Foreword
The Year In Review

What a year this has been for the Fellowship of Narcotics Anonymous! Looking back to our fellowship's fiftieth anniversary celebration at WCNA-30 in San Diego, California, USA, which took place on the cusp of fiscal year 2003-04, right through the 2004 World Service Conference, one can almost feel the whirlwind of activity taking place around the globe from Peru to Russia to India and back to California. Add the new composition of the World Board—now totaling fifteen members (six new members were elected, one member was re-elected, and four members rotated off after completing their terms)—to all this bustling excitement and you can get a glimpse of the action that has been going on in NA from pole to pole.

These are such momentous events for us as a global fellowship that really only one theme comes to mind for this year's *NAWS, Inc. Annual Report*: fifty years old and poised for the next fifty! In the narratives of this year's report, we will try to recreate for you some of the enthusiasm we have experienced at NA World Services shepherding some of the events. While our mission is simple in its concept, it demands attention to details and our organizational expertise. With this in mind, we know that you will continue to share with us in the humbling, yet thrilling prospect of our future ability to carry our message of hope and make the word of recovery available, in their languages, to the addicts still suffering around the world.

Closer to home, NA's fifth book *Sponsorship*, approved at WSC 2004, is added to our inventory to help carry the message of recovery. From our beginnings with the Basic Text approved in 1982 through our turmoil with *It Works: How and Why*, we remain steadfast in the development of recovery literature as we pursue our vision. In our array of IP's, the conference also approved the revised *Sponsorship* IP, which is already being translated. Our message of recovery is flourishing. We can attribute a component of these successes to our strategic plan. This plan helps us focus our work and ensures that each and every step we take is centered toward fulfillment of our vision.

The centerpiece of this annual report—all of the financials—will bring you right to where we are currently and where we hope to be over the course of the year. The financials illustrate our efforts with literature sales and our members' donations. All of our efforts are geared to fulfillment of our vision, and we have planned for the upcoming cycle—WCNA-31 in Hawaii, Information Services improvements, and online literature and product ordering. In addition to all the above activities, we will highlight NAWS personnel comings-and-goings, promotions, retirements, marriages, and births.

We believe this annual report reflects our growth as a global fellowship as we continue moving forward toward our vision.

NA World Services Vision Statement

All of the efforts of Narcotics Anonymous World Services are inspired by the primary purpose of the groups we serve. Upon this common ground we stand committed.

Our vision is that one day:

- Every addict in the world has the chance to experience our message in his or her own language and culture and find the opportunity for a new way of life;

- NA communities worldwide and NA world services work together in a spirit of unity and cooperation to carry our message of recovery;

- Narcotics Anonymous has universal recognition and respect as a viable program of recovery.

As our commonly held sense of the highest aspirations that set our course, our vision is our touchstone, our reference point, inspiring all that we do. Honesty, trust, and goodwill are the foundation of these ideals. In all our service efforts, we rely upon the guidance of a loving Higher Power.

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From Your World Board

We have enjoyed an exciting and productive year providing services on behalf of the fellowship. During fiscal year 2003-2004, we were energized by hosting the fiftieth anniversary convention of Narcotics Anonymous in San Diego, and along with delegates, we moved closer to our vision during the 2004 World Service Conference.

We initiated the fiscal year by opening with the spectacular celebration of our fiftieth anniversary at WCNA-30 in San Diego, California, 3-6 July 2003. With the harbor as our backdrop, 22,000 people from twenty-nine countries enjoyed this recovery celebration. Many members who had long-term recovery attended and provided us with an inkling of the early days of recovery in NA. The Saturday night celebration was the culmination of our fiftieth anniversary. Prior to the Saturday evening speaker, members sang *Happy Birthday* as a cake decorated with the number "50" was wheeled onto the stage. One could feel the recovery and our growth!

Following this recovery celebration, your World Board continued to work toward a strategic approach to our responsibilities. We focused on priorities from our strategic plan and embraced a planning process that is yielding tangible results. Our strategic plan is divided into five "key result areas," and we have made progress toward fulfilling our vision in each identified area during this past fiscal year. Some highlights in each key result area from this past year are:

Communication: We continued with our Public Relations Round Tables, hosting professionals from various professional communities that included key addiction policy makers, treatment facility directors, and physicians. These various professionals shared their experiences with Narcotics Anonymous and offered solutions for areas identified as needing improvement. It seems that we, as a fellowship, have to become more responsible with our services—particularly with phonelines and meeting schedules. Professionals additionally informed us that our behavior at meetings may need to improve for them to be willing to refer potential members, citing our tendency to be predatory toward newcomers. With the information gleaned from the round tables, and in the spirit of cooperation, we have established relationships with many of these professionals who work in fields that are related to our primary purpose. This data helped us to develop and present a plan to the conference to proceed with creating a Public Relations Strategy for NA.

Fellowship issue discussion topics were reviewed with an eye toward their effectiveness at helping our members hold productive discussions for themselves and improve the services for our members and potential members. We changed the format for issue discussion topics and identified discussion goals and avenues to pursue those goals. We framed the two issue discussion topics for the upcoming cycle, "Our Public Image" and "Infrastructure." Our ultimate goal with the issue discussion topics is to help us more effectively carry our message of recovery.

Fellowship Support: NA continues to grow and mature around the world. We held two worldwide workshops this past year. The first was held in Lima, Peru. The members of this NA community embraced the workshop and have taken the service practiced in the workshop to four remote areas of Peru, including the jungle. Their regional assembly enthusiastically committed to using consensus-based decision-making, one of the tools from the worldwide workshop. The second worldwide workshop was held in Bangalore, India in an atypical venue—on a mountain top. Members came from all corners of the Indian subcontinent to attend this workshop. One family, a recovering couple with an infant, traveled five days by train and bus to attend the service workshop. These workshops help our members carry the message of recovery and move forward toward fulfilling our vision.

"All of the efforts of Narcotics Anonymous World Services are inspired by the primary purpose of the groups we serve."

We held a service-focused gathering of the Russian-speaking NA communities in St. Petersburg, Russia. This service workshop was modeled on the worldwide workshops. The St. Petersburg service workshops hosted members from thirty-one cities and seven countries; the common denominator for these members in attendance was the Russian language. This service workshop helped to further recovery efforts in Eastern Europe including Russia. Lithuania is hosting the first Baltic states NA convention.

This fiscal year we finally laid the groundwork, using the strategic plan, to move toward producing new and updated service materials for the fellowship, including a Public Relations Handbook, much of which will be developed over the course of the next conference cycle.

Recovery Literature: We completed our first major literature project as your World Board. WSC 2004 approved *Sponsorship*, NA's fifth book. Along with this book, the conference approved a revision of IP #11, *Sponsorship*, which is already published and being worked on by some local translation committees.

We proposed developing a revision to the Basic Text. That project was approved at WSC 2004, and the work will take place over the course of the next four years. We will be communicating more as the BT project develops and our need for personal story material emerges.

Leadership and Management: As we reported in last year's annual report, the identification and cultivation of leadership in NA, at all levels of our service structure, has been a focus for us and continues to be a board focus. From the strategic plan, WSC 2004 approved continued work in the area of leader development. To assist with all the board work, including the area of leadership, WSC 2004 elected six new board members and re-elected one member. At the close of this fiscal year, your board has fifteen members who reflect the diversity found in our worldwide fellowship.

continued on next page

The conference passed a motion eliminating the "mandate" for board standing committees. The latitude provided to us through the motion will permit the board to use workgroups and/or committees to accomplish its work. Our workgroups are comprised of members from the board and the World Pool. This allows us to maintain our accountability while involving and exposing our experienced membership to the work of world services. The utilization of workgroups allows the board to maintain its strategic focus.

Resources: One of our responsibilities as a board is to ensure that our resources are used well. This year saw a seven percent increase in income to world services and the hiring of a number of new staff people. This will assist your primary service center with providing services for our growing fellowship. We instituted online literature sales, which is going smoothly; with each passing month, more customers are buying literature online. Please take the time to check out this service by going to www.na.org.

To help us keep up with technology and growth demands, training efforts continue with NAWS staff and volunteers. As we strive to align our services to our resources, we recognize there will probably never be enough resources to accomplish all of the things we would like to do in pursuit of our vision.

Board Member	Year Elected	Current Term Ends	From City/State/Country
Saul Alvarado	2000	2006	Panama City, Panama
Mary Banner	2004	2010	Texas, United States
Ron Blake	2004	2010	Victoria, Australia
Piet de Boer	2004	2010	Gothenburg, Sweden
Jim Buerer	2002	2008	Illinois, United States
Michael Cox	2004	2010	Malaga, Spain
Giovanna Ghisays	2000	2006	Cartagena, Colombia
Mukham Harzenski-Deutsch	2004	2010	New Jersey, United States
Ron Hofius	2000	2006	New Mexico, United States
David James	2000	2006	Manchester, England
Bob Jordan	2000	2006	Florida, United States
Tom McCall	2000	2006	Hawaii, United States
Ron Miller	2004	2010	Florida, United States
Craig Robertson	2004	2010	North Carolina, United States
Daniel Schuessler	2000	2006	Offenbach, Germany

NA World Services, Inc.

*"The World Service Office is our fellowship's main service center."**

The WSO is responsible for the publication and distribution of all Narcotics Anonymous literature, the preservation of NA's historical archives, and publishing *The NA Way Magazine* and a number of other periodicals and newsletters (see pages 21 and 36 for a more information on these publications). The WSO also links "our widespread groups and members into a single, cohesive fellowship.*"

This year we launched our online shopping cart, and after only one month of entering into the e-business world we received $50,168.14 in online orders. There were 148 unique new customers and sixteen existing customers placing orders. Six of the new customers have come back and placed a second order!

We continued to work toward filling literature orders in a more timely manner. Based on location, an order can take approximately one to five days to be processed, with somewhere between fifty-four and fifty-seven orders being filled, on average, per working day.

Europe experienced the strongest growth (about 14.7 percent), and the growth was mainly centered in two service offices—Sweden and the United Kingdom Service Office. The different relationships between the US dollar, the Canadian dollar, and the euro may account for at least some of the difference in growth. The Europeans have been gaining "buying power" with the stronger euro, while the Canadians have been experiencing the loss of what may be termed a "currency discount" as the Canadian dollar has grown in value. There is a certain irony in that, for several years, Paul Decock, manager of the branch in Belgium, has been bemoaning the European currency as it translates to US dollars in *income*; however, now he is bemoaning the rising *expenses* as euro converts to US dollars. We experienced about a seven percent growth for the year in consolidating the three branches, with literature income surpassing the amount budgeted by about $773,082.

For more details on all our operation centers, please refer to the financial section in this report. Our branch office in Europe and our distribution center in Canada, as well as our headquarters in Chatsworth, are vital to our global efforts. Each one plays an important part in offering services to our fellowship.

NA World Services, Inc. employs forty-nine full-time employees and two part-time employees; forty-seven of them work in Chatsworth, California, USA. The World Service Office is currently comprised of our Chatsworth headquarters, a branch office in Brussels, Belgium, and a distribution center in Mississauga, Ontario, Canada. We currently have a low staff turnover rate. More than half of our staff has been with us more than five years.

If you have any questions or would like more information about NAWS and the resources we offer to the NA Fellowship, please contact us at **Narcotics Anonymous World Services, PO Box 9999, Van Nuys, California 91409**. You may also visit our website at www.na.org.

* *A Guide to World Services in NA*, page 17

WSO-Chatsworth

WSO-Chatsworth continued without a hitch to maintain the basic services the fellowship has come to expect us to deliver, despite putting on WCNA-30, our fellowship's fiftieth anniversary celebration, and the twenty-seventh World Service Conference—both within nine months of each other. We also welcomed a number of new faces (employees, that is) as the whole office building underwent an extensive face-lift. The main conference room downstairs and the smaller one upstairs were both enlarged, several new offices were added, and the walls were painted with a pallet of bright colors.

The entire staff here in Chatsworth worked together to provide the extensive—and at times overwhelming—fellowship services needed on a routine basis. While this has not always been an easy task, it has always been an honor to be called upon to provide these crucial services to the fellowship. We think staff members here did a remarkable job this fiscal year, and we are proud of their dedication.

WSO-Canada

The WSO-Canada is a literature- and product-distribution center. Two people work there part-time. The staff in Mississauga work diligently to maintain consistency in shipping all of the orders that are processed. This is not always easy, considering the distance between WSO-Canada and the direct support of our headquarters in Chatsworth! Because of the nature of WSO-Canada, the inventory there is monitored by the WSO-Chatsworth office and is restocked according to its needs. It seems that NA groups in Canada are being served less by the larger regional services offices in that country, and WSO-Canada experienced an increase in both group and area purchases. Overall, there was about a 3.7 percent increase in Canadian literature distribution.

WSO-Canada offers us a unique opportunity to do business, since English is spoken in most provinces and there is only one currency to deal with—quite different from the situation in Europe, even with the euro. Canada's operations are online, and we communicate with them on a regular basis via e-mail. Jacquie and Paul use our direct client server and process orders in real time. We continue to exceed our operating projections in Mississauga.

WSO-Europe

WSO-Europe deals with a wider variety of operations than does our Canadian center. Brussels is staffed by one full-time employee and one part-time employee. All the business of running the Brussels office is handled from Brussels—phone calls, purchase orders, order entry, banking, invoicing, and shipping. WSO-Europe has the complex challenge of meeting the needs of our members there who speak many different languages. Remember, not only does WSO-Europe work with a multitude of languages, but a variety of cultural and political realities as well. The efforts of this office should be wholeheartedly applauded!

NAWS will often ship translated literature from WSO-Europe, which maintains its own inventory. Paul Decock, the Brussels office manager, has helped turn this branch into a viable full-service office. We have mentioned this in a number of past reports; however, considering the many struggles with this branch operation in its early days, this continues to be a major accomplishment! Paul and Ben deserve our applause for a job well done. As with many of our endeavors, WSO-Europe remains a work-in-progress.

