



Foreword

NA World Services, Inc., 2003 Annual Report

Planning, teamwork, anticipation, and accomplishment describe what has been a truly remarkable year for Narcotics Anonymous World Services. Through all of the major areas—fellowship development, WSC projects, literature production and distribution, and conventions and events—our Vision and Mission statements guided our thinking and planning. Although there was no World Service Conference during the fiscal year 2002-03, WSC projects went ahead at full steam, including the celebration of NA's fiftieth anniversary, which was truly a memorable milestone. After reviewing this report, we think you will agree that NA continues to be robust, vital, and well positioned to fulfill our mission and vision.

Because there was so much going on during this year, three different themes emerge within this report. In the fellowship development section, the theme of "one addict helping another" clearly sums up the wide variety of projects we have tackled. What could be a more fitting theme than "carrying the message for fifty years" in regards to literature production and distribution? And, finally, for the convention and events section, the theme could only be a resounding encore of "a simple way has been proving itself."

Our growth and maturity as a fellowship is reflected in this fiscal year's financial picture. NAWS is an organization that is able to carry out the projects mandated by the fellowship. Although certain key areas—most notably, direct contributions—remain under desired levels, strong sales of literature, key tags, medallions, and other products in the WSO catalog leave us not only solvent but able to aggressively pursue projects in their prioritized order. While the overall US economy remains shaky, and many perceive the recovery from the last recession to be weaker than they expected, we are cautiously optimistic about our financial well being, and we will continue to concentrate on how we provide service to ensure the satisfaction of our most important customer: you.



1953.....2003

A SIMPLE WAY HAS BEEN PROVING ITSELF

From Your World Board

What a rewarding year this has been for Narcotics Anonymous. To have the honor to serve as your World Board during fiscal year 2002-03 has truly been a privilege, and one that will never be forgotten. This fiscal year began a few short months after WSC 2002. In these short twelve months, NA World Services has:

- ◆ Hosted WCNA-29 in Atlanta, Georgia,
- ◆ Completed the approval copies for a book-length piece of recovery literature and a revised IP for *Sponsorship*,
- ◆ Framed and began the Public Relations roundtables,
- ◆ Hosted three Worldwide Workshops in Birmingham, UK; Austin, Texas, USA; and Philadelphia, Pennsylvania, USA,
- ◆ Published eight new pieces of translated literature in addition to the twentieth anniversary edition of the Basic Text and CD versions of *It Works*, the *Step Working Guides*, and *Just for Today*,
- ◆ Attended sixteen zonal forum meetings and fellowship workshops and twenty-six professional events focused on populations who treat addicts,
- ◆ Continued projects and workgroups such as *The NA Way* Editorial Board, *Reaching Out* review, the Business Plan group, and our own strategic planning process, and
- ◆ Planned right up to the end of this fiscal year for WCNA-30 in San Diego—in fact, as this fiscal year was coming to an end, most members of the World Board and the WSO staff had arrived or were arriving in San Diego. Quite a year!!



WCNA-30 was a magic event and truly a fitting tribute to our fellowship's fiftieth anniversary. Throughout the event, the fact that *"a simple way has been proving itself in the lives of many addicts"* was evidenced again and again. We would like to thank the entire NAWS staff for a job incredibly well done. But perhaps most importantly of all, we'd like to praise the efforts of the multitudes of volunteers and the Support Committee from the San Diego/Imperial Region, because without their assistance this event would not have been possible. To everyone involved: *Well done! We offer you our thanks and gratitude for helping to make this event such a special celebration of our fellowship's fiftieth anniversary.* Elsewhere in this annual report you will read a great deal more concerning the convention.



The World Board had fourteen members this year, with ten seats unfilled. While there was some concern regarding this challenge, we believe that having a much larger board would have made it more difficult for us to do as much as we did this year. To reach a consensus from discussions like the one about which options to propose to the fellowship for the Basic Text, all the members of the board must participate at depth in the discussion. The size of the group certainly affects the dynamics of these types of discussions. While we believe that having fewer than twelve members would probably make us a less diverse group, we have found some advantages to having a smaller board.





At the same time, we see the identification, cultivation, and development of leadership as a critical component for NA services worldwide and for our board specifically. We have had many discussions about ways to improve this system over the past year and will continue to do so during the upcoming year. We have engaged delegates through a survey, and our Executive Committee has met a few times with the Human Resource Panel. Any system is only as good as the people in it. All of us must work together to draw the amazing array of our fellowship's talent into our service efforts. We are reminded that this is a program of attraction, and we need to ensure that our service committees embrace this concept in all that they do.



We met four times as a board during the past fiscal year. In addition, the Executive Committee met twice with the program planning group for WCNA-30, first on-site in San Diego where they were joined by the Support Committee for WCNA-30 in January 2003, and second in Chatsworth in April 2003. The Executive Committee also met several times, as well as during the meeting with the Human Resource Panel that we have already mentioned. Most of us attended other meetings, as required, to work on world service projects. Project work groups also included members of the fellowship, most of whom were selected from the World Pool. We operate legally under a set of corporate bylaws, the details of which are contained in our External Guidelines in *A Guide to World Services in NA*. Day-to-day NAWS operations are supervised by WSO executive management and carried out by the staff.



It is our hope that NA World Services will be a consistent, stable resource to the fellowship and do whatever is within its power to ensure NA is available to any addict seeking help. We believe that our role is not only to be a direct resource to the fellowship today, but also to look down the road to ensure that the resources and tools we will need to serve the addict of tomorrow are in place.



The World Board is a resource to the fellowship; and the WSO staff is a resource to the WB, its committees, and the NA Fellowship.



Narcotics Anonymous®



Your World Board

The membership of the World Board is as follows:

Board Member	Year Elected	Current Term Ends	From City/State/Country
Saul Alvarado	2000	2006	Panama City, Panama
Bella Blake	1998	2004	Victoria, Australia
Susan Chess	1998	2004	Washington, United States
Jim Buerer	2002	2008	Illinois, United States
Lib Edmonds	1998	2004	Christchurch, New Zealand
Giovanna Ghisays	2000	2006	Cartagena, Colombia
Ron Hofius	2000	2006	New Mexico, United States
David James	2000	2006	Manchester, England
Bob Jordan	2000	2006	Florida, United States
Tom McCall	2000	2006	Hawaii, United States
Jane Nickels	1998	2004	Connecticut, United States
Craig Robertson	1998	2004	North Carolina, United States
Daniel Schuessler	2000	2006	Offenbach, Germany
Tony Walters	1998	2004	South Carolina, United States

NA World Services, Inc.

As *A Guide to World Services in NA* says, "One of the most important functions of the WSO is to link our widespread groups and members into a single, cohesive fellowship. The WSO stays in close contact with our groups, areas, and regions . . . (and) offers considerable aid to new groups, existing groups with special problems, institutional groups, groups outside the United States, members who travel extensively, and loners." (Page 17)

The WSO is responsible for the publication and distribution of all Narcotics Anonymous literature, the preservation of NA's historical archives, publishing *The NA Way Magazine*, as well as a number of other periodicals and newsletters (see pages 22 and 26 of this report for a more detailed description of these publications), and operating as our fellowship's main service center.

Our biggest concerns have been to be timelier in both our literature fulfillment efforts and our financial reporting. For literature, we improved our software so that we can send email confirmations when we receive a literature order and when we send an order out. The average literature fulfillment for 2002-03 was 44 orders per working day. In addition, we have set up a new accounting system that lets us consolidate reporting for Chatsworth and the two branch operations in real time. We looked into ways to accept orders online, and as we reported previously, this continues to be a work-in-process. We started to link our ordering software with shipping software like the package provided by UPS to reduce the need for double entry of the same address and tracking information. We also have taken steps to produce currency-equivalent information on our invoices and other documents to assist our membership in Canada and Europe.

Our branch offices in Canada and Europe, as well as our headquarters in Chatsworth, are vital to our global efforts. Each one plays an important part in offering services to our fellowship.

NA World Services, Inc., employs 49 people; 46 of them work in Chatsworth, California, USA. The World Service Office is currently comprised of our Chatsworth headquarters and two branch offices—one in Brussels, Belgium, and the other in Mississauga, Ontario, Canada. We currently have a low staff turnover rate. More than half of our staff has been with us more than five years.

If you have any questions or would like more information about NAWS and the resources we offer to the NA Fellowship, please contact us at **Narcotics Anonymous World Services, PO Box 9999, Van Nuys, California 91409**. You may also visit our website at www.na.org.



WSO-Chatsworth

WSO-Chatsworth continued without a hitch to maintain the basic services the fellowship has come to expect us to deliver, despite some challenges with staff resources. While this has not always been an easy task, it has always been an honor to be called upon to provide these crucial services to the fellowship.

We should mention that the entire staff here in Chatsworth pulled together in a most remarkable way, not missing a beat, to provide the intricate—and at times overwhelming—fellowship services needed on a routine basis, in addition to the almost superhuman efforts involved in coordinating plans for WCNA-30 in July 2003. We think staff members here did a remarkable job, and we are proud of their dedication.



WSO-Canada

The WSO-Canada is a literature- and product-distribution center. Two people work there part-time. The staff in Mississauga work diligently to maintain consistency in shipping all of the orders that are processed—not such an easy task, considering the distance between WSO-Canada and the direct support and supervision of our headquarters in Chatsworth! Because of the nature of WSO-Canada, the inventory there is monitored by the WSO-Chatsworth office and is restocked according to its needs. WSO-Canada offers us a unique opportunity to do business, since English is spoken in most provinces and there is only one currency to deal with—quite different from the situation in Europe, even with the euro. Canada's operations are online, and we communicate with them on a regular basis via e-mail. Jacquie and Paul use our direct client server and process orders in real time. We continue to exceed our operating projections in Mississauga.

WSO-Europe

WSO-Europe deals with a wider variety of operations than our Canadian office. Brussels is staffed by one full-time employee. All the business of running the Brussels office is handled from Brussels—phone calls, purchase orders, order entry, banking, invoicing, and shipping. WSO-Europe has the complex challenge of meeting the needs of our members there who speak many different languages. Remember, not only does WSO-Europe work with a multitude of languages, but a variety of cultural and political realities as well. The efforts of this office should be wholeheartedly applauded!

NAWS will often ship translated literature from WSO-Europe, which maintains its own inventory. Paul Decock, the Brussels office manager, has helped turn this branch into a viable full-service office. This is the third year since WSO-Europe's inception that it is in a positive operating position with a real growth in sales. Considering the many hurdles the office has been faced with over the years, this is a major accomplishment! However, as with many of our endeavors, it remains a work-in-progress.

The client server software package that directly connects to our main database in California allows WSO-Europe to work in real time on our server. We are also in the process of establishing something called a VPN (or virtual private network) tunnel, which permits a direct, private, and secure connection between Brussels and the WSO's main accounting server.

WSO-Europe is offering support to the European Delegates Meeting to help establish it as a legal entity in Belgium. Paul also provides basic help for emerging communities, answering their questions about service issues and sending out group starter kits.





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WSO-Chatsworth

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Fellowship Development



Fellowship Development

One Addict Helping Another

Dedication of resources and manpower to emerging NA communities around the world continued to hold a high priority in NAWS planning and activities. Whether responding to requests for NAWS participation at multi-regional events or providing WSC support, world board members, NAWS staff, and world pool members were drawn on to travel to some of the far reaches of the world to help another addict. Our world continues to become smaller as NA comes home to more and more communities.

Tom McC, world board member from Hawaii and Uschi Mueller, NAWS staff member, traveled to Katmandu, Nepal, in February 2003 in response to a request for world service support for the Asia Pacific Forum meeting and the second Nepalese regional convention. Uschi and Tom conducted NAWS workshops and met with members and trusted servants from the developing NA communities in attendance to assess their needs and connect them with available resources. During the course of the events in Katmandu, the NAWS representatives were called upon to participate in many ways. A lot of resource materials were given out, including Personal Stories Guidelines, World Pool Information Forms, "Starting an NA Meeting" (info letter), *Translation Basics*, and *A Guide To Local Services In Narcotics Anonymous*. They also conducted workshops on leadership and NA service, gave reports on current World Board projects (Sponsorship, PI roundtables, and the Basic Text evaluation), took part in discussions about the translation of NA literature, and provided news of the (then) upcoming WCNA-30.

Bella B, world board member and Freddie Aquino, NAWS staff member, traveled to the Philippines in March 2003 to attend the Philippine Regional Convention. The objectives of the trip were to expand NAWS

contact with the local NA community, conduct a service workshop, and be available to assist with issues affecting the local NA community. While there, some of the concerns that surfaced were unauthorized Cebuano translations of the Basic Text, *Just for Today*, and *It Works: How and Why*, use of the NA logo by private treatment providers, and unorthodox procedures used to handle the region's funds. The NAWS reps offered their experience, strength, and hope and promised to follow up on these issues. The Philippine NA community warmly received Bella and Freddie, who say that they believe this direct contact was valuable.

In late June 2003, Saul A, world board member from Panama, traveled to a meeting of the First Latin American Conference on Drug Addiction in Havana, Cuba. There we were able to interact with health professionals from Cuba and other Latin America countries. Initially, we received a cool welcome, but by the end of the weekend the event leadership had extended an open invitation for NAWS to return.

At the same time we were able to make contact with NA members in Cuba. The first NA group, named *Sólo Por Hoy*, started there in 1999. It still meets today and attending the meeting was emotional and exciting for all of us. After the meeting we distributed some NA literature and medallions to members. They were very grateful for these gifts because they are very hard to get in Cuba. We also discussed issues typically experienced by new NA communities. This is a fragile and, at the same time, a beautiful stage of growth, considering the passion for recovery and the difficulties encountered. It reminds us of the beginnings of NA elsewhere.

We have tried to bolster these and other emerging communities with in-person visits as well as with material support like literature to help carry the NA message.

A Special Trip to Korea

Bob Stewart, serving as public-relations representative for NAWS, traveled to Seoul, South Korea in June 2003 to attend a conference of the Korean Association Against Drug Abuse (KAADA). While he was there, Bob was able to spend some time with members of the only registered NA group in Korea.

The chain of events that brought Bob to South Korea were a bit out of the ordinary. KAADA had asked the DARC Treatment Program in Japan to give a presentation at the conference in Seoul. The director of DARC is a recovering addict and a member of our fellowship. He did not feel comfortable trying to represent both his employer (DARC), as well as NA. With the help of a translator, the NA member in Japan contacted NAWS executive management and asked if NAWS would be willing to make a presentation at the KAADA conference. He then called KAADA to update them on the NAWS presentation.

With this as background, Bob and executive management quickly put together a presentation. At this time, the only literature translated into Korean was a draft of IP#1. We immediately had "Starting an NA Meeting" and "Information about NA" translated into Korean as handouts for the conference attendees. Travel arrangements were made, and Bob left Los Angeles for Seoul on the morning of 22 June.

Prior to leaving, Bob contacted a member of the only registered NA group in Korea to let them know of his arrival. This meeting takes place on Saturday, and because Bob arrived on a Monday and departed back for Los Angeles on Friday he was not able to attend. There was ample time, however, for fellowship with the NA members and the sharing of experience, strength and hope.

Foresight and quick action made possible the construction of a short, eight-to-ten frame PowerPoint presentation so that the Twelve Steps and Twelve Traditions of Narcotics Anonymous, as well as some other representative items, could be projected as backdrop during the presentation. The audience was very receptive and seemed to listen attentively to the entire presentation.



Fellowship Services

In last year's annual report we told you that "there is a class of service we provide that we refer to as 'basic service' that must be constant and dependable. Registering new groups, answering the phones, responding to letters, faxes, emails, and voice mails are things that you have every right to expect will continue to be done much as they have been done for about twenty solid years now without a break." You still have every right to expect reliable service, but in order to improve and expand that service we have modernized many processes, realigned team responsibilities, and done a general house cleaning to dust off the old and spit shine the new.

Team Manager Steve Sigman—in partnership with Sara Jo, Carrie, Mindy, Keri, Wendy, Freddie, Lori, and others—has devised a much more efficient, streamlined operation and has actually increased our capability to serve. Given the substantial increase in work assignments as a result of the (then) upcoming WCNA-30 over the weekend of 4 July, the American Independence Day holiday, these changes had to be implemented, and they had to be implemented professionally and effectively in order to fulfill the tasks demanded of this team. With Freddie away much of the time on H&I and marketing matters, and Jeff just returning after a two-month absence due to serious illness, it was all the more remarkable how much this crew was able to do, always with a smile and a "yeah, we can do that."

Other ongoing responsibilities of Fellowship Services are responding to H&I requests, assembling and mailing new group starter kits, and a variety of responses to all types of miscellaneous requests that pour in to the World Service Office on a daily basis. The two team periodicals, *Reaching Out* and *Meeting by Mail*, continue to grow; between them, they reach thousands of recovering addicts, both those incarcerated in jails and institutions, as well as those in isolated areas all over the world.

Data services functions were added this year to our list of responsibilities. Wendy and Keri joined the Fellowship Services team, moving over from Information Technology in the third quarter of 2002. This change, although challenging for all at first, has proven to be very valuable. Because everyone on the team rose to the occasion, we not only caught up with our backlog but also began improving existing systems and adding new services. We hope to continue to add and improve next year; we also hope that your feedback will continue to let us know how we are doing.

Shifting data services and the two team assistants responsible for the hands-on data services work to Fellowship Services from Information Technology has allowed the Information Technology staff—Stephan, Lori, and Danny—to pay closer attention to the system and programming issues required by our office-wide system. The shift has also made it possible for the office to receive and process over 13,000 emails this year, the lion's share of which were group registration, group updates, and trusted servant updates. We knew that making these services available online was going to get an enthusiastic response from the fellowship, but even we were surprised by and impressed with how big a response we have received.

The numbers for Fellowship Services, always imposing, are even more poignant this year given the huge number of hours put into convention preparation. For years we have wanted to collect more meaningful information about the weekly services provided by the Fellowship Services Team. One of the new methods hinted at above has greatly improved our tracking capabilities, allowing us to collect more specific data than we have been able to collect in the past.

During this fiscal year (1 July 2002 through 30 June 2003) we have sent out an average of ninety new group starter kits every month. This is a very healthy fifteen-percent increase over last year's figure. We respond to approximately 300 requests per month from incarcerated addicts. In addition to this, we respond to approximately 1200 email and hard-copy pieces of correspondence per month. These figures show an increase in the numbers of NA members, service committees, and members of the general public who contact Narcotics Anonymous for information and assistance.

The Fellowship Services telephone rang an amazing 14,030 times during this year. Almost forty percent of these contacts were addicts seeking meeting information. Approximately forty-eight percent of the contacts fell into the broad category of commonly asked questions: how to register a group or committee, how to obtain a publication, how to get help, how to find helpline numbers, how to use (or not use) the NA logo, event information, issues about meeting formats, how to get a group starter kit, and where to go for family support. Over 100 times per

month Fellowship Services addresses individual written responses to complex issues. The types of issues this team addresses range from meeting-attendance cards, questions about PI or H&I service, Internet issues, disruptions in meetings, inquiries about our literature, and personal recovery issues.

And, as if this team's cup was not already full, this year being a very special year due to the approach of WCNA-30 in San Diego, we processed 7,775 pre-registrations in conjunction with the Accounting Department. Of these pre-registrations, twenty-nine percent were received by mail or fax and seventy-one percent came over the Internet.

We remain confident of our ability to continue to expand our services to the fellowship, and we never forget that what we do can be summed up in the simple phrase, "one addict helping another."



Bulletin board in the Fellowship Services office at WSO-Chatsworth with various communications and event flyers from NA communities around the world.

Translations

This year has been a busy and exciting one for the NAWS Translations Department. One focus for translations is on emerging NA communities that do not yet have NA literature available in their own language. The trend for more than a year now is clearly toward Eastern Europe and Asia, where multiple NA communities are being born and growing to flourish almost more quickly than we can keep up with them. The reasons for this trend are pretty clear: Increased government awareness and acknowledgement that a drug problem exists serves as a kind of legitimization for addicts to then seek treatment, with less of a threat of repercussions. Prior to awareness and acknowledgement from the central government, it was frequently the case that seeking treatment was tantamount to asking for a lengthy prison term, or worse. Political stabilization throughout the Balkans (Serbia and Montenegro, Croatia, Bosnia-Herzegovina, etc.) and eastern and northeastern Europe (Latvia, Estonia, Lithuania, Hungary, Poland, the Czech Republic, Bulgaria, etc.) has finally created fertile ground for the emergence of new NA communities. Five NA communities that have begun the formation of a language translation committee (LTC) are Latvia, Bulgaria, the Czech Republic, Ukraine, and Serbia/Croatia. Lithuania, Poland, and Hungary are, after Russia, the three newest communities awaiting their first recovery literature items.

In Asia, the Japanese Basic Text is going into production. The translation work is completed and proofreading is currently underway. Work on the Thai IP#1 is nearing completion. The evaluation is completed, and we are moving into production. Likewise for NA-Iran's Farsi Basic Text—after it is proofed, it will be put into production.

The Israeli community is nearing an exciting plateau with the Hebrew translation of *It Works: How and Why* out for final proof. This will give the Hebrew-speaking community three major works in translation: the Basic Text, *Just for Today*, and now *It Works*.

In other news of Asia, we are now aware of meetings in Vietnam and Cambodia. In Vietnam there are meetings in Ho Chi Minh City (formerly known as Saigon). We have received notice of three meetings in Phnom Penh, Cambodia. Both communities approached the department about translations into Vietnamese and Khmer, respectively.

In many new non-English-speaking NA communities we frequently facilitate the production of keytags in the indigenous language concurrently with the translation of IP#1 and our standard glossary of NA terms. A couple of reasons contribute to this decision. Keytags in Narcotics Anonymous are valued all over the world. As a visible symbol of the joy of recovery, the humble key tag seems to have captured NA hearts everywhere. In the translation process, the evaluation of IP#1 and the glossary—necessary first steps toward published translations—can take several months. It can take another several months for the production process to finally yield the finished product. To be able to have keytags available in the language during much of this process has been graciously and gratefully received by a number of communities. If you think about it for a moment, only two NA key words need to be translated to produce keytags in any language: "clean" and "serene." Neither of these words has proved to be problematic to translations, and so the process is relatively easy and streamlined to achieve.

Some of the challenges that we do face are with unusual terms like "multiple years," the final denomination of our key tags. This was a tricky problem in both Lithuanian and Japanese, where "two or more" was settled upon as the translation most exhibiting conceptual fidelity to "multiple years." Another buzzword that can cause translation headaches is "sanity." What is a better rendering: "mental health" or "inner balance"? In Polish, this issue was worked on extensively.

The bottom line in translations is that it is never a question of wondering what to do but, rather, how can we manage to do more when there is just so much work waiting to be done?

Translations Activity Summary

(Status July 2003)

LANGUAGE	PUBLISHED		ACTIVE		LTC Projects Pending "wish list" projects	
	New	Previous	Current	Projects		
Afrikaans	0	0	1	1	3	3
Anglicized English	18	18	0	0	1	1
Arabic	0	0	1	1	27	27
Bahasa Indonesia	0	0	1	1	5	5
Bahasa Melayu (Malaysia)	8	8	0	0	0	0
Bengali (India)	4	4	0	0	8	8
Brazilian	24	24	0	0	7	7
Bulgarian	0	0	0	0	5	5
Burmese	0	0	0	0	1	1
Cebuano-Bisaya (Philippines)	0	0	0	0	4	4
Chinese	1	1	6	5	11	13
Czech	0	0	0	0	1	1
Danish	0	0	1	1	0	0
Farsi (Iran)	7	7	1	1	11	10
Finnish	18	16	1	2	3	5
French	31	31	0	0	2	2
German	28	28	0	0	6	6
Greek	2	2	0	0	12	12
Hebrew	5	5	5	1	8	12
Hindi (India)	2	2	10	10	4	4
Hungarian	1	0	1	1	0	0
Icelandic	0	0	0	0	2	1
Italian	15	13	4	0	0	6
Japanese	2	2	6	3	9	9
Khmer	0	0	0	0	1	0
Korean	0	0	1	1	2	2
Lithuanian	0	0	1	1	22	22
Manipuri (India)	16	16	0	0	9	9
Netherlands	18	17	0	1	3	3
Nepalese	0	0	1	1	5	5
Norwegian	21	21	1	1	5	5
Polish	1	0	1	1	22	22
Portuguese	32	31	0	1	3	3
Russian	7	7	10	8	1	8
Spanish	38	38	0	0	0	0
Swedish	28	28	3	0	0	3
Tagalog (Philippines)	1	1	0	0	0	0
Thai	0	0	1	1	6	6
Tibetan	0	0	0	0	1	1
Turkish	14	14	4	4	12	12
Urdu (Pakistan)	0	0	2	2	13	13
Vietnamese	0	0	0	0	2	2
Total Language: 42	342	334	63	49	237	258
Total Projects: 300						

NOTE: **Pending** means that projects are in an intermediate or initial development stage and some information is on file with the WSO. **Active** means that the project(s) are in the stage of evaluation, processing or production at WSO. Projects counted are: IPs, books, booklets, group reading cards, posters, key tags, medallions. **New status in bold.**

NOTE: Languages requiring no WSO/NAWS action at this time or where there has been no communication for over two (2) years: Amharic, Armenian, Cantonese, Inuit, Kannada, Latvian, Maori, Maltese, Oriya, Punjabi, Sinhalese, Slovak, Swahili, Tamil.

