMENT

A reminder to all literature subcommittee chairpersons to keep the WSO updated on any changes in addresses or new chairpeople. If you think you aren't receiving any mail from the WSO Literature Committee, double check your current name and address status with the WSO Literature Department. If you have questions about any literature orders, ask for the WSO Customer Service Department.

FROM THE GROUP SERVICES DEPARTMENT

Once again, we would like to thank the areas and regions who are sending minutes of their meetings to the World Service Office. These minutes are distributed among the WSO departments. Each department is assigned a few regions to review and become familiar with. When reading minutes, we look for various types of information: new resolutions to old problems, traditions discussions, issues which may come to the World Service Conference, service committee guidelines, group problems, talk of new regions, reports on success or failure of events, legal issues, tax issues, and money controversy. Receiving minutes on a regular basis helps broaden our perspective on the issues of the fellowship worldwide.

Input for babysitting policies has become more of a demand from the fellowship. The issue of children at meetings has grown along with Narcotics Anonymous. Members, groups, and areas have had to find solutions for this tender, but important, subject. For this reason, we are requesting babysitting policies and/or guidelines that are in use by groups and areas. Having a variety of solutions available for groups to utilize helps preserve the unity within our fellowship.

Another resource that needs updated input is activities guidelines and area/regional guidelines. As the number of area service committees continues to expand, they request copies of existing material to

assist them in creating their own guidelines. We have a resource packet of regional/area and activities committee guidelines that is available on request. We would like to update this resource packet with a variety of input gathered from more up-to-date guidelines. For this reason, we are requesting that areas/regions assist by sending us copies of their service committee and activities guidelines.

FROM WSO CUSTOMER SERVICE

It seems that when our catalogs were printed, the order forms contained a couple of things that have created some confusion. The first thing has to do with the discount policy of the WSO regarding IPs.

In order to receive the reduced unit price, you must order in quantities of 100 or more of the same item. The quantity discount does not apply when you order 100 or more IPs or booklet items in combination with each other. Combinations for discount are only allowed between the 15¢ IPs.

For example, if you order fifty copies of IP #1 and fifty copies of IP #2, the quantity discount would not apply.

Second, the item listing for the *International Meeting Directory, Vol. #1*, which is labeled on the order form as North America, does not include the US. It contains listings for Canada, Mexico, Central America, and the Caribbean. We sincerely hope that this does not cause our customers any inconvenience.

We would also like to take this opportunity to inform our customers that the WSO now accepts **American Express** as well as **Visa** and **Mastercard**.

NOTE: Effective July 15th, the California state tax rate increased 1.25%, increasing the total state sales tax rate to 8.25%. This rate affects all California customers and customers with California resale certificates.

UNAUTHORIZED LITERATURE DISTRIBUTION

Since the 1991 World Service Conference, we have been informed that there are members of the fellowship who are still engaged in the unauthorized production and distribution of NA literature. We would like to take this opportunity to ask those members to cease any further involvement in this activity. The matter of literature production and distribution was presented to the fellowship and voted on at the WSC. The fellowship expressed its collective view on this issue, and it's time we all respected that decision.

We do not seek to render judgments about those members who are still involved in this activity, but merely request that the decision reached be respected. For those members who are not aware of those decisions the fellowship overwhelmingly approved through the WSC, the World Service Office is the exclusive publisher and distributor of NA literature and the holder of the fellowship's intellectual property (copyrights and trademarks, etc.).

Many members have contacted the WSO, dismayed by this ongoing activity and demanding that something be done. The WSO will live up to its responsibility regarding the protection of NA literature; but until the fellowship itself no longer tolerates this activity, the activity will likely continue.

COMMEMORATIVE EDITION

We have received several telephone calls from members regarding the Commemorative Edition of the Basic Text that was produced to help fund our translations efforts. There are still copies available. The item number for the Commemorative Edition is #1103, available at \$35.00 each. Anyone who is interested in purchasing one or more of these books can feel free to use the clip-out form on page 14 to order your copies.

Each year we have prepared a summary of the funds collected as a result of the Commemorative Edition. This year we are including that report here.

1990-91 TRANSLATION EXPENSE SUMMARY

The following is a summary of Commemorative Edition income and expenses for 1990-91. This summary tracks a running balance of Commemorative Edition revenue against translation expenses from year to year. The office is presently working on the Hebrew, Arabic, and Russian Basic Texts, as well as a multitude of translations of other items. The Spanish and Portuguese texts, printed in 1991, will not be billed until 1992. We would like to take this opportunity to acknowledge Jay Holder's assistance in the initial stages of the translation of Book One of the Hebrew Basic Text.