For those concerned with the "falling dollar" and how it will affect our operations, WSO-Europe is, as of this report, stable and growing. Literature income is up by 14.8 percent. The largest literature customers, by dollar volume, appear to be the United Kingdom, Sweden, Norway, and Ireland, with the largest number of individual customers in Belgium and Switzerland. Literature orders were also shipped to Russia, Ukraine, Finland, Iceland, Gibraltar, Poland, Turkey, Slovakia, Israel, Greece, and many others.

Paul also provides basic help for emerging NA communities, answering their questions about service issues and sending out group starter kits.

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Voice 818.773.9999
Fax 818.700.0700
Visit our website **www.na.org**.

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WSO-Europe
32.2.646.6012

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WSO-Europe

Paul Decock, ***Branch Office Manager*** (paul@na.org)

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Comings and Goings

We have had quite a bit of activity within the four walls of our main service center, WSO-Chatsworth, during this year. We had hirings, retirements, departures—both joyous and tearful—promotions, lateral transfers, reclassifications, illnesses, recoveries, weddings, and "birthings!" Hey, NA World Services employs fifty-plus employees worldwide, and it is a big, beautiful, and sometimes messy, family… but remember, it is also *your* family.

Tony Greco and Kim Young were promoted to the position of Writer and now work with other members of the Administrative Team providing board support. Steve Rusch was promoted to Team Leader, Fellowship Services, following Steve Sigman's retirement.

Fatia Birault's position of Production Supervisor was enhanced, adding to her responsibilities, and Wendy Kemptner was reassigned to Production as an Administrative Assistant. Stephan Lantos was reclassified to IT Manager.

We know that you will join us as we welcome all of the new employees and family, congratulating all of those promoted and reassigned and reclassified, and wishing the very best of good fortune to those who left for other pastures, both near and afar. We thank you all for your hard work over the years.

New Employees (Chatsworth)

De Jenkins	*Project Coordinator*
Debora Hall	*Accounting Supervisor*
Mandy Bell	*Team Assistant, Fellowship Services*
Toni Kerwin	*Team Assistant, Fellowship Services*
Dustin Koenig	*Team Assistant, Fellowship Services*
Portia Medina	*Team Assistant, Fellowship Services*
Johanna Theret	*Team Assistant, Translations*

New Employee (Brussels)

Ben DuChamps	*Assistant (Part time)*

Departures

Shane Colter
Team Assistant, Translations

Mindy McVey
Team Assistant, Fellowship Services

Mary Hollahan
Project Coordinator

Anne Peters
Production Team, Team Leader

Steve Sigman
Team Leader, Fellowship Services

Weddings

Wedding bells rang as *Sara Jo Hampton*, Administrative Assistant, Fellowship Services, married Ron Gladle on 19 October 2003 and became Sara Jo Gladle.

Elaine Adams, Executive Assistant, married Doug Wickham on 9 November 2003 and is now known as Elaine Wickham.

Carrie Brockstein, Team Assistant, Fellowship Services, married Jay Ray on 27 June 2004 and became Carrie Brockstein Ray.

New Additions (The Stork)

Johnny and Marina Lamprea became the proud parents of Julia Lamprea on 14 March 2004. Johnny is an Administrative Assistant in Fellowship Services.

"NA communities worldwide and NA world services work together in a spirit of unity and cooperation to carry our message of recovery..."

Fellowship Development

Fellowship Services

Fifty Years and Counting...

The NAWS Fellowship Services Team works daily in the support of our vision statement, providing much of what is identified as "routine services." In the course of providing these services, this team serves NA members, groups and service committees, as well as professionals requesting information and resources from the World Service Office. Some of the ongoing services this team provides are:

- Assessing and responding to hundreds of phone calls, emails, and written correspondence weekly.
- Assembling and distributing more than 1,000 group starter kits during this fiscal year to professionals, individual members, and members who are incarcerated.
- Responding to over 5,000 letters from incarcerated addicts within this fiscal year.
- Registering and updating NA group and service committee information.
- Sending sample guidelines and NAWS service literature in response to various requests and inquiries.
- Reviewing area and regional minutes to focus on current issues and other pertinent information in an effort to identify trends and/or problems common to multiple areas or regions. This allows for the early allocation of resources to address these problems as they arise and nurture positive ideas whenever possible.
- Producing the bimonthly publication, *Meeting by Mail*, and the quarterly publication, *Reaching Out*.
- Researching more than 1,000 pieces of undeliverable mail annually to determine whether or not to remove the address from the database.
- Assembling various NAWS mailings and public relations/marketing packages.
- Creating attractive public relations and informational displays for NAWS events.
- Providing bilingual resources for Spanish-speaking NA communities.

Fellowship Services has undergone a major reorganization during the 2003–04 fiscal year. Long-time manager Steve Sigman retired after many years of service to NAWS and returned with his wife to his family home in Denver, Colorado, USA. Project Coordinator Steve Rusch was appointed to replace him in this managerial position, which is so integral to the successful delivery of services necessary to fulfill our mission. Steve Rusch was the project coordinator for the worldwide workshops, as well as the principal writer of *NAWS News* and

other board-related support and writing assignments. We would modestly say that the success of the team with Steve's vision and energy at the helm has been astounding.

A contributing factor helping Steve to really stretch out in implementing new ideas and processes has been the addition of new personnel, bringing the number of people currently assigned to Fellowship Services to eleven (including the team manager), which is the largest it has ever been. This has allowed for a division in workgroups within the team and a multi-tasking approach that has empowered this squad of ten to take on more and more assignments—so far, without a major breakdown! One major accomplishment that must be mentioned is the registration and updating of groups in the database. For the first time in the WSO's memory, we are actually up-to-date and there is ***NO*** backlog. We focused a lot of energy and manpower to achieve this, and it is fair to say that the whole team is pretty proud of this accomplishment as we are proud of them.

The Fellowship Services Team is a bunch of "go-to" guys and gals who are always willing to roll up their sleeves and give a tour of the WSO on a moment's notice, pack and label a full WSC mailing, or go outside and change the oil in your car if it needs it. (*Smile*.) These tasks are completed with zest, of course, in addition to all of their standard daily assignments, which have the tendency to grow and grow—much like our wonderful fellowship.

Did You Know???

- Meetings have started in Romania and in Bequia, which is a Caribbean island 100 miles west of Barbados.

Dear NA World Services,

We sent you a letter requesting a group starter kit and were very pleased when in a matter of a few days we received our kit. I am speaking for the whole group when I say we are forever grateful for your contribution to our group, and we want you to know the items you sent us will be put to good use as we search for a better life through Narcotics Anonymous.

Thank you again for your help and time.

New Horizon Group, Howard McLeod Correction Center, Oklahoma, USA

Translations

You probably have heard or read somewhere that "NA speaks forty-seven languages," and that is the truth. We could list—and we do on the next page—forty-seven different languages into which one part or another of the NA message of recovery has been translated. But what does that actually mean, and how does that fit our theme of "ready for the next fifty"?

Think about this for a moment. There are between 100 and 200 different written languages in the world. There are approximately 5,000 different spoken languages. The growth of NA literature translation committees' projects has increased dramatically during this past year. Eastern Europe, Russia, and the Middle East all have been positively blossoming with new translations projects every time we turn around. Our NAWS translations resources, which include production and design, are running in overdrive in order to service all of these ongoing efforts. While we have gained much expertise from our experiences and have recruited some incredibly talented personnel, we are still in the process of working to expand our capacity so that we can continue to meet the demands of the fellowship.

The actual field work in NA translations is not done at the WSO; it is done in the location where the language is actually spoken. The local translation committee, or LTC of the area or region that is doing the translation first establishes a glossary of essential words and phrases and provides NAWS with that information. Then the LTC continues its translations work, usually with IP#1 as its first project. Frequent communication between the LTC and one of the Translations Team members assigned for that language, enables the project to move ahead in a measured and efficient way. Office staff, in close collaboration with the Translation Evaluation Group, work to ensure the conceptual fidelity of the translation. The TEG works on behalf of the World Board, and its work includes discussion of cultural concerns and challenges in finding solutions for the WB to consider.

Once a translation is complete and approved by the WB and TEG, our production crew gets involved with design and layout. Translations staff arranges for proofreading and final sign-offs, and the translated material then gets published. However, do not think for a moment that this is an easy task! Far from it! The technical challenges faced by our staff regarding layout and accuracy for texts in Hebrew, Farsi, and Japanese, for example, are formidable, to say the least. Procuring the correct software and the correct fonts keep our miracle workers operating on all cylinders. This is not even mentioning the issues of proofreading a text in Farsi, or Hebrew, or Japanese, or Chinese.

"Every addict in the world has the chance to experience our message in his or her own language and culture and find the opportunity for a new way of life…"

(continued on page 18)

Translations Activity Summary

(As of June 2004)

LANGUAGE	PUBLISHED		ACTIVE PROJECTS		LTC PROJECTS PENDING	
	NEW	PREVIOUS	**CURRENT**	PREVIOUS	**WISH LIST**	PREVIOUS
Afrikaans	**0**	0	**1**	1	**3**	3
Anglicized English	**18**	18	**0**	0	**1**	1
Arabic	**1**	0	**0**	1	**27**	27
Bahasa Indonesia	**0**	0	**1**	1	**5**	5
Bahasa Melayu (Malaysia)	**8**	8	**0**	0	**0**	0
Bengali (India)	**4**	4	**2**	2	**6**	6
Brazilian Portuguese	**23**	23	**1**	1	**7**	7
Bulgarian	**1**	0	**1**	1	**4**	4
Burmese	**0**	0	**0**	0	**1**	1
Cebuano-Bisaya (Philippines)	**0**	0	**0**	0	**4**	4
Chinese	**1**	1	**5**	5	**11**	13
Czech	**0**	0	**0**	0	**1**	1
Danish	**2**	0	**3**	2	**8**	0
Farsi (Persian; Iran)	**7**	7	**1**	1	**10**	10
Finnish	**18**	16	**1**	2	**5**	5
French	**33**	32	**1**	1	**2**	2
German	**28**	28	**4**	1	**5**	6
Greek	**3**	2	**2**	1	**12**	12
Hebrew	**6**	6	**1**	1	**12**	12
Hindi (India, Bangladesh)	**2**	2	**10**	10	**4**	4
Hungarian	**1**	0	**1**	1	**1**	0
Icelandic	**0**	0	**1**	1	**1**	1
Italian	**26**	13	**3**	3	**1**	6
Japanese	**2**	2	**3**	3	**9**	9
Korean	**0**	0	**1**	1	**2**	2
Latvian	**0**	0	**2**	0	**0**	1
Lithuanian	**4**	2	**5**	3	**2**	22
Manipuri (India)	**16**	16	**0**	0	**9**	9
Nederlands	**18**	18	**0**	0	**3**	3
Nepalese	**0**	0	**1**	1	**5**	5
Norwegian	**21**	21	**2**	2	**8**	5
Polish	**1**	1	**1**	1	**22**	22
Portuguese	**32**	31	**0**	0	**4**	3
Russian	**8**	8	**4**	9	**5**	8
Slovak	**0**	0	**1**	1	**3**	3
Spanish	**39**	38	**1**	1	**0**	0
Swedish	**31**	28	**0**	2	**2**	3
Swahili	**0**	0	**0**	0	**1**	0
Tagalog (Philippines)	**1**	1	**0**	0	**1**	0
Thai	**0**	0	**1**	1	**6**	6
Turkish	**14**	14	**4**	4	**2**	12
Urdu (Pakistan)	**0**	0	**2**	2	**13**	13
Ukrainian	**0**	0	**6**	0	**0**	3
Vietnamese	**0**	0	**1**	0	**1**	2
TOTAL LANGUAGES 44 TOTAL PROJECTS 303	**369**	340	**74**	67	**229**	261

Published Items

April 1993	125
April 1994	144
December 1994	150
April 1995	175
October 1995	181
February 1996	186
September 1996	207
April 1997	220
September 1997	215
February 1998	231
April 1998	232
October 1998	246
January 1999	254
April 1999	264
April 2000	289
March 2001	316
January 2002	326
April 2002	323
February 2003	334
January 2004	344

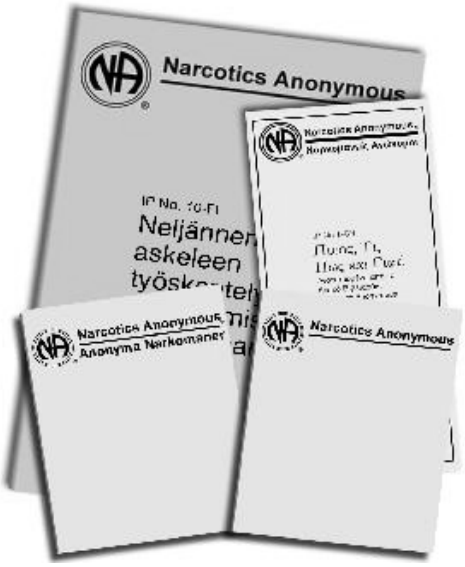
NOTE: Pending means that projects are in an intermediate or initial development stage and some information is on file with the WSO. Active means that the project(s) are in the stage of evaluation, processing, or production at WSO. Projects counted are: IPs, books, booklets, group reading cards, posters, keytags, medallions. New status in bold.

NOTE: Languages requiring no WSO/NAWS action at this time or where there has been no communication for over two (2) years: Amharic, Armenian, Cantonese, Inuit, Kannada, Khmer, Maori, Maltese, Oriya, Punjabi, Sinhalese, and Tamil.

(continued from page 16)

One of the more exciting and innovative developments at the WSO is the advance of online technology and the way it can improve and simplify the tasks of both the LTCs and NAWS. The first instance of this that we witnessed was in the late 1990s when the regions of Quebec and Le Nordet worked on translating the French-language edition of the Basic Text arm-in-arm with the NA community in France. They created a restricted-access website that they were both able to access and work on, even though the Atlantic Ocean separated them geographically. Utilizing the same mechanics over the last three years, the Arabic-speaking NA communities were able to work on IP#1 and achieve success: the very first piece of NA literature in Arabic!