Published Items

April 1993	125
April 1994	144
December 1994	150
April 1995	175
October 1995	181
February 1996	186
September 1996	207
April 1997	220
September 1997	215
February 1998	231
April 1998	232
October 1998	246
January 1999	254
April 1999	264
April 2000	289
March 2001	316
January 2002	326
April 2002	323
February 2003	334

Narcotics Anonymous Meetings

By the Numbers

For the record...

The number of registered groups and meetings in the NAWS database at any one point in time has always been only an approximation of the number of NA meetings and groups actually in existence. We know the database always contains a significant number of groups and meetings that no longer exist, and likewise excludes meetings and groups we do not know about (unregistered groups). Our efforts to improve are continuous; with our new database, improved processes, *and* your help, we are confident that we are more accurate than ever before.

As a result of our new processes, the numbers we show now are more accurate than we have ever been able to achieve in the past. What has enabled us to accomplish this is, in part, having this information available on our website, www.na.org, so that regions can go right to the site and see what our records reflect. The results continue to be very encouraging. With the on-going dedication of the Information Technology staff, we are current with registering new groups and group updates. This has been a long haul, and we want to acknowledge the focus and dedication of the workers responsible for this turnaround. If you recall in last year's annual report, we announced to you that there was only a one-month lag time on registrations and updates and that was an improvement from the previous year. This year we are up-to-date on a weekly basis.

We will always need *your help* to keep the database current. Check the **International Meeting Locator** at www.na.org to see if the meeting(s) of your home group are listed accurately, or contact the WSO directly by fax, phone, mail, or email.




As of 1 July 2003**, the NAWS database reflects 20,284 groups holding 31,717 weekly meetings in 113 countries worldwide. This reflects an increase of 560 groups, 1,414 meetings, and seven countries from the numbers reported in the 2002 *Annual Report*.

(**The numbers listed on pages 19 and 20 are taken from figures currently listed in the database as of October 2003.)



Narcotics Anonymous Meetings

Worldwide 2002-2003




Regions/Countries	Groups	Meetings	Regions/Countries	Groups	Meetings
Meetings not affiliated with any region	48	50	 Ecuador Region	49	227
ABCD Region	114	118	Egypt	8	17
Alabama/NW Florida Region	112	378	El Salvador	18	85
Alaska Region	56	95	Ethiopia	1	1
Al-Sask Region	160	187	Finland Region	32	51
Antigua and Barbuda	2	5	Florida Region	401	638
Aotearoa New Zealand	78	78	France Region	72	75
Argentina Region	81	183	Free State Region	522	691
Arizona Region	245	424	French Polynesia	1	1
Arkansas Region	108	299	Georgia	1	2
Aruba	10	46	Georgia Region	380	729
Australian Region	257	281	German Speaking Region	265	290
Austria	2	2	Gibraltar	2	4
Bahrain	5	9	Greater Illinois Region	63	111
Baja Son Region	25	155	Greater New York Region	446	562
Bangladesh	22	50	Greater Philadelphia Region	398	562
Barbados	2	5	Greece Region	18	71
Belarus	2	8	Greenland	1	1
Belgium	12	18	Grenada	1	1
Belize	2	4	Guatemala Region	17	105
Bermuda	5	5	 Guyana	2	2
Best Little Region	75	199	Haiti	1	6
Bluegrass-Appalachian	35	59	Hawaii Region	111	125
Bolivia	10	31	Honduras	5	25
Bosnia and Herzegovina	1	3	Hong Kong	3	3
Brazil Region	481	1120	Hungary	8	10
British Columbia Region	314	353	Iceland	7	9
Buckeye Region	170	181	Indiana Region	285	335
Bulgaria	2	7	Indland Region*	1	1
California Inland Region	179	212	Indonesia Region	20	41
California Mid-State Region	181	309	Iowa Region	204	303
Cambodia	1	2	Iran	8	35
Carolina Region	385	855	Ireland Region	84	112
Cayman Islands	1	3	IRF Region	91	145
Central California Region	193	250	Israel Region	38	99
Chesapeake & Potomac Region	252	287	Italy Region	48	73
Chicagoland Region	305	358	Jamaica	6	20
Chile	24	73	Japan Region	76	205
China	1	1	Kentuckiana Region	151	246
Colombia Region	121	362	Kenya	19	21
Colorado Region	100	158	Kuwait	2	3
Connecticut Region	244	255	Kyrgyzstan	2	4
Costa Rica Region	50	213	 Latvia	1	1
Croatia Region	1	3	Le Nordet Region	62	72
Czech Republic	2	5	Liberia	4	9
Denmark Region*	124	130			
Dominican Republic	21	40			
Eastern New York Region	204	248			

* Regions not seated at World Service Conference.

(continued on page 20)

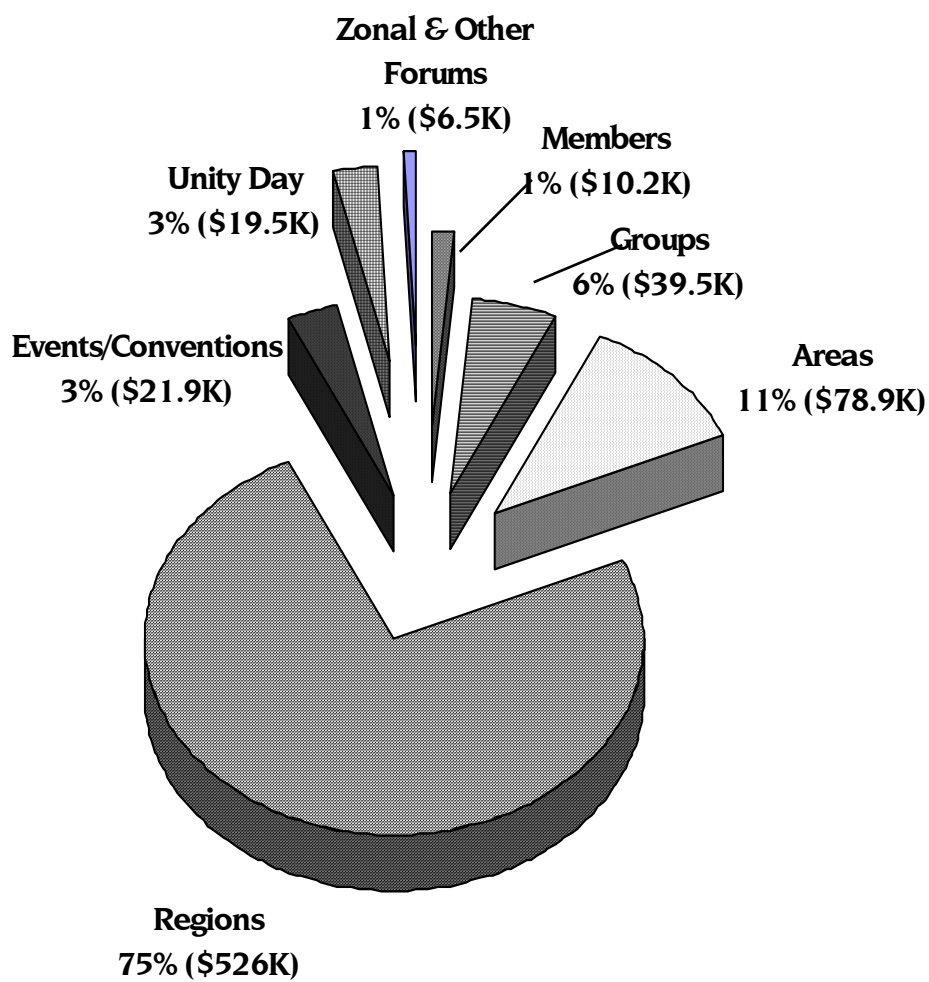
Narcotics Anonymous Meetings

(continued)

Regions/Countries	Groups	Meetings	Regions/Countries	Groups	Meetings
Lithuania	7	18	Quebec Region	220	230
Lone Star Region	180	790	 Region 51	53	94
Louisiana Region	210	349	Region Del Coqui	42	69
Luxembourg	2	4	Region of the Virginians	358	490
Malaysia	1	2	Rio Grande Region	119	192
Malta	2	2	Russian Federation	33	125
Marianas Islands	1	2	Saint Lucia	2	5
Martinique	1	2	Saint Vincent & the Grenadines	1	1
Metro Detroit Region	398	425	San Diego/Imperial Region	376	544
Mexico Region	2	7	Saudi Arabia	6	20
Michigan Region	229	356	Show-Me Region	398	671
Mid-America Region	121	308	Sierra Sage Region	83	126
Mid-Atlantic Region	251	352	Singapore	1	2
Minnesota Region	171	176	Slovakia	4	8
Mississippi Region	54	186	Slovenia	4	7
Moldova	1	7	South Africa	65	76
Montana Region	71	133	South Dakota Region	40	69
Morocco	1	7	South Florida Region	330	497
Mountain Valley Region	110	128	South Korea	2	2
Mountaineer Region	80	111	South Mountain Region*	10	10
Mozambique	1	2	Southern California Region	824	989
Nebraska Region	76	107	Southern Idaho Region	73	111
Nepal	14	25	 Spain Region	69	114
NERF Region	21	52	Sweden Region	170	299
Netherlands	16	16	Switzerland	19	19
New England Region	325	366	Tanzania	3	8
New Jersey Region	319	367	Tejas Bluebonnet Region	243	610
Nicaragua	6	42	Thailand	4	9
Nigeria	1	1	Trinidad and Tobago	27	33
North Carolina Region*	43	108	Tri-State Region	397	416
North East Atlantic Region	89	114	Turkey Region *	8	13
Northern California Region	954	1278	UK Region	403	451
Northern New England Region	97	113	Ukraine	10	48
Northern New Jersey Region	366	385	United Arab Emirates	2	3
Northern New York Region	227	297	Upper Midwest Region	57	70
Northwest Territories	2	4	Upper Rocky Mountain	70	168
Norway Region	36	40	Uruguay Region	6	20
Ohio Region	284	329	Utah Region	92	104
OK Region	168	406	Uzbekistan	1	2
Ontario Region	299	360	Venezuela	22	78
Pacific Cascade Region	312	447	Virgin Islands	13	35
Pakistan Region*	13	45	Volunteer Region	179	374
Panama Region	14	68	Washington/N. Idaho Region	457	662
Paraguay Region	1	1	Western New York Region	135	162
Peru Region	34	96	Wisconsin Region	230	313
Philippines Region	36	60	 Yukon Territory	4	10
Poland Region*	15	16	Zambia	1	3
Portugal Region	183	196	Zimbabwe	2	9

* Regions not seated at World Service Conference.

Fellowship Contributions 1 July 2002 - 30 June 2003



Fellowship Publications

The NA Way Magazine

The NA Way Magazine is our fellowship's flagship magazine. It is published four times a year—in January, April, July, and October—in five languages: English, French, German, Portuguese, and Spanish. We have mailed 125,465 copies for the year 2002-03—111,573 English, 2,022 French, 961 German, 3,864 Portuguese, and 7,045 Spanish. For each issue this breaks down to about 27,892 copies in English, 505 copies in French, 240 copies in German, 966 copies in Portuguese, and 1,763 copies in Spanish. The magazine gives us an opportunity to share our voices with one another in a recovery-oriented format. Besides publishing articles from the fellowship, there are also announcements of new products available from NAWS, updates about world service activities of general interest, an events calendar, items about local NA communities, and a variety of other material. It is free to subscribers and can also be viewed and downloaded as an Adobe PDF file at our website, www.na.org. Anyone who asks for it will be put on our mailing list. When new groups and service committee contacts register with NAWS, they can ask for an *NA Way* subscription by checking the box on the registration form.

At the first Public Relations Roundtable, held in April 2003, members from the criminal justice community stated that *The NA Way Magazine* is a great public relations tool. They said that it clearly shows non-members the global nature of our fellowship, as well as the essence of our recovery program—one addict helping another.

Reaching Out

Reaching Out is a newsletter for incarcerated NA members, prison libraries, correctional officials, and registered H&I committees. It is published in English four times a year—January, April, July, and October. We have mailed 23,356 copies for the year 2002-2003.

Meeting by Mail

Published every other month in English, it contains the written sharing of members of the NA Loner Group. This periodical was started in the mid-1980s so that NA members who are isolated by geography or circumstance would have the opportunity to share with one another. Non-loners can participate in the Loner Group as sponsors, pen pals, and members. We distributed over 4,836 copies for the 2002-2003 fiscal year. This publication cannot be sent to institutions.



Information Technology

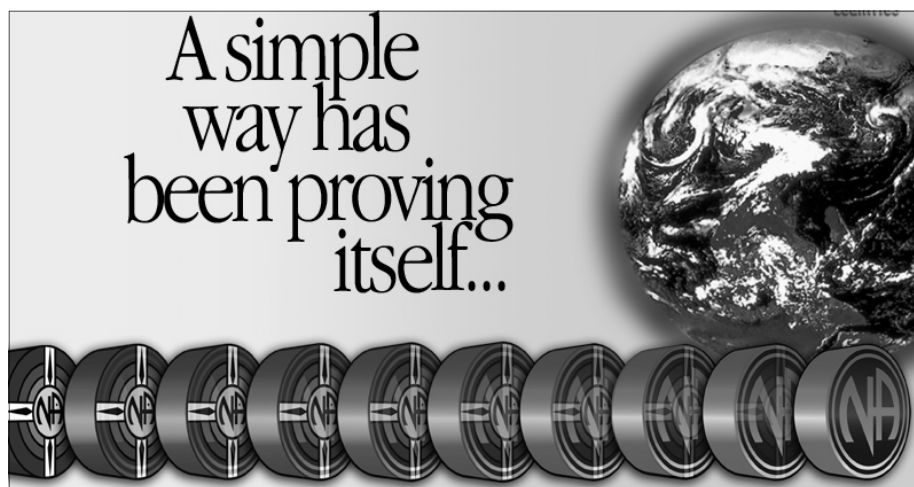
This past year, we have focused on upgrading our internal network stability and performance and streamlined and strengthened our information services and web maintenance. This became necessary as we had many desktops and servers on different platforms causing some conflicts with the files being shared by our many users. We also have implemented an intranet for use within the WSO. This new creation enables us to view data office wide, access calendars, post work notices and personnel issues, and etc. It is a big time saver and efficiency enhancer for our special workers.

Along with upgrading our hardware and software, we re-evaluated many of our vendor relationships. We looked at and ultimately replaced our telephone system and telephone service provider in favor of a company and equipment that are more clearly aligned with our needs and budget.

Other issues concerned the security of our network, overall reliability, and performance. We are pleased to say that as of this report, these concerns have been addressed, and our staff is more fully capable of addressing our fellowship's needs. One nuance that we are excited to report is the online interactive discussion area for the fellowship at www.na.org, which allows an ongoing dialogue of the two discussion topics chosen by the World Service Conference. You can access this discussion room at http://www.na.org/discussion_boards.htm. We encourage you to visit this site and let us know what you think. Your feedback is invaluable to us.

Looking back over the previous year, we also note that there are two interactive software products (*Just for Today* and *The Narcotics Anonymous Step Working Guides* on CD-ROM) we did not have at this point last year.

We clearly recognize that as our fellowship grows and technology changes, we must keep abreast of such growth and change. We must also be aware of not sacrificing stability in order to be on the cutting edge bringing to mind the old adage "if it ain't broke, don't fix it." As the needs and expectations of our members and customers change, we need to walk that tightrope between being responsive to such needs and being prudent with available resources. Keeping this in mind, we have taken numerous steps to help all of us deliver better services to our membership and customers in 2003, and will continue to do so.



World Service Conference®



NAWS Publications

NAWS News

NAWS *News* gives an overview of world service activity, with a particular emphasis on World Board projects. It is published following World Board meetings and the World Service Conference. NAWS *News* is currently available in English, French, German, Portuguese, and Spanish. It is distributed automatically to conference participants and registered area and regional service committees. The mailing list consists of the above groups, but individuals can also request copies of this periodical after each mailing. NAWS *News* can also be viewed or downloaded as a PDF file from our website, www.na.org.

Conference Agenda Report

The CAR is published and distributed in English a minimum of 150 days before the beginning of each World Service Conference; translated versions are released a minimum of 120 days before each WSC begins. The CAR contains information about all of the relevant WSC business, discussions, and activities that require guidance from the conscience of the entire NA Fellowship. At present, the CAR is published in English, French, German, Portuguese, Spanish, and Swedish. It is distributed automatically to conference participants and regions. Additional printed copies are available for purchase at cost from the WSO, but the CAR can be downloaded for free as a PDF file from our website at www.na.org.

Regional motions must be submitted 240 days prior to the WSC and should include a written intent. Regions can include 150-word rationales to describe the meaning behind their motion. The WB includes a recommendation about each regional motion so that the fellowship is provided with as much information as possible in order to engage in discussions when reviewing the motion.

Conference Report

The Conference Report, a comprehensive and detailed report of world service activity, is published when the reporting needs of world services require it. This report contains information regarding the status of major world services projects, suggestions for new work, and difficulties that have been encountered. It also includes reports from the World Board, the Human Resources Panel, and any region or zonal forum that wishes to submit material. The frequency of publication may change from year to year, and conference participants are provided with the schedule for each year ahead of time. *The Conference Report* can also be accessed online as a PDF file at our website, www.na.org.

NAWS Annual Report

The NAWS *Annual Report* covers each fiscal year of NA World Services activities. The fiscal year ends 30 June, and the annual report is produced in late September. It is distributed automatically to conference participants and regions. Additional copies are available for purchase from the WSO at cost. The report can also be downloaded free as a PDF file from our website at www.na.org.

Worldwide Workshops

One of the main objectives for the worldwide workshops is to make a connection between world services and members in local NA communities. Since the first-ever Worldwide Workshop was held in Burnaby, just outside of Vancouver, British Columbia, Canada, in June 2001, we have stayed very busy with "making the connection." The workshops continue to evolve and adapt to the needs and capacities of each venue we visit.



Conectando a los: Miembros de NA & Servicios Mundiales de NA

Worldwide workshops were held in Birmingham, England from 30 August-1 September 2002; in Austin, Texas, USA on 10-12 January 2003; and in Philadelphia, Pennsylvania, USA from 14-16 March 2003. At each of the workshops members were able to exchange valuable information about recovery and service. Maybe even more exciting was the fact that they experienced different processes for the exchange of that information, including the small-group discussion format that we have used at previous worldwide workshops, at WSC 2002, and at WCNA. Equally important was the improvement in communications between local members and NA World Services. It is invaluable when members have the opportunity to learn about NAWS and get to know the World Board members and WSO staff.

The schedule of worldwide workshops for the remainder of this conference cycle is: Lima, Peru, on 12-14 September 2003; and Bangalore, India, on 17-19 February 2004. Further information is available on the Internet at www.na.org, where you will find the latest developing news and flyers for these special events.

Worldwide Workshop Trips

Location: Birmingham, England, UK

Dates: 30 August—1 September 2002

Travel Team: David J, Tony W, World Board; Michael McD, World Pool; Becky Meyer, Stephan Lantos, Steve Rusch, Elaine Adams, NAWS staff

Location: Philadelphia, Pennsylvania, USA

Dates: 14—16 March 2003

Travelers: David J, Ron H, Craig R, Jane N, World Board; Anthony Edmondson, Becky Meyer, Steve Rusch, Elaine Adams, Carrie Brockstein, NAWS staff



Location: Austin, Texas, USA

Dates: 10—12 January 2003

Travel Team: David J, Ron H, Bob J, Jim B, World Board; Becky Meyer, Steve Rusch, Elaine Adams, Carrie Brockstein, Shane Colter, NAWS staff



New Projects Update

Approval Form of the Sponsorship Book Completed

We are excited to announce the completion of our work on the approval form of the sponsorship book. We knew that we had to finalize the text during either our May or August 2003 meeting in order to have it ready in time for the CAR, and we are happy to report we were able to do so in May. The book was released in July 2003 for your consideration and possible approval at WSC 2004. The approval draft of the book was sent to all conference participants and will be available to everyone through NAWS at a cost of \$5.00 plus regular shipping and handling charges. The approval draft of the book will also be included in the *Conference Agenda Report* for the 2004 World Service Conference.

We have also completed our revision of IP #11, *Sponsorship*. If adopted, this revised IP will replace the current IP #11. It was included in the July 2003 mailing, and will be contained in the CAR for your consideration and possible approval at WSC 2004.

We want to point out that this endeavor was a great example of the workgroup-style project that we hope to use more in the future. This workgroup of seven pool members and two board members worked diligently on this project to complete it on schedule. They were able to maintain their focus on their work without distraction. We give a big "thank you" to our workgroup members: Bella B and Jim B, from the board, and World Pool members Billy R, Chuck G, Gwen M, Janet C, Lasse W*, Louis H, and Ron M.

We also want to thank all of the members who participated in this project. As we have reported before, we received a great deal of input from throughout the fellowship since we began asking in 2000. Your efforts ensured that this book is a true reflection of the entire fellowship. Thank you!

Considering Changes to the Basic Text

We have finished compiling the data from the survey, as well as the evaluation of that data. There were 4,651 members from 45 countries and all 50 states, who responded to the survey. We would like to thank all the participants for taking the time to respond. As we have reported, we plan to present our recommendations regarding changes to the Basic Text in the 2004 CAR.

* At the time of writing this report, we are sad to report that Lars W (Lasse), who was a member of the workgroup died on 16 September 2003. Lasse was not only an enthusiastic and knowledgeable contributor to the sponsorship workgroup but was also an invaluable and cherished member of the Swedish fellowship. His gentle spirit will be missed by all.

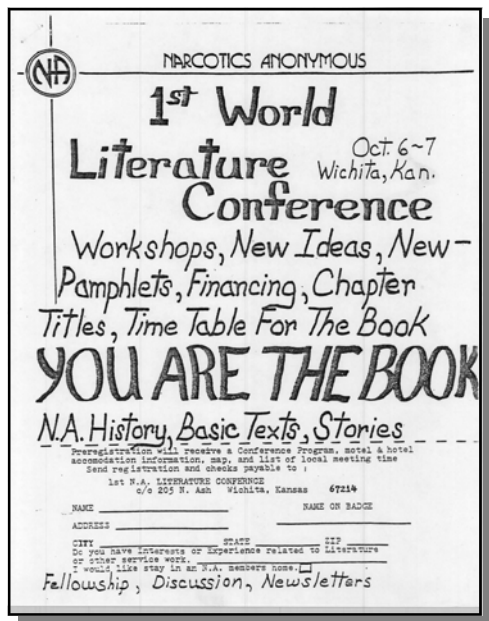


Literature Production/ Distribution



Production

This year we have continued to introduce new products for the fellowship, focus on improving quality control and cost-saving measures by acquisition of some new equipment, and begun an experiment examining the viability of producing some merchandise outside of the United States.