Income	
Comm. Ed. sold 1990-91 (965)	<u>\$33,775.00</u>
Expense	
Arabic Text translations	\$2,500.00
French Text translations	112.50
French Text printing	9,062.71
Lithuanian translations	165.00
Hebrew Text translations	6,380.95
Russian translations	4,613.00
Spanish Text translations	4,953.00
Misc. Spanish translations	600.00
Translation travel	19,302.00
Associated labor expenses*	82,554.00
Total expenses	<u>\$129,643.16</u>
Total	
Balance forward (1989)	\$28,708.54
Income	33,775.00
Expense	◀129,643.16▶
New balance	<u>◀\$67,159.62▶</u>

*This figure associates the labor expense for all employees who performed work in the translations area for the twenty-four month period between January 1, 1990 and December 31, 1991. In total, there were approximately ten employees whose time was part of the total calculation. The percentage of time spent on translations was computed using the hourly wage for each employee times the number of hours worked and then combining those figures to provide a single total.

AUDITS OF WSO

We have been asked on several occasions if we have ever had an audit. Our answer is yes, and we are willing to share our audit reports with anyone who requests them. In fact, in the past year we have had the following three audits:

1. Financial Audit

This audit, complete with balance sheets, statements of revenue and expenses, statement of changes in fund balance, notes to the financial statements and opinion letter is available to anyone on request. We passed with no exceptions.

2. Worker's Compensation

Representatives of the California Department of Industrial Relations, Division of Workers Compensation, came to the WSO to audit our payroll information. We passed with no exceptions.

3. Postal Service

US Postal Service inspectors audited our records to be sure we continued to qualify for reduced postal rates on some of our mass mailings. We passed with no exceptions.

Audits are completed for three reasons: to prove we are meeting legal requirements, to assist management in improving operations, and to assure the fellowship that their funds are being used in accordance with their instructions.

If you want a copy of last year's audit or a copy of the audit now in process when it is complete, please forward a written request with your address to the WSO and the requested audits will be provided free.

WCNA-21—Sydney, Australia

There were approximately 1,700 members, approximately 300 of whom were not from Australia, in attendance at the 21st World Convention in Australia. From the early feedback that we have received, the members who were able to attend had a marvelous time. The feedback from Australia is that WCNA-21 was definitely "A Gift" for the Australian members.

WCNA-22—Toronto, Canada

The host committee and the board are busy making arrangements for the 22nd World Convention in Toronto. The registration flyer should be available in late January. More detailed information about this convention will be printed in upcoming *Newslines*.

WCNA-23—Chicago, Illinois

Although the primary focus of the corporation is presently on Toronto, the Chicago host committee members and the assigned liaisons are finalizing the major arrangements for WCNA-23. The chair of the host committee was recently added to the WCC board at its November meeting.

WCNA-24—Baltimore, Maryland

The WCC Board of Directors has selected Baltimore, Maryland as the site of the 24th World Convention in 1994. The WCC board would like to thank all of the regions who submitted bids for this convention. More about this convention will be published in future *Newslines*.

WCNA-25, 1995—Europe

We have received a couple of specific inquiries about hosting the 1995 convention in Zone 8 (Europe). As a reminder, the deadline for the submission of bids for 1995 is *July 1, 1992*. All bids must be postmarked prior to that date and there should be twelve (12) copies sent to: World Convention Corporation, 16155 Wyandotte Street, Van Nuys, CA 91406 USA.

OFFICE/CONVENTION WORKSHOP

In prior years, the World Service Office has sponsored a service office or combination service office/convention workshop. With finances being as they are, the office did not have a workshop this year. We have been contacted by many service committees requesting that one of the primary topics, whenever we do have one, should be the handling of the fellowship's funds, since problems in this area are so important. We have also received many general questions regarding either the operation of service offices or the sponsoring of conventions. Although whatever information we have is always available, normally this type of information is covered during the workshop.

We would like to request that service office representatives or convention committee or regional/area convention corporation board members notify the WSO as to whether or not a workshop next year is, in their opinion, necessary.