For the LTCs in Germany, Italy, the Middle East, France, India, and the Spanish-speaking communities, along with other regions of Narcotics Anonymous, the Internet is indeed our friend and is proving to be a wonderfully accessible laboratory for working on a number of common translations problems. For example, in a region such as Italy where the LTC chairperson is many hundreds of miles from her other committee members, email has proven to be an easy method allowing for frequent, in-depth communication.



The Translations Team at NAWS stays in touch with all of the LTCs so that technology, communications, and problem-solving can be shared between us all. We are clearly poised for the next fifty years and awaiting the day when we can say that Narcotics Anonymous speaks in 100 different languages!

A Special Trip to Russia

Susan C and Craig R, World Board members, along with NAWS Assistant Executive Director Becky Meyer, traveled to St. Petersburg, Russia in February 2004. The purpose of this trip was to hold a modified version of a worldwide workshop in conjunction with the European Delegates Meeting. Russia was our first attempt at adapting the worldwide workshop model to a smaller scale. Over twenty participants from Russian-speaking NA communities were present for the event.

Russian-speaking NA is probably one of the fastest growing communities within our fellowship. It has meetings in Moscow, St. Petersburg, Central Russia, Latvia, Ukraine, Estonia, and Lithuania. These growing communities need for literature is a major and continuing challenge. We discussed these issues with the participants, as well as some of the other common difficulties developing communities face.

We prepared for this trip by asking members of the Russian-speaking communities who planned to attend the workshop to tell us about their concerns. Making early contact with those members made it easier for us to concentrate on the specific needs of those NA communities. Workshop participants helped us shape this event. As a result, we spent a good deal of our time together focused on what *they* identified as important (not what *we* thought would be important to them).

We began the workshop by clarifying some of the goals that, we as a group, hoped to accomplish. We looked at the opportunity offered by workshop process to get to know each other. Concerns about the service structure were then discussed—how we create a service structure to serve particular needs, and how the traditions and concepts shape our service efforts. In this session, we encouraged participants to draw on their own experiences of getting the people and money to support group efforts.

A good portion of the workshop was spent discussing recovery issues. We covered topics such as the nature of the First Step and how we represent the First Step in our literature. We also talked about all the ways we can carry the NA message of recovery, including working with rehabilitation centers and professionals, public information, and Twelfth-Step calls.

Finally, we provided workshop participants with an overview of NA's history. We looked back to our beginnings and the distance we have traveled since then. Pictures and memorabilia from all over the globe were used to create a visual picture of our worldwide fellowship.

Our trip to Russia was valuable in so many ways. Not only did we begin to see how a different model of worldwide workshops might function in our fellowship development efforts, but we also made strong and lasting connections with a wide range of members from several Russian-speaking communities.

Information Technology

We closed this section of the annual report last year with these two sentences: "As the needs and expectations of our members and customers change, we need to walk that tightrope between being responsive to such needs and being prudent with available resources. Keeping this in mind, we have taken numerous steps to help all of us deliver better services to our membership and customers in 2003–04 and will continue to do so."

Our Information Technology department finalized three major web projects this year. Recovery literature in twenty-five different languages is posted at www.na.org; we launched a shopping cart containing over 1,200 different items; and we opened a portal online where NA members can make direct donations to NAWS. We could write long passages for you here describing each of these three projects, their impact, and the long and arduous road that led to their fruition; instead, we urge you to visit our website and see them for yourself. Look at the recovery literature in Italian, Spanish, French, Farsi, and Bengali, along with the other twenty languages posted, and see if you do not feel the excitement!

Did you know that our website gets over two million hits a month? No, that is correct, not a typo; over **2,000,000** hits per month. Our database has tens of thousands of entries containing over 200 tables of information on approximately 75,000 people (both addicts and non-addicts—professional contacts, marketing contacts, correctional personnel, etc). Every day questions come in from the fellowship about website technology and content; complaints about errors and other problems in the database come in every day as well. One of our innovations this past year is the close liaison forged between our IT staff and the Fellowship Services Team. Working directly with the FS Team members who make the daily entries and updates in the database, we are able to address problems virtually as soon as they arise.

Our headquarters in Chatsworth, California, USA, has over sixty computers that are hooked into ten servers and seven wireless devices. Add to this our entire telephone system, and you begin to get an idea of what has been keeping our IT staff busy this past year.

A few years ago, our computer network was like the United Nations without adequate translators—different operating systems and varying versions of software running on a network that was patched together with Band-Aids and glue, often relying upon prayer and a speedy response from out-sourced consultants and technical support. Today, however, we are using "Voice Over IP" technology for our telephone system, and we now have a very solid foundation. At long last our internal computer system actually belongs in the twenty-first century!

Fellowship Publications

The NA Way Magazine

The NA Way Magazine is our fellowship's flagship magazine. It is published four times a year—January, April, July, and October—in five languages: English, French, German, Portuguese, and Spanish. We have mailed 130,360 copies for the year 2003–04—117,679 English, 1,826 French, 873 German, 3,332 Portuguese, and 6,650 Spanish. For each issue this breaks down to about 29,420 copies in English, 457 copies in French, 218 copies in German, 833 copies in Portuguese, and 1,662 copies in Spanish. The magazine gives us an opportunity to share our voices with one another in a recovery-oriented format. Besides publishing articles from the fellowship, there are updates about world service activities of general interest, an events calendar, items about local NA communities, announcements of new products available from NAWS, and a variety of other material. It is free to subscribers and can also be viewed and downloaded as an Adobe Acrobat PDF file from our website, www.na.org. Anyone who wishes to receive the magazine can be placed on our mailing list. When new groups and service committee contacts register with NAWS, they can ask for an *NA Way* subscription by checking the box on the registration form.

Because of the PR Roundtables, members from the criminal justice community and treatment professionals have been introduced to *The NA Way Magazine* and acknowledge that it is a great public relations tool. They said it clearly shows non-members the global nature and reach of our fellowship, as well as the essence of our recovery program: one addict helping another.

Reaching Out

Reaching Out is a newsletter for incarcerated NA members, prison libraries, other interested NA members, and registered H&I committees. It is published in English four times a year—January, April, July, and October. We have mailed 25,850 copies for the year 2003–2004, or about 6,500 copies per issue.

Meeting by Mail

Published every other month in English, it contains the written sharing of members of the NA Loner Group. This periodical was started in the mid-1980s so that NA members who are isolated by geography or circumstance would have the opportunity to share with one another. Any NA member can participate in the Loner Group as a sponsor, a pen pal, and a member. We distributed over 4,973 copies for the 2003–2004 fiscal year, or about 825 copies per issue. This publication cannot be sent to institutions.

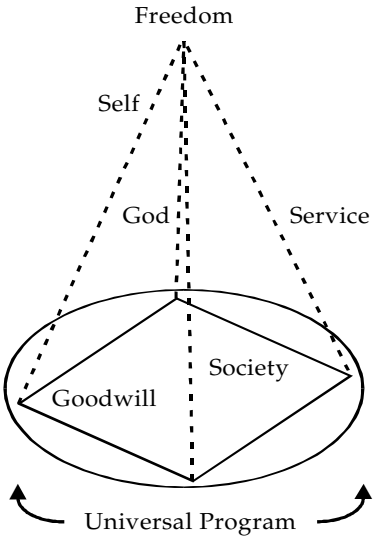
Narcotics Anonymous Meetings

By the Numbers

For the record...

The number of registered groups and meetings in the NAWS database at any one point in time has always been only an approximation of the number of NA meetings and groups actually in existence. We know the database always contains a significant number of groups and meetings that no longer exist, and likewise excludes meetings and groups we do not know about (unregistered groups). Our efforts to improve the group registry are continuous; with our new database, improved procedures, and your help, this information is closer to real numbers than ever before.

As a result of our new procedures, the numbers we show now are more accurate than we have ever been able to present in the past. What has enabled us to accomplish this is, in part, having this information available on our website, www.na.org, so that regions can go right to the site and see what our records reflect. The results continue to be very encouraging. With the ongoing dedication of the Information Technology and Fellowship Services staff, we are current with registering new groups and group updates. This has been a long haul, and we want to acknowledge the focus and dedication of the workers responsible for this turnaround. If you recall in last year's annual report, we announced that we were up-to-date on a weekly basis, but as we stated on page 15, "For the first time in the WSO's memory, we are actually up-to-date and there is ***NO*** backlog." We have definitely come a long way!

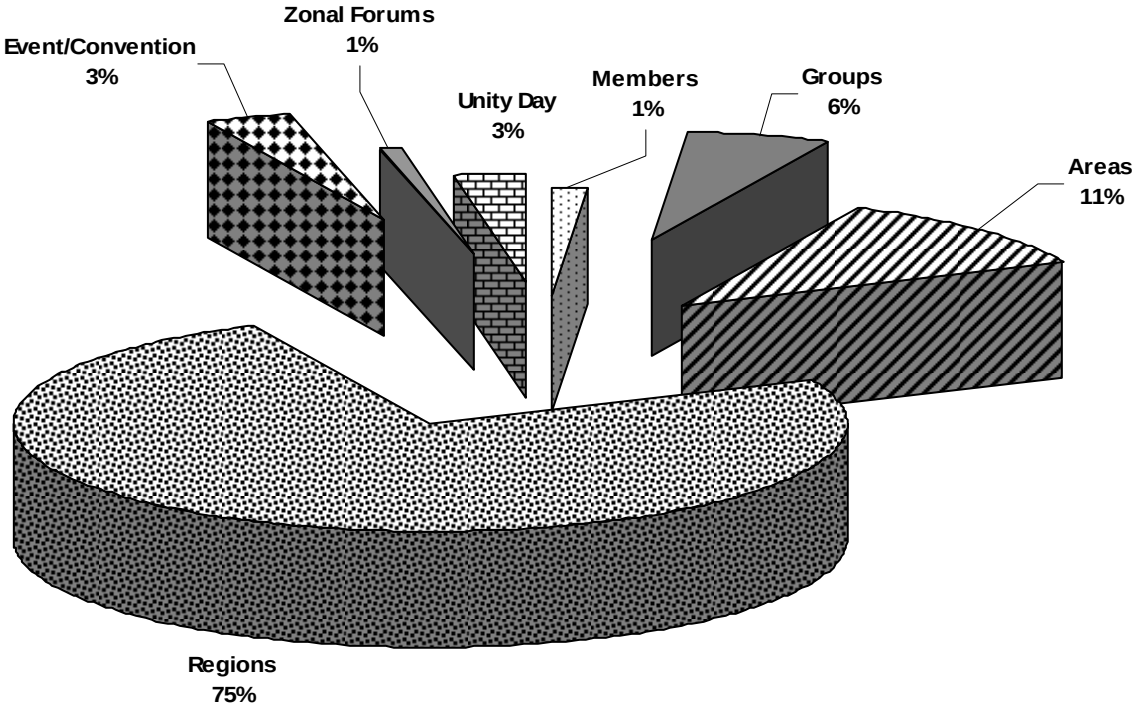


We will always need your help to keep the database current. Check the **International Meeting Locator** at www.na.org to see if the meeting(s) of your home group are listed accurately, or contact the WSO directly by fax, phone, mail, or email.

As of 1 July 2004, the NAWS database reflects 21,201 groups holding 33,028 weekly meetings in 118 countries worldwide. This reflects an increase of 917 groups, 1,311 meetings, and five countries from the numbers reported in the 2003 *Annual Report*.

*(**The numbers listed on pages 24 and 25 are taken from figures currently listed in the database as of September 2004.)*

Fellowship Contributions July 2003–June 2004



Narcotics Anonymous Meetings

Regions and Countries

Region/Country	Groups	Meetings
Not affiliated w/ any region/country	12	39
ABCD Region	95	105
Alabama/NW Florida Region	128	446
Alaska Region	59	95
Al-Sask Region	169	196
Antigua and Barbuda	2	6
Aotearoa New Zealand Region	92	94
Argentina Region	82	183
Arizona Region	274	474
Arkansas Region	116	338
Aruba	10	46
Australian Region	263	288
Austria	2	2
Bahrain	6	11
Baja Son Region	25	155
Bangladesh	29	66
Barbados	2	5
Belarus	2	8
Belgium	12	16
Belize	2	4
Bermuda	5	5
Best Little Region	79	208
Bluegrass-Appalachian	38	78
Bolivia	11	17
Bosnia and Herzegovina	1	3
Brazil Region	511	1,237
British Columbia Region	283	328
Buckeye Region	178	186
Bulgaria	2	5
California Inland Region	166	193
California Mid-State Region	209	342
Cambodia	1	3
Canada Atlantic Region	96	120
Carolina Region	399	875
Cayman Islands	2	4
Central California Region	225	310
Chesapeake & Potomac	268	303
Chicagoland Region	335	387
Chile Region	21	82
China	2	2
Colombia Region	122	369
Colorado Region	112	176
Connecticut Region	250	262
Costa Rica Region	52	222
Croatia Region*	3	10
Cuba	3	6
Cyprus	1	1
Czech Republic	2	5
Denmark Region*	133	137
Dominican Republic	24	43
Eastern New York Region	210	258
Ecuador Region	50	221
Egypt	9	26
El Salvador	19	92
Estonia	1	2
Ethiopia	1	1
Finland Region	39	57
Florida Region	468	727
France Region	74	76
Free State Region	532	702
French Polynesia	1	1
Georgia (former Soviet republic)	1	2
Georgia Region	420	808
German-Speaking Region	205	230
Ghana	1	1
Gibraltar	2	4
Greater Illinois Region	62	108
Greater New York Region	543	654
Greater Philadelphia Region	404	560
Greece Region	18	71
Greenland	1	1
Grenada	1	1
Guatemala Region	17	105
Guyana	2	2
Haiti	1	6
Hawaii Region	119	135
Honduras	6	31
Hong Kong	2	2
Hungary	8	10
Iceland	15	15
Indiana Region	299	348
Indonesia Region*	19	40
Iowa Region	224	312
Iran	10	40
Ireland Region	86	111
IRF Region	94	150
Israel Region	37	87
Italy Region	50	75
Jamaica	7	23
Japan Region	82	219
Kentuckiana Region	154	252
Kenya	19	21
Kuwait	2	3
Kyrgyzstan	2	4
Latvia	3	4
Le Nordet Region	62	73