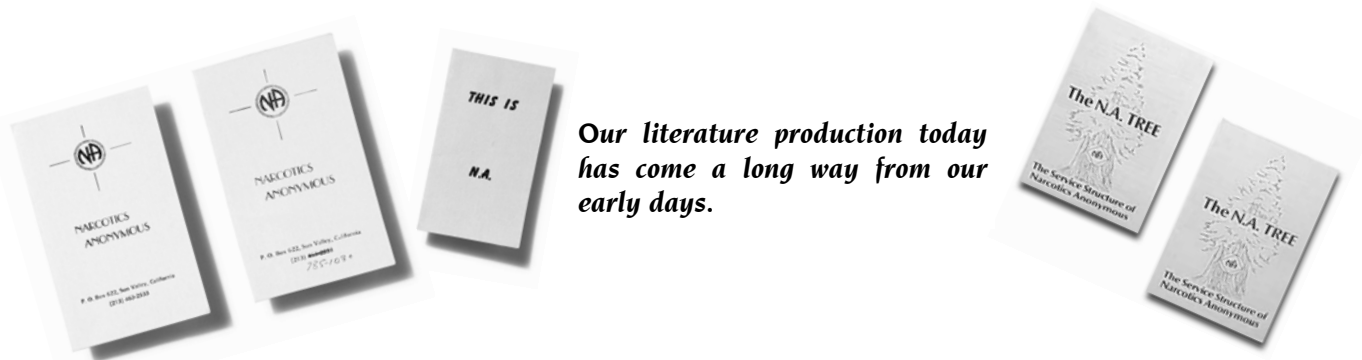
Our purchase of a full-color banner machine has proved to be so valuable in the first year that we could not be happier with this acquisition. This machine enabled us to produce in-house virtually all of the posters and banners that you enjoyed so much, draped all over the San Diego Convention Center at WCNA-30, and many of the ones draped all over San Diego itself. As if that were not enough, this machine will also produce all of our large banners and signage for the World Service Conference, the Worldwide Workshops and any other events on site or afield that require large, professional banners. The capacity of this machine is quite impressive. The only limiting dimension we have is five feet. Therefore, if you wanted a banner five feet by one-hundred feet or five feet by two feet, you could do it—it is up to the artist-operator. And speaking of the artist-operator: David Mizrahi has done a simply amazing job figuring out the programming and operation of this machine by himself while still producing all of NAWS's graphics, as he has been doing for more than fifteen years now. Anyone who attended WCNA-30 in San Diego saw a wealth of the products this machine can produce. The entire production

of graphics and products showcased at WCNA-30 is really a tribute to the entire production team at NAWS, as well as to the many, many other NAWS staff members who were drawn into the project, from the manager of events and conventions all the way to the shippers and shipping supervisor, who all played key roles in making this event the success it was.

During this year, we continued improving our existing audio products, adding new ones to our inventory and restoring and preserving our audio archives.

We have maintained our inventory on our shelves, both here in Chatsworth and in our offices in Europe and Canada. To do this we have had to stay aware of the buying trends of our customers so that we order our stock in the most cost-efficient quantities.

Finally, along with newly translated items, we produced several new English products. We are proud to say that fourteen new items were added to our inventory during fiscal year 2002-03 (see the full list on page 31). In addition to these new inventory items, eight draft items were also produced, and they, too, are listed on the new product list. We are always looking for ways to make the best and most fiscally sound decisions in order to better serve the fellowship.



**Our literature production today
has come a long way from our
early days.**

New Products

- ❖ **Chinese** Welcome keytags
- ❖ **Hebrew** *Just for Today*
- ❖ **Russian** IP# 11, 22
- ❖ **Farsi** IP#9
- ❖ **French** *It Works: How and Why*
- ❖ **Nederlands** Basic Text
- ❖ **Portuguese** *Just for Today*
- ❖ **Finnish** Group Readings
- ❖ **Finnish** Basic Text
- ❖ Twentieth Anniversary Commemorative Basic Text
- ❖ NA Audio Archive Sampler
- ❖ *It Works: How and Why* CD-ROM
- ❖ *The NA Step Working Guides* CD-ROM
- ❖ *Just for Today* CD-ROM
- ❖ CD-ROM and book package: Basic Text, *It Works: How and Why*, *Just for Today*, and *The NA Step Working Guides*



New Drafts

Chinese IP's #1,7,16, and 22

Chinese *Info about NA*

Czech IP #1

Korean IP #1

Korean *Info about NA*

Recovery Material on the Internet

We previously reported that we are now posting a limited number of NA literature items on www.na.org for the benefit of the fellowship. Much of what we reported in last year's annual report best speaks to this issue. You will recognize many of those same words again in this report with some minor changes and updates. To date, we are very pleased to say that this practice has not caused us any problems. However, as we continue to monitor its progress, if we encounter infringement issues, significant new legal expenses, and/or other problems because of this experiment, we will discontinue this test.

We originally posted six NA information pamphlets on the official NA website, www.na.org. The recovery literature we have posted in English, Spanish, and Brazilian is: IP No. 1 *Who, What, How, and Why*; IP No. 7 *Am I an Addict?*; IP No. 16 *For the Newcomer*; IP No. 17 *For Those in Treatment*; IP No. 22 *Welcome to NA*; and the information booklet, *NA: A Resource in Your Community*. These IPs still seem to be the best initial choice for our purpose: to provide basic information about NA to the addict seeking help, to the public, and to professionals dealing with addicts. At this time it is not necessary to post any additional literature.

We will work to systematically increase the amount of material available on our website and still expect to post an even broader selection of IPs followed by some of the recovery booklets. We continue to evaluate the availability of our literature in this medium. By posting this material on our website, we have given areas and regions the ability to provide direct links to these items from their sites. This is a seamless link, one where the user is not aware that they have even left the area or region's site. We still firmly believe that this could help resolve the current problem we have with parts of these items being posted on many sites, all of them seemingly trying to serve the same purpose.

As we stated last year, while we are moving forward with this process, we must still remain vigilant in protecting our fellowship's property. The laws are changing, this is true, but as the avenues of communication and information technology continue to expand exponentially, the burden of protecting our literature remains on our shoulders—the members of NA worldwide. Our responsibility is needed even more. While it is still illegal to make an unauthorized copy of our copyrighted literature, whether by photocopying it or by downloading it from a website, protecting our copyrights and trademarks still requires legal actions that are neither simple nor inexpensive. It is our hope that we will not find ourselves needing to confront such a situation.

It is important for us all to remember that NAWS has been entrusted by the fellowship to protect our literature and its trademarks. Posting our copyrighted literature on the Internet in any form increases the danger of unauthorized alterations being made to those electronic copies. We have a responsibility to the fellowship to uphold the FIPT, and we can suffer serious adverse consequences if we fail to do this. Furthermore, such failure can lead to our losing the legal right to protect our copyrights and trademarks against use by others.

We ask that all of our members stay vigilant in protecting what is ours: the wonderfully simple, powerful, and heartfelt words that have helped to bring recovery to hundreds of thousands of suffering addicts around the world. We cannot do this alone. The adage "together we can" rings true, especially here. In our zeal to get our message out there, let's not resort to "old ways using new means." There are a number of ways in which we can make sure that our message is communicated, ways that have worked since long before the advent of the Internet and still work today.

If you are interested in learning more about how you can protect our literature and the "do's and don'ts" of the Internet regarding Narcotics Anonymous and the Fellowship Intellectual Property Trust, please contact the World Service Office in Chatsworth.

Fellowship Intellectual Property Trust (FIPT)

NAWS has kept current the trademark and service mark registrations of our name and logos in countries around the world. We have also filed new registrations of our marks as needed, and we have filed all necessary copyright registrations for new publications. We are registered in thirty-three countries, including the United States. Fellowship service committees should continue to follow the rules of use for literature and logos as described in Intellectual Property Bulletin #1, "Internal Use of NA Intellectual Property."

Changes to the FIPT

WSC 2002 approved specific copy edits to the Fellowship Intellectual Property Trust (and the Intellectual Property Bulletins). These changes have now been made; our current terminology and practices, such as the two-year conference cycle and the addition of the group logo as a trademark of NAWS, are now reflected in the FIPT. The specific changes include adding the group logo to Bulletins #1, 2, and 3 and to the Operational Rules, pages 13 and 42; adding reference to the "www.na.org" website address to all bulletins; and deleting all references to Bulletins #6 and 7, which no longer exist.

We will also replace WSC *annual* meeting with *biennial* throughout the publication; *calendar year* with *conference cycle* in the Operational Rules, pages 2 and 23; TWGSS with *A Guide to World Services in NA* throughout the document; RSR with RD, page 38; and WSC *Literature Committee* with *World Board*, page 40. The newly revised FIPT will be available soon.

Vendor Registrations in 2002-03

World services has been faced with how to balance protection of the fellowship's property with the desire by many members of our fellowship to purchase merchandise using the fellowship's trademarks. Licensing provides acknowledgement that the vendors are using the fellowship's property with permission and do not actually own it, while still providing members with the ability to purchase these types of items. In January 1998 we began to charge individuals a fee for licensing as a vendor to use this property. The fees that we charge allow us to offset the personnel and legal costs associated with this activity. Service committees within the fellowship already have permission to use the fellowship's trademarks, provided that they follow the guidelines in the FIPT bulletins.

Those who wish to register as vendors authorized to manufacture and sell products utilizing any of NA's intellectual properties may do so twice a year. The deadlines are 31 January and 31 July. Licenses are then issued in February and August. You may contact the World Service Office with your request for a vendor registration at any time, and through this process you can become a legally authorized vendor of NA-related merchandise. Vendor registration costs \$500 annually, plus a \$50 annual processing fee.

A list of registered vendors is available from the WSO upon request.

Marketing and Public Relations

Distributing NA literature and other products to as wide a base as possible puts us in a win/win situation. Our primary purpose and public-relations efforts are being served when as many addicts and non-addicts as possible see our message, and when the funds generated by widely distributing our literature help us grow and reach out to the addict who still suffers. Our Marketing Team has continued its efforts this year to further develop and expand our customer base throughout the treatment and correctional marketplaces.

While many of us were getting ready for and celebrating our fiftieth birthday in San Diego, a few NA members were on NA business elsewhere. There were two travel teams attending professional events on opposite sides of the globe: one in Korea, the other in Cuba. Both of these trips were described earlier in this Annual Report.

In 2002-03 we attended and exhibited at the American Correctional Association conference held 4-7 August in Anaheim, California, USA. This event was well attended, and we continued to nurture our relationships with existing institutional customers as well as developing new ones.

This year we had a series of meetings and exhibited at major drug-court conferences, some of which included: the World Forum on Drugs, Dependencies, and Society, in Montreal, Quebec, Canada; the 27th Annual Conference on Alcoholism and Addiction Treatment in Atlanta, Georgia, USA; the International Council on Alcohol and Addictions in Sao Paulo, Brazil; the Fourth Annual National Association of Drug Court Professionals—Family and Juvenile Court Conference in Washington, DC, USA; the American Jail Association in Albuquerque, New Mexico, USA; and the First Latin American Congress on Drug Addiction and Alcoholism in Havana, Cuba.

We plan to continue to cultivate new avenues to use in informing correctional, treatment, and drug-court professionals about our literature and products. We consistently try to broaden NA's presence in the professional arena by producing various packaging formats that will benefit the treatment and correctional professional. We have developed two distinctly different product-update mailers, one for each of these markets.

Over the past year our sales of literature in the correctional market have continued to increase. We have also seen some upward movement in our sales to substance-abuse treatment providers, and we anticipate that this field will continue to grow. We now believe that we can probably look forward to increased sales to the corrections, treatment, and drug-court sectors each year for the foreseeable future. We believe that the market share being generated in the drug-court sector is growing. We have learned that once the treatment, correctional, and drug-court professionals become aware that they can buy Narcotics Anonymous literature straight from the WSO, they do so.

Of course, the value of these relationships to NA World Services is twofold. Selling NA literature to these agencies, which have huge numbers of suffering addicts for their clientele, is an incredibly efficient way of getting the word of NA recovery to those who need it. We have increased the total number of entries in our treatment and corrections database again in this fiscal year for this reason. And, certainly we want to market and sell our literature. This is the way that we fund our services. Our increased presence in these markets has also helped us identify trends in the market, such as the continuing growth in the drug-court program.

As larger USA states like Texas and California have already done, smaller USA state systems are beginning to implement treatment programs within their correctional systems. These smaller programs will probably experience some growth for the next few years. The mandated drug-court systems throughout the United States are expanding rapidly. The National Association of Drug Court Professionals is projecting that by the year 2005 there will be over 2,500 drug courts up and running in the USA alone. We will continue to target all of the treatment and correctional sectors we can identify, and we look forward to all of the additional marketing challenges with which we may be faced in the future as we continue to recognize the amazing concentration of still-using addicts that these agencies serve, so that those addicts might become aware that there is an alternative life available to them if they have a desire to stop using.



Public Relations Roundtable Update

The purpose of the public relations roundtables is to gather information, increase cooperation, and identify barriers between NA and professional communities to help formulate a public relations strategy. The roundtable discussions also provide an avenue to develop and strengthen positive working relationships with professionals who may direct suffering addicts to NA. Each roundtable allows participants to discuss a variety of issues related to NA's image and explore ways to raise public awareness of NA. The roundtable discussions are facilitated by a moderator and include a brainstorming session with the participants and NAWS representatives.

The first Public Relations Roundtable was held in April 2003 in Woodland Hills, California, USA, with professionals in the corrections and criminal justice fields. This group identified new "treatment before incarceration" legislation for drug offenders as a significant change in their field. Such new laws have drawn more attention to the stigma related to addiction and the need for education about addiction as a disease. Their experiences include a perception of NA as the fellowship for street addicts and junkies and as an organization that is slow and unreliable in working with professionals. Many perceive NA as a "diamond in the rough," a fellowship with a broad definition of addiction and one that needs to reach out more directly

to targeted audiences such as youth, women, men, and other "special interest" groups.

The corrections and criminal justice professionals were particularly impressed with *The NA Way Magazine*. They consider it a valuable public relations tool because it shows the global nature of our fellowship, and it demonstrates the essence of NA recovery—one addict helping another. The group recommended making NA literature more attractive, simpler to read, and more available in locations accessible to professionals and addicts in the criminal justice and corrections system.

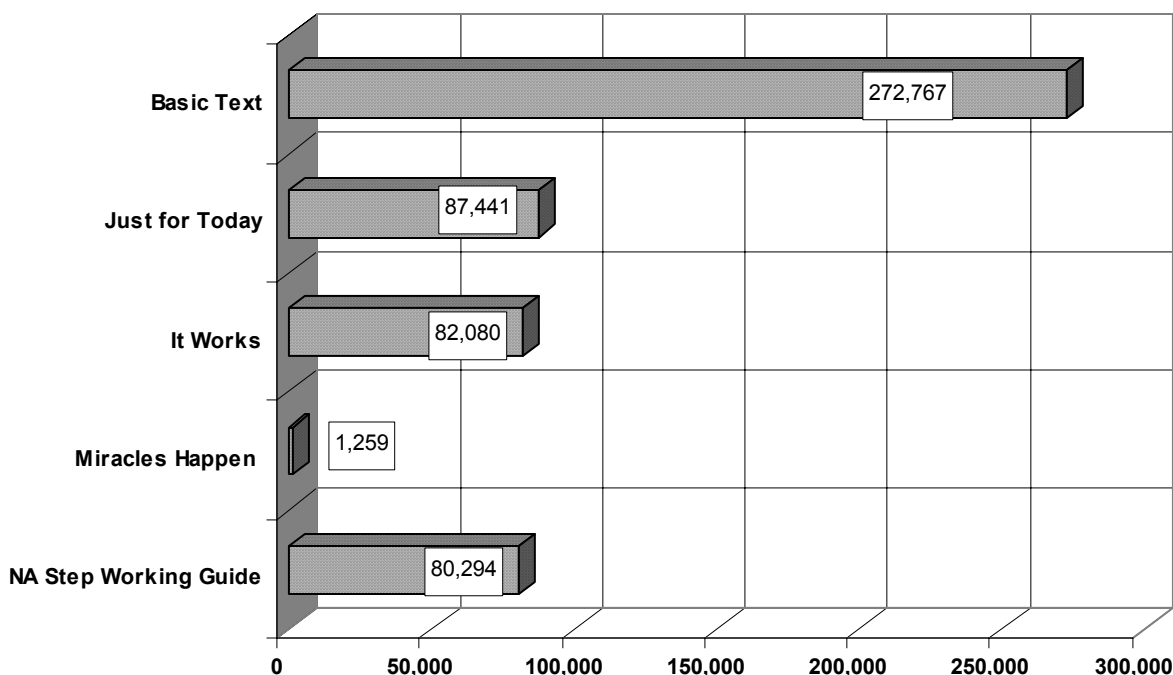
This group also identified the need for a one-page description of NA that professionals can share with their colleagues and clients. As a result, we began to develop a document tentatively titled *NA in Brief*, which can also be tailored to specific audiences. It is intended as a tool for direct communication with professionals and for use at professional events.

In the next year, three additional roundtable sessions are scheduled. The second and third roundtables will be held in August and November 2003, with medical professionals and treatment professionals, respectively. A fourth roundtable session with government and non-government agencies is planned for February 2004.

Unit Sales Trends

In past years, we have analyzed unit sales by comparing one calendar year to another. This year we made a change and compiled data based on the fiscal year (1 July 2002 to 30 June 2003). Because of this, we do not have the data readily available to make some of the year-to-year comparisons that we have made in the past, but we can show you some interesting facts about literature sales and make certain comparisons.

Recovery Books Sold 1 July 2002 - 30 June 2003

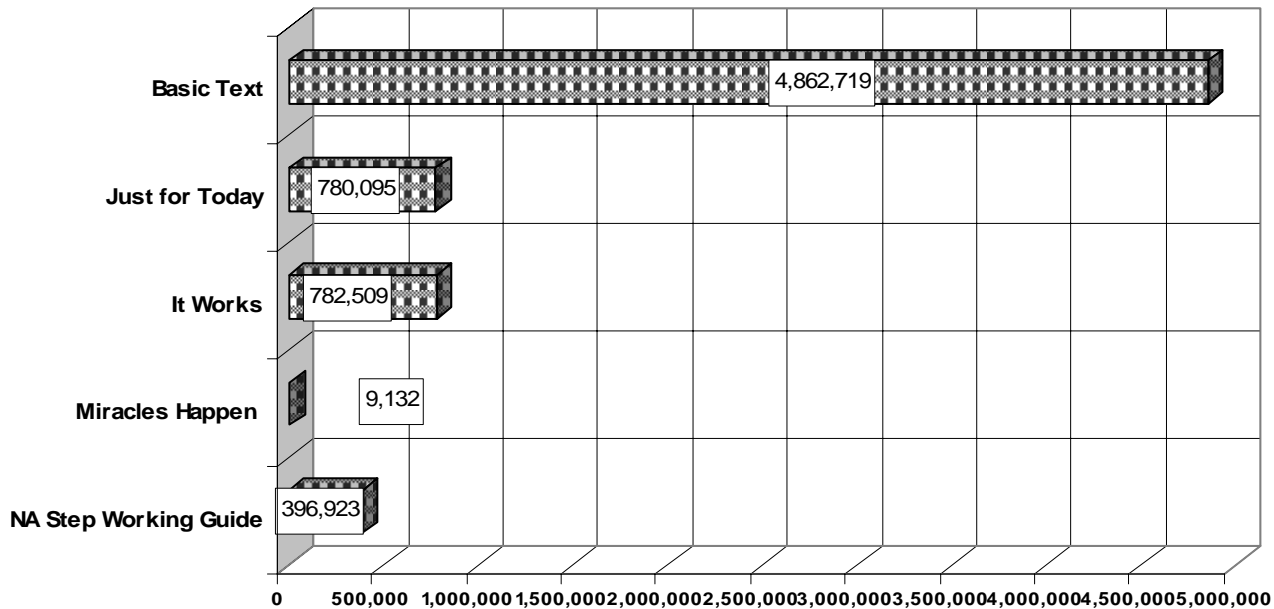


The chart above shows that we sold 523,841 recovery books in FY 2003. The most important thing this chart shows is that the Basic Text remains our best seller, accounting for 52 percent of FY 2003 recovery book units sold (272,767 copies). The other three recovery books (not including *Miracles Happen*) accounted for 48 percent of unit sales. As the chart above shows, *Just for Today: Daily Meditations for Recovering Addicts* was our second-best-selling book (87,441 copies, representing 16.7 percent of unit sales). *It Works: How and Why* (82,080 copies, representing 15.7 percent of unit sales) trailed in third place. Immediately behind it was *The Narcotics Anonymous Step Working Guides* (80,294 copies, representing 15.3 percent of sales). *Miracles Happen: The Birth of Narcotics Anonymous in Words and Pictures* sold 1,259 copies for less than one percent of unit sales.

The contrast with the lifetime sales of these four recovery books (listed above) is shown in the chart on the following page.

Unit Sales Trends

6,831,378 Recovery Books Sold Since 1983



From 1983 through the end of this fiscal year (30 June 2003), we have sold 6,831,378 recovery books. As the chart above illustrates, the Basic Text represents a larger portion of our literature sales, with 4,862,719 units or 71 percent of lifetime unit sales.

Looking back

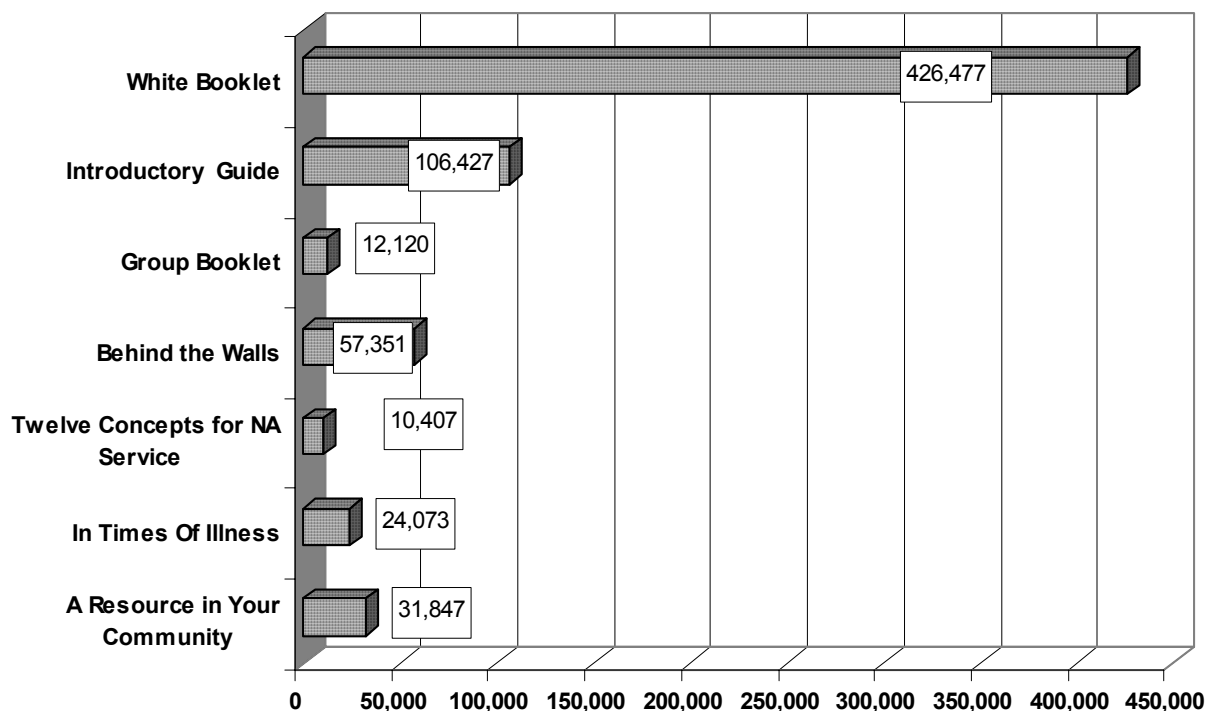
Twelve years ago, in 1991, the Basic Text was the only recovery book in our inventory. We sold 313,284 that calendar year (100 percent of recovery book units sold). That was a phenomenal increase from the 36,741 Basic Texts sold in 1983, when regular distribution of the Basic Text began. *Just for Today* became available for sale in 1992, *It Works* in 1993, and *The NA Step Working Guides* in 1998. So, while Basic Text sales have declined from twelve years ago (averaging around 250,000 copies per year in the past decade), the addition of these three books has been pushing total recovery book sales upward with approximately 500,000 books per year. FY 2003 units actually increased by about 24,000 from calendar year 1999, when we sold 499,784 recovery book units.