COMING EVENTS

ALBERTA: Mar. 6-8, 1992; 2nd Annual Sherwood Park Winter Wilderness Retreat; Strathcona Wilderness Centre; info (403) 421-4429; Edmonton Area Service, 10022—103 Street, Edmonton, Alberta CANADA, T5J 0X2

AUSTRALIA: Jan. 24-26, 1992; Melbourne Convention; info 011-61-3-506-1229

CONNECTICUT: Mar. 7-9, 1992; 1st Southern Fairfield County Area Convention; Days Hotel, Bridgeport, CT; info (203) 330-9742 or (203) 330-1679; SFCNA Programming, 2490 Black Rock Turnpike, Suite 253, Fairfield, CT 06430

FLORIDA: Jan. 17-19, 1992; Palm Coast Area Spiritual Retreat; Gold Coast Christian Camp, Palm Beach County, FL; info (407) 848-5471

2) Mar. 6-8, 1992; 3rd Annual Florida Spring Service Break Convention; Ramada Inn Beach Resort, 4060 Gault Ocean Mile, Fort Lauderdale, FL 33308; Hosted by South Florida Region; rsvn.s (800) 678-9022 or (305) 565-6611; FSSBNA, PO Box 292323, Davie, FL 33329

GEORGIA: Jan. 17-19, 1992; CSRA Peace in Recovery IV; "Living in the Solution"; Sheraton Hotel; info (404) 667-9181; Hotel rsvn.s (404) 855-8100; PO Box 15863, Augusta, GA 30919

HAWAII: Mar. 26-29, 1992; 8th Annual Gathering of the Fellowship on Oahu; Camp Mokuleia, Oahu, HI; info (808) 945-2040; Subcommittee, PO Box 91003, Honolulu, HI 96835

ILLINOIS: Mar. 6-8, 1992; Annual Greater Illinois Regional Conference; Ramada Inn, 7550 East State Street; rsvn.s (815) 398-2200; RRCNA, PO Box 3395, Rockford, IL 61104

KENTUCKY: Feb. 28—Mar. 1, 1992; 2nd Louisville Area Convention; Holiday Inn Downtown, 120 West Broadway; info (502) 893-6026; LACNA II, PO BOX 2343, Louisville, KY 40201

MARYLAND: Jan. 17-19, 1992; First Free State Regional Convention; Omni Hotel, 101 West Fayette Street, Baltimore, MD 21201; info (301) 752-1100; Convention Committee, PO Box 65008, Baltimore, MD 21209

MASSACHUSETTS: Mar. 6-8, 1992; Cape Cod and Islands Area Tenth Convention; C.C. & I.C.C., PO Box 1478, North Falmouth, MA 02556

NEVADA: Feb. 21-23, 1992; 6th Southern Nevada Convention; Hacienda Resort Hotel and Casino; rsvn.s (800) 634-6713; info (702) 453-3713; S.N.C.C., 4928 East Tropicana, Suite 101, Las Vegas, NV 89121

NEW JERSEY: Dec. 31—Jan. 1, 1992; 5th Annual Bergen County Area Service Convention; "Steppin into 92"; Felician College, 260 South Main Street, New Jersey, 07644; info (201) 768-7383; Convention Committee, 102 Somerset Road, Norwood, NJ 07648

2) Feb. 28—Mar. 1, 1992; 2nd Annual Cape Atlantic Area Convention; "Power of Recovery"; Pleasantville, NJ; Sheraton Hotel, Black Horse Pike; rsvn.s (609) 348-9292; Registrations, PO Box 7386, Atlantic City, NJ 08404

OKLAHOMA: Jan. 17-19, 1992; 2nd Norman Winter Convention; Norman Holiday Inn, S. I-35 and West Main; rsvn.s (405) 329-1624; Norman Winter Convention, PO Box 2653, Norman, OK 73080

PENNSYLVANIA: Feb. 7-9, 1992; Mid-Atlantic Regional Learning Conference; "Unity Through Service...What Can We Do?"; The Inn at Reading, 1040 Park Road, Wyomissing, PA; info (215) 374-5944; MARLCNA, PO Box 642, Birdsboro, PA 19508

SOUTH CAROLINA: Jan. 25-27, 1992; 12th Annual USCANA Convention; "Catch the Spirit"; Ramada Hotel, 1001 South Church Street, Greenville, SC 29601; info (803) 294-1242; USCANA, PO Box 4407, Greenville, SC 29608