**** Regions not seated at World Service Conference.***

Narcotics Anonymous Meetings

Regions and Countries

Region/Country	Groups	Meetings
Liberia	4	9
Lithuania	8	19
Lone Star Region	159	817
Louisiana Region	220	380
Luxembourg	1	2
Malaysia	1	2
Malta Region*	3	3
Marianas Islands	1	2
Martinique	1	2
Metro Detroit Region	404	428
Mexico Region	24	152
Michigan Region	241	383
Mid-America Region	102	303
Mid-Atlantic Region	265	372
Minnesota Region	186	191
Mississippi Region	70	212
Moldova	1	7
Montana Region	39	81
Morocco	1	7
Mountain Valley Region	119	144
Mountaineer Region	81	109
Mozambique	1	2
NA Fellowship	20	20
Nebraska Region	88	119
Nepal	16	31
NERF Region	23	54
Netherlands	25	25
New England Region	338	384
New Jersey Region	320	366
Nicaragua	8	56
Nigeria	1	1
North Carolina Region*	42	103
Northern California Region	978	1,320
Northern New England Region	101	118
Northern New Jersey Region	373	391
Northern New York Region	233	301
Northwest Territories	2	4
Norway Region	38	43
Occidente-Mexico Region*	2	14
Ohio Region	305	358
OK Region	188	440
Oman	1	3
Ontario Region	236	281
Pacific Cascade Region	351	507
Pakistan Region*	14	46
Panama Region	15	69
Paraguay Region*	8	13
Peru Region	35	92
Philippines Region	33	62
Poland Region*	15	16
Portugal Region	189	203
Quebec Region	214	220
Red River Region*	16	66
Region 51	55	96
Region Del Coqui	36	59
Region of the Virginians	377	508
Rio Grande Region	126	197
Russian Federation	34	128
Saint Lucia	2	5
Saint Vincent and the Grenadines	1	1
San Diego/Imperial Region	378	550
Saudi Arabia	9	33
Show-Me Region	428	706
Sierra Sage Region	90	123
Singapore	1	2
Slovakia	4	8
Slovenia	4	7
South Africa	68	79
South Dakota Region	40	67
South Florida Region	342	515
South Korea	2	2
South Mountain Region*	10	10
Southern California Region	877	1,049
Southern Idaho Region	76	113
Spain Region	63	96
Sri Lanka	1	2
Sweden Region	176	297
Switzerland	21	21
Tanzania	3	8
Tejas Bluebonnet Region	255	611
Thailand	4	9
Trinidad and Tobago	27	33
Tri-State Region	412	435
Turkey Region *	8	13
UK Region	437	491
Ukraine	13	55
United Arab Emirates	2	3
Upper Midwest Region	73	92
Upper Rocky Mountain Region	76	171
Uruguay Region	8	24
Utah Region	98	132
Uzbekistan	1	2
Venezuela Region	23	81
Virgin Islands	14	36
Volunteer Region	189	380
Washington/N. Idaho Region	489	747
Western New York Region	141	169
Wisconsin Region	241	324
Yukon Territory	5	6
Zambia	1	3
Zimbabwe	2	9
	21,201	**33,028**

"All of the efforts of Narcotics Anonymous World Services are inspired by the primary purpose of the groups we serve. Upon this common ground we stand committed."

World Service Conference

World Service Conference 2004

25 April–1 May 2004

"Moving Forward Toward Our Vision"

The feeling that many delegates, board members, and staff came away with from this year's World Service Conference was of having turned a corner. Never have we seen more unity behind the consensus that we are maturing as a fellowship and confidently moving toward our vision. We are fifty years old, and we are ready for the next fifty! We saw it in the "rounds" (discussion groups set up around circular tables), we saw it in the pit (formal ringed, multi-level business seating arrangement), we saw it in the hallways, and we saw it in the special recreational activities. Excitement was in the air!

Many sessions at WSC 2004 invited participants to interact and express a group conscience in a variety of settings. We believe that these interactions were essential in building community among the group that comes together to serve our worldwide fellowship. These bonds helped us to remember the importance of our vision in the work we were about to undertake.

Venezuela and Chile, the two regions recommended for conference seating, were unanimously approved by the conference and will be funded to attend WSC 2006. Greece attended the conference for the first time at WSC 2004.

The conference elected seven World Board members, two cofacilitators, and three Human Resources Pool members. The results of that election are listed in the boxes on the next page.

As we welcomed our new board members and prepared for the work ahead, it was also with a heavy heart that we said good-bye to some of our current board members and other volunteers as they finished their terms. We said thank you to Garth P from Australia and Charlotte S from Iowa for their service to the HRP, and to Tim S from Australia for his facilitation at the conference. We expressed a special thank you to World Board members Bella B from Australia, Lib E from New Zealand, Jane N from Connecticut, Susan C from Washington, and Tony W from South Carolina for their tireless service contributions to the Fellowship of Narcotics Anonymous. We will miss each one of them.

Although you will find a complete summary of all conference happenings in *NAWS News* (June 2004), we wanted to highlight some of the major decisions and events of interest that occurred at WSC 2004. The conference approved the book *Sponsorship*. This was the first new book-length piece of recovery literature that has been approved since the conference adopted *The Narcotics Anonymous Step Working Guides* in 1998. In addition, a new IP #11, *Sponsorship, Revised* was adopted to replace the current IP. The new sponsorship IP resulted in changes to *An Introductory Guide to NA* and *Just for Today*. Conference participants also gave us their overwhelming support to move forward with the production of a variety of new items; see pages 38 and 39 for a full list.

We continued to inform conference participants about the principles underlying the NAWS Strategic Plan. Even though the plan directs a relatively small percentage of world services' work, it is important because it supports us as we move forward to reach the goals set forth in our vision statement.

Conference participants approved "Our Public Image" and "Infrastructure" as the 2004-2006 issue discussion topics. We held two sessions at the conference that presented some of our challenges as well as some of our recent accomplishments in these areas. These two topics come directly from our Strategic Plan and are critical to our ability, as a fellowship, to effectively carry NA's message to the addict who still suffers.

There were lengthy discussions during the conference about our current nominations and elections process. The body expressed support for allowing zonal forums and language groups, including the European Delegates Meeting, to meet in order to help their members understand the information in the Candidate Profile Reports. Conference participants supported leadership cultivation through World Board workgroups and continued to back the blind Candidate Profile Report component of the nomination process. The only action the conference took to change current policy was to allow regions, zones, and the World Board to add candidates into the process after the blind evaluations had occurred. It is important to think about how much progress we have made with our nominations and elections processes. We hope that by continuing to have these important discussions, we can move even closer to our vision.

In an effort to begin thinking about how leadership functions in NA, we had a session in which we discussed leadership qualities and the difficulty in identifying leaders. We also discussed how the stigma associated with the idea of leadership is not always helpful, and the fact that we need leaders to accomplish our work.

We left the conference with plenty of work to keep us busy this next cycle. We look forward to what we can accomplish in the service of our vision and mission these next two years.

World Board	
Craig R	Carolina Region
Mary B	Lone Star Region
Michael C	Spain Region
Mukam H-D	New Jersey Region
Piet De B	Sweden Region
Ron B	Australia Region
Ron M	Florida Region

Human Resource Panel	
Dylan J*	British Columbia Region
Mindy A	Show-Me Region
Sergio R	Panama Region
WSC Cofacilitators	
Mark H	Wisconsin Region
Ubaldo "Roberto" J	Ontario Region

**Dylan resigned his position in June 2004.*

Projects Update

The following is a brief summary and an overview of the projects we worked on for the fiscal year 2003-04:

Public Relations Roundtables

This project brought together groups of professionals with NA World Services personnel to discuss NA's public face. The professionals helped us identify the deficiencies in our current approach to public relations and frame goals and objectives for improvement. Ultimately we will use the information we gathered in these sessions to frame an effective, productive, long-range public relations strategy that will benefit the Fellowship of Narcotics Anonymous and help us all to carry the message more effectively to the still-suffering addict.

Three roundtables took place in Woodland Hills, California, USA (April, August, and November 2003); a fourth was held in Bethesda, Maryland, USA (March 2004). Now that these are completed and we have compiled and evaluated the data, we have gained some valuable insight regarding our relationships with various treatment professionals, medical doctors, a variety of officials involved with corrections, and national policy-makers. We will use this information to frame our public relations strategy.

Sponsorship Project

The Seventh Objective in our strategic plan charges us to "build a range of literature to meet the diverse needs of members and potential members." While this objective is primarily concerned with targeted literature, we began to make progress toward fulfilling this goal with *Sponsorship,* a book we believe speaks to the different needs of our diverse membership.

Another of our objectives is to "streamline and increase responsiveness of the literature development process to meet the needs of the fellowship." We are finding that different processes suit different pieces of literature. Though we set an ambitious timeline for the sponsorship project, we are happy to report that we actually finished ahead of schedule, allowing us to distribute the approval form earlier than we expected, in July 2003.

Sponsorship—the book and the revised IP—was a bit of a departure for us in that we aimed to depict the diverse ways in which we practice sponsorship, even when those practices were seemingly contradictory. Given the efforts of our international workgroup and the use of substantial input from the fellowship, we are confident that this text reflects the varied experiences our members have with sponsorship. The fellowship has been asking for new literature on sponsorship for some time now, and we hope this meets that need. The book *Sponsorship* was approved at WSC 2004 and will be available from the World Service Office sometime in November.

World Pool members who worked on the project during this past conference cycle include Billy R (Scottsdale, Arizona, USA), Chuck G (Newbury Park, California, USA), Gwen M (Chicago, Illinois, USA), Janet C (Auckland, New Zealand), Louis H (Washington, DC, USA), Ron M (Winter Haven, Florida, USA), and Lasse W (Stockholm, Sweden). As we mentioned in the previous *Annual Report*, Lasse passed away in September 2003. It was a privilege to work with him, and we will miss him.

Worldwide Workshops

The worldwide workshops are designed to engage NAWS and NA members in various discussions on a variety of service and recovery issues. In the 2002–2004 conference cycle, we scheduled five workshops: in Birmingham, England (30 August–2 September 2002), Austin, Texas, USA (10–12 January 2003), Philadelphia, Pennsylvania, USA (12–14 March 2003), Lima, Peru (12–14 September 2003), and Bangalore, India (17–19 February 2004). On the whole, we have received extremely enthusiastic responses from participants, and we have enjoyed fellowshipping with members around the world.

Basic Text Evaluation

We surveyed the fellowship, held extensive discussions in our board meetings, and offered a proposal in the *Conference Agenda Report* to replace some or all of the personal stories, as well as add a new preface to the Basic Text and the personal stories section. As a result of the decision at WSC 2004 that approved the Basic Text personal stories project, we will now be moving out of the evaluation phase.

The following projects had less work done on them—in a number of cases, none. To some degree, this is not surprising. As many of you know, we propose more projects than we expect to accomplish in a given cycle, in case there is an opportunity to begin work on a given project; without a project plan and budget, we would not be able to do so.

❖ Service Material Development

This project called for the creation of new and/or revised material on service and topics concerning NA philosophy. Because of resource limitations we were not able to move forward on this project; however, we know that this project is a top priority for many conference participants. We know that all our handbooks have needed to be updated for some time now—or maybe even replaced altogether with new tools. Several of the project plans approved at WSC 2004 take on the creation of tools to strengthen the local service structure.

(continued on next page)

❖ Standards for World Service Communication with the Fellowship

The purpose of this project, as stated in the plan passed at WSC 2002, was to "assess the problem profiles and recommendations resulting from the Communication Task Force, develop additional recommendations if necessary, and create a plan for the implementation of those recommendations to achieve a set of standards for world service communication with the fellowship." Despite its importance, we were not able to work on this project during this cycle.

Communications have always been a problem for world services, but to be honest, part of our difficulty in this area may come from our tendency in NAWS to "bite off more than we can chew." Rather than reassess all of world services communications, make recommendations, and draw up a sweeping set of new standards, it may be more productive for us to begin implementing solutions for some of the problems we *know* we have. In this spirit we have tried to make improvements in some aspects of world service communications this conference cycle, and we will continue moving forward on this effort in the next cycle.

❖ Information Management System

The purpose of this project was to initiate a comprehensive information management system for world services. The project plan called for assessing our information management strategies above and beyond the initial assessment for archival purposes, which was made in 2001, as well as implementing a complete system for managing information.

While we did not accomplish all of the tasks a formal overhaul of our information management might call for, we were able to make some changes in our infrastructure.

❖ Historical Data Collection

The purpose of this project was to gather historical information from some of those who have been members of NA the longest. As with the above project, we did not tackle it formally with a workgroup. To prepare for WCNA-30, we collected and digitized memorabilia from many members around the globe. We also put together a CD-timeline of NA history, which was part of the registration package for the convention, and added an NA audio archive sampler to our inventory (an item that we gave to conference participants at WSC 2002). We spent quite a bit of money over the last three years restoring and archiving the information we have on reel-to-reel tapes before the content was lost to us forever. While this work does not answer the specific call of the project plan to gather long-time members together to interview them and record their recollections, it does begin to capture some of our history and allow us to share that material with other members.