Sluggfest, an anthology of Slugg cartoons taken from the **Home Group** cartoon strip in *The NA Way Magazine*, is not included in these figures.

Unit Sales Trends

The chart below shows the breakdown of the 668,702 recovery booklets sold in FY 2003.

Recovery Booklets Sold 1 July 2002 - 30 June 2003



The booklets classified as recovery literature are: the Little White Booklet, *An Introductory Guide to Narcotics Anonymous*, *The Group Booklet*, *Behind the Walls*, *Twelve Concepts for NA Service*, *In Times of Illness*, and *NA: A Resource in Your Community*. The sales trend for booklets is continuing downward. (The peak year for booklet sales was 1991 when 735,914 units were sold.)

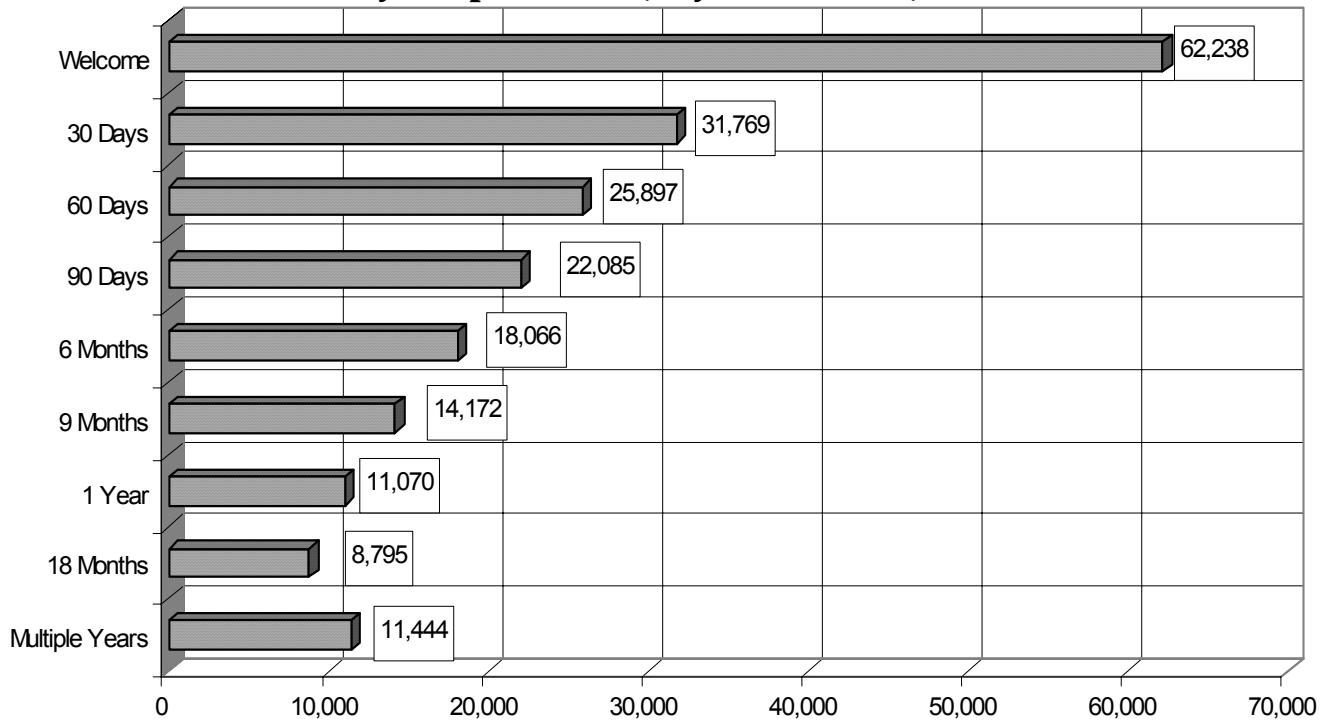
The Little White Booklet remains the best-selling booklet, accounting for 64 percent of FY 2003 booklet units. It is still our best-selling booklet for all time, with 8,468,536 copies sold from 1983 through 30 June 2003. (Unit sales figures are not generally available prior to 1983.)

Unit Sales Trends

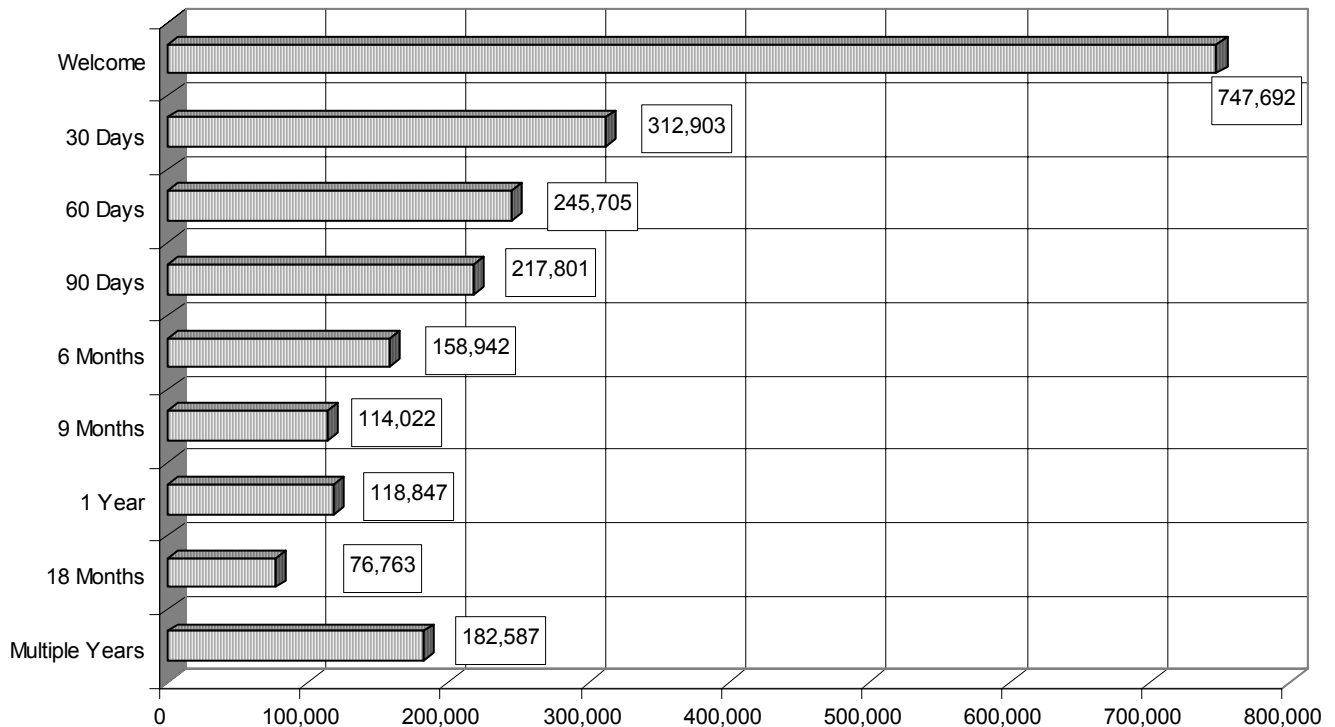
The following chart shows the breakdown of the 4,468,197 recovery information pamphlets sold in FY 2003, as well as the total units sold since 1983.

Item	Total July 02-June 03	Total 1983-2003
#7 <i>Am I an Addict?</i>	411,519	6,466,380
#11 <i>Sponsorship</i>	390,744	6,197,585
#16 <i>For the Newcomer</i>	382,795	5,816,710
#22 <i>Welcome to NA</i>	345,970	5,231,320
#8 <i>Just for Today</i>	315,916	5,035,834
#6 <i>Recovery and Relapse</i>	298,101	4,852,760
#19 <i>Self-Acceptance</i>	271,297	4,491,709
#1 <i>Who, What, How, and Why</i>	265,380	4,139,654
#12 <i>Triangle of Self-Obsession</i>	246,949	4,037,855
#23 <i>Staying Clean on the Outside</i>	241,452	3,870,430
#9 <i>Living the Program</i>	229,830	3,212,608
#13 <i>Youth and Recovery</i>	172,764	3,070,562
#5 <i>Another Look</i>	148,514	3,037,983
#14 <i>One Addict's Experience...</i>	145,340	2,755,190
#17 <i>For Those in Treatment</i>	126,351	1,979,188
#20 <i>H&I and the NA Member</i>	83,431	1,500,638
#21 <i>The Loner</i>	80,097	1,472,587
#2 <i>The Group</i>	73,676	1,283,562
#15 <i>PI and the NA Member</i>	66,642	1,030,847
#24 <i>Hey! What's the Basket For?</i>	63,219	825,312
# 26 <i>Accessibility/Additional Needs</i>	40,752	511,317
#25 <i>Self-Support: Principles and Practice</i>	39,475	212,401
#10 <i>Working Step Four</i>	27,983	193,426

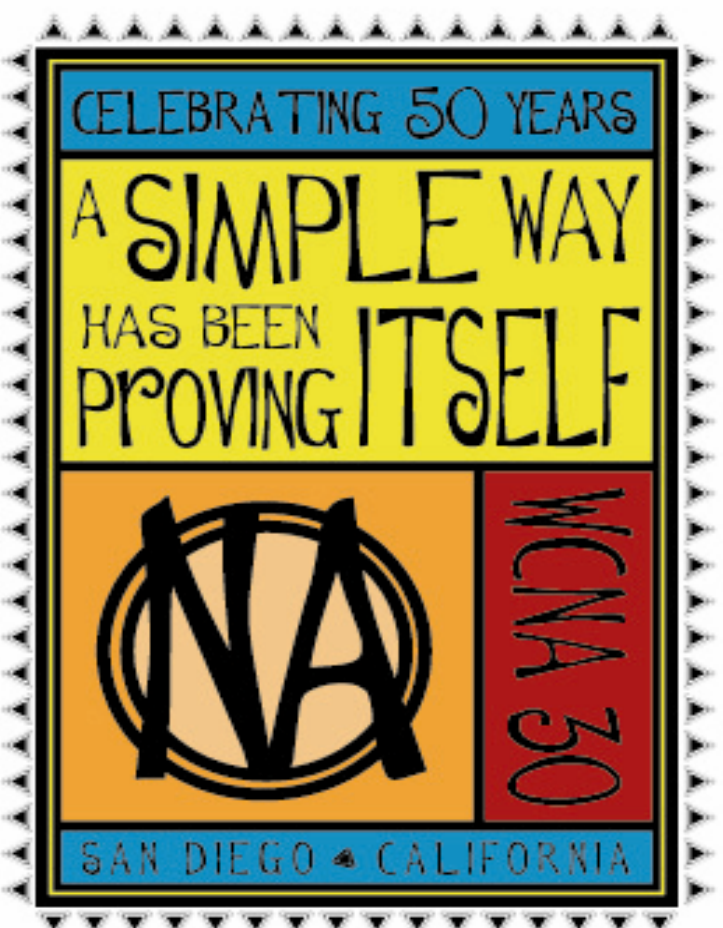
Recovery Chips Sold 1 July 2002 - 30 June 2003



Recovery Keytags Sold 1 July 2002 - 30 June 2003



Conventions and Events



WCNA-30

NA Marks Fiftieth Anniversary—Record Numbers Attend

Twenty-two thousand members from twenty-seven countries gathered in San Diego, California, USA, to share a piece of NA history as we celebrated the miracle of one addict helping another for fifty years. A simple way was indeed proving itself throughout the entire weekend as members participated in ninety-eight meetings and workshops and some seventeen special events. Attendees heard 145 speakers with a total of 2,698 years of clean time from twenty-five countries, including Australia, Bahrain, Brazil, Canada, Colombia, Costa Rica, England, France, Germany, Greece, India, Indonesia, Ireland, Italy, Japan, Mexico, New Zealand, Norway, Peru, Portugal, Puerto Rico, Sweden, Turkey, and the United States.

Eight years in the making, WCNA-30 was by far our most successful event, both in terms of the experience it gave our members in terms of planning and executing the event. This was our most complex convention in every area of planning. We were able to draw from our last ten years of an ever-growing and changing event by learning from our mistakes and enhancing our success into what seemed flawless to many who were present.

Our partnership with the city of San Diego was a significant factor in our success as every member of the hospitality community—from the janitor to the CEO of the facilities and convention bureau—worked tirelessly on our behalf.

We had a dedicated support committee in San Diego, without whose efforts this event would not have been possible. They implemented their responsibilities with grace, dignity, and unity of purpose. Filling over 2,000 volunteer slots and supervising those people was a monumental task, and our support committee did a magnificent job.

Convention attendees were able to see and hear the experience, strength, and hope that has become Narcotics Anonymous. Great care was given to developing a convention in which we could thread the historic nature of our fiftieth anniversary in a variety of ways. The program had a distinct flavor of the history and diversity that over the years has come to symbolize NA. Some of our oldest members shared throughout the event. We made a specific effort to include more old-timers from NA communities worldwide than ever before. Pieces of NA history and archives graced the pages of the convention program guide. Included in their registration package, attendees received a permanent memento of our fiftieth anniversary in the form of a commemorative CD-ROM retrospective outlining the fellowship's growth in words and over one hundred images and audio clips from our archives. An entire area at the convention center was dedicated to an exhibit of NA's archives and two huge room-length timelines charting the fellowship's growth and our literature development.

Then there were the little touches that provoked a moment of joy or a feeling of NA pride—the videos produced for several main meetings that provided a historical perspective of the event and enhanced the celebratory nature of the convention, a huge "NA50" flag that flew high over the San Diego harbor, the thirty-foot steel NA logo that hung in the convention center, and the satellite mapping technology that identified the Unity Day connections and scanned over the rooftops of the prisons on the phone. But the biggest thrill was the feeling each of us experienced, in our own way, while just walking through the convention site—there seemed to be an obvious presence of a spirit that permeated the entire event.

The convention program featured main meetings that were different than a typical convention. The opening meeting was a re-creation of the Moorpark meeting, which began in Studio City, California, USA, in 1959, reviving the NA Fellowship after it had ceased meeting for a few months. A dozen members who attended that meeting in its formative years graced the stage, led by a video tour of the earliest meeting sites narrated by the late Jimmy K. This meeting set the tone for the entire event as convention attendees were invited to share in a piece of NA history as seen through the eyes of some of our early members.

The Friday main meeting focused on how we have grown, presenting speakers who were early members from their respective NA communities and who represented a cross-section of our fellowship worldwide as it moved outside California to the 108 countries of today's fellowship.

Saturday night's meeting featured one of our members who was a part of NA's earliest days. He shared both about living through more than forty years of NA history and about his personal recovery journey.

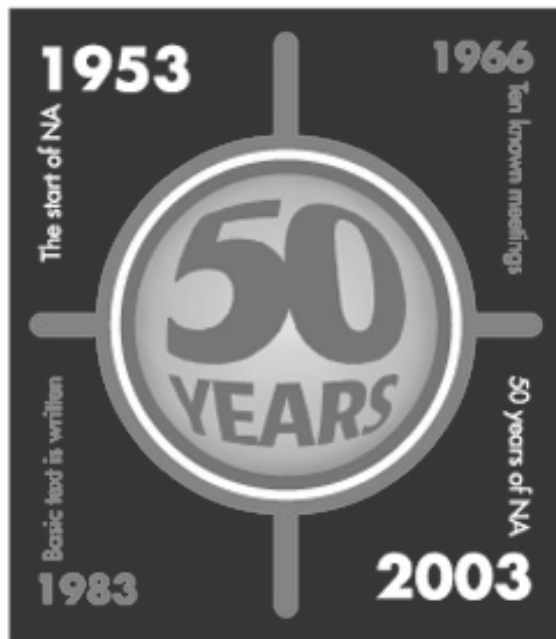
Sunday's closing speaker shared his gratitude for recovery, from the perspective of belonging to a worldwide fellowship. That inspirational talk was a perfect ending to the four-day recovery "love fest" that was WCNA-30.

Did you know: facts and stats

Here are some facts for your consideration:

- ◆ 7 feet 4 inches tall by 4 feet diameter was the size of the "official" NA-50 birthday cake.
- ◆ 12 members of the San Diego-Imperial Region served on the Support Committee.
- ◆ 131 telephone link-ups from 28 countries participated in Unity Day.
- ◆ WCNA-30 used 247 shuttle buses totaling 4,199 operating hours to move attendees.
- ◆ 1,250 newcomers were given convention registrations.
- ◆ 2,352 volunteer shifts were filled by members being of service during the convention.
- ◆ 4,553 members laughed loudly at 2 comedy shows.
- ◆ 5,727 members sang the blues with BB King and Kenny Wayne Shepherd.
- ◆ More than 8,000 people attended the Kickoff Food and Music Festival.
- ◆ 11,986 speaker tapes were purchased.
- ◆ 12,394 room nights were filled in 22 hotels.
- ◆ 13,212 members paid for convention registration kits.
- ◆ 13,420 soft pretzels were devoured.
- ◆ 18,400 members attended the Saturday Unity Day meeting and anniversary celebration.
- ◆ 19,214 special-event tickets were sold.
- ◆ 22,000 members attended the convention.
- ◆ 24,105 Mrs. Fields cookies were munched.
- ◆ 38,000 bath towels were soiled.
- ◆ 44,200 chairs were set up, including 20,400 seats for the main meetings.
- ◆ 52,565 cups of coffee were savored.
- ◆ 56,840 pieces of merchandise were sold.
- ◆ 88,000 pounds of convention materials and equipment were handled by convention center laborers.
- ◆ The convention had a financial impact of \$31 million on the city of San Diego.

And, finally, we broke a WCNA record for most horns played (twenty-seven) at a world convention as every musical event, with the exception of the unplugged luncheon, had multiple horn players!



So how long did it take for all this convention activity to come together? Well, you would have to go back to 1995 to find a starting point in the planning of this convention. That is when the old World Convention Corporation proposed a special world convention to celebrate our fiftieth anniversary in the convention rotation plan that was adopted by the World Service Conference. Almost immediately, site selection and negotiations began, resulting in the signing of a contract with the city of San Diego in 1996. The next several years were spent negotiating additional hotel contracts and the more than one hundred other vendor agreements required to support convention operations.

We spent significant time brainstorming what it would take to create a unique celebration suitable to the historic nature of the convention. Everything would have to be special and inspirational, from the program to

the events; every part of the convention should seek to somehow reflect the anniversary and its place in NA history. Every convention registrant would leave the convention with some permanent memento of the anniversary that summarized the story of our first fifty years and how we have grown since 1953. Specific decisions were made for this convention that were unique to this event. Expenses would be higher, but so would the results, all focused on our intent to provide this unique celebration with extraordinary artwork, program, events, use of technology, visuals and historical displays. No detail was to receive anything less than our full attention.

Coming off the World Service Conference in April 2002 followed immediately by WCNA-29 in Atlanta, Georgia, USA, in July 2002 meant that most of the brainstorming for WCNA-30 had to be accomplished in just four weeks in order to go into production of the registration materials in September and be ready to go live on 1 December 2002. From there the planning just got more and more intense as the complexity of this event pushed us all. Planning back-to-back conventions in two consecutive years *and* maintaining the full level of services required to support the needs of the fellowship taxed world service staff and trusted servants to their capacity.

We asked the WCNA-29 attendees to provide input on the theme. Speaker-tape evaluation panels were created to provide input and recommendations on speakers. The fellowship was asked to submit historical materials to assist in the development of timelines and the CD-ROM.

Hundreds and hundreds of hours are normally spent answering members' questions, processing registrations, creating newsletters, programs, and merchandise, and the countless other tasks that go into convention planning. Add to that the thousands of pieces of archives read, the cataloging of historical items received, scanning these pieces into computers and meticulously considering them for inclusion in the historical displays and the commemorative CD-ROM, and you have a process that could easily take months to complete. However, with great effort and unparalleled teamwork, we accomplished these tasks in weeks.

We sold out three hotels in the first two weeks of December 2002. We closely watched the trends in room reservations and convention registrations and added hotel rooms accordingly. For a while, it looked like we were headed for a larger event than we actually ended up experiencing. Our projections changed as we saw a leveling off in sales around the time the war in Iraq began. While security concerns did not produce widespread cancellations, many members wishing to attend from outside the US experienced difficulty in getting visas to come to San Diego. Many were turned down and unable to attend.

With WCNA's size and the complexity growing with each successive convention, our ability to accurately project attendance is crucial to successful logistical planning, which directly impacts the expenses of the convention. It is becoming increasingly problematic to deal with on-site registration. There is also the reality of members who attend the convention, spending money in the merchandise store but choosing to not register for the convention.

Interestingly enough, we are seeing differing trends in the percentage of members who register depending on the location of the event, specifically when held in the USA. A surprising statistic we found based on registration data from the last ten years is that a smaller percentage of convention attendees pay registration when the event is held on the West Coast than any other region of the country. The percentage of paid registration to total attendance was seventy-five percent in both Chicago (WCNA-23) and Baltimore (WCNA-24), seventy-seven percent in both St. Louis (WCNA-26) and Atlanta (WCNA-29), as compared to sixty-eight percent in San Jose (WCNA-27) and sixty-four percent in San Diego (WCNA-30). This average decrease in paid registrations of nine percent of total attendance is the equivalent of 1,500 registrations, resulting in a reduction in total revenue of approximately \$100,000.

This discrepancy in realized revenue will provide a greater challenge for us the bigger the convention gets. With the convention not being planned to generate income for world services, the reality of this trend becomes even more problematic. If members continue to not register, then the expense of providing them with a seat at the convention will end up being paid by those who do register, as has become the case for many of our largest regional conventions.

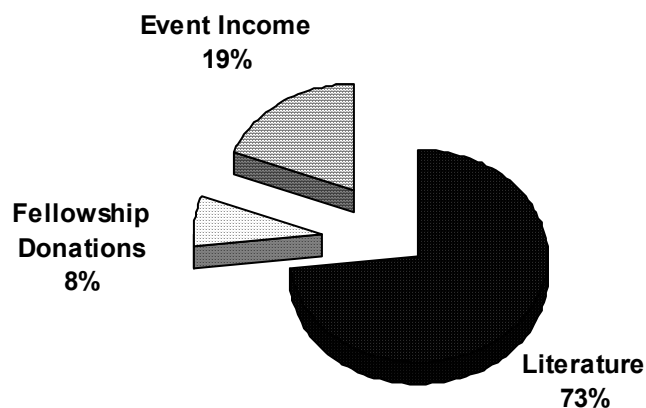
While the reality of the shortfall in convention registration impacted our bottom line against the WSC-approved budget, the event nevertheless realized net proceeds of just over \$30,000. Of course the overall success of the convention experience and the buzz throughout the fellowship that followed the event will be remembered for a long time to come. They are priceless.



Where Does Our Money Come From

Breakdown of Income 1 July 2002-30 June 2003

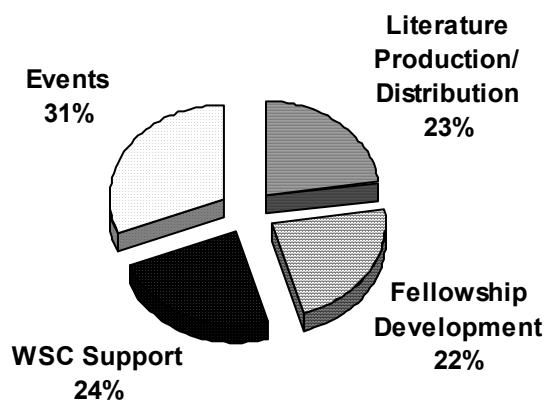
[Includes WCNA-29 Income and Excludes Deferred WCNA-30 Convention Income]



Where Does Our Money Go

Breakdown of Expense by Activity Area 1 July 2002-30 June 2003

[Includes WCNA-29 expenses]



NAWS Accounting and Finances

Our reporting in this annual report differs from what we have provided in the past and from what we will be providing in the future. Accounting regulations for non-profit corporations in the US are changing, and our financial reporting and budgets will have to change accordingly. Due to timing and circumstances, we are able, for the first time, to include a copy of the audit report and audited financial statements from our contracted independent auditor, Thomas Havey LLP. We have included our financial statements for the same period, which show a comparison to the budget and a financial overview of WCNA-29 and WCNA-30. We are also including the donation report for this fiscal year and hope that you will find it helpful. Please contact our comptroller, Tom Rush, at tom@na.org if there are any errors.