TENNESSEE: Feb. 28-29, 1992; Volunteer Region Additional Needs Awareness Weekend; Holiday Inn, 2406 North Roan Bristol, Kingsport Highway, Johnson City, TN; info (800) 831-5148

VIRGINIA: Jan. 3-5, 1992; 10th AVCNA; Cavalier Hotel, Virginia Beach, VA; info (804) 588-4154; 10th AVCNA, PO Box 11604, Norfolk, VA 23517

2) Jan. 25, 1992; New River Valley Area Learning Day; Workshops on Unity; US Army Reserve Center, Highway 611, Dublin, VA; PO Box 566, Radford, VA 24141

ITEMS FOR REVIEW AND INPUT

Steps 1-6 — Available December 20, 1991. Input due no later than June 30, 1992.

#1156, single copies only, quantity _____ @ \$2.50 _____

Traditions 1-6

Note: The input deadline on Traditions 1-6 has already passed. This publication is available for information purposes only.

#1161, single copies only, quantity _____ @ \$2.50 _____

Traditions 7-12 — Available January 15, 1992. Input due no later than July 15, 1992.

#1159, single copies only, quantity _____ @ \$2.50 _____

A Guide to Service in Narcotics Anonymous, Spring 1991 edition

Includes Final Input Form of Twelve Concepts. Approval Form of Twelve Concepts can be purchased separately.

#2100, single copies only, quantity _____ @ \$5.00 _____

Name _____

Subtotal _____

Address _____

California orders add 8.25% sales tax _____

Shipping and handling (see chart on p. 16) _____

Total _____

**Order from WORLD SERVICE OFFICE, PO BOX 9999, VAN NUYS, CA 91409 USA.
Payable by check or money order in USA funds only.**

APPROVAL-FORM ITEMS

Just for Today—Daily Meditations for Recovering Addicts

#1110, single copies, quantity _____ @ \$6.00 _____

#1111, bundles of 5, quantity _____ @ \$19.25 _____

Twelve Concepts for NA Service (booklet)

#1162, single copies, quantity _____ @ \$1.65 _____

#1163, bundles of 25, quantity _____ @ \$22.00 _____

Fellowship Intellectual Property Trust (handbook)

#2114, single copies, quantity _____ @ \$1.65 _____

#2115, bundles of 25, quantity _____ @ \$22.00 _____

In Times of Illness (booklet)

#1602, single copies, quantity _____ @ 20¢ _____

Name _____

Subtotal _____

Address _____

California orders add 8.25% sales tax _____

Total _____

Other discounts do not apply. Payable by check or money order in USA funds only. Prices include shipping and handling. Single copies will be mailed first class. Bundles will be mailed by parcel post.

Order from WORLD SERVICE OFFICE, PO BOX 9999, VAN NUYS, CA 91409 USA

ITEMS FOR REVIEW AND INPUT

Steps 1-6 — Available December 20, 1991. Input due no later than June 30, 1992.

#1156, single copies only, quantity _____ @ \$2.50 _____

Traditions 1-6

Note: The input deadline on Traditions 1-6 has already passed. This publication is available for information purposes only.

#1161, single copies only, quantity _____ @ \$2.50 _____

Traditions 7-12 — Available January 15, 1992. Input due no later than July 15, 1992.

#1159, single copies only, quantity _____ @ \$2.50 _____

A Guide to Service in Narcotics Anonymous, Spring 1991 edition

Includes Final Input Form of Twelve Concepts. Approval Form of Twelve Concepts can be purchased separately.

#2100, single copies only, quantity _____ @ \$5.00 _____

Name _____	Subtotal	
Address _____	California orders add 8.25% sales tax	
_____	Shipping and handling (see chart on p. 16)	
_____	Total	

**Order from WORLD SERVICE OFFICE, PO BOX 9999, VAN NUYS, CA 91409 USA.
Payable by check or money order in USA funds only.**

APPROVAL-FORM ITEMS

Just for Today—Daily Meditations for Recovering Addicts

#1110, single copies, quantity _____ @ \$6.00 _____

#1111, bundles of 5, quantity _____ @ \$19.25 _____

Twelve Concepts for NA Service (booklet)

#1162, single copies, quantity _____ @ \$1.65 _____

#1163, bundles of 25, quantity _____ @ \$22.00 _____

Fellowship Intellectual Property Trust (handbook)

#2114, single copies, quantity _____ @ \$1.65 _____

#2115, bundles of 25, quantity _____ @ \$22.00 _____

In Times of Illness (booklet)

#1602, single copies, quantity _____ @ 20¢ _____

Name _____	Subtotal	
Address _____	California orders add 8.25% sales tax	
_____	Total	

Other discounts do not apply. Payable by check or money order in USA funds only. Prices include shipping and handling. Single copies will be mailed first class. Bundles will be mailed by parcel post.