❖ World Service Meeting

We held no World Service Meeting this past year. This project was prioritized as one of the lowest at WSC 2002, and as we discussed at that conference, holding two large conventions in one conference cycle took a significant amount of our resources.

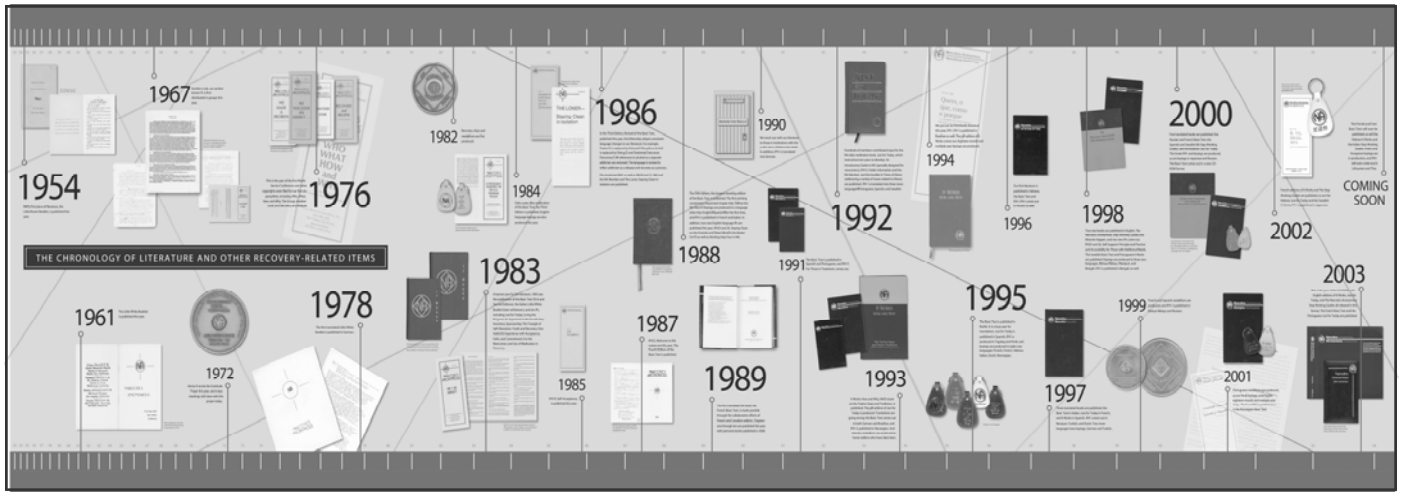
❖ Literature Distribution & Convention Workshop

As with the World Service Meeting, these concurrent workshops—one focused on literature distribution for area and regional customers, and one on convention planning—were not scheduled. When straw-polled, participants at WSC 2002 also gave a low priority to this project.

> **"NA communities worldwide and NA world services work together in a spirit of unity and cooperation to carry our message of recovery..."**

❖ Upcoming Projects for 2004-2006

The conference supported the projects that we proposed for the 2004-2006 conference cycle. As in the past, we asked approval for many more projects than we can possibly begin or complete in the next two years. At this point, we are forming workgroups and beginning work for the following projects: the Basic Text, the Public Relations Strategy, and the Public Relations Handbook. We look forward to an eventful and exciting year of new projects.



This is a miniature reproduction of the commemorative Literature Timeline exhibited at WCNA-30 in July 2003. The original piece is 14 feet by 5 feet (4.3 meters by 1.5 meters).

From Lima to Bangalore

Worldwide Workshops Complete the Cycle

This year saw the final two worldwide workshops for the 2002-04 conference cycle. The two workshops were held in Lima, Peru, 12-14 September 2003, and in Bangalore, India, 17-19 February 2004.

The workshop in Lima was the eighth workshop conducted by NA World Services and the fourth in the conference cycle. Prior to the workshop, regional representatives and NAWS staff participated in a public information presentation at the Lima convention center attended by approximately seventy Peruvian treatment professionals and government officials. Attendance at this workshop was close to 200 members. Attendees came from other Latin American countries including Chile, Ecuador, Bolivia, and Puerto Rico. Three members from Austin, Texas, USA, found their way there, too!

The members in attendance were primarily Spanish-speaking, and NAWS staff and world board members are primarily English-speaking, so at the back of the room stood a small windowed room—the translations booth. This was not the first time a worldwide workshop bridged the language gap. The third workshop was held in Sao Paulo, Brazil, where Portuguese is the primary language.

Step, tradition, and concept banners were draped on the wall at the front of the room with a worldwide workshop banner along the side wall. There was a large screen at the front of the room with an accompanying projector and computer for slide presentations.

The workshop in Bangalore was the ninth workshop conducted by NA World Services and the fifth in the conference cycle. Bangalore, called "the Garden City" of India, is located in the southern-central portion of the country. One of the fastest growing cities in Asia, it has a population of around four million and is known globally as an information technology center. As a point of information, since, Bangalore is located in southern India, it more than half the population is vegetarian, which was good news for some of the vegan members in attendance!

The India worldwide workshop was an exercise in flexibility. Many of the common approaches the workshop incorporated were challenged and changed in preparation for the event. And although there was much in common between Bangalore and Peru, as you will see in the conclusion to this article, world board members, local members, and NAWS staff were all, in one way or another, asked to step away from their comfort zones and pull together to make the workshop the best that it could be. In an effort to make the workshop accessible to as many members as possible, NA World Services made the decision to have the workshop prior to and at the same location as the Indian Regional Convention, and following the Indian Regional Service Committee meeting.

We never held a worldwide workshop in conjunction with another NA event, but we have never had a worldwide workshop in India prior to this, either. Because of the challenges members face when traveling in India, our hope was that this would allow them the opportunity to attend both events, rather than being forced to choose one or the other. Members came from all over India, most traveling many, many hours to attend. There were also members attending from Nepal, Italy, Australia, and Great Britain. With over seventeen different languages and dialects spoken in India, we were unable to accommodate members with simultaneous translations as we had at previous workshops where English was not the primary language. We knew that most members in attendance spoke English, so we decided to conduct the workshop in English and allow for individual translations to occur at the tables. This was not as effective as we would have wished, and if we face this challenge again, we will brainstorm some alternative approaches.

There were a number of common threads between these two workshops. As usual, registration was free for the workshops and open to all members. Attendance fluctuated between a bit just under 200 people to somewhere over 200. One noticeable difference is that at the Bangalore workshop, the main meeting area was a very large tent called a "shamiana." Banners displaying the steps, traditions, and concepts adorned the walls, along with our vision statement. At the front of the tent, as in Lima, was a large screen with an accompanying projector and computer to use for slide presentations.

Despite all of the challenges with which we were faced during the workshops, we believe both events were successful in helping to carry our message of recovery, demonstrating that the language of recovery can transcend manmade barriers while showing these communities that "together we can."

Members gather around the main meeting tent during the Indian Regional Convention IV in Bangalore, India.

NAWS Publications

NAWS News

NAWS News gives an overview of world service activity, with a particular emphasis on World Board projects. It is published following World Board meetings and the World Service Conference. *NAWS News* is currently available in English, French, German, Portuguese, and Spanish. It is distributed automatically to conference participants and registered area and regional service committees. The mailing list consists of the above groups, but individuals can also request copies of this periodical after each mailing.

Conference Report

The Conference Report, a comprehensive and detailed report of world service activity, is published when the reporting needs of world services require it. This report contains information regarding the status of major world services projects, suggestions for new work, and difficulties that have been encountered. It also includes reports from the World Board, the Human Resources Panel, and any region or zonal forum that wishes to submit material. The frequency of publication may change from year to year, and conference participants are provided with the schedule for each year ahead of time.

Conference Agenda Report

The *CAR* is published and distributed in English a minimum of 150 days before the beginning of each World Service Conference; translated versions are released a minimum of 120 days before each WSC begins. The *CAR* contains information about all of the relevant WSC business, discussions, and activities that require guidance from the conscience of the entire NA Fellowship. At present, the *CAR* is published in English, French, German, Portuguese, Spanish, and Swedish. It is distributed automatically to conference participants and regions. Additional printed copies are available for purchase at cost from the WSO.

Regional motions must be submitted 240 days prior to the WSC and should include a written intent. Regions can include 150-word rationales to describe the meaning behind their motion. The WB includes a recommendation about each regional motion, so that the fellowship is provided with as much information as possible in order to engage in discussions when reviewing the motion.

NAWS Annual Report

The *NAWS Annual Report* covers each fiscal year of NA World Services activities. The fiscal year ends 30 June, and the annual report is produced in late September. It is distributed automatically to conference participants and regions. Additional copies are available for purchase from the WSO at cost.

All reports listed above can be downloaded as a PDF from www.na.org.

Literature Production/ Distribution

Production

In our continuing efforts to maintain a cost-effective way of bringing quality products to you, we added a new Docutech and replaced our older color copier. This allowed us to produce some English-language booklets (95,000/yr), translated White Booklets, IPs, and reading cards in-house where we could control cost and warehousing quantities.

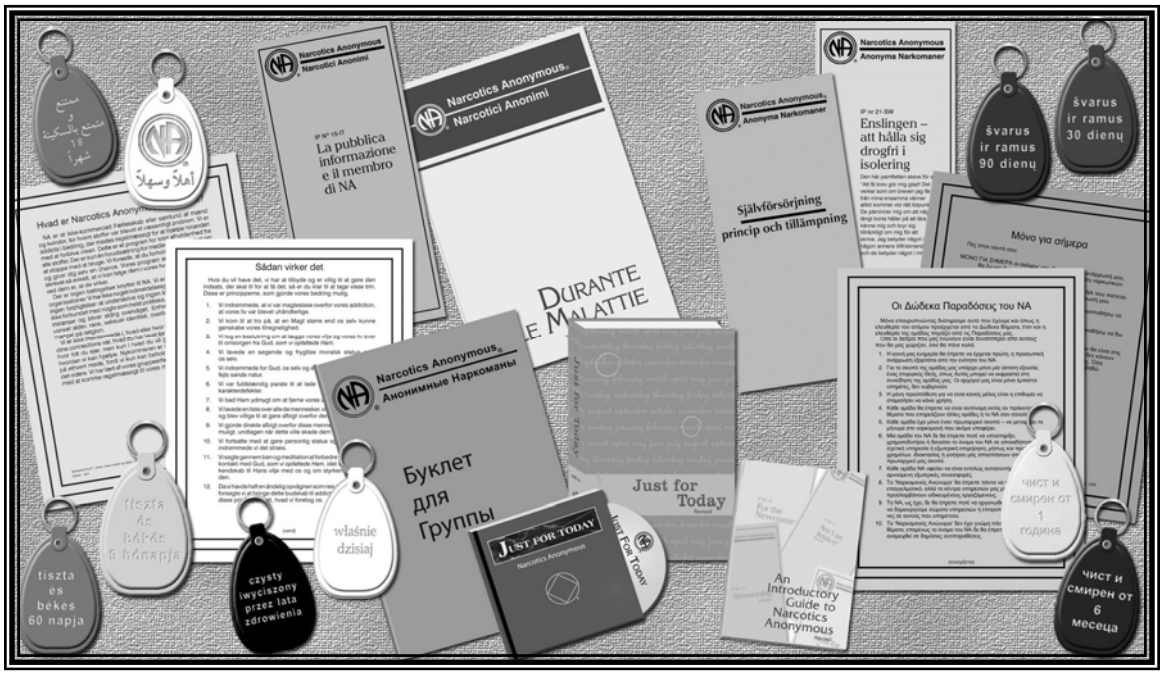
During this year we did our best to keep inventory on the shelves in our Chatsworth headquarters and our offices in Europe and Canada. This meant monitoring the buying trends of our customers, which gave us the opportunity to order our own production materials in conservative quantities helping us to minimize overage and excessive waste.

We looked into the feasibilities of producing certain items abroad and will continue to examine these possibilities and report to you any progress we make.

Our banner machine has proved over and over again to be a valuable purchase and asset to our production team. This year alone we have produced a multitude of projects, including posters and banners for WSC 2004, various service workshops, zonal forums, and a number of other venues.

During the year, we focused considerable energy on producing the book *Sponsorship* and the NA Medallion Journal, as well as incorporating the changes from WSC 2004 on IP #11, *Just for Today*, Introductory Guide, the additional reading card, Third Step Poster, and introduced two new literature racks.

We are always on the lookout for ways to make the most fiscally sound decisions as we strive to better serve the fellowship throughout the year.



New Products

- **Arabic**—IP #1, Keytags
- **Bulgarian**—Keytags
- **Danish**—IP #1, Group Readings (6-card)
- **Greek**—Group Readings (6-card)
- **Hungarian**—Keytags
- **Italian**—The NA White Booklet, *In Times of Illness*, *Behind the Walls*, Group Readings (6-card), Posters Set, IPs #2, 6, 12, 13, 14, 15, 20, 21, and 24
- **Lithuanian**—IPs #1, 16, 22, and Keytags
- **Norwegian**—*An Introductory Guide to NA*
- **Polish**—Keytags
- **Russian**—*The Group Booklet*
- **Swedish**—IPs #21, 24, and 25
- IP #11: *Sponsorship, Revised*
- *An Introductory Guide to NA*, Revised
- *Just for Today*, Revised
- Added "We Do Recover" Reading Card to the existing set (7-card set)
- Added "Many of us have said...," to the Third Step Poster
- *The NA Way Magazine* Limited-Edition Packets "Remember When?" and "Relax…*The NA Way*"
- *Just for Today*, DVD of our existing Video

New Drafts

- **Russian**—*It Works: How and Why* and *Just for Today*

Recovery Literature on the Internet

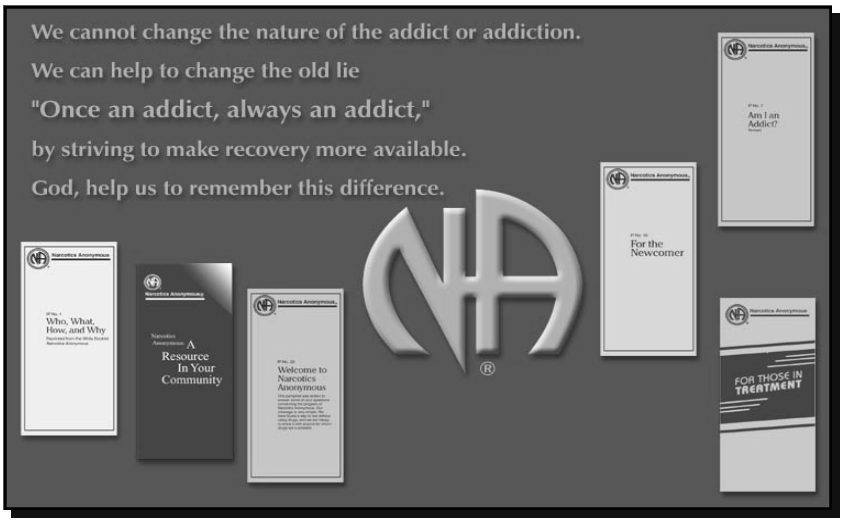
We are pleased to announce that posting portions of recovery material on our website has been very well received. It was our desire to better reach people seeking information about Narcotics Anonymous, both potential members and those who come in contact with addicts, such as professionals. From all of the information we gathered, it seems that these are the people visiting this part of our website. In June 2004 alone, this page received over five thousand (5,000!) visits.