Even with all the material we have provided, we know that this information can seem confusing to some and interesting to others. We will attempt to provide an overview of the information contained in all of these financial reports in the following pages.

In these pages we will be referring to the NAWS *Combined Balance Sheet* and *Statement of Activities (Income Statement)*. So you can more easily follow along we will *italicize* the name of the financial report or section headings and underline the line items that are in the *Statement* referred to.

The bottom line to all of this information is that we exceeded our budget expectations and had a successful year.

New forensic audit

Given everything that has happened here over the past several years, management asked the board to approve an addition to our auditing contract. We are pleased to have instituted what are known as "Forensic Procedures." In simpler terms, these are integrated random spot checks by the auditors of our cash handling and other financial procedures throughout the year. This addition is to better assure everyone—board, staff, and you—that we are taking active steps to handle the fellowship's resources responsibly and prevent any future problems.

Contributions

We were encouraged that after having lower than expected contributions last year, this year several regions, areas, and groups stepped up their contribution levels and helped us to exceed \$700,000 in contributions for the first time in our history. We want to take a moment and thank all those who contributed this year. A special thank you to all, especially those regions, whose contributions helped to push us over that mark. Regional contributions were seventy-five percent of total contributions this year as compared to sixty-eight percent last year. There is a slight decrease in direct Group contributions (−\$344) and an increase in the level of Area contributions we received (+\$8,394). This is reflected in the graph of *Fellowship Contributions*.

Financial picture

We were successful in implementing two conventions in thirteen months while at the same time maintaining our literature distribution operations. Total literature sales (Literature Production Income) were \$6,493,234, exceeding the budgeted amount of \$5,896,920 by \$596,314 or 10 percent. You may notice that while sales exceeded our budget expectations, the cost of goods sold (see Literature Production and Distribution, Other Inventory Expense) was less than budgeted by \$64,479. This is because we had already built a percentage increase for cost of goods into the budget and were able to keep our per unit costs from rising.

Primarily, the increase in sales is in Basic Text: Hardcover English, It Works: How & Why, Keytags & Chips, and the line item Other Recovery Literature (which includes all of the IPs and booklets). Other Recovery Literature and Keytags & Chips is an indicator of increased levels of literature activity in groups, since groups tend to be the predominant users of pamphlets, booklets, keytags, and chips. In some places this increased group activity ties to an influx of addicts referred to our meetings (e.g., drug courts, etc.).

While many US corporations experienced a significant downturn in revenues, we actually increased our net literature sales (income less discounts) by approximately eight percent over last year. We believe that this is due to two primary factors. First, the legally mandatory treatment of addicts in California and a few additional US states coupled with the increasing growth in Drug Courts. And second, that our consistent presence at professional events has helped to keep us in the "purchasing mind" of agencies that treats or deals with addicts.

When looking at the *Income Statement*, the expense allocations for Accounting, Personnel, Overhead, and Technology are distributed among the four activity areas of the budget by a fixed percentage. Those four areas and percentages are as follows: for this cycle the percentage was thirty-four percent for *Literature Production and Distribution*, twenty-seven percent for *WSC Support*, twenty-three percent for *Fellowship Development*, and sixteen percent for *Events*. The overhead allocation for *Events* was raised for this cycle because of two conventions and for *WSC Support* due to the Sponsorship Project and Literature Survey. For the previous fiscal year the allocation for *Events* was eight percent, while *Fellowship Development* was thirty-three percent, and *WSC Support* was twenty-five percent. *Literature Production* has remained constant at thirty-four percent for both fiscal years.

We kept most expenses at or under budget. Some notable exceptions are

increases over budget for Overhead and Technology. We made decisions to upgrade our technology platforms in several areas. Our email server, computers for many of the staff, and our accounting servers were all replaced or improved in order to improve our efficiency. The overhead line item includes rather dramatic increases that we did not budget for, such as rental of additional storage space, credit card processing fees, general insurance, and reproduction leases. Amortization and depreciation are also included in this line item, and they are almost double from the previous fiscal year. This is largely due to increased efforts to cover our trademarks and copyrights outside of the US, as well as new equipment and leasehold improvements.

Many of the expense allocations for projects under *WSC Support* are still not accurate. For example, many of the expenses for the Sponsorship Project were attributed to the World Board under *Fixed Operational Expenses* rather than to this project. We will continue to work on improving this area. The \$73,316 shown under the Information Management project was spent on preserving old reel-to-reel and cassette tapes that were disintegrating. The tapes were converted to digital format through an extensive process.

The other item slightly over budget is the combination of Developmental Subsidies and Allowances and Developmental Literature at \$239,337. This is literature that is either given away or provided at a drastically reduced rate in order to better fulfill the fellowships primary purpose.



WCNA-29 Atlanta, Georgia

This event occurred a few days into our fiscal year and we reported on the event itself in last year's annual report. We did better than expected, primarily due to an increase in registrations from the number budgeted. While the majority of this activity is reflected in the financial statement included in this annual report, there are minor differences due to activity for WCNA-29 that was included in the previous financial year. The amount budgeted for registration expense did not include all of the amounts actually spent on each registrant, such as bussing and audio visual improvements for the main meetings. This is why the amount spent for registration is so much greater than the budget.

The following summary reflects direct expense items only and does *not* include the overhead allocations for Events, which are in excess of \$600,000 per year in this cycle. More about these allocations is described under the section on Overhead Allocations. The financial performance of WCNA-29 helped to ensure that sufficient cash flow was available for WCNA-30.

WCNA-29 Final Financial Report

Revenue	Actual	Budget
Registration	\$ 633,869	\$ 310,912
Special Events	\$ 519,649	\$ 221,550
Merchandise	\$ 398,623	\$ 360,000
Other Sales	\$ 69,990	\$ 91,519
Newcomer Donations	\$ 14,114	\$ 18,600
Rebates	<u>\$ 93,240</u>	<u>\$ 110,000</u>
Total Revenue	\$ 1,729,485	\$ 1,112,581
Expenses		
Facilities	\$ 190,534	\$ 402,750
Registration	\$ 169,758	\$ 42,300
Convention Information	\$ 97,946	\$ 88,770
Special Events	\$ 394,979	\$ 271,800
Merchandise	\$ 214,449	\$ 182,399
Arts & Graphics	\$ -	\$ 57,290
Program	\$ 128,522	\$ 126,900
Service Delivery Plan	\$ 13,746	\$ 43,761
Support Committee	\$ 7,314	\$ 32,682
Administration	<u>\$ 91,865</u>	<u>\$ 101,825</u>
Total Expenses	\$ 1,309,113	\$ 1,350,477
Net Proceeds	\$ 420,372	\$ (237,896)

WCNA-30 San Diego, California

Even though this report covers the period of July 2002 to June 2003, we are including a summary of the financial information about the thirtieth world convention in San Diego, which occurred a few days after the end of this fiscal year. A report of the event itself can be found earlier in this *Annual Report*. You will not see any of these monies reported in the following financial statements due to the new requirement for us to report income in the year the event occurred. This means that income and expense were deferred until the next fiscal year. Since we did not budget for the income and expense to be deferred, the financial statements can be confusing. The only reference that you will see for this event is a small amount under refunds, as well as the deferred income and prepaid expenses that are reflected in the *Combined Balance Sheet*. Our credit card activity for this event increased significantly due to web registrations. There is over \$25,000 in credit card processing fees that was charged to Overhead rather than to the event. Since this event occurred in July 2003 we might still have minor financial adjustments, so some of these numbers may change slightly. Again, these figures only reflect direct expenses and do not include overhead.

This event was a unique special celebration, and we made decisions to honor and celebrate the fellowship's fiftieth anniversary in many ways. The program itself and the number of speakers, the screens and sound in the main meeting room, the opening event, and some of the historical displays and timelines were all unique to this specific convention.

WCNA-30 Final Financial Report

Revenue	Actual	Budgeted
Registration	\$ 757,389	\$ 766,695
Special Events	\$ 730,735	\$ 523,750
Merchandise	\$ 741,975	\$ 703,992
Other Sales	\$ 60,740	\$ 73,750
Newcomer Donations	\$ 18,596	\$ 20,000
Rebates	<u>\$ 122,000</u>	<u>\$ 73,000</u>
Total Revenue	\$ 2,431,435	\$ 2,161,187

Expenses

Facilities	\$	341,655	\$	455,000
Registration	\$	416,137	\$	117,400
Convention Information	\$	127,210	\$	112,550
Special Events	\$	606,623	\$	513,600
Merchandise	\$	438,857	\$	411,234
Arts & Graphics	\$	-	\$	39,100
Program	\$	300,957	\$	237,150
Support Committee	\$	16,089	\$	25,280
Administration	\$	150,066	\$	98,650

Total Expenses	\$ 2,397,604	\$ 2,009,964
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Net Proceeds	\$	33,831	\$	151,223
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Narcotics Anonymous World Services, Inc.
COMBINED BALANCE SHEET
For the Twelve Months Ednding June 30, 2003

ASSETS

CURRENT ASSETS

Cash and Cash Equivalents		
Checking Accounts	\$1,269,482	
Reserve Accounts	<u>1,408,934</u>	\$2,678,416
Accounts Receivable		
Accounts Receivable	\$902,866	
Convention & Sales Deposits Clearing	52,965	
Less Allowance for Doubtful Accounts	<u>(25,013)</u>	930,818
Inventory		664,838
Prepaid Expenses		<u>1,091,366</u>
Total Current Assets		\$5,365,438

EQUIPMENT, FURNITURE AND IMPROVEMENTS

Equipment and Furniture	\$993,629	
Leasehold Improvements	548,812	
Intellectual and Software Property	897,354	
Less Accumulated Depreciation and Amortization	<u>(1,636,601)</u>	
Total Equipment, Furniture and Improvements		<u>803,194</u>
TOTAL ASSETS		\$6,168,632

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts Payable	\$158,511	
Accrued Payroll Expense	<u>130,812</u>	\$289,323
Total Current Liabilities		

LONG TERM LIABILITIES

Notes Payable	<u>\$87,931</u>	
Total Long Term Liabilities		87,931

DEFERRED INCOME

Conventions	<u>\$1,282,286</u>	
Total Deferred Income		1,282,286

INTERBRANCH ACCOUNTS

Interbranch Accounts	<u>\$0</u>	
Total Interbranch Accounts		0

NET ASSETS

Previous Unrestricted Net Assets	\$3,130,846	
Current Gain / (Loss) Unrestricted Net Assets	<u>1,378,246</u>	
Total Net Assets		<u>4,509,092</u>
TOTAL LIABILITIES AND NET ASSETS		\$6,168,632

Narcotics Anonymous World Services				
Statement of Activities				
(Income Statement)				
NA World Services - Consolidated				
For the Twelve Months Ending June 30, 2003				
INCOME				
FELLOWSHIP DONATIONS				
	YTD ACTUAL	YTD BUDGET	VARIANCE	
BREAKDOWN BY DONOR TYPE				
Members	\$10,142	\$16,262	(\$6,120)	
Groups	39,448	30,571	8,877	
Areas	78,849	54,957	23,892	
Regions	526,417	400,000	126,417	
Events/Conventions	21,859	36,436	(14,577)	
Unity Day	19,556	2,300	17,256	
Zonal & Other Forums	6,497	1,523	4,974	
Total Donations	\$702,768	\$542,049	\$160,719	
RECOVERY LITERATURE INCOME				
BASIC TEXT: Hardcover English	\$1,800,551	\$1,664,738	\$135,813	
BASIC TEXT: Translated	114,935	127,183	(12,248)	
BASIC TEXT: Softcover	656,001	655,407	594	
JUST FOR TODAY	688,375	716,770	(28,394)	
IT WORKS: HOW & WHY	634,354	532,563	101,791	
STEP WORKING GUIDES	583,934	513,348	70,586	
OTHER RECOVERY LITERATURE	1,352,468	1,107,363	245,105	
Subtotal	\$5,830,618	\$5,317,372	\$513,246	
OTHER INVENTORY INCOME				
MEDALLIONS	\$490,273	\$442,236	\$48,036	
KEY TAGS & CHIPS	864,081	732,752	131,328	
NON-FIPT INFORMATION BOOKLETS	48,203	44,040	4,163	
MISCELLANEOUS	627	601	26	
HANDBOOKS	58,801	50,318	8,483	
SPECIALTY ITEMS	33,163	37,329	(4,166)	
PI PRODUCTS	3,930	0	3,930	
AUDIO MATERIALS	37,775	50,557	(12,782)	
GROUP/AREA MATERIALS	66,631	60,171	6,460	
MIRACLES HAPPEN	32,273	19,400	12,873	
Subtotal	\$1,635,756	\$1,437,405	\$198,352	
SHIPPING INCOME	\$303,863	\$263,436	\$40,427	
DISCOUNTS	(1,171,800)	(1,019,971)	(151,829)	
DEVELOPMENTAL SUBSIDIES & ALLOWANCES	(105,204)	(101,322)	(3,882)	
Subtotal	(\$973,140)	(\$857,857)	(\$115,284)	
Literature Production Income (less discounts)	\$6,493,234	\$5,896,920	\$596,314	
EVENT INCOME	YTD ACTUAL	YTD BUDGET	VARIANCE	
UNITY DAY	\$599	\$0	\$599	
WORLD SERVICE MEETINGS	0	0	0	
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	0	0	0	
REBATES (Not including event specific)	0	0	0	
Total Event Income (Not including event specific)	\$599	\$0	\$599	

Narcotics Anonymous World Services				
Statement of Activities				
(Income Statement)				
NA World Services - Consolidated				
For the Twelve Months Ending June 30, 2003				
MISCELLANEOUS INCOME				
LICENSED VENDOR PAYMENTS	\$17,050	\$14,900	\$2,150	
INTEREST	26,233	24,018	2,215	
MISCELLANEOUS	(9,268)	11,674	(20,942)	
	=====	=====	=====	
Total Miscellaneous Income	\$34,015	\$50,592	(\$16,577)	
	=====	=====	=====	
INCOME ALL SOURCES (Not including event specific)	\$7,230,616	\$6,489,560	\$741,056	
EXPENSE				
LITERATURE PRODUCTION & DISTRIBUTION				
FIXED OPERATIONAL EXPENSES				
RECOVERY LITERATURE EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE	
BASIC TEXT: Hardcover English	\$318,954	\$308,661	\$10,293	
BASIC TEXT: Translated	31,576	44,181	(12,605)	
BASIC TEXT: Softcover	70,079	72,390	(2,311)	
JUST FOR TODAY	79,308	104,510	(25,202)	
IT WORKS: HOW & WHY	147,112	133,637	13,475	
STEP WORKING GUIDES	113,323	107,668	5,655	
OTHER RECOVERY LITERATURE	251,224	240,170	11,054	
	=====	=====	=====	
Subtotal	\$1,011,575	\$1,011,217	\$358	
OTHER INVENTORY EXPENSE				
MEDALLIONS	\$80,096	\$76,991	\$3,105	
KEY TAGS & CHIPS	207,913	190,898	17,014	
NON-FIPT INFORMATION BOOKLETS	28,042	23,580	4,462	
MISCELLANEOUS	612	10,473	(9,861)	
HANDBOOKS	19,198	14,583	4,615	
SPECIALTY ITEMS	10,038	12,487	(2,449)	
PI PRODUCTS	1,408	0	1,408	
AUDIO MATERIALS	11,671	1,254	10,417	
GROUP/AREA MATERIALS	29,325	25,041	4,284	
MIRACLES HAPPEN	9,226	1,800	7,426	
IN HOUSE PRODUCTION	18,850	64,554	(45,704)	
TRANSLATIONS	21,996	11,612	10,384	
SHIPPING EXPENSE	325,334	278,536	46,797	
MARKETING	79,231	153,004	(73,773)	
SALES TAX EXPENSE	0	51,603	(51,603)	
INVENTORY ADJUSTMENT	0	(9,000)	9,000	
	=====	=====	=====	
Subtotal	\$842,939	\$907,417	(\$64,479)	
LEGAL	\$11,158	\$21,000	(\$9,842)	
TRAVEL	3,355	11,500	(8,145)	
ACCOUNTING	10,673	16,150	(5,477)	
PERSONNEL (Includes amount budgeted to variable projects)	839,965	839,074	891	
OVERHEAD	364,899	255,043	109,856	
TECHNOLOGY	43,147	35,700	7,447	
	=====	=====	=====	
Subtotal	\$1,273,197	\$1,178,467	\$94,730	
	=====	=====	=====	
Total Literature Production	\$3,127,710	\$3,097,101	\$30,609	

Narcotics Anonymous World Services			
Statement of Activities			
(Income Statement)			
NA World Services - Consolidated			
For the Twelve Months Ending June 30, 2003			
WORLD SERVICE CONFERENCE SUPPORT			
	YTD ACTUAL	YTD BUDGET	VARIANCE
FIXED OPERATIONAL EXPENSES			
PUBLICATIONS	\$21,726	\$13,000	\$8,726
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	6,514	0	6,514
WORLD BOARD	190,759	245,500	(54,741)
HUMAN RESOURCE PANEL	14,132	20,000	(5,868)
WSC CO-FACILITATOR	0	0	0
CONFERENCE RELATED TRAVEL	10	28,000	(27,990)
LEGAL	0	0	0
ACCOUNTING	8,475	12,825	(4,350)
PERSONNEL (Includes amount budgeted to variable projects)	665,750	666,323	(574)
OVERHEAD	296,869	202,534	94,335
TECHNOLOGY	34,264	28,350	5,914
Subtotal	\$1,238,498	\$1,216,533	\$21,966
VARIABLE OPERATIONAL EXPENSES			
WORLD SERVICE MEETING	\$655	\$0	\$655
WORLDWIDE WORKSHOPS	69,259	53,000	16,259
SPONSORSHIP PROJECT	15,621	74,500	(58,879)
BASIC TEXT EVALUATION	0	34,800	(34,800)
SERVICE MATERIAL	0	45,875	(45,875)
HISTORICAL DATA COLLECTION	117	37,500	(37,383)
Subtotal	\$85,652	\$245,675	(\$160,023)
Total World Service Conference Support	\$1,324,150	\$1,462,208	(\$138,057)
FELLOWSHIP DEVELOPMENT			
	YTD ACTUAL	YTD BUDGET	VARIANCE
FIXED OPERATIONAL EXPENSES			
PUBLICATIONS	\$113,900	\$155,483	(\$41,583)
FELLOWSHIP SUPPORT	32,530	80,010	(47,480)
PROFESSIONAL EVENTS	31,612	62,680	(31,068)
DEVELOPMENTAL LITERATURE	134,133	105,000	29,133
TRAVEL	2,606	0	2,606
LEGAL	0	0	0
ACCOUNTING	7,220	10,925	(3,705)
PERSONNEL (Includes amount budgeted to variable projects)	565,941	567,609	(1,668)
OVERHEAD	181,734	172,529	9,205
TECHNOLOGY	29,188	24,150	5,038
Subtotal	\$1,098,865	\$1,178,386	(\$79,521)
VARIABLE OPERATIONAL EXPENSES			
STANDARDS FOR COMMUNICATIONS	\$0	\$15,000	(\$15,000)
PUBLIC RELATIONS ROUNDTABLE	13,163	13,850	(687)
INFORMATION MANAGEMENT	73,316	10,000	63,316
Subtotal	\$86,479	\$38,850	\$47,629
Total Fellowship Development	\$1,185,344	\$1,217,236	(\$31,892)

Narcotics Anonymous World Services				
Statement of Activities				
(Income Statement)				
NA World Services - Consolidated				
For the Twelve Months Ending June 30, 2003				
EVENTS	YTD ACTUAL	YTD BUDGET	VARIANCE	
FIXED OPERATIONAL EXPENSES				
FUTURE CONVENTION PLANNING	\$12,740	\$7,500	\$5,240	
TRAVEL	(8,108)	0	(8,108)	
LEGAL	0	0	0	
ACCOUNTING	5,022	7,600	(2,578)	
PERSONNEL (Includes amount budgeted to variable projects)	402,038	394,858	7,180	
OVERHEAD	176,172	120,020	56,152	
TECHNOLOGY	20,305	16,800	3,505	
Total Events (Not including event specific)	\$608,169	\$546,779	\$61,391	
TOTAL EXPENSE ALL SOURCES (Not including event specific)	\$6,245,373	\$6,323,323	(\$77,950)	
EXCESS REVENUE/EXPENSE (Not including event specific)	\$985,243	\$166,237	\$819,005	
EVENT SPECIFIC				
EVENT SPECIFIC INCOME	YTD ACTUAL	YTD BUDGET	VARIANCE	
WCNA-29				
Registration	\$633,869	\$110,000	\$523,869	
Special Events	519,649	39,750	479,899	
Newcomer Donations	14,114	5,000	9,114	
Merchandise	326,496	360,000	(33,504)	
Pre-Registration Merchandise	72,127	0	72,127	
On Site Merchandise	0	0	0	
Other Sales	69,990	43,519	26,471	
Rebates	93,241	110,000	(16,760)	
Refunds	(380)	0	(380)	
Subtotal	\$1,729,485	\$668,269	\$1,061,216	
WCNA-30				
Registration	\$80	\$455,175	(\$455,095)	
Special Events	0	471,375	(471,375)	
Newcomer Donations	0	17,000	(17,000)	
Merchandise	0	88,992	(88,992)	
Other Sales	0	0	0	
Rebates	0	0	0	
Refunds	(27,051)	0	(27,051)	
Subtotal	(\$26,971)	\$1,032,542	(\$1,059,513)	
Total Event Specific Income	\$1,702,514	\$1,700,811	\$1,703	

Narcotics Anonymous World Services
Statement of Activities
(Income Statement)
NA World Services - Consolidated
For the Twelve Months Ending June 30, 2003

EVENT SPECIFIC EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE
WCNA-29 EXPENSE			
Entertainment	\$394,981	\$180,000	\$214,981
Convention Information	0	12,550	(12,550)
Program	142,268	92,700	49,568
Arts & Graphics	0	13,100	(13,100)
Administration	91,877	69,650	22,227
Registration	267,705	19,650	248,055
Merchandise	214,450	97,125	117,325
Facilities Expenses	190,536	207,500	(16,964)
Support Committee Administration	7,314	20,280	(12,966)
Service Delivery Plan	0	26,650	(26,650)
Subtotal	\$1,309,131	\$739,205	\$569,926
WCNA-30 EXPENSE			
Administration	\$0	\$14,798	(\$14,798)
Arts & Graphics	0	5,865	(5,865)
Convention Information	0	16,883	(16,883)
Entertainment	0	0	0
Facilities Expenses	0	68,250	(68,250)
Merchandise	0	0	0
Program	0	0	0
Registration	0	0	0
Support Committee Administration	0	3,792	(3,792)
Subtotal	\$0	\$109,587	(\$109,587)
Total Event Specific Expense	\$1,309,131	\$848,792	\$460,339
Total Event Specific Excess Revenue/Expense	\$393,383	\$852,019	(\$458,636)
INCREASE (DECREASE) NET UNRESTRICTED ASSETS	\$1,378,626	\$1,018,256	\$360,369

REPORT OF INDEPENDENT AUDITORS

To the Board of Directors of
Narcotics Anonymous World Services, Inc.

We have audited the accompanying consolidated statements of financial position of Narcotics Anonymous World Services, Inc. (the Organization) as of June 30, 2003, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The statements of financial position, activities and cash flows of Narcotics Anonymous World Services, Inc. as of June 30, 2002 were audited by other auditors, whose report dated October 18, 2002 expressed an unqualified opinion on those statements. The financial statements for the year ended June 30, 2002 did not include the consolidated statement of functional expenses. We have audited the accompanying consolidated statement of functional expenses for the year ended June 30, 2002.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the 2003 consolidated financial statements referred to above present fairly, in all material respects, the financial position of Narcotics Anonymous World Services, Inc. as of June 30, 2003, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. We also audited the 2002 statement of functional expenses which was not originally presented in conjunction with the 2002 financial statements. In our opinion, the 2002 functional expenses are presented fairly in conformity with accounting principles generally accepted in the United States of America.

Lindquist LLP

August 29, 2003

NARCOTICS ANONYMOUS WORLD SERVICES, INC.

FINANCIAL STATEMENTS

JUNE 30, 2003

NARCOTICS ANONYMOUS WORLD SERVICES, INC.