Order from WORLD SERVICE OFFICE, PO BOX 9999, VAN NUYS, CA 91409 USA

CONFERENCE DIGEST

This 4-page English-language quarterly publication summarizes each issue of the *Conference Report*. It is available free of charge to any NA member, service board, or committee.

Also available in German, French, Spanish, and Portuguese.

Name _____

Address _____

Order from
WORLD SERVICE OFFICE
PO BOX 9999
VAN NUYS, CA 91409 USA.

CONFERENCE REPORT

The complete reports of all World Service Conference officers and committee chairpersons, plus reports from the World Service Board of Trustees and the WSO Board of Directors. Quarterly.

#9101, single\$15.00

#9102, 30 copies..... \$55.00

California residents add 8.25% sales tax.
No additional shipping and handling charges.

Name _____

Address _____

Order from
WORLD SERVICE OFFICE
PO BOX 9999
VAN NUYS, CA 91409 USA.
Payable by check or money order in USA funds only.

REACHING OUT Subscriptions

Reaching Out is a recovery-oriented newsletter made available by the WSC H&I Committee. It contains letters written by NA members who are either in hospitals and institutions or involved in H&I service. The newsletter is now available by subscription @ \$28.00 per year for 20 copies mailed each quarter.

#9300, _____ subs, \$28 ea. _____

California residents add 8.25% sales tax.
No additional shipping and handling charges.

Name _____

Address _____

Order from
WORLD SERVICE OFFICE
PO BOX 9999, VAN NUYS, CA 91409 USA.
Payable by check or money order in USA funds only.

SHIPPING AND HANDLING FEES

**If order totals \$1.00 to \$25.00
Add \$2.50 S&H**

**If order totals \$25.01 to \$50.00
Add \$3.50 S&H**

**If order totals \$50.01 to \$150.00
Add 8% S&H**

**If order totals \$150.01 to \$500.00
Add 7% S&H**

**If order totals \$500.01 or more
Add 6% S&H**

Conference-Approved Recovery Literature, Service Material, and NA Merchandise

The items listed below are produced by the WSO and may be purchased through your group, area, or region. The prices shown are WSO's recommended retail prices, which may be adjusted by groups, areas, or regions.

NEW ITEMS



**NA
BASIC JOURNAL**
\$6.95

A top quality, padded hard-cover personal journal with 92 pages.



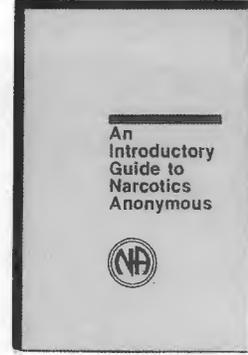
**NA
BASIC MUG**
\$5.00

An 10 oz. ceramic beverage mug.



**NA
BASIC CALENDAR**
\$4.95

A Twelve Step—Twelve Month wall calendar.



**AN INTRODUCTORY
GUIDE TO NA**
\$2.50

An introduction to the NA program.

RECOVERY LITERATURE

Narcotics Anonymous (Basic Text) Available in English at \$8.00.

Also in French, Portuguese, and Spanish. Fellowship \$5.00
Non-fellowship \$8.00

Commemorative Edition (Basic Text)

Limited supply of numbered texts available
\$35.00

NA White Booklet

Available in English, French, Portuguese, and Spanish.

.50¢

The Group Booklet

Available in English and Portuguese

.50¢

The Group

Available in English, Portuguese, and Spanish.

.20¢



Working Step Four in NA

Available in English, Portuguese, and Spanish.

.50¢

Behind the Walls

Available in English and Portuguese

.50¢

The Loner

Available in English, Portuguese, and Spanish

.20¢

KEYTAGS

The NA logo and amount of clean time are stamped in gold foil on these rubberized plastic key rings.

.25¢ each.