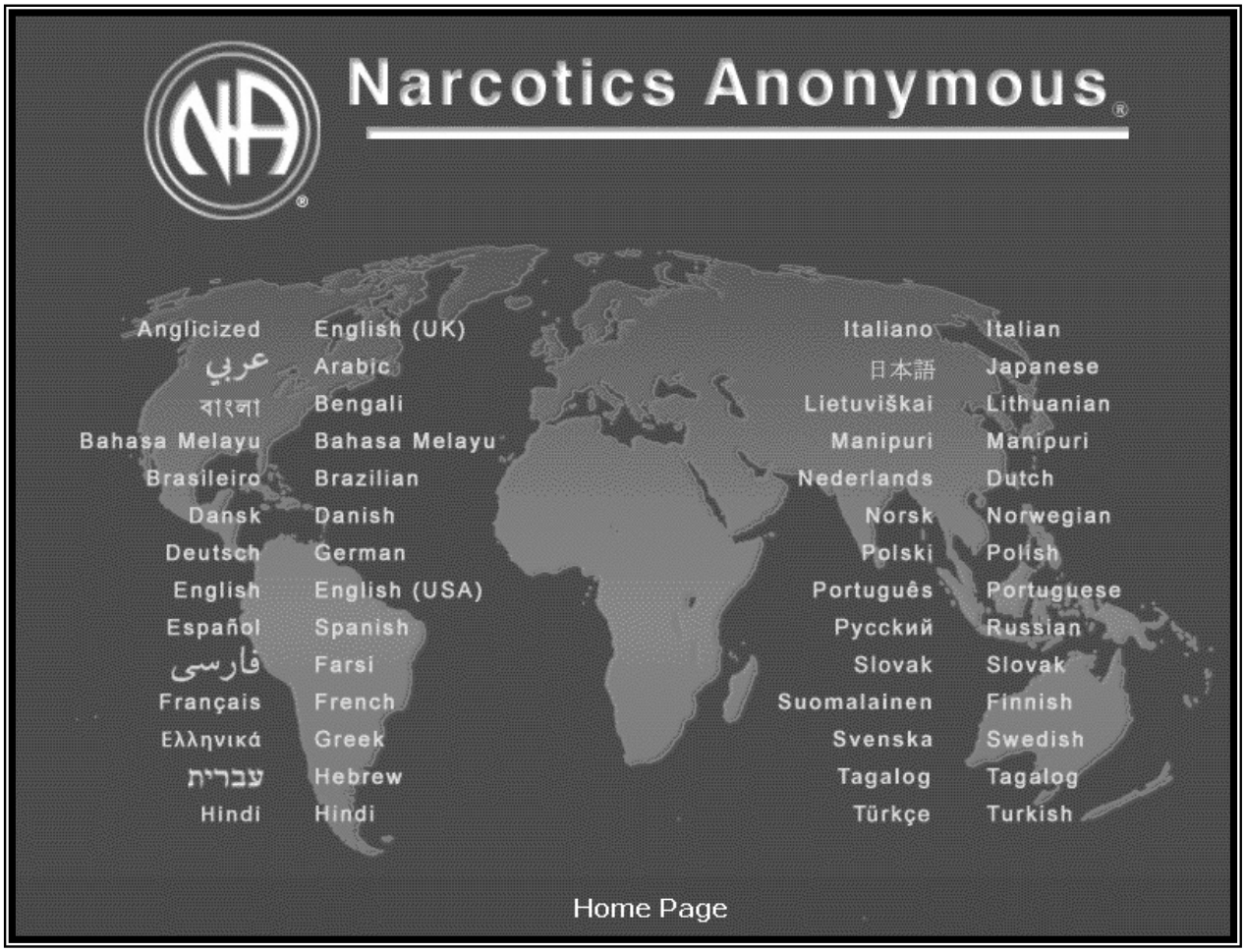
Our literature is now posted in twenty-six languages. The practice of posting literature online has not caused us any problems so far. We do not look at this as an "experiment" at this point. As literature in different languages becomes available, it will be posted. We will, of course, always monitor our web-posted literature.

The World Service Conference reaffirmed at its 2004 meeting that NA World Services holds NA literature in trust on behalf of the fellowship. This includes any literature published online. Posting literature online or emailing to others is no different than making copies of it and distributing those copies. If you are doing this without permission, you are infringing on the copyright of NA's literature. NA World Services is responsible to the NA Fellowship in protecting that copyright. If we encounter infringement issues, significant new legal expenses, and/or other problems because of this venture, we will be forced to discontinue making selected literature available online.

We post material as it is available in each language. We recently increased this material to include passages from the Group Reading Cards. We plan to continue to increase the material available at www.na.org.

To view NA literature online, please go to www.na.org/ips. When you go to the site, you may click on any one of the languages for all the literature available online in that language. The following IPs seem to suit our purpose, which is to provide basic information about NA to the addict seeking help, as well as to the public and professionals in contact with addicts.





What next?

When we have posted all the IPs online, we will begin posting the booklets. After that, we currently are planning to start posting the books. This is all subject to how well it goes with these postings and depends on each of us remembering that this does not mean the literature is free to reproduce or print out and distribute. The material is still the property of the NA Fellowship as a whole and therefore must still be handled as *any* printed material would be handled.

By posting this material on our website, we have given areas and regions the ability to provide direct links to these items from their sites. This is a seamless link, one where the user is not aware they have even left the area or region's site. We still firmly believe that this could help resolve the current problem we have with parts of these items being posted on many sites, all of them seemingly trying to serve the same purpose.

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It is important to remember that NA World Services has been entrusted by the fellowship to protect NA literature and its trademarks for the benefit of the fellowship as a whole. This is a trust that we take seriously, but not always one that is well understood within the fellowship. Many members seem to understand, accept, and support our role as the sole publisher of NA literature in written form; however, there does not seem to be the same understanding, acceptance, and support when posting NA literature on the Internet. We, as much as any member, want the NA message to be available to anyone reaching out for help. As part of our vision, we continue to do this by attending professional events, answering phone calls and emails, posting recovery material on www.na.org, creating new literature, distributing over $400,000 of free and subsidized literature a year, and helping with translation efforts in an ever-increasing amount of languages.

We have been asked to assume the role of protecting the fellowship's literature so that:

- The message our literature contains is what the fellowship has decided it will contain.
- Control and ownership remain with the fellowship as a whole, rather than with individuals, well-intentioned or not.
- Future ownership of NA literature remains with the fellowship.

We had discussions about our reasoning at WSC 2004 and received support for our undertaking of this cautious expansion of our program to publish recovery material on the web. Our continued efforts to post recovery material on our website can only be accomplished with your help.

We contacted members and non-members who post NA literature online and asked them to remove the material. If they did not comply, we contacted their service provider and informed them that we are the legal owners of the copyright and that the material is being posted without our consent. In these days of lawsuits, this is usually all that it takes. But even this is a lengthy and involved process that consumes time and resources—time and resources better spent on other, more productive activities. This is not something we particularly like to do, but we are responsible to the fellowship to do it. Every member can curtail this activity far more effectively than we do by not supporting this activity and asking others to stop when you become aware of it. If the material at issue is material that is posted on www.na.org, all they have to do is link to it. If it is other pieces, please be patient or contact us with your requests. Again, this will only work if our members want it to.

For more information on the Fellowship Intellectual Property Trust, or if you are interested in learning more about how you can protect our literature and the "Best Practices of the Internet" regarding NA literature, please see the FIPT FAQ on our website or contact the World Service Office.

We thank you for your continued support.

Fellowship Intellectual Property Trust (FIPT)

NAWS has kept current the trademark and service mark registrations of our name and logos in countries around the world. We have also filed new registrations of our marks as needed, and we have filed all necessary copyright registrations for new publications. We are registered in thirty-five countries, including the United States. Fellowship service committees should continue to follow the rules of use for literature and logos as described in Intellectual Property Bulletin #1, "Internal Use of NA Intellectual Property."

Vendor Registrations in 2003-04

World services has been faced with the question of how to balance the need to protect the fellowship's property with the desire of many members of our fellowship to purchase merchandise using the fellowship's trademarks. Licensing provides acknowledgement that the vendors are using the fellowship's property with permission and do not actually own it, while still providing members with the ability to purchase these types of items. In January 1998, we began to charge individuals a fee for licensing as a vendor to use this property. The fees that we charge allow us to offset the personnel and legal costs associated with this activity. Service committees within the fellowship already have permission to use the fellowship's trademarks, provided that they follow the guidelines in the FIPT bulletins.

Those who wish to register as vendors authorized to manufacture and sell products utilizing any of NA's intellectual properties may do so twice a year. The deadlines are 31 January and 31 July. Licenses are then issued in February and August. You may contact the World Service Office with your request for a vendor registration at any time, and through this process you can become a legally authorized vendor of NA-related merchandise. Vendor registration costs $500 annually, plus a $50 annual processing fee.

A list of registered vendors is available from the WSO upon request.

Marketing and Public Relations

The Fellowship of Narcotics Anonymous no longer has to operate in the shadows; however, one of the challenges our fellowship has faced since its inception is how to most effectively make the possibility of recovery known to the addict who still suffers. We have developed and utilized many tools toward this end. Our public information and hospitals and institutions efforts are two prime examples. Although both of these service efforts have served us well, we continue to fall far short of the goals we seek: universal recognition as an effective, self-help recovery program.

Our research clearly indicates that we have been held back by two main problems. One is a reputation that we developed in our early years, whether valid or not. This reputation, which exists to this day among many in the professional fields, is that one cannot refer a young person to Narcotics Anonymous without the probability of some type of "Thirteenth Stepping" taking place. The other problem of public perception we face is that we are somehow a "secret organization."

We have also been viewed as a fellowship that is comprised exclusively of very hard-core drug users with long histories of incarceration and that no other type of drug addict is welcome. The reason this reputation has harmed our ability to carry the message to the addict who still suffers is that it is these very same professionals—therapists, psychologists, jurists, and corrections officials—who make the bulk of referrals to treatment. Because of this stigma, the vast majority of referrals, to this day, go to other twelve-step fellowships and treatment centers.

We find ourselves in a situation where to *not* act is itself an action, because if we do not take positive action then we are acknowledging and somehow validating these clouds over our beloved fellowship. We could choose to go on as we have been and experience limited growth with some stagnation, or we could embark on a bold course to challenge these old assumptions and open our future to exciting prospects like the ones articulated in our vision statement.

We have chosen as our strategy to do everything within our means to fulfill our vision. A step in this strategy is our ongoing endeavor to evaluate our public image and our public relations efforts. We conducted a series of four PR roundtable discussions. The purpose was to gather information and identify barriers between NA and professional communities. The first session was held in April 2003 with a group of corrections and criminal justice professionals. This was followed by a session with medical professionals in August, treatment professionals in November, and government and nongovernmental leaders in research and policy in March 2004.

Each roundtable group received copies of NA literature and publications. Most were unaware so much NA literature existed. We noticed that these professionals were impressed with the fact that they were invited to participate in a discussion such as this. Clearly, they did not expect this from Narcotics Anonymous. Also very impressive to the participants was *The NA Way Magazine*, the wide variety of available literature in our product catalog, and the posting of NA literature on our website.

In each of the moderated discussions, participants identified current issues and trends within their fields and outlined ways they coordinate services for recovering addicts. We explored their awareness and perceptions of NA, as well as their experiences with NA communications and representatives. Each roundtable also included an information exchange and brainstorming session with the participants, NAWS staff, and World Board members.

The roundtables raised several issues, ideas, and challenges. Perhaps the most consistently raised issue was one that is very hard for us to talk about. The issue of an older member (either in years of age or recovery) taking advantage through manipulation of a younger or newer member for sexual favors, which is part of our reputation within the professional community. The need for early identification of members who behave as such so that appropriate interventions can take place—be it by sponsor or group—was clearly felt to be the corrective strategy. As a fellowship, we frequently talk about an atmosphere of recovery at our meeting places, but when behavior like this is going on, that recovery is sorely compromised.

Many professionals do not refer young female clients to Narcotics Anonymous at all as a result of this fear. Perhaps it is time for us to discuss this openly, not just in hushed conversations between individuals.

The other major thorny issue about Narcotics Anonymous uncovered in these roundtables is just how hard it is to contact us. When we take a look at the other major twelve-step fellowship, we see it has a reputation for being a pro-active, "come to you" type organization; our reputation is the opposite. We are hard to find, and frequently when we are found, phones go unanswered, phonelines do not answer the questions the caller is asking, etc. Our fellowship will continue to talk about these matters through our Issue Discussion Topic process and in the handbook project over the next two-year cycle. We can make positive use of this feedback to improve the way we further our primary purpose and ensure that NA is considered a viable recovery program.