FINANCIAL STATEMENTS

JUNE 30, 2003 AND 2002

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Consolidated Statements of Activities	3
Consolidated Statements of Functional Expenses	4
Consolidated Statements of Cash Flows	5
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To the Board of Directors of
Narcotics Anonymous World Services, Inc.

We have audited the consolidated financial statements of Narcotics Anonymous World Services, Inc. (the Organization), for the year ended June 30, 2003, and have issued our report thereon dated August 29, 2003. We are pleased to provide you with the following information related to our audit.

Our Responsibility Under Auditing Standards Generally Accepted in the United States of America

As stated in our engagement letter dated June 26, 2003, our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance that the financial statements are free of material misstatement and are fairly presented in accordance with accounting principles generally accepted in the United States of America. Because an audit is designed to provide reasonable, but not absolute, assurance and because we did not perform a detailed examination of all transactions, there is a risk that material errors, fraud, or other illegal acts may exist and not be detected by us.

As part of our audit, we considered the internal controls of Narcotics Anonymous World Service, Inc. Such considerations were solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal controls.

Significant Accounting Policies

Management has the responsibility for selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by Narcotics Anonymous World Services Inc. are described in Note 2 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year ending June 30, 2002. However, the Organization did add a comparative consolidated statements of functional expenses for the year ended June 30, 2003 and 2002. We noted no transactions entered into by the Organization during the year that were both significant and unusual, or transactions for which there is a lack of authoritative guidance or consensus.

Accounting Estimates

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. We evaluated the key factors and assumptions used to develop the accounting estimates used in the financial statements and determined that they are reasonable in relation to the financial statements taken as a whole.

Audit Adjustments

For purposes of this letter, professional standards define an audit adjustment as a proposed correction of the financial statements that, in our judgment, may not have been detected except through our auditing procedures. An audit adjustment may or may not indicate matters that could have a significant effect on the Organization's financial reporting process (that is, cause future financial statements to be materially misstated). In our judgment, none of the adjustments we proposed, whether recorded or unrecorded by the Organization, either individually or in the aggregate, indicate matters that could have a significant effect on the Organization's financial reporting process. All of the entries we proposed, and which management recorded, generally were for routine year-end accruals which management knew had to be made or were for isolated errors with no continuing financial statement process effect.

In addition, the attached schedule summarizes uncorrected misstatements of the financial statements. Management has determined that their effects are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

To the Board of Directors of
Narcotics Anonymous World Services, Inc.
Page three

Issues Discussed Prior to Retention of Independent Auditors

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Difficulties Encountered in Performing the Audit

We encountered no difficulties in performing the audit.

Intended Use of this Letter

This information is intended solely for the use of the Board of Directors and management of this Organization and is not intended to be and should not be used by anyone other than these specified parties.

Lindquist LHP

August 29, 2003

NARCOTICS ANONYMOUS WORLD SERVICES, INC.

CONSOLIDATED STATEMENTS OF ACTIVITIES

YEARS ENDED JUNE 30, 2003 AND 2002

	<u>2003</u>	<u>2002</u>
REVENUES, GAINS AND OTHER SUPPORT		
Sales of publications and program materials	\$ 6,493,341	\$ 5,879,128
Less discounts and cost of sales	<u>2,086,973</u>	<u>1,805,265</u>
Net sales of publications and program materials	4,406,368	4,073,863
Convention registration and other revenue	1,702,134	12,355
Conference contributions	703,367	583,903
Interest	26,233	20,975
Other	<u>90,811</u>	<u>37,033</u>
Total revenues, gains and other support	<u>6,928,913</u>	<u>4,728,129</u>
EXPENSES		
Literature production and distribution	1,271,556	1,236,629
World Service Conference support	1,323,702	1,548,940
Fellowship development	1,243,649	1,491,916
Events	<u>1,711,761</u>	<u>468,269</u>
Total expenses	<u>5,550,668</u>	<u>4,745,754</u>
CHANGE IN NET ASSETS	1,378,245	(17,625)
UNRESTRICTED NET ASSETS		
Beginning of year	<u>3,130,846</u>	<u>3,148,471</u>
End of year	<u>\$ 4,509,091</u>	<u>\$ 3,130,846</u>

See accompanying notes to consolidated financial statements.

NARCOTICS ANONYMOUS WORLD SERVICES, INC.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2003 AND 2002

ASSETS	<u>2003</u>	<u>2002</u>
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,815,535	\$ 1,145,000
Investments - at fair value	913,343	682,136
Accounts receivable (net of allowance for uncollectible accounts of \$25,023 and \$12,381)	877,780	521,185
Claims receivable	-	292,801
Publication inventory	664,838	562,840
Prepaid expenses	<u>1,091,366</u>	<u>649,651</u>
Total current assets	<u>5,362,862</u>	<u>3,853,613</u>
PROPERTY AND EQUIPMENT		
Furniture and equipment	993,629	912,093
Leasehold improvements	<u>548,811</u>	<u>544,163</u>
Total	1,542,440	1,456,256
Less accumulated depreciation and amortization	<u>(1,231,675)</u>	<u>(1,124,464)</u>
Property and equipment - net	<u>310,765</u>	<u>331,792</u>
OTHER ASSETS		
Deposits	2,576	61,592
Trademarks and copyrights (net of accumulated amortization of \$404,927 and \$299,515)	<u>492,427</u>	<u>497,161</u>
Total other assets	<u>495,003</u>	<u>558,753</u>
Total assets	<u><u>\$ 6,168,630</u></u>	<u><u>\$ 4,744,158</u></u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 158,656	\$ 439,175
Accrued salaries and withholdings payable	130,666	102,449
Current portion of notes payable	60,000	50,000
Deferred revenue	<u>1,282,286</u>	<u>938,355</u>
Total current liabilities	1,631,608	1,529,979
NOTE PAYABLE, LESS CURRENT PORTION	<u>27,931</u>	<u>83,333</u>
Total liabilities	1,659,539	1,613,312
UNRESTRICTED NET ASSETS	<u>4,509,091</u>	<u>3,130,846</u>
Total liabilities and net assets	<u><u>\$ 6,168,630</u></u>	<u><u>\$ 4,744,158</u></u>

See accompanying notes to consolidated financial statements.

NARCOTICS ANONYMOUS WORLD SERVICES, INC.
CONSOLIDATED STATEMENTS OF FUNCTIONAL Expenses
YEARS ENDED JUNE 30, 2003 AND 2002

	2003					2002				
	Literature Production and <u>Distribution</u>	World Service Conference <u>Support</u>	Fellowship Development	<u>Events</u>	<u>Total</u>	Literature Production and <u>Distribution</u>	World Service Conference <u>Support</u>	Fellowship Development	<u>Events</u>	<u>Total</u>
EXPENSES										
Salaries, wages and payroll taxes	\$ 740,169	\$ 587,781	\$ 500,702	\$ 348,315	\$ 2,176,967	\$ 696,760	\$ 512,323	\$ 676,267	\$ 163,943	\$ 2,049,293
Employee health benefits	60,687	48,192	41,053	28,558	178,490	61,855	45,481	60,036	14,554	181,926
Retirement contribution	15,136	12,020	10,239	7,123	44,518	14,337	10,542	13,916	3,373	42,168
Contract labor	5,581	3,151	1,505	14,960	25,197	10,306	1,917	-	-	12,223
Convention expense	-	-	-	1,058,052	1,058,052	22	-	-	34,502	34,524
Occupancy	120,397	95,609	81,445	56,658	354,109	124,167	91,300	120,516	29,216	365,199
Travel	2,237	160,336	2,606	27,052	192,231	1,098	139,904	5,662	40,668	187,332
Conferences	-	21,301	26,304	-	47,605	-	293,919	18,303	13,873	326,095
Worldwide workshops	-	69,259	-	-	69,259	-	121,050	-	-	121,050
Committees and work groups	-	46,054	36,264	-	82,318	8,153	47,107	25,658	-	80,918
Telephone	17,276	18,813	11,686	10,401	58,176	21,023	18,836	20,405	17,677	77,941
Postage	6,822	6,647	5,167	3,210	21,846	9,144	15,484	8,875	14,635	48,138
Office expense	40,331	32,045	27,282	18,979	118,637	32,834	24,946	31,869	15,469	105,118
Depreciation and amortization	71,995	57,172	48,703	33,880	211,750	59,396	43,674	57,650	13,976	174,696
Professional fees	26,150	13,259	11,295	7,857	58,561	28,377	21,172	27,542	6,677	83,768
Equipment leases	51,395	40,814	34,768	24,186	151,163	49,006	36,034	47,565	11,915	144,520
Computer expense	30,853	24,501	20,872	14,519	90,745	33,227	24,431	32,249	8,061	97,968
Other operating expenses	82,527	86,748	383,758	58,011	611,044	86,924	100,820	345,403	79,730	612,877
Total expenses	<u>\$ 1,271,556</u>	<u>\$ 1,323,702</u>	<u>\$ 1,243,649</u>	<u>\$ 1,711,761</u>	<u>\$ 5,550,668</u>	<u>\$ 1,236,629</u>	<u>\$ 1,548,940</u>	<u>\$ 1,491,916</u>	<u>\$ 468,269</u>	<u>\$ 4,745,754</u>

See accompanying notes to consolidated financial statements.

NARCOTICS ANONYMOUS WORLD SERVICES, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2003 AND 2002

	<u>2003</u>	<u>2002</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 1,378,245	\$ (17,625)
Adjustment to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	211,750	174,696
(Increase) decrease in assets:		
Accounts receivable	(356,595)	42,746
Claims receivable	292,801	(143,868)
Publication inventory	(101,998)	(49,259)
Prepaid expenses	(441,715)	(603,082)
Deposits	59,016	(18,346)
Increase (decrease) in liabilities:		
Accounts payable	(280,519)	238,598
Accrued salaries and withholdings payable	28,217	10,418
Deferred revenue	343,931	938,355
Net cash provided by operating activities	<u>1,133,133</u>	<u>572,633</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investments	-	33,529
Purchase of investments	(231,207)	(32,090)
Purchase of property and equipment	(86,184)	(260,159)
Payments to secure copyrights and trademarks	(99,805)	(57,717)
Net cash provided (used) by investing activities	<u>(417,196)</u>	<u>(316,437)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Issuance of notes payable	100,000	-
Repayment of note principal	(145,402)	(45,833)
Net cash used by financing activities	<u>(45,402)</u>	<u>(45,833)</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	670,535	210,363
CASH AND CASH EQUIVALENTS		
Beginning of year	1,145,000	934,637
End of year	<u>\$ 1,815,535</u>	<u>\$ 1,145,000</u>

Supplemental disclosures of cash flow information: Interest paid for the years ended June 30, 2003 and 2002 amounted to \$6,305 and \$9,964, respectively.

See accompanying notes to consolidated financial statements.

NARCOTICS ANONYMOUS WORLD SERVICES, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2003 AND 2002

NOTE 1. ORGANIZATION AND NATURE OF ACTIVITIES

Narcotics Anonymous World Services, Inc. (NAWS) was incorporated on January 25, 1977 and is headquartered in Chatsworth, California. In addition NAWS operates offices in Toronto, Canada and Brussels, Belgium. NAWS is a not-for-profit organization which provides communications and information for the Fellowship of Narcotics Anonymous (NA). NAWS achieves its purpose by maintaining correspondence with NA groups and service committees, by printing and distributing World Services Conference (WSC) approved literature, and by maintaining the archives and files of NA.

In 1993, NA established the Fellowship Intellectual Property Trust (the Trust). The Trust was established for the purpose of holding and administering all recovery material and other intellectual properties of NA. The Trust is included in the consolidated financial statements of NAWS as a result of common control.

NAWS is exempt under Section 501(c)(3) of the Internal Revenue Code and comparable California Revenue and Taxation Code. The Trust is also exempt under the applicable Internal Revenue Code and comparable California Revenue and Taxation Code. Therefore, no provision for federal and state income taxes was made for either NAWS or the Trust.

In addition, the Internal Revenue Service has determined that the organization is not a private foundation within the meaning of Section 509(a) of the Internal Revenue Code.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation Policy and Basis of Accounting - The accompanying consolidated financial statements include the accounts of NAWS and the Trust. Significant intercompany balances and transactions are eliminated in consolidation. The consolidated financial statements are prepared on the accrual basis of accounting.

Financial Statement Presentation - NAWS has adopted Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, NAWS is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. As of June 30, 2003 and 2002, NAWS held no temporarily or permanently restricted net assets.

For the year ended June 30, 2003 NAWS added a statement of functional expenses to its consolidated financial statements and included comparative amounts for the year ended June 30, 2002.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Cash and Cash Equivalents - NAWS considers all funds held in checking and savings accounts to be cash and cash equivalents.

Investments - NAWS' investments are carried at fair value which generally represents quoted market price as of the last business day of the year. The certificates of deposit are valued at cost, which approximates fair value.

Publication Inventory - Publications and other items for resale are included in inventories and are carried at the lower of cost or market, with cost determined by the first-in, first-out method.

Property and Equipment - Leasehold improvements and furniture and equipment are stated at cost. Major additions are capitalized while replacements, maintenance and repairs, which do not improve or extend the useful life of the asset, are expensed. Depreciations are computed using the straight-line method over the estimated useful lives of the related assets, which range as follows:

Leasehold improvements	5 years
Furniture and equipment	5 - 10 years

Depreciation expense for the years ended June 30, 2003 and 2002 amounted to \$106,338 and \$94,788, respectively.

Trademarks and Copyrights - The cost of acquiring and defending copyrights and trademarks is capitalized and is being amortized over the approximate economic life of the copyright or trademark which is estimated to be ten years. Amortization expense for the year ended June 30, 2003 and 2002 amounted to \$105,412, and \$79,908, respectively.

Allowance for Doubtful Accounts – Allowance for doubtful accounts is estimated using the direct write-off method.

Translation of Foreign Branch Financial Statements - Foreign branch financial operations in Canada and Europe are translated throughout the year to United States currency. Gains or losses resulting from translating foreign currency financial statements are recorded in the consolidated statements of activities.

Reclassifications - Certain reclassifications have been made to the prior year amounts to conform to the presentation for the current year.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

NOTE 3. RETIREMENT PLAN

NAWS maintains a qualified defined contribution retirement plan which covers all employees. Under the terms of the plan, employees may elect to contribute pre-tax earnings up to the maximum allowable amount. NAWS matches up to 5% of the deferred earnings based on the employee's number of year of service. The matching contribution to the plan for the years ended June 30, 2003 and 2002, was \$44,518 and \$42,168, respectively.

NOTE 4. OPERATING LEASES

NAWS leases equipment and facilities under various operating leases. Minimum future lease payments on noncancelable lease commitments subsequent to June 30, 2003 are as follows:

<u>Year ended June 30,</u>	<u>Amount</u>
2004	\$ 375,555
2005	360,453
2006	330,232
2007	249,219
2008	226,035
Thereafter	<u>508,580</u>
Total	<u>\$2,050,074</u>

Total payments made under operating leases during the years ended June 30, 2003 and 2002 were \$379,307 and \$414,646, respectively.

NOTE 5. NOTE PAYABLE

NAWS obtained a bank note payable in the amount of \$100,000 during the year ended June 30, 2003. Monthly principal repayments in the amount of \$5,000 are required through January 2005, in addition to interest payments at a rate of 5.5%. The note is collateralized by accounts receivable, inventory, equipment, and lender maintained bank accounts.

The principal portion of the current outstanding note is scheduled to mature as follows:

<u>Year ended</u> <u>June 30,</u>	<u>Amount</u>
2004	\$ 60,000
2005	<u>27,931</u>
Total	<u>\$ 87,931</u>

NOTE 6. INVESTMENTS

The following summary represents the fair value for each of the investment categories:

	<u>2003</u>	<u>2002</u>
Investments at fair value as determined by quoted market price:		
U.S. Government and Government Agency obligation	\$ 108,680	\$ -
Investments at cost which approximates fair value:		
Money market accounts	213,614	314,093
Certificates of deposit	<u>591,049</u>	<u>368,043</u>
Total	<u>\$ 913,343</u>	<u>\$ 682,136</u>

NOTE 7. CONCENTRATION OF CREDIT RISK

As of June 30, 2003, NAWS had cash deposits at financial institutions which exceeded the maximum amount insured by approximately \$1,361,062.

Donations Report by Region

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>ABCD Region</u>			
MOHAWK RIVER AREA	4	129.06	457.52
ALBANY RENSSELAER AREA	7	218.17	47.02
ABCD REGION	9	526.59	1,862.07
Region Total:	20	\$873.82	\$2,366.61
<u>Alabama - Northwest Florida</u>			
SURVIVAL GROUP	0	0.00	78.94
NORTHSIDE CONNECTION OF NA	0	0.00	30.00
NORTH HAMILTON GROUP	0	0.00	50.00
GRATITUDE GROUP OF NA	2	83.85	179.79
THIRD TRADITION GROUP (FL)	0	0.00	200.00
ALABAMA/NW FLORIDA RSC	1	6.17	0.00
Region Total:	3	\$90.02	\$538.73
<u>Alaska Region</u>			
SOUL TO SOUL GROUP	1	25.50	0.00
Region Total:	1	\$25.50	\$0.00
<u>Alsask Region</u>			
THE NOONER	1	90.00	90.00
STRAIGHT ARROW GROUP	0	0.00	15.00
ALSASK RSC	5	456.52	232.00
Region Total:	6	\$546.52	\$337.00
<u>Aotearoa - New Zealand Region</u>			
AOTEAROA/NEW ZEALAND RSC	2	3,439.10	0.00
Region Total:	2	\$3,439.10	\$0.00
<u>Argentina Region</u>			
Region Total:	0	\$0.00	\$0.00
<u>Arizona Region</u>			
CAN NA AREA (AZ)	1	825.00	0.00
EAST VALLEY AREA (AZ)	7	1,974.63	828.48
APACHE JUNCTION NA	4	38.68	188.14
THE MILE HIGH GROUP	0	0.00	22.00
RECOVERY & BEYOND GROUP (AZ)	0	0.00	100.00
INDIVIDUAL MEMBERS	2	37.00	25.00
ARIZONA RSC	3	11,766.40	3,717.49
Region Total:	17	\$14,641.71	\$4,881.11
<u>Arkansas Region</u>			
CENTRAL ARKANSAS AREA	0	0.00	36.10
NEW FREEDOM GROUP (TX)	8	150.00	190.00
CLEAN & SERENE GROUP (AR)	4	373.91	512.71
COMMON BOND GROUP	3	80.00	100.00
ARKANSAS RSC	0	0.00	300.00
Region Total:	15	\$603.91	\$1,138.81

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Australia Region</u>			
NA CAIRNS	1	78.97	0.00
AUSTRALIAN REGION	1	3,716.30	0.00
Region Total:	2	\$3,795.27	\$0.00
<u>Baja-son Region</u>			
Region Total:	0	\$0.00	\$0.00
<u>Best Little Region</u>			
PANHANDLE AREA	1	25.29	0.00
BEST LITTLE REGION CONVENTION	1	411.21	858.46
12 STEPS - NEW LIFE GROUP	1	14.26	0.00
NOTHING TO FEAR GROUP (TX)	3	71.90	197.20
NA CLEAR MESSAGE	1	5.00	0.00
BEST LITTLE REGION RSC	3	269.48	790.34
Region Total:	10	\$797.14	\$1,846.00
<u>Brazil Region</u>			
WE CAME TO BELIEVE (BRAZIL)	1	65.00	0.00
Region Total:	1	\$65.00	\$0.00
<u>British Columbia Region</u>			
STRATHONA AREA	0	0.00	787.50
TRI-CITIES AREA	0	0.00	375.00
TUNNEL OF LIGHT GROUP	0	0.00	225.00
PORT HARDY NA (BC)	1	18.75	18.75
TAKING CARE OF BUSINESS (TCOB)	2	76.86	0.00
WEDNESDAY MEN'S GROUP	0	0.00	131.25
TERRACE NA	0	0.00	52.50
INDIVIDUAL MEMBERS	0	0.00	30.00
BRITISH COLUMBIA RSC	3	3,375.00	10,125.00
Region Total:	6	\$3,470.61	\$11,745.00
<u>Buckeye Region</u>			
WESTERN RESERVE AREA (WRASCNA)	11	120.00	120.00
GREAT LAKES AREA (OH)	1	200.00	250.00
INDIVIDUAL MEMBERS	1	20.00	0.00
BUCKEYE RSC	3	700.00	1,000.00
Region Total:	16	\$1,040.00	\$1,370.00
<u>California Inland Region</u>			
CALIFORNIA INLAND RSC	2	1,571.36	10,864.52
Region Total:	2	\$1,571.36	\$10,864.52
<u>California Midstate Region</u>			
COMMON NEEDS GROUP	1	98.92	73.30
JUST FOR TODAY GROUP (CA)	1	45.00	81.19
INDIVIDUAL MEMBERS	1	10.00	10.00
CALIFORNIA MIDSTATE RSC	3	2,466.33	2,461.21
Region Total:	6	\$2,620.25	\$2,625.70

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Carolina Region</u>			
SUN CITY AREA	2	361.83	863.50
SOUTH COASTAL AREA	6	167.25	172.20
CATAWBA VALLEY AREA	3	375.00	0.00
GREATER CHARLOTTE AREA	0	0.00	296.44
CAPITAL AREA (NC)	11	2,132.74	834.75
JUST FOR TODAY GROUP (NC)	4	59.88	116.39
SECOND CHANCE GROUP (SC)	2	56.46	239.09
SEEKER'S GROUP	2	50.00	85.40
FLOWERTOWN NA	7	302.00	143.00
WELCOME HOME GROUP (NC)	5	70.00	89.50
FACING THE WOODS GROUP OF NA	0	0.00	17.70
FREEDOM TO LIVE GROUP (NC)	0	0.00	112.06
ANSWER GROUP OF NA	1	52.00	52.00
STAY CLEAN GROUP	1	200.00	300.00
NEVER ALONE GROUP (NC)	0	0.00	100.00
DRIFTWOOD GROUP (NC)	1	60.00	100.00
LAYING THE FOUNDATION GROUP	0	0.00	200.00
PHOENIX GROUP (NC)	1	100.00	0.00
SURRENDER TO WIN GROUP (NC)	4	26.92	0.00
WORTH THE RIDE GROUP	1	120.00	0.00
HONEST DESIRE GROUP	1	500.00	0.00
INDIVIDUAL MEMBERS	2	89.90	0.00
CAROLINA RSC	1	5,000.00	12,000.00
Region Total:	55	\$9,723.98	\$15,722.03
<u>Central California Region</u>			
CENTRAL COAST AREA (CA)	12	1,196.04	375.46
GOLD COAST AREA (CA)	9	2,011.78	1,846.95
KERN COUNTY AREA	10	550.00	550.00
NEW ATTITUDES GROUP (CA)	12	1,200.00	726.00
FRIDAY NA WESTLAKE VILLAGE	2	274.02	297.00
STEP STUDY GROUP (CA)	0	0.00	452.50
WALK THE WALK GROUP	0	0.00	30.75
RECOVERY QUEST GROUP	0	0.00	34.00
FRIDAY NIGHT SOCIAL GROUP	0	0.00	45.00
REVOLVING MONDAY GROUP	0	0.00	3.23
CENTRAL CALIFORNIA RSC	5	20,059.82	2,725.63
Region Total:	50	\$25,291.66	\$7,086.52
<u>Chesapeake & Potomoc Region</u>			
IT WORKS HOW & WHY GROUP (MD)	2	25.25	0.00
ANOTHER LOOK GROUP	0	0.00	92.00
NEW ATTITUDES GROUP (VA)	1	87.66	0.00
INDIVIDUAL MEMBERS	2	56.79	0.00
CHESAPEAKE AND POTOMOC RSC	3	16,922.84	0.00
Region Total:	8	\$17,092.54	\$92.00