Welcome (white)
30 Days (orange)
60 Days (green)
90 Days (red)
6 Months (blue)
9 Months (yellow)
1 Year (moonglow)

Available in English, German, French, Portuguese,
Spanish, Swedish

MEDALLIONS

Medallions in antique bronze for 1 year, 18 months and 2 through 40 years of clean time. Medallions depict the NA symbol with an elegant roman numeral in the center. The reverse side features the NA logo with the Gratitude Statement.

\$1.95 each.

CHIPS

The NA logo and amount of clean time are stamped in gold foil on these hard plastic key chains.

.20¢ each.

Welcome (white)
30 Days (orange)
60 Days (green)
90 Days (red)
6 Months (blue)
9 Months (yellow)
1 Year (moonglow)

INFORMATION PAMPHLETS (IPs)

The unit cost of informational pamphlets listed below is .15¢ each.

Purchasing 100 copies or more of a particular IP entitles the buyer to a discount price of .13¢ each.

Selected IPs have been translated into Brazilian Portuguese, English, French, Continental Portuguese, Spanish, and Swedish.

Write or call for a complete list of all translated literature.



Who, What, How, and Why IP #1

Another Look IP #5

Recovery and Relapse IP #6

Am I an Addict? IP #7

Just for Today IP #8

Living the Program IP #9

Sponsorship IP #11

The Triangle of Self-Obsession IP #12

Youth and Recovery IP #13

One Addict's Experience . . . IP #14

PI and the NA Member IP #15

For the Newcomer IP #16

Self-Acceptance IP #19

H&I and the NA Member IP #20

Welcome to Narcotics Anonymous IP #22

Staying Clean on the Outside IP #23

"Hey! What's the Basket For?" IP #24

IP RACK

16-pocket wire rack for displaying Information Pamphlets at your meeting place.

\$18.50

GROUP READINGS

Set of 6 readings \$1.80

A set of six plastic-coated readings for NA meetings, available in English, French, Portuguese, and Spanish. The set includes:

"Who Is an Addict?" "What Is the NA Program?" "Why Are We Here?"

"How It Works," "Just For Today," and "The Twelve Traditions of Narcotics Anonymous."

POSTERS

NA's steps, traditions and prayers
printed on parchment paper suitable for framing.

Complete set of five \$5.00

Twelve Steps

(23" x 35")

\$2.00

Twelve Traditions

(23" x 35")

\$2.00

Serenity Prayer

(11" x 17")

.65¢

My Gratitude Speaks

(11" x 17")

.65¢

Third Step Prayer

(11" x 17")

.65¢

WALLET CARDS

500 cards per set \$5.00 ea.

2 x 3½" Wallet Cards have a space for local helpline number on front
and the following statements on the reverse side.

Set A

"You don't have to wait for an overdose or jail sentence to get help from NA. It is possible to overcome the desire to use drugs with the help of the Twelve Step program of Narcotics Anonymous and the fellowship of recovering addicts."

Set B

"Narcotics Anonymous is a group of recovering addicts who live without the use of drugs. It costs nothing to be a member. The only requirement for membership is a desire to stop using."

Set C

"Take my will and my life. Guide me in my recovery. Show me how to live."

Set D

God, grant me the serenity to accept the things I cannot change, the courage to change the things I can, and the wisdom to know the difference.

DIRECTORIES

1991 Phonenumber Directory

\$1.50

A directory of NA phonenumber numbers for use in locating Narcotics Anonymous meetings. Where service offices exist, their business numbers and addresses are included. Phone numbers for the United States, Canada, some European countries, Japan, and Australia are listed. This publication is updated annually.

International Meeting Directory

The 1990 edition of the *International Meeting Directory* is published in four volumes. Each volume contains information on a different geographical segment of the world. Over 3,000 meetings are contained in its listing.

Complete set		Each set \$6.00
Volume 1	North and Central America and the Caribbean.	\$2.50
Volume 2	South America.	\$1.50
Volume 3	Europe, the Middle East, and Africa.	\$2.50
Volume 4	Asia, the Indian Subcontinent, Australia, and the Pacific Ocean Area.	\$1.50

HANDBOOKS, GUIDES, AND SERVICE MATERIAL

A series of publication designed to assist regions and areas in starting up and maintaining service subcommittees. Includes area guidelines, do's and don'ts, forms, sample correspondence, plus other relevant information.