The input from the roundtable discussions will be used as one piece of information to help formulate a public relations strategy. The professionals who agreed to participate in the PR roundtables provided outside perceptions of NA's successes and challenges. While assessing the concerns raised by the PR roundtables, we also acknowledged the simple achievement that we have people willing to support us in this way—support that we did not have twenty years ago. The participants were honest, open to learning about NA, and willing to share their expertise and experience.

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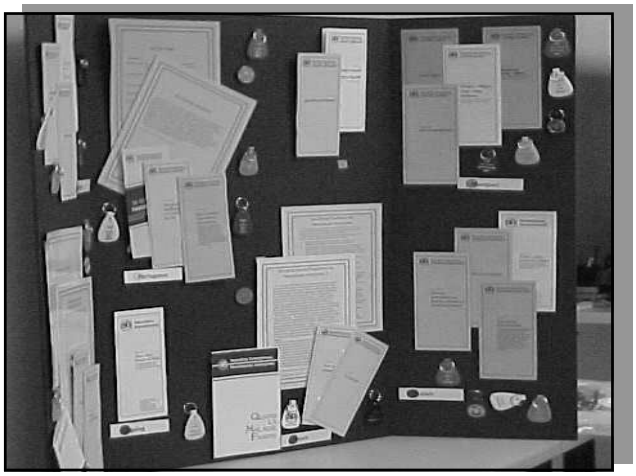
Another piece of our public relations strategy is attendance at professional and public relations events. Over the past nine years, we have developed our efforts in this area to establish and maintain a presence in professional communities serving addicts. This ensures that we are continually aware of trends and changes and that we continually increase awareness of NA in these professional fields. In addition, we advise local NA communities and service committees on complex, national, and media-related public relations issues, and we represent NA on planning or advisory committees in cooperation with other organizations. As a valuable side bar to this, whenever we travel to a professional event or public relations opportunity, we spend some amount of time with the local NA service structure and not only share what we are doing but make ourselves available for problem-solving as well, participating when possible in local events or recovery meetings. Whether we participate as an exhibitor or as a workshop presenter, these activities allow us to maintain connection with professionals who may refer still-suffering addicts to NA.

In 2003-2004, we attended many annual conferences:

- American Corrections Association (*Tennessee, USA*)
- National Association of Alcohol & Drug Addiction Counselors (*Washington, DC, USA*)
- International Conference on Alcohol & Addiction (*Toronto, Canada*)
- Southeastern Conference on Alcohol & Drugs (*Georgia, USA*)
- American Society of Addiction Medicine Conference (*Washington, DC, USA*)
- First Asia Pacific Institute on Addictions (*Singapore*)
- National Association of Addiction Treatment Professionals (*Florida, USA*)
- National Association of Drug Court Professionals (*Wisconsin, USA*)



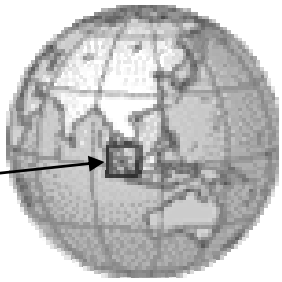
> **"Narcotics Anonymous has universal recognition and respect as a viable program of recovery."**

In Lima, Peru, 150 government and healthcare professionals attended a public information presentation held in conjunction with a worldwide workshop (see additional information on worldwide workshops on pages 34–35). This event was a wonderful opportunity for NA World Services to work in cooperation with the local NA community to disseminate information about NA in South America.

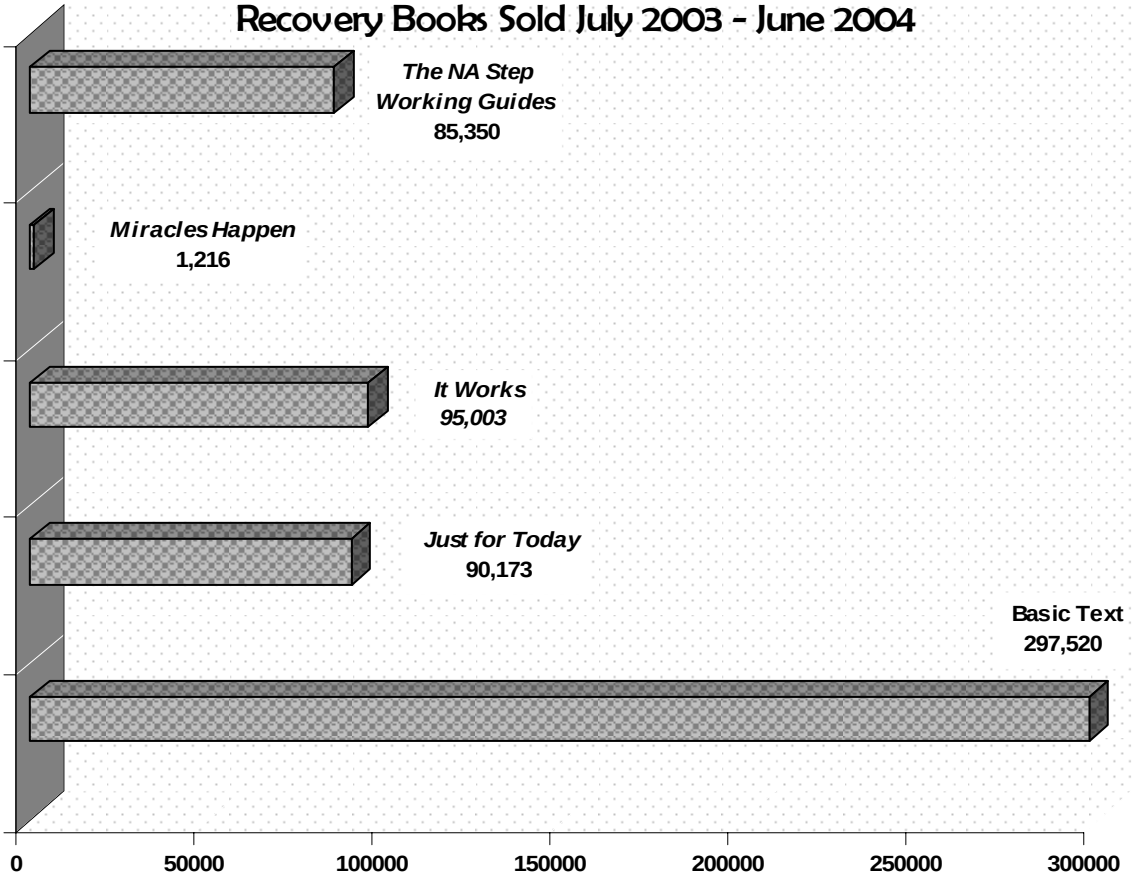
We are very optimistic about the value of fostering cooperative relationships through our public relations efforts. An example of our cooperation with other organizations and agencies is National Recovery Month, an annual US celebration of recovery held in September, coordinated by the federal Substance Abuse and Mental Health Services Administration's Center for Substance Abuse Treatment. For the past two years, NAWS, along with other twelve-step groups, has participated in Recovery Month planning sessions as a community resource. Through Recovery Month, we regularly interact with approximately ninety government agencies and organizations from throughout the US.

We also maintain cooperative relationships with other twelve-step fellowships. NAWS staff attended the annual meeting of AA, and this year we welcomed two visitors from Nar-Anon to our World Service Conference, who came to observe and learn about our service structure.

Because NA is viewed by many as a closed or secret society, it is vital for us all to continue to work to ensure that NA is known as a viable alternative for recovery. Cooperation with programs like Recovery Month and participation in professional events increases awareness of NA and helps us to more effectively carry our message to the addict who still suffers.



Unit Sales Trends

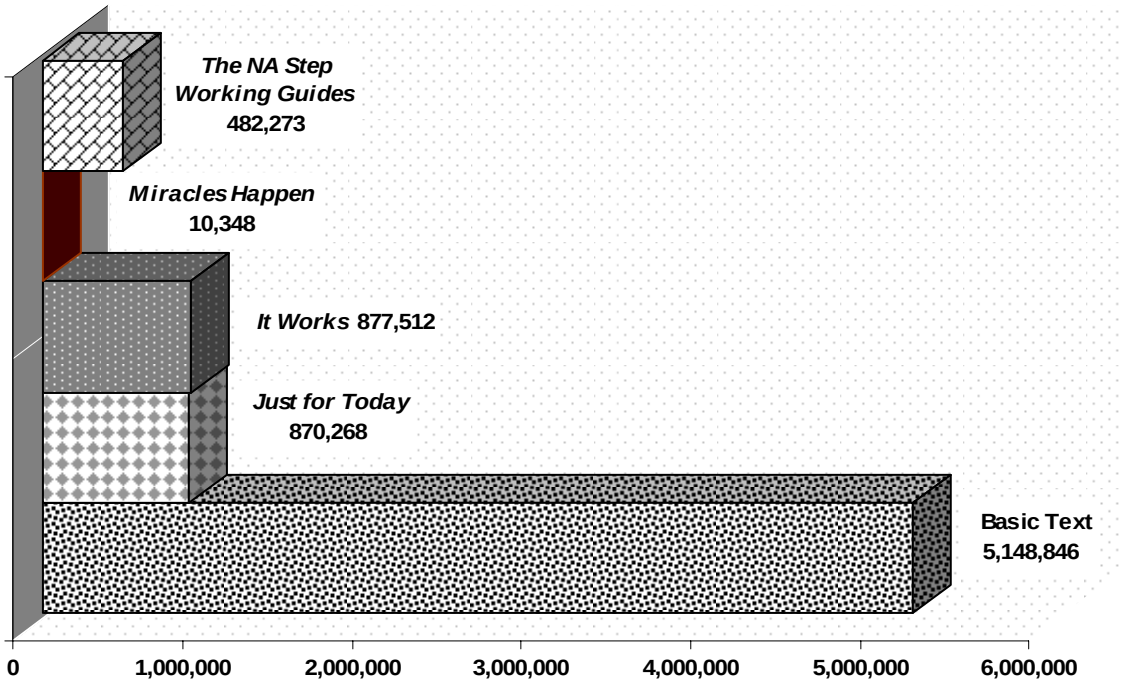


The chart above shows that we sold 569,262 recovery books in FY 2004. The most important thing this chart shows is that the Basic Text remains our best seller, accounting for 52.3 percent of FY 2004 recovery book units sold (297,520 copies). The other three recovery books (not including *Miracles Happen*) accounted for 47.5 percent of unit sales. As the chart above shows, *It Works: How and Why* was our second-best-selling book (95,003 copies, representing 16.7 percent of unit sales). *Just for Today: Daily Meditations for Recovering Addicts* (90,173 copies, representing 15.8 percent of unit sales) trailed in third place. Immediately behind it was *The Narcotics Anonymous Step Working Guides* (85,350 copies, representing 15 percent of sales). *Miracles Happen: The Birth of Narcotics Anonymous in Words and Pictures* sold 1,216 copies for less than one percent of unit sales.

The contrast with the lifetime sales of these four books (listed above) is shown in the chart on the following page.

Unit Sales Trends

7,389,247 Recovery Books Sold 1983 - 2004



From 1983 through the end of this fiscal year (30 June 2004), we have sold 7,389,247 recovery books. As the chart above illustrates, the Basic Text represents a larger portion of our literature sales, with 5,148,846 units or 69.7 percent of lifetime unit sales.

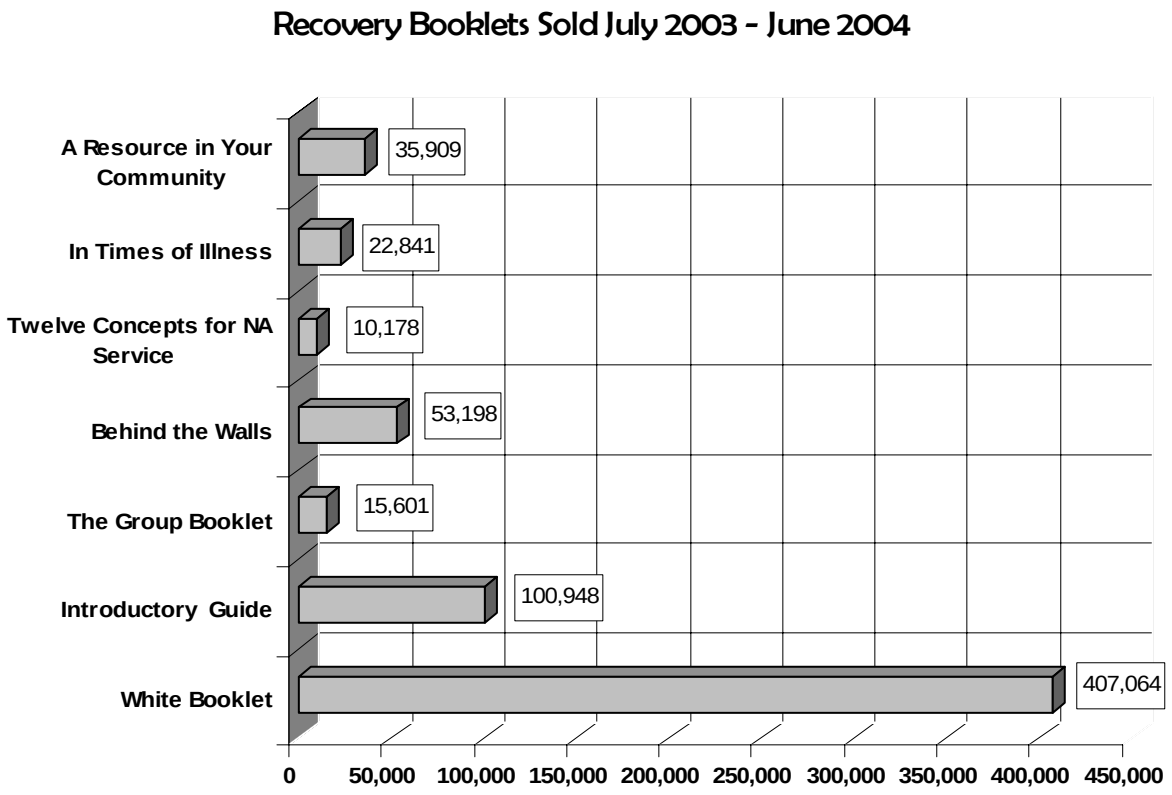
Looking back

Twelve years ago, in 1991, the Basic Text was the only recovery book in our inventory. We sold 313,284 that calendar year (100 percent of recovery book units sold). That was a phenomenal increase from the 36,741 Basic Texts sold in 1983, when regular distribution of the Basic Text began. *Just for Today* became available for sale in 1992, *It Works* in 1993, and the *NA Step Working Guides* in 1998. So, while Basic Text sales have declined from thirteen years ago (averaging around 250,000 copies per year in the past decade), the addition of these three books has been pushing total recovery book sales upward with approximately 500,000 books per year. FY 2004 units actually increased by about 45,421 from calendar year 2003, when we sold 569,262 recovery book units.