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Chicagoland Region</u>			
SWANA (IL)	5	57.99	142.64
SOUTH CITY AREA (IL)	5	2,185.68	917.47
PRINCIPLES BEFORE PERSONALITYS	1	91.00	50.00
TU I TERAZ NA GROUP (IL)	1	40.00	0.00
INDIVIDUAL MEMBERS	1	100.00	0.00
CHICAGOLAND RSC	0	0.00	17,861.24
Region Total:	13	\$2,474.67	\$18,971.35
<u>Chile Region</u>			
CHILE REGION	1	20.00	0.00
Region Total:	1	\$20.00	\$0.00
<u>Colombia Region</u>			
GRUPO EL CAMINO	1	24.11	26.09
GRUPO LA PLAYA	9	60.56	8.81
NUEVO AMANECER GROUP	3	47.36	0.00
COLOMBIA RSC	1	333.22	249.41
Region Total:	14	\$465.25	\$284.31
<u>Colorado Region</u>			
DENVER AREA	10	1,000.00	1,200.00
FOOTHILLS AREA (CO)	1	387.79	413.48
CLEAN & SERENE GROUP (CO)	10	326.26	335.27
STILL WORKING ON IT GROUP	0	0.00	140.00
HERE & NOW GROUP	0	0.00	50.00
NEWCOMERS IN RECOVERY GROUP	0	0.00	100.00
JUST CAN'T MISS IT GROUP	1	50.00	0.00
GOLDEN GROUP	1	25.00	0.00
REALLY LAST CHANCE GROUP	2	38.80	0.00
OH MY GOD GROUP	2	30.00	0.00
CAFFEINE COALITION GROUP	1	25.00	0.00
INDIVIDUAL MEMBERS	2	1,279.00	300.00
COLORADO RSC	2	7,000.00	0.00
Region Total:	32	\$10,161.85	\$2,538.75
<u>Connecticut Region</u>			
GREATER HARTFORD (GHANA)	6	1,763.96	1,573.59
PIG ROAST INC	1	5,000.00	3,000.00
NO OTHER WAY GROUP (CT)	2	99.50	568.30
STEPPIN' THRU IT ALL GROUP	4	265.00	175.76
STRAIGHT AHEAD GROUP (CT)	1	12.34	92.11
THE ONLY WAY BACK GROUP (CT)	2	89.30	0.00
MAKING HEADWAY GROUP	2	58.36	31.89
INDIVIDUAL MEMBERS	0	0.00	107.00
CONNECTICUT RSC	13	29,358.39	24,677.77
Region Total:	31	\$36,646.85	\$30,226.42
<u>Costa Rica Region</u>			
Region Total:	0	\$0.00	\$0.00
<u>Denmark Region</u>			
FLYING FREE NA	0	0.00	58.97
Region Total:	0	\$0.00	\$58.97

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Eastern New York Region</u>			
EASTERN NEW YORK REGION	1	1,000.00	1,500.00
<i>Region Total:</i>	1	\$1,000.00	\$1,500.00
<u>Ecuador Region</u>			
CLANA IV	0	0.00	200.00
CRENA IV	0	0.00	98.00
<i>Region Total:</i>	0	\$0.00	\$298.00
<u>Florida Region</u>			
ORLANDO AREA	0	0.00	250.00
PALM COAST AREA (FL)	3	1,654.00	1,762.25
KISSIMMEE CONNECTION	10	226.00	164.21
FIFTH TRADITION GROUP (FL)	1	60.00	80.00
QUEST FOR SERENITY GROUP	1	17.12	91.57
UNITED WE STAND GROUP	4	80.70	229.00
MIRACLES OF FAITH II	3	31.28	75.00
JUST FOR TODAY GROUP	0	0.00	90.00
IT WORKS HOW & WHY GROUP (FL)	1	30.00	78.33
A TRAIN TO SOMEWHERE	2	35.40	0.00
MESSAGE OF RECOVERY GROUP	2	150.00	0.00
SOLO POR HOY (FL)	1	28.00	0.00
INDIVIDUAL MEMBERS	2	35.00	0.00
FLORIDA RSC	5	20,845.33	14,551.29
<i>Region Total:</i>	35	\$23,192.83	\$17,371.65
<u>France Region</u>			
<i>Region Total:</i>	0	\$0.00	\$0.00
<u>Free State Region</u>			
FREE STATE REGIONAL CONVENTION	1	4,786.51	0.00
LITTLE ITALY GROUP OF NA	0	0.00	44.00
THURSDAY NIGHT CANDLELIGHT	0	0.00	10.02
HOW IT WORKS GROUP	0	0.00	193.84
CATOCTINE SERENITY GROUP	1	27.00	0.00
INDIVIDUAL MEMBERS	3	10.00	0.00
FREE STATE RSC	6	27,145.98	29,723.11
<i>Region Total:</i>	11	\$31,969.49	\$29,970.97
<u>Georgia Region</u>			
BRIGHTER OUTLOOK GROUP	0	0.00	150.00
NEW HORIZONS GROUP (GA)	5	53.96	16.00
INTERNATIONAL CITY GROUP OF NA	0	0.00	149.41
WARP GROUP	0	0.00	86.77
CLOSE ENCOUNTERS GROUP	8	430.16	411.37
JUST FOR TODAY (MILLEDGEVILLE)	1	42.00	0.00
STONE COLD RECOVERY GROUP	11	862.72	1,219.55
NA FOUNDATION GROUP	1	20.00	0.00
JUST FOR TODAY GROUP (GA)	2	59.00	0.00
THE GETTING OFF GROUP	1	236.02	0.00
SERENITY SEEKERS	0	0.00	40.00
NEW BEGINNINGS GROUP (GA)	4	142.54	166.91

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
Georgia Region continued			
BLIND FAITH GROUP	6	514.83	283.67
BY NA MEANS NECESSARY	1	63.70	0.00
THE BOTTOM GROUP OF NA (GA)	2	200.00	0.00
SURRENDER GROUP	2	77.00	0.00
NEW BEGINNINGS GROUP (GA)	2	65.92	0.00
THE BACK ROOM GROUP	1	236.00	0.00
INDIVIDUAL MEMBERS	2	62.00	100.00
GEORGIA RSC	2	7,644.58	3,275.85
Region Total:	51	\$10,710.43	\$5,899.53
<u>German Speaking Region</u>			
CENESUNGFURD.TAG	0	0.00	22.00
GERMAN SPEAKING RSC	1	100.00	0.00
Region Total:	1	\$100.00	\$22.00
<u>Greater Illinois Region</u>			
LIVING THE DREAM AREA (IL)	3	190.91	200.00
SERENITY SEEKERS (IL)	1	120.00	0.00
NEVER ALONE GROUP	0	0.00	100.00
GREATER ILLINOIS RSC	2	1,691.61	5,743.17
Region Total:	6	\$2,002.52	\$6,043.17
<u>Greater New York Region</u>			
NEW YORK CITY AREA	13	3,214.00	1,350.00
EASTERN LONG ISLAND AREA	0	0.00	100.00
PRACTICING PRINCIPLES GROUP	5	433.44	420.16
2nd ON 2nd GROUP	1	25.00	0.00
MID DAY MIRACLES GROUP	0	0.00	50.00
FRIDAY FOCUS GROUP	1	50.00	0.00
KEEP IT SIMPLE GROUP (NY)	2	40.00	74.00
NEW START GROUP	1	50.00	100.00
RECOVERY IN PARADISE	0	0.00	75.00
FLEETWOOD SANCTUARY GROUP	1	15.00	91.00
CONSPIRACY OF RECOVERY GROUP	3	955.00	30.00
SIMPLE MINDED GROUP	0	0.00	25.00
PORT OF RECOVERY GROUP	0	0.00	226.40
COMING BACK TO LIFE GROUP	5	260.48	102.00
LIFE AFTER DRUGS GROUP (NY)	1	20.00	20.00
GET REAL ON THE TERRACE	1	21.00	0.00
PERPETUAL CHANGE GROUP	5	255.00	0.00
CARRY THE MESSAGE GROUP (NY)	1	111.00	0.00
INDIVIDUAL MEMBERS	0	0.00	231.00
Region Total:	40	\$5,449.92	\$2,894.56
<u>Greater Philadelphia Region</u>			
DELCO AREA	6	2,333.61	1,640.50
SCHUYKILL VALLEY AREA	1	190.30	0.00
TUESDAY NIGHT FREEDOM FIGHT	1	103.00	216.50
FOLSOM GROUP	9	310.00	250.00
INDIVIDUAL MEMBERS	1	100.00	100.00
GREATER PHILADELPHIA RSC	0	0.00	1,000.00
Region Total:	18	\$3,036.91	\$3,207.00

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Greece Region</u>			
<i>Region Total:</i>	<u>0</u>	<u>\$0.00</u>	<u>\$0.00</u>
<u>Hawaii Region</u>			
OAHU AREA (HI)	13	781.76	764.04
INDIVIDUAL MEMBERS	0	0.00	5.00
HAWAII RSC	4	1,152.96	1,500.60
<i>Region Total:</i>	<u>17</u>	<u>\$1,934.72</u>	<u>\$2,269.64</u>
<u>India Region</u>			
<i>Region Total:</i>	<u>0</u>	<u>\$0.00</u>	<u>\$0.00</u>
<u>Indiana Region</u>			
CROSSROADS AREA (IN)	4	641.34	490.35
SOUTH SHORE AREA (IN)	3	1,100.00	2,000.00
MID - STATE AREA (IN)	2	341.81	288.02
NORTHEASTERN INDIANA AREA	2	332.90	149.19
CENTRAL INDIANA AREA	0	0.00	800.50
INDIANA REGION CONVENTION	1	5,000.00	6,672.25
IT WORKS HOW & WHY GROUP (IN)	1	65.00	0.00
TUESDAY NIGHT NA (IN)	10	98.50	32.00
MIRACLES HAPPEN GROUP	0	0.00	0.00
FREEDOM THRU RECOVERY	0	0.00	20.00
MIRACLES OF RECOVERY	3	60.00	0.00
INDIANA RSC	5	2,473.87	5,846.92
<i>Region Total:</i>	<u>31</u>	<u>\$10,113.42</u>	<u>\$16,299.23</u>
<u>Iowa Region</u>			
SIOUXLAND AREA (IA)	1	60.00	349.55
RATHBUN REGIONAL NA	1	100.00	0.00
TUESDAY NIGHT NA (IA)	1	40.00	0.00
IOWA RSC	2	1,984.81	2,650.00
<i>Region Total:</i>	<u>5</u>	<u>\$2,184.81</u>	<u>\$2,999.55</u>
<u>Italy Region</u>			
GENOVA GROUP	0	0.00	25.00
<i>Region Total:</i>	<u>0</u>	<u>\$0.00</u>	<u>\$25.00</u>
<u>Ireland Region</u>			
<i>Region Total:</i>	<u>0</u>	<u>\$0.00</u>	<u>\$0.00</u>
<u>Japan Region</u>			
OKINAWA GROUP	0	0.00	726.91
TOKYO GROUP	1	96.04	98.57
YOKOHAMA GROUP	0	0.00	155.88
INDIVIDUAL MEMBERS	1	50.00	0.00
JAPAN REGION	2	1,000.00	1,000.00
<i>Region Total:</i>	<u>4</u>	<u>\$1,146.04</u>	<u>\$1,981.36</u>
<u>Kentuckiana Region</u>			
WEST KENTUCKY AREA	0	0.00	500.00
HOW IT WORKS GROUP (IN)	6	212.00	120.00

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
Kentuckiana Region cont'd			
NEW CHOICES GROUP	0	0.00	200.00
CLEAN & SERENE GROUP	0	0.00	600.00
THE NA MEETING	0	0.00	30.00
STEPS TO FREEDOM GROUP (IN)	1	44.09	0.00
INDIVIDUAL MEMBERS	1	5.00	0.00
KENTUCKIANA RSC	1	2,535.92	4,116.00
Region Total:	9	\$2,797.01	\$5,566.00
<u>Le Nordet</u>			
LE NORDET RSC	0	0.00	1,875.00
Region Total:	0	\$0.00	\$1,875.00
<u>Lone Star Region</u>			
DALLAS AREA	0	0.00	500.00
LAKESIDE AREA	0	0.00	150.00
FORT WORTH AREA	2	208.81	702.65
EAST TEXAS AREA	3	42.35	0.00
CENTRAL GROUP (CGINA)	1	700.00	1,100.00
ANOTHER CHANCE GROUP (TX)	2	26.03	0.00
ANY LENGTHS GROUP	0	0.00	20.00
JUST FOR TODAY GROUP (TX)	10	155.00	340.50
LIVING RECOVERY GROUP (TX)	2	79.43	231.31
NEW BEGINNINGS GROUP (TX)	11	536.00	616.73
RICHARDSON GROUP	7	169.48	119.27
NORTHSIDE NA GROUP	9	713.03	705.31
LAST HOUSE ON THE BLOCK (TX)	3	86.55	111.16
TOWN EAST GROUP NA	0	0.00	3.90
SOS GROUP (TX)	1	120.00	60.00
WELCOME HOME GROUP (TX)	3	15.00	5.00
VISIONS OF RECOVERY GROUP	3	120.00	0.00
FORT WORTH 24 HOUR NA GROUP	2	50.00	0.00
REFINISHING GROUP	1	25.00	0.00
INDIVIDUAL MEMBERS	0	0.00	3.00
LONE STAR RSC	4	4,550.00	1,600.00
Region Total:	64	\$7,596.68	\$6,268.83
<u>Louisiana Region</u>			
WE DO RECOVER GROUP (LA)	0	0.00	3.00
MIRACLES HAPPEN GROUP (LA)	0	0.00	50.00
LOUISIANA RSC	4	3,325.59	1,555.71
Region Total:	4	\$3,325.59	\$1,608.71
<u>Metro Detroit Region</u>			
WW/MC AREA	11	6,124.03	2,285.64
TRI - CITY AREA (MI)	1	8.67	432.04
SOUTHWEST FREEDOM GROUP	0	0.00	100.00
NO MORE EXCUSES GROUP (MI)	2	15.00	0.00
INDIVIDUAL MEMBERS	0	0.00	20.00
METRO DETROIT RSC	3	419.01	100.83
Region Total:	17	\$6,566.71	\$2,938.51

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Mexico Region</u>			
COZUMEL INTERNATIONAL NA	0	0.00	50.00
MEXICO RSC	0	0.00	200.00
Region Total:	0	\$0.00	\$250.00
<u>Michigan Region</u>			
GREATER GRAND RAPIDS AREA	3	464.00	694.22
CAPITAL AREA (MI)	2	218.55	231.16
BATTLE CREEK AREA	5	262.93	505.00
HEAVENLY EXPRESS GROUP (MI)	6	128.53	161.37
STEPS TO SERENITY (MI)	0	0.00	22.00
BENTON HARBOR GROUP	10	117.00	40.00
NEW BEGINNINGS GROUP (MI)	0	0.00	20.00
INSIGHT GROUP	0	0.00	25.00
UNCONDITIONAL LOVE GROUP	0	0.00	20.00
PRINCIPLES BEFORE PERSONALITYS	1	50.00	0.00
INDIVIDUAL MEMBERS	1	41.00	0.00
MICHIGAN RSC	3	673.26	447.16
Region Total:	31	\$1,955.27	\$2,165.91
<u>Mid America Region</u>			
RECOVERY IS POSSIBLE (KS)	1	15.00	0.00
RECOVERY FIRST GROUP (KS)	2	80.22	36.69
NOTHING TO FEAR GROUP	0	0.00	100.00
FLYING FREE NA GROUP (KS)	1	100.00	0.00
NEW WAY NA (KS)	1	10.00	0.00
INDIVIDUAL MEMBERS	0	0.00	220.00
MID - AMERICA RSC	1	47.44	8,752.60
Region Total:	6	\$252.66	\$9,109.29
<u>Mid Atlantic Region</u>			
SMALL WONDER AREA OF NA	1	4,226.14	414.00
MARLCNA/CONVENFERENCE	2	106.00	20,880.85
CUT & DRY GROUP	0	0.00	78.83
HOW AND WHY IT WORKS	0	0.00	100.00
CLEAN & SERENE GROUP (PA)	1	87.00	0.00
INDIVIDUAL MEMBERS	1	2.00	0.00
MID - ATLANTIC RSC	2	17,855.49	8,299.97
Region Total:	7	\$22,276.63	\$29,773.65
<u>Minnesota Region</u>			
OPEN DOOR AREA	0	0.00	142.37
NORTHERN LIGHTS AREA	0	0.00	708.65
HUGS NOT DRUGS GROUP (MN)	2	24.39	57.43
FREE & CLEAN GROUP	0	0.00	41.96
MINNEAPOLIS LESBIAN & GAY	0	0.00	160.00
INDIVIDUAL MEMBERS	0	0.00	20.00
MINNESOTA RSC	3	22,258.67	9,401.30
Region Total:	5	\$22,283.06	\$10,531.71
<u>Mississippi Region</u>			
MISSISSIPPI DELTA AREA (MDANA)	8	809.90	25.00
SPRING FLING UNITY CAMPOUT	0	0.00	395.53

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
Mississippi Region cont'd			
MAINLINE RECOVERY GROUP	3	60.00	90.00
WILLINGNESS TO RECOVER GROUP	0	0.00	20.00
WAY OF LIFE GROUP (MS)	1	25.00	0.00
KOSCIUSKO NA GROUP (MS)	1	25.00	25.00
STAIRWAY TO LIFE GROUP	0	0.00	61.10
CARPE PM GROUP	0	0.00	20.75
RIVERSIDE RECOVERY GROUP	2	23.22	44.40
DELTA ALPHA NA GROUP	1	100.00	0.00
MISSISSIPPI REGION	1	50.00	0.00
Region Total:	17	\$1,093.12	\$681.78
Montana Region			
ADDICTS ONLY GROUP	0	0.00	10.00
MONTANA RSC	3	550.00	200.00
Region Total:	3	\$550.00	\$210.00
Mountain Valley Region			
WESTERN MASSACHUSETTS AREA	1	1,482.50	0.00
BERKSHIRE COUNTY AREA (MA)	5	662.37	998.86
MOUNTAIN VALLEY RSC	0	0.00	10,472.03
Region Total:	6	\$2,144.87	\$11,470.89
Mountaineer Region			
MOUNTAINEER RSC	0	0.00	1,600.00
Region Total:	0	\$0.00	\$1,600.00
Northeast Atlantic Region			
ANNAPOLIS VALLEY AREA (NS)	1	27.00	0.00
NEW FOUNDLAND & LABRADOR AREA	0	0.00	94.82
NEW BRUNSWICK AREA (NB)	1	68.33	0.00
SOS GROUP (NB)	0	0.00	15.00
WEST END GROUP (PEI)	0	0.00	37.50
INDIVIDUAL MEMBERS	0	0.00	20.00
Region Total:	2	\$95.33	\$167.32
Nebraska Region			
CENTRAL NEBRASKA AREA	0	0.00	50.00
ELKHORN VALLEY AREA	4	116.11	0.00
SURVIVORS GROUP (NE)	1	44.75	0.00
THE NEW DAY GROUP	3	188.00	207.15
HAPPY HAVELOCK GROUP	1	27.00	177.00
NA BASIC GROUP	0	0.00	35.07
SUNDAY MORNING REFLECTIONS	0	0.00	59.17
Region Total:	9	\$375.86	\$528.39
New England Region			
MARTHA'S VINEYARD AREA (MA)	0	0.00	250.00
GREATER PROVIDENCE AREA	1	400.00	2,900.00
WATERTOWN MEN'S GROUP	3	104.50	19.00
JUST DON'T DO DRUGS	2	14.00	32.00
HUGS NOT DRUGS GROUP (MA)	0	0.00	137.00

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
New England Region cont'd			
THE BETTER WAY GROUP	2	83.00	70.00
90 IN 90 GROUP	1	100.00	0.00
INDIVIDUAL MEMBERS	0	0.00	536.40
NEW ENGLAND RSC	4	19,269.58	9,102.26
Region Total:	13	\$19,971.08	\$13,046.66
<u>New Jersey Region</u>			
BURLINGTON AREA	4	986.79	1,390.39
BURNING DESIRES GROUP (NJ)	2	57.88	0.00
NEW LEAF GROUP	0	0.00	50.00
CRANBURY GROUP OF NA	0	0.00	92.17
NEW JERSEY RSC	7	27,600.00	19,300.00
Region Total:	13	\$28,644.67	\$20,832.56
<u>Northeast Region (NERF)</u>			
Region Total:	0	\$0.00	\$0.00
<u>Northern California Region</u>			
SAN FRANCISCO AREA	12	3,700.00	1,233.49
GREATER SAN JOSE AREA	9	8,002.54	3,322.58
CONTRA COSTA AREA	6	2,885.85	27.50
EAST BAY NORTH AREA	2	78.52	354.06
HUMBOLDT - DEL NORTE AREA (HD)	2	85.00	60.00
CENTRAL SIERRA AREA	0	0.00	383.05
LOS GATOS HOME GROUP	1	244.32	1,383.21
NEW BEGINNINGS GROUP (CA)	1	100.00	90.00
ASK IT BASKET GROUP	0	0.00	13.46
HOW & WHY STUDY GROUP	1	13.00	125.00
STEP STUDY GROUP (CA)	2	122.40	147.25
GOOD VIBE TRIBE GROUP	1	23.00	96.50
NA "FUCKNO"	0	0.00	17.50
WEDNESDAY NIGHT NA (CA)	0	0.00	40.00
ORLAND MUSTARD SEED GROUP	12	444.78	306.44
ALCOHOL IS A DRUG GROUP	2	47.75	147.00
BACK TO BASICS GROUP (CA)	2	113.00	169.00
THE ROCK REDWOOD CITY	0	0.00	20.00
LAST HOUSE ON THE BLOCK	0	0.00	47.00
EASY DOES IT GROUP (CA)	1	15.13	100.00
MEN OF RECOVERY	0	0.00	20.00
JOE'S PLACE GROUP	11	55.00	35.00
THE GOLDEN ROAD MEETING	1	118.85	31.00
GRAB BAG GROUP (CA)	3	60.00	25.00
NA NOONERS GROUP	1	200.00	200.00
RECOVERY IN THE REDWOODS GROUP	2	100.00	0.00
INDIVIDUAL MEMBERS	1	50.00	242.50
NORTHERN CALIFORNIA RSC	12	86,880.06	10,745.63
Region Total:	85	\$103,339.20	\$19,382.17
<u>Northern New England Region</u>			
LEARNING TO LIVE GROUP (NH)	0	0.00	136.50
NEW WAY OF LIFE GROUP (NH)	0	0.00	75.00

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
Northern New England Region cont'd			
ASK IT BASKET GROUP (MA)	0	0.00	40.00
VISION OF HOPE (NH)	1	40.00	0.00
MONDAY'S MESSAGE GROUP (ME)	1	76.14	0.00
NORTHERN NEW ENGLAND RSC	2	987.05	2,902.90
Region Total:	4	\$1,103.19	\$3,154.40
<u>Northern New Jersey Region</u>			
FREEDOM THROUGH UNITY AREA	8	698.48	546.92
BERGEN AREA	0	0.00	6,812.84
SOUTH HUDSON AREA (NJ)	1	500.00	0.00
HUDSON COUNTY AREA	1	82.00	540.33
NORTHERN NEW JERSEY RSC	6	1,200.00	700.00
Region Total:	16	\$2,480.48	\$8,600.09
<u>Northern New York Region</u>			
HEART OF NEW YORK AREA	1	100.00	0.00
FINGER LAKES AREA (NY)	1	598.57	0.00
LAKE EFFECT GROUP	0	0.00	10.10
BREAKFAST CLUB	0	0.00	10.00
FREEDOM GROUP (NY)	1	10.00	0.00
NORTHERN NEW YORK RSC	3	139.62	395.32
Region Total:	6	\$848.19	\$415.42
<u>Norway Region</u>			
Region Total:	0	\$0.00	\$0.00
<u>Ohio Region</u>			
GREATER CINCINNATI AREA	2	623.34	0.00
HAMILTON AREA (HAMASCNA)	0	0.00	500.00
KENT GRATEFUL & ALIVE GROUP	1	18.00	0.00
WEST SIDE STORY GROUP	1	50.00	0.00
MONDAY NIGHT MAYSVILLE NA	2	200.00	100.00
FREEDOM GROUP OF NA (OH)	1	250.00	0.00
MIRACLES ON MOXAHALA (OH)	3	250.00	100.00
FALLS GROUP OF NA	0	0.00	10.00
LATERAL GROUP	0	0.00	100.00
ALL WILL BE WELL GROUP (OH)	1	9.00	18.12
THERAPEUTIC VALUE GROUP	2	80.00	50.00
LOST & FOUND GROUP (OH)	4	23.27	0.00
FREE TODAY GROUP (OH)	2	18.00	0.00
BLINKING LIGHT GROUP (OH)	1	250.00	0.00
INDIVIDUAL MEMBERS	0	0.00	1,000.00
OHIO REGIONAL SERVICE (ORSCNA)	3	3,775.01	0.00
Region Total:	23	\$5,546.62	\$1,878.12
<u>Oklahoma Region</u>			
PLAINS AREA OF NA (OK)	3	150.00	50.00
SHAWNEE FALL CONVENTION	1	100.00	0.00
SHAWNEE ORIGINAL GROUP	6	130.00	235.00
HUMP DAY GROUP	3	23.80	25.06
PEACE OF MIND GROUP (OK)	9	291.49	234.85