Hospitals & Institutions Handbook	\$5.00
Guide to Public Information	\$3.50
Temporary Working Guide to our Service Structure	\$3.00
Literature Committees Handbook—Revised 4/91	\$2.00
Handbook for NA Newsletters	\$1.50
A Guide to Phonenumber Service	\$2.50
Convention Handbook	\$3.00
Treasurers Handbook	\$1.50
Group Treasurers Workbook	\$1.50
(Contains a twelve-month supply of the following:)	
ASC/RSC Check Register	\$.50
Group Treasurer's Record	\$.50
Group/Area Contribution Forms	\$.50

SERIAL PUBLICATIONS

NO TAX OR SHIPPING CHARGE REQUIRED

The NA Way Magazine

The international journal of the Fellowship of Narcotics Anonymous; a monthly selection of articles for addicts, by addicts.

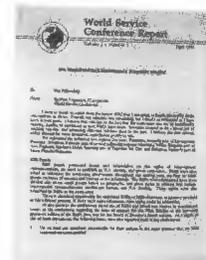
Annual subscription \$15.00



Conference Report

The quarterly report of all conference officers and subcommittee chairpersons, the board of trustees, and the World Service Office.

Annual subscription \$15.00



WCNA ORDER FORM

S=Small M=Medium L=Large
 BL=Black GR=Green GY=Grey PK=Pink SL=Silver
 YL=Yellow W=White

WCNA 21—Sydney, Australia Pre-convention Merchandise

Item	CLR	SZ	Quantity	Unit Price	Total
T-Shirt	GY	L		\$8.00	
T-Shirt	GY	M		\$8.00	
T-Shirt	W	M		\$8.00	

WCNA 21—Subtotal _____

WCNA 20—Portland, Oregon Merchandise

Item	CLR	SZ	Quantity	Unit Price	Total
Jacket	BL	L		\$35.00	
Jacket	BL	M		\$35.00	
Jacket	SL	L		\$35.00	
Jacket	SL	M		\$35.00	
Jacket	SL	S		\$35.00	
T-Shirt	GY	L		\$8.00	
T-Shirt	GY	M		\$8.00	
T-Shirt	BL	L		\$8.00	
T-Shirt	BL	M		\$8.00	
Henley Collar	BL	M		\$12.00	
Painters Cap	W			\$1.50	
Neon Cap	YL			\$6.00	
Neon Cao	PK			\$6.00	
Neon Cap	GR			\$6.00	
Poster				\$2.00	
Brass Key Ring				\$2.00	
Travel Mug				\$1.50	

WCNA 20—Subtotal _____

WCNA 19—Orlando, Florida Merchandise

Item	CLR	SZ	Quantity	Unit Price	Total
Jacket	W	L		\$45.00	
Jacket	W	M		\$45.00	
Jacket	W	S		\$45.00	
Jacket	BL	I		\$8.00	
Jacket	BL	M		\$45.00	
Coffee Mug	W			\$5.00	
Coffee Mug	W		Three	\$10.00	

WCNA 19—Subtotal _____

Subtotal from WCNA 21 _____

Subtotal from WCNA 20 _____

Subtotal from WCNA 19 _____

SUBTOTAL _____

S & H Fee Schedule

If your order totals:
 \$.01—\$25.00 add \$2.50
 \$25.01—\$50.00 add \$3.50
 \$50.01—\$150.00 add 8%
 \$150.01—\$500.00 add 7%
 \$500.01—and up add 6%

Add 8.25% sales tax) _____

(Calif. residents only)

Shipping and Handling _____

TOTAL OF ORDER _____

If paying by check please make checks payable to WSO, Inc.
 If paying by credit card please fill the information below.

Credit Card Purchase

PLEASE PRINT ALL INFORMATION CLEARLY

AMERICAN EXPRESS VISA MASTER CARD

 CREDIT CARD NUMBER
 EXPIR. _____
 DATE MO. YR.

LAST NAME OF CREDIT CARD HOLDER

FIRST NAME _____ MID. INITIAL

SIGNATURE _____ DATE _____

Ship To:

PLEASE PRINT ALL INFORMATION. PLEASE INCLUDE A DAYTIME PHONE NUMBER. DO NOT ABBREVIATE STREETS OR CITIES. NOTE: DELIVERIES TO PO BOXES MUST BE PICKED UP WITHIN 7 DAYS OR THEY WILL BE RETURNED TO WSO. RETURN SHIPPING WILL BE AT CUSTOMER'S EXPENSE. THANK YOU.

Name: _____

Address: _____

City: _____

 State: Zip Code: Phone: _____