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
Oklahoma Region cont'd			
SATURDAY NIGHT LIGHT GROUP	1	200.00	140.00
DIFFERENT WAY NA GROUP (OK)	2	40.00	0.00
STEPPIN' OUT GROUP	1	112.43	115.16
NORTHSIDE STROLL GROUP	0	0.00	20.00
DUNCAN NA	0	0.00	10.00
NORTHGATE SERENITY	0	0.00	4.48
STEP TO KEY GROUP	1	10.00	0.00
OKLAHOMA RSC	1	6,000.00	3,000.00
Region Total:	28	\$7,057.72	\$3,834.55
<u>Ontario Region</u>			
TORONTO AREA SERVICE COMMITTEE	0	0.00	750.00
LANA AREA	0	0.00	56.25
LIMESTONE AREA	1	13.13	0.00
KISS THE LIE GOODBYE (ON)	1	7.50	0.00
FREEDOM GROUP (ON)	3	176.37	225.00
STEP INTO RECOVERY (ON)	1	37.50	0.00
FAITH IN LIFE GROUP (ON)	1	124.70	0.00
INDIVIDUAL MEMBERS	0	0.00	28.50
ONTARIO RSC	2	2,625.00	8,625.00
Region Total:	9	\$2,984.20	\$9,684.75
<u>Pacific Cascade Region</u>			
BAY AREA	1	162.48	0.00
EUGENE AREA ACTIVITIES	0	0.00	31.72
OUT TO LUNCH BUNCH (OR)	1	50.00	0.00
PRAD 12 STEP GROUP	2	51.00	10.00
NA WE GROUP	0	0.00	47.93
TOGETHER WE CAN GROUP (OR)	1	55.00	0.00
INDIVIDUAL MEMBERS	0	0.00	15.15
PACIFIC CASCADE RSC	7	10,767.95	9,482.41
Region Total:	12	\$11,086.43	\$9,587.21
<u>Panama Region</u>			
Region Total:	0	\$0.00	\$0.00
<u>Peru Region</u>			
PERU REGION	1	100.00	0.00
Region Total:	1	\$100.00	\$0.00
<u>Phillipines Region</u>			
PHILLIPINES REGION	0	0.00	150.00
Region Total:	0	\$0.00	\$150.00
<u>Portugal Region</u>			
PORTUGAL REGION	1	353.40	469.86
Region Total:	1	\$353.40	\$469.86
<u>Region del Coqui (Puerto Rico)</u>			
COMITE REGIONAL DE SERVICIO	1	420.00	140.00
Region Total:	1	\$420.00	\$140.00

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Region 51 Narcotics Anonymous</u>			
SOUTHERN NEVADA AREA	1	730.73	2,503.33
EAST LAS VEGAS AREA	5	1,661.29	650.00
NORTH BY NORTHWEST AREA	1	500.00	0.00
LIVING CLEAN GROUP (NV)	4	174.13	105.24
THE MIDNIGHT SPECIAL GROUP	0	0.00	35.58
WHO'S HOUSE IS IT ANYWAY GROUP	4	83.72	119.30
THAT WAS THEN THIS IS NOW	2	33.18	0.00
IT JUST DOESN'T GET ANY BETTER	4	196.50	30.81
FRIDAY NIGHT PM RECOVERY (NV)	7	210.40	306.80
MONDAY'S MESSAGE GROUP (NV)	0	0.00	48.37
YOU ARE A STRANGER HERE ONCE	7	446.00	30.00
THURSDAY'S TOPIC GROUP	1	30.00	96.82
RENEGADE GROUP OF NA	0	0.00	39.02
EAST SIDE STORY GROUP (NV)	4	137.92	107.85
THERE IS NO SUBSTITUTE GROUP	3	63.40	8.53
STEPS TO FREEDOM GROUP (NV)	3	37.83	136.45
AM RECOVERY GROUP	0	0.00	20.00
JUST FOR TODAY GROUP (NV)	1	77.90	12.70
TOGETHER WE CAN GROUP	0	0.00	3.00
GIRLS JUST WANNA HAVE FUN	0	0.00	8.80
MORNING MIRACLES GROUP	0	0.00	15.00
STAND 4 SOMETHING GROUP	0	0.00	155.00
FRIDAY NITE FIX GROUP	2	60.95	29.73
ULTIMATE HIGH GROUP	11	209.23	0.00
SATURDAY NIGHT SURRENDER GRP	2	69.00	0.00
INDIVIDUAL MEMBERS	0	0.00	32.20
REGION 51 NARCOTICS ANONYMOUS	2	3,309.21	3,000.00
Region Total:	64	\$8,031.39	\$7,494.53
<u>Quebec Region</u>			
QUEBEC RSC/C.S.R.Q.N.A.	2	1,500.00	450.00
Region Total:	2	\$1,500.00	\$450.00
<u>Region of the Virginians</u>			
PIEDMONT AREA (VA)	1	598.17	2,444.77
APPALACHIAN AREA (VA)	0	0.00	349.12
SHENANDOAH VALLEY AREA (VA)	4	70.00	94.45
NEW DOMINION AREA	2	598.76	0.00
SOUTH OF THE JAMES GROUP	0	0.00	37.01
DON'T KNOW DIDDLY GROUP	0	0.00	25.00
NEW VISION GROUP	3	60.00	40.00
CLEAN & SOBER GROUP	2	101.38	121.40
TAPS GROUP	0	0.00	90.00
FREE BIRD GROUP	0	0.00	8.72
INDIVIDUAL MEMBERS	1	30.00	70.00
REGION OF THE VIRGINIANS RSC	2	17,951.70	14,623.71
Region Total:	15	\$19,410.01	\$17,904.18
<u>Rio Grande Region</u>			
GREATER ALBUQUERQUE AREA	5	622.68	101.21
SERENITY SEEKERS	0	0.00	50.00
MORE WILL BE REVEALED	0	0.00	30.10
WE NEVER HAD IT SO GOOD	4	103.37	47.50

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
Rio Grande Region cont'd			
BASIC GROUP NA (NM)	3	71.89	0.00
RIO GRANDE RSC	1	1,042.48	0.00
Region Total:	13	\$1,840.42	\$228.81
<u>San Diego/Imperial Region</u>			
CENTRAL AREA (CA)	0	0.00	500.00
MEN'S MEETING	0	0.00	30.00
IT WORKS HOW & WHY GROUP (CA)	0	0.00	76.00
A NEW WAY OF LIFE GROUP (CA)	5	104.00	141.00
HERE & NOW GROUP (CA)	3	263.00	244.82
SOLANA BEACH THURSDAY NIGHT	0	0.00	49.05
STEP STUDY GROUP (CA)	9	156.00	53.00
BASIC TEXT STUDY GROUP (CA)	0	0.00	49.90
JUST FOR TODAY GROUP (CA)	5	231.40	0.00
LITERATURE EXPRESS GROUP	2	40.50	0.00
INDIVIDUAL MEMBERS	1	60.00	0.00
SAN DIEGO/IMPERIAL RSC	12	1,935.89	4,338.05
Region Total:	37	\$2,790.79	\$5,481.82
<u>Show Me Region</u>			
GREATER ST CHARLES AREA	1	577.55	550.00
SHOW ME REGIONAL CONVENTION	0	0.00	15,000.00
FLIGHT TO FREEDOM CAMPOUT	1	344.48	487.78
INNER CITY SERENITY GROUP	1	25.00	85.43
NASHVILLE UNITY GROUP	2	88.31	176.13
ANOTHER SUNRISE GROUP	5	390.15	198.35
MEXICO GROUP	6	81.67	77.05
SPIRITUAL CONNECTION	3	90.00	80.00
NOT SO FAMOUS GROUP	0	0.00	19.25
STEP BY STEP GROUP (MO)	2	8.88	27.67
NEW LIFE GROUP (MO)	1	50.00	0.00
BEARING NO NAME GROUP	0	0.00	100.00
FREEDOM GROUP (MO)	0	0.00	153.50
REALITY ALLEY HOME GROUP	1	30.00	120.00
BROTHERS & SISTERS GROUP	0	0.00	25.00
NEW ATTITUDE GROUP (MO)	1	18.00	50.00
JUST FOR TODAY GROUP (MO)	4	350.00	100.00
FREEDOM TO CHANGE GROUP	0	0.00	30.00
INDIVIDUAL MEMBERS	0	0.00	115.00
SHOW ME RSC	4	18,047.12	5,188.22
Region Total:	32	\$20,101.16	\$22,583.38
<u>Sierra Sage Region</u>			
REACHING FOR RECOVERY GROUP	1	220.00	366.00
JUST FOR TODAY GROUP (NV)	1	44.67	371.98
THURSDAY NOONER	1	20.00	0.00
I CHOOSE LIFE GROUP	3	90.00	0.00
INDIVIDUAL MEMBERS	2	14.52	0.00
SIERRA SAGE RSC	12	1,200.00	2,089.07
Region Total:	20	\$1,589.19	\$2,827.05
<u>South Dakota Region</u>			
WEST RIVER AREA (WRANA)	1	200.00	0.00
ABERDEEN NA GROUP (SD)	1	10.00	10.00
Region Total:	2	\$210.00	\$10.00

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>South Florida Region</u>			
SOUTH DADE AREA	0	0.00	250.00
SOUTH BROWARD AREA	2	2,533.14	807.65
SUNSET COAST AREA (FL)	1	200.00	0.00
A TRAIN TO SOMEWHERE GROUP	0	0.00	133.96
THE TRUTH WILL SET YOU FREE	6	155.00	120.00
JUST BE GOOD TO YOURSELF GROUP	0	0.00	97.00
NEW PATH GROUP	0	0.00	112.00
BASIC STEPS GROUP	0	0.00	112.00
SUNSHINE GROUP OF NA	0	0.00	77.00
TRADITIONAL NA GROUP	0	0.00	53.50
NEW SUNDAY NIGHT REVIEW	2	55.00	0.00
THE LIE IS DEAD GROUP (FL)	4	61.19	30.48
TODAY WE LIVE GROUP	1	119.00	0.00
SUNDAY SKOOL GROUP	3	41.42	0.00
KEY BISCAVNE RECOVERY	3	31.00	0.00
INDIVIDUAL MEMBERS	8	1,001.50	346.37
SOUTH FLORIDA RSC	4	11,911.38	16,104.28
Region Total:	34	\$16,108.63	\$18,244.24
<u>Southern California Region</u>			
WEST END AREA	8	835.11	712.84
SANTA CLARITA AREA	4	242.71	398.07
EASTERN SIERRA AREA	4	243.06	128.27
FARSI SPEAKING SATURDAY NITE	0	0.00	163.05
TOPANGA TRANQUIL GROUP	9	640.64	910.26
BASIC SPEAKER MEETING	10	296.34	435.92
CAME TO BELIEVE GROUP (CA)	10	408.10	129.00
COURAGE TO CHANGE (CA)	4	176.49	0.00
WE DO RECOVER GROUP (CA)	1	50.00	375.00
RECOVERY IS A WAY OF LIFE	0	0.00	325.00
BY THE BOOK GROUP	0	0.00	12.00
TAKE A NUMBER GROUP	0	0.00	50.00
FINALLY FRIDAY GROUP	0	0.00	120.00
LET'S MAKE A DIFFERENCE GROUP	1	50.93	176.35
SATURDAY NITE LIVE IN VENIE	0	0.00	10.00
THURSDAY NIGHT 5 & 10 MEETING	0	0.00	10.00
WED NITE CORONA BOOK STUDY	0	0.00	10.00
OLIVE VIEW GROUP SYLMAR	0	0.00	10.00
GLENDALE MEMORIAL SUNDAY MTG	0	0.00	70.00
SUNDAY CHARTER OAK GROUP	0	0.00	10.00
JUST 4 TODAY WOMENS STAG	0	0.00	10.00
FRIDAY NIGHT BIG BOOK STUDY	0	0.00	33.00
DOPELESS HOPEFRIENDS	0	0.00	19.76
WED NIGHT SPEAKER MEETING	0	0.00	11.31
BRYANT NA MEETING	1	50.00	0.00
WEDNESDAY NIGHT 7:30 MEETING	1	10.00	0.00
THURSDAY MEN'S BOOK STUDY GRP	1	125.00	0.00
WIRED ON RECOVERY GROUP	1	15.45	0.00
COCK & BULL STORY	1	10.00	0.00
INDIVIDUAL MEMBERS	2	6.00	180.00
SOUTHERN CALIFORNIA RSC	3	22,244.84	13,569.56
Region Total:	61	\$25,404.67	\$17,879.39

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Southern Idaho Region</u>			
TREASURE VALLEY AREA (ID)	9	2,033.46	2,012.47
SNAKE RIVER VALLEY AREA	0	0.00	163.16
S IDAHO REGIONAL CONVENTION	1	1,182.57	0.00
MEN'S RETREAT (MAGIC VALLEY)	1	232.83	0.00
STYX GROUP	1	33.00	0.00
WOOD RIVER GROUP	1	20.00	34.64
IT WORKS HOW & WHY GROUP (ID)	2	38.88	0.00
SOUTHERN IDAHO RSC	4	4,646.02	7,506.53
Region Total:	19	\$8,186.76	\$9,716.80
<u>Spain Region</u>			
Region Total:	0	\$0.00	\$0.00
<u>Sweden Region</u>			
SODERMALMS AREA	1	101.96	375.65
NEW WAY OF LIFE GROUP (SW)	1	223.39	92.37
RADDA RAMBO	0	0.00	75.08
JUST FOR TODAY GROUP (SW)	0	0.00	20.00
SWEDEN RSC	1	2,284.81	1,854.00
Region Total:	3	\$2,610.16	\$2,417.10
<u>Tejas Bluebonnet Region</u>			
NORTH SIDE AREA (TX)	0	0.00	588.58
TEXAS TRI-COUNTY AREA (TTCASC)	1	288.95	134.44
HOUSTON AREA	0	0.00	96.21
ESPERANZA AREA (TX)	1	1,000.00	1,600.00
KEEP IT CLEAN GROUP (TX)	0	0.00	120.00
1960 GROUP OF NA	6	290.10	275.00
NEW FRONTIER GROUP (TX)	0	0.00	10.00
KEEP IT SIMPLE GROUP (TX)	1	707.92	0.00
INDIVIDUAL MEMBERS	1	3.25	17.50
TEJAS BLUEBONNET RSC	4	7,478.97	9,273.22
Region Total:	14	\$9,769.19	\$12,114.95
<u>Tri State Region</u>			
PITTSBURGH AREA	1	307.49	430.10
CENTRAL WESTERN PA AREA (CWPA)	2	653.43	0.00
NORTHEAST AREA (PA)	0	0.00	104.00
PITTSBURGH INNER CITY AREA	0	0.00	216.17
SHASCNA	8	437.88	0.00
BEECHWOOD GROUP	8	82.74	45.00
SATURDAY MORNING CARTOON ALT	6	105.93	126.46
McMURRAY FRIDAY NIGHT GROUP	8	102.00	50.00
MT LEBANON GROUP	0	0.00	120.00
BACK TO BASICS GROUP (PA)	3	68.50	70.00
DORMONT GROUP	4	350.00	450.00
WASHINGTON I GROUP	4	34.92	0.00
JUST FOR TODAY GROUP (PA)	4	137.21	110.31
WOMEN'S CHOICE GROUP	2	20.00	50.00
CHOICE IN CANONSBURG GROUP	3	252.49	471.00
IN STEP GROUP	0	0.00	4.00
MONDAY NEW LIFE GROUP (PA)	1	100.00	150.00
WASHINGTON II GROUP	6	85.80	45.00

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
Tri State Region cont'd			
TOGETHER WE CAN GROUP (PA)	0	0.00	15.00
DUBOIS WED NIGHT NA GROUP	0	0.00	35.70
IT WORKS HOW & WHY GROUP (OH)	0	0.00	10.00
WINNERS NEVER QUIT	0	0.00	10.00
WEEKDAY WAKEUP GROUP	2	125.00	70.00
ADDISION TERRACE GROUP	8	294.00	0.00
SWEETWATER RECOVERY GROUP	1	80.00	0.00
SEE THE LIGHT GROUP	7	101.94	0.00
IT WORKS HOW & WHY GROUP (PA)	2	34.50	0.00
HOLIDAY PARK GROUP	1	85.00	0.00
REBEL GROUP	1	10.00	0.00
TRI - STATE RSC	4	13,600.81	4,005.39
TRI-STATE RSO INC	0	0.00	2,000.00
Region Total:	86	\$17,069.64	\$8,588.13
<u>Turkey</u>			
Region Total:	0	\$0.00	\$0.00
<u>United Kingdom Region</u>			
UNITED KINGDOM REGION	2	3,754.80	2,425.77
Region Total:	2	\$3,754.80	\$2,425.77
<u>Upper Midwest Region</u>			
WINNIPEG AREA	3	525.00	450.00
GENESIS GROUP (MB)	1	45.00	120.00
RECOVERY GROUP (MB)	0	0.00	37.50
INDIVIDUAL MEMBERS	1	10.00	6.00
UPPER MID-WEST RSC	3	4,249.00	0.00
Region Total:	8	\$4,829.00	\$613.50
<u>Upper Rocky Mountain Region</u>			
LIVING PROOF GROUP	1	20.00	50.00
SERENITY MAINLINERS (WY)	2	30.00	0.00
JACKSON NA	1	10.00	0.00
NOON SERENITY GROUP (WY)	0	0.00	20.00
HOPE NOT DOPE GROUP (WY)	1	69.76	211.50
5th STREET GROUP (WY)	1	10.00	0.00
INDIVIDUAL MEMBERS	1	2.00	0.00
UPPER ROCKY MOUNTAIN RSC	4	1,314.54	1,561.55
Region Total:	11	\$1,456.30	\$1,843.05
<u>Uruguay Region</u>			
URUGUAY REGION	0	0.00	690.00
Region Total:	0	\$0.00	\$690.00
<u>Utah Region</u>			
NORTHERN UTAH AREA	6	720.88	0.00
CENTRAL UTAH AREA	2	125.15	45.01
SOUTHERN UTAH AREA	1	44.80	20.00
LITTLE FOEBING CANYON GROUP	2	17.48	0.00
INDIVIDUAL MEMBERS	1	7.00	0.00
UTAH RSC	0	0.00	8.50
Region Total:	12	\$915.31	\$73.51

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Virgin Islands</u>			
<i>Region Total:</i>	0	\$0.00	\$0.00
<u>Volunteer Region</u>			
RECOVERY BOUND GROUP	0	0.00	20.00
NA MOTHER GROUP	3	75.00	0.00
MIRACLES ON MONDAY	7	285.10	213.00
OUT TO LUNCH BUNCH (TN)	1	115.31	274.65
NICKEL & DIME TIME	1	300.00	0.00
FREE SPIRIT GROUP (TN)	2	10.00	105.00
INDIVIDUAL MEMBERS	4	3,000.00	3,850.00
VOLUNTEER RSC	1	20,000.00	13,500.00
<i>Region Total:</i>	19	\$23,785.41	\$17,962.65
<u>Washington - Northern Idaho</u>			
SEATTLE AREA	2	271.37	355.33
THE LEWIS COUNTY AREA (TLCANA)	0	0.00	307.51
NORTH PUGET SOUND AREA (WA)	2	1,005.18	2,132.36
OLYMPIA AREA	0	0.00	746.90
20 YEAR ANNIVERSARY (WA)	0	0.00	151.51
SEATTLE SUMMER MENS RETREAT	1	99.65	0.00
FRIDAY NIGHT ALIVE GROUP	3	180.00	180.00
BORDERLINE GROUP	5	240.00	85.00
NEW FRONTIERS GROUP	5	345.25	1,009.00
SUNDAY STARTERS GROUP	4	275.00	0.00
LOVIN' SPOONFULL NA	13	609.62	274.33
SOUTHENDERS GROUP	4	151.25	116.86
LIFEBOAT GROUP (WA)	2	66.70	32.00
KIND OF THURSDAY NIGHT GROUP	1	115.60	139.48
LOST & FOUND GROUP (WA)	0	0.00	36.13
FRIDAY HARBOR NA GROUP (WA)	0	0.00	139.11
TOWER OF POWER GROUP	2	20.00	0.00
WE DO RECOVERY GROUP (OR)	1	20.00	0.00
ONE STEP BEYOND GROUP	3	30.00	0.00
BREAKFAST OF CHAMPIONS	3	50.50	0.00
ASK IT BASKET GROUP (WA)	2	40.00	0.00
INDIVIDUAL MEMBERS	4	3,041.00	257.10
WASHINGTON-NORTHERN IDAHO RSC	4	6,031.77	15,899.06
<i>Region Total:</i>	61	\$12,592.89	\$21,861.68
<u>Western New York Region</u>			
NIAGARA-ORLEANS AREA (NI-O)	0	0.00	295.00
ALLE - CATT AREA (NY)	1	35.00	0.00
APPLYING SPIRITUAL PRINCIPALS	0	0.00	86.00
ACCEPTANCE, LOVE AND FAITH	1	25.00	0.00
INDIVIDUAL MEMBERS	0	0.00	11.00
WESTERN NEW YORK RSC	1	2,000.00	2,595.87
<i>Region Total:</i>	3	\$2,060.00	\$2,987.87
<u>Wisconsin Region</u>			
NORTHEAST WISCONSIN AREA	0	0.00	324.00
INLAND LAKES UNITY AREA	2	295.84	774.94
STRAIGHT AHEAD GROUP (WI)	1	12.00	128.00
NEVER AGAIN GROUP (WI)	1	50.00	0.00
FREEDOM BY CHOICE GROUP	1	100.00	50.00
GROUP 8 (WI)	1	100.00	100.00
WISCONSIN RSC	1	214.60	325.74
<i>Region Total:</i>	7	\$772.44	\$1,702.68

	Jul02/Jun03 Number of Donations	Jul02/Jun03 Donations	Jul01/Jun02 Donations
<u>Other Forums, Areas, Groups</u>			
FRENCH SPEAKING - SWITZERLAND	2	309.07	149.47
GULF AREA (BAHRAIN)	0	0.00	200.00
PACIFIC NORTHWEST CONVENTION	1	2,458.91	2,830.26
TEXAS NA UNITY CONVENTION	1	49.81	0.00
CIRCLE OF SISTERS	0	0.00	8,646.36
WORLDWIDE WORKSHOPS	2	590.41	766.25
SOUTHERN FORUM	2	172.64	671.94
EUROPEAN DELEGATES/EDM	1	1,293.47	0.00
CANADIAN ASSEMBLY (CANA)	3	7,508.43	750.00
MID - WEST ZONAL FORUM	1	1,000.00	0.00
ALAMAL GROUP (BAHRAIN)	0	0.00	25.00
ALKHATAWAT (BAHRAIN)	0	0.00	25.00
SERENITY GROUP NORTH (ARUBA)	3	200.00	138.36
ALNADHRA ALJADIDA (BAHRAIN)	0	0.00	25.00
ALMABADE (BAHRAIN)	0	0.00	25.00
LET GO LET GOD (WEST INDIES)	1	10.00	0.00
JUST FOR TODAY (JAMAICA)	2	400.00	365.00
OASIS (UKRAINE)	0	0.00	1.00
SUNDAY 13 GROUP (RUSSIA)	0	0.00	2.00
INDIVIDUAL MEMBERS	7	1,072.68	478.30
UNITY DAY EVENT	0	0.00	1,906.90
WORLD CONVENTION UNITY DAY	1	19,368.28	0.00
<i>Region Total:</i>	27	\$34,433.70	\$17,005.84
<i>Grand Total:</i>	1475	\$702,767.93	\$572,504.20