Sluggfest, an anthology of Slugg cartoons taken from the **Home Group** cartoon strip in *The NA Way Magazine*, is not included in the figures above.

Unit Sales Trends

The chart below shows the breakdown of the 645,739 recovery booklets sold in FY 20043.



The booklets classified as recovery literature are: the Little White Booklet, *An Introductory Guide to Narcotics Anonymous*, *The Group Booklet*, *Behind the Walls*, *Twelve Concepts for NA Service*, *In Times of Illness*, and *NA: A Resource in Your Community*. The sales trend for booklets is continuing downward. (The peak year for booklet sales was 1991 when 735,914 units were sold.)

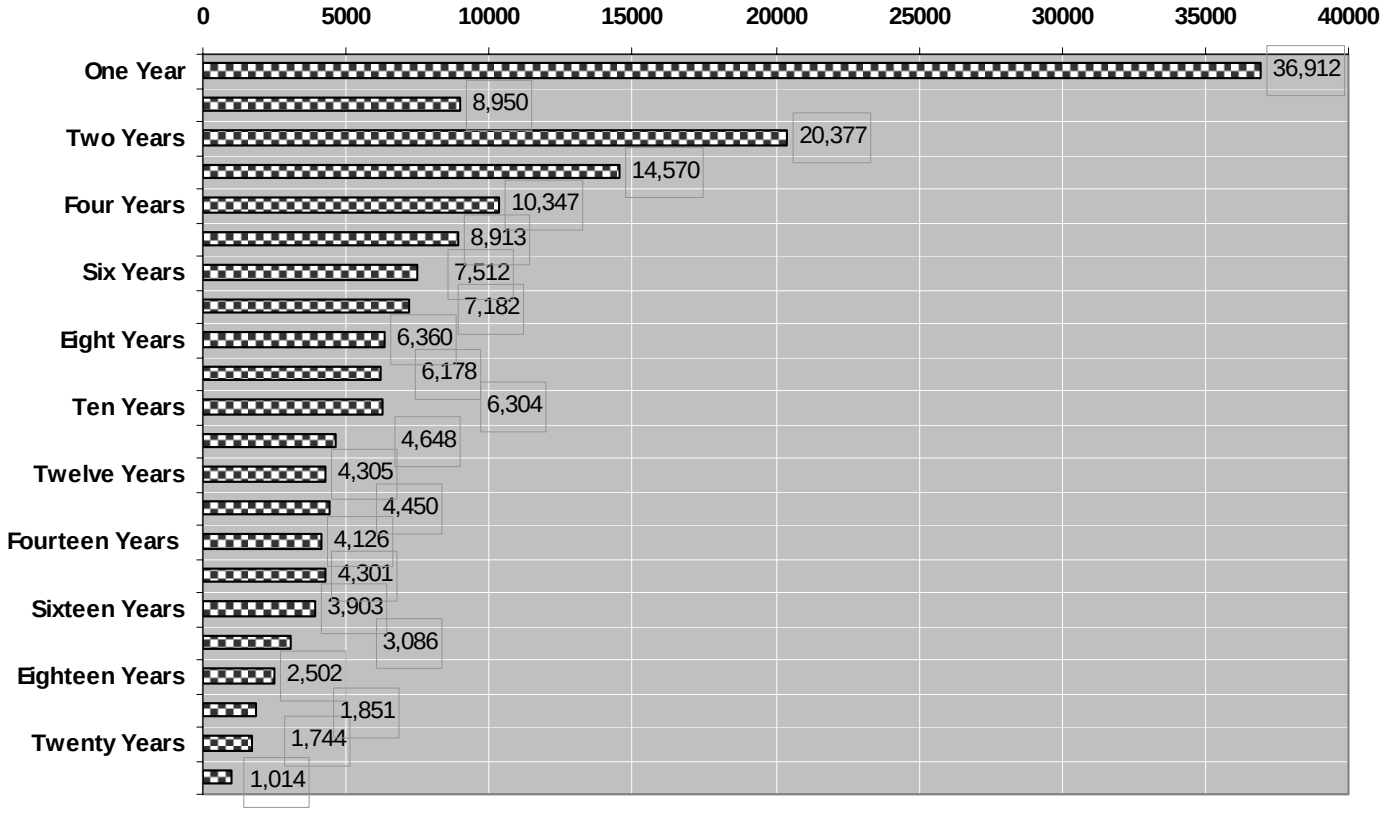
The Little White Booklet remains the best-selling booklet, accounting for 63 percent of FY 2004 booklet units. It is still our best-selling booklet for all time, with 8,875,600 copies sold from 1983 through 30 June 2004. (Unit sales figures are not generally available prior to 1983.)

Unit Sales Trends

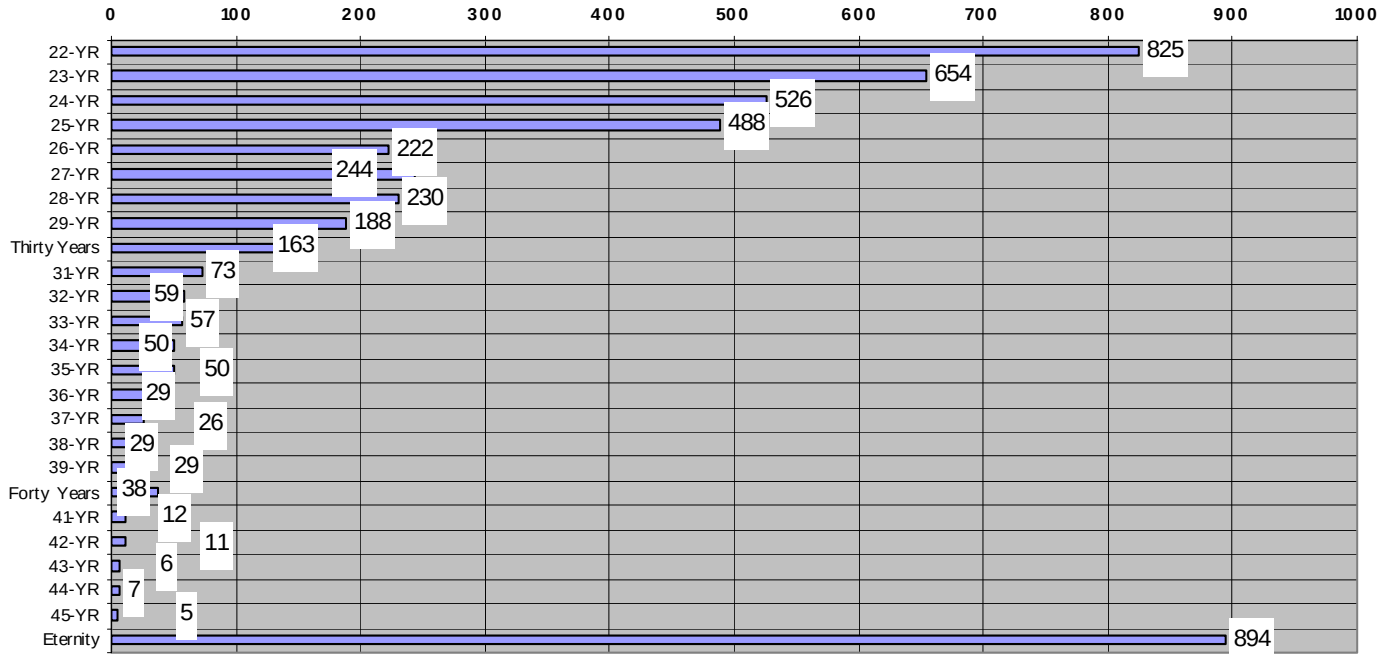
The following chart shows the breakdown of the 4,455,024 recovery information pamphlets sold in FY 2004, as well as the total units sold since 1983.

Item	Total July 03-June 04	Total 1983-2003
#7 *Am I an Addict?*	269,491	6,882,419
#16 *For the Newcomer*	409,025	6,606,610
#11 *Sponsorship, Revised*	411,043	6,227,753
#8 *Just for Today*	318,751	5,550,071
#6 *Recovery and Relapse*	294,138	5,329,972
#1 *Who, What, How, and Why*	269,491	5,122,252
#22 *Welcome to NA*	359,549	4,851,258
#19 *Self-Acceptance*	292,748	4,432,400
#12 *The Triangle of Self-Obsession*	264,256	4,302,111
#9 *Living the Program*	242,555	4,112,985
#13 *Youth and Recovery*	172,849	3,385,457
#23 *Staying Clean on the Outside*	245,782	3,316,344
#14 *One Addict's Experience...*	157,613	3,195,596
#5 *Another Look*	162,737	2,917,927
#2 *The Group*	75,906	2,055,094
#17 *For Those in Treatment*	118,139	1,618,777
#20 *H&I Service and the NA Member*	78,868	1,551,455
#21 *The Loner*	72,830	1,356,392
#24 *What's the Basket For?*	64,547	1,095,394
#15 *PI & the NA Member*	67,135	892,447
#10 *Working Step Four*	28,678	539,988
#25 *Self-Support: Principle & Practice*	42,731	255,132
# 26 *Accessibility/Additional Needs*	36,162	229,588

Medallions Sold FY 2003 (Years 1 - 21)



Medallions Sold FY 2003 (Years 22 - Eternity)



Medallions Sold 1987–2004

(Years 1–20)

One Year	604,598
Eighteen Months	149,600
Two Years	363,881
Three Years	259,914
Four Years	193,710
Five Years	165,267
Six Years	121,947
Seven Years	102,394
Eight Years	86,112
Nine Years	75,418
Ten Years	71,601

Eleven Years	46,929
Twelve Years	40,800
Thirteen Years	35,522
Fourteen Years	29,561
Fifteen Years	27,723
Sixteen Years	18,985
Seventeen Years	15,165
Eighteen Years	13,096
Nineteen Years	10,432
Twenty Years	9,823

Medallions Sold 1987–2004

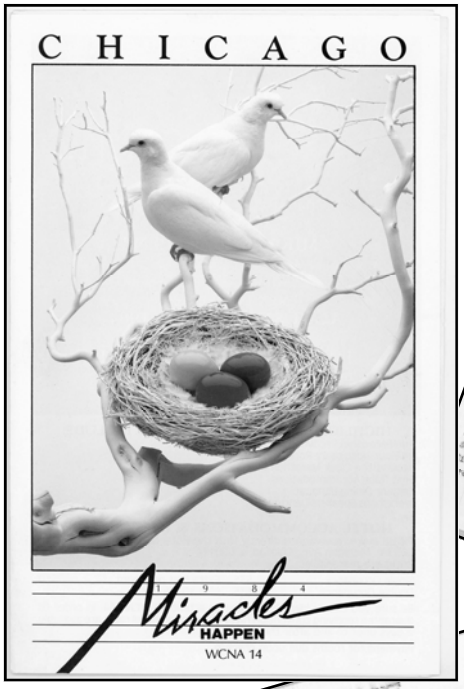
(Years 21–Eternity)

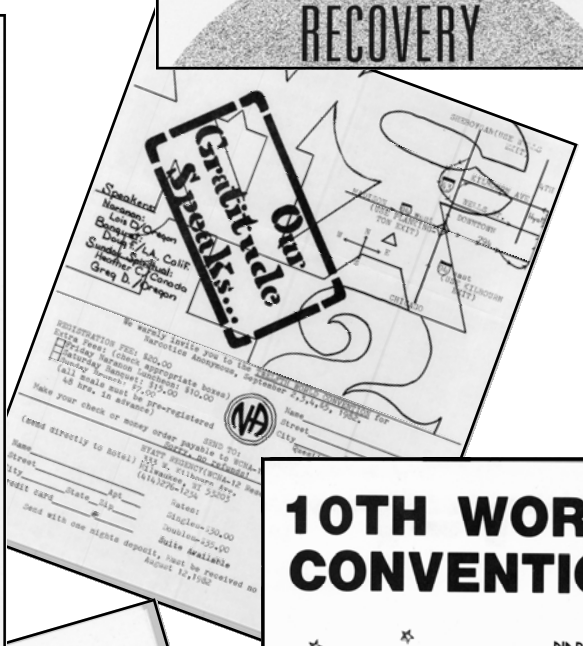
Twenty-One Years	4,509
Twenty-Two Years	3,754
Twenty-Three Years	3,215
Twenty-Four Years	2,695
Twenty-Five Years	2,695
Twenty-Six Years	1,395
Twenty-Seven Years	1,242
Twenty-Eight Years	1,179
Twenty-Nine Years	956
Thirty Years	931
Thirty-One Years	368
Thirty-Two Years	330
Thirty-Three Years	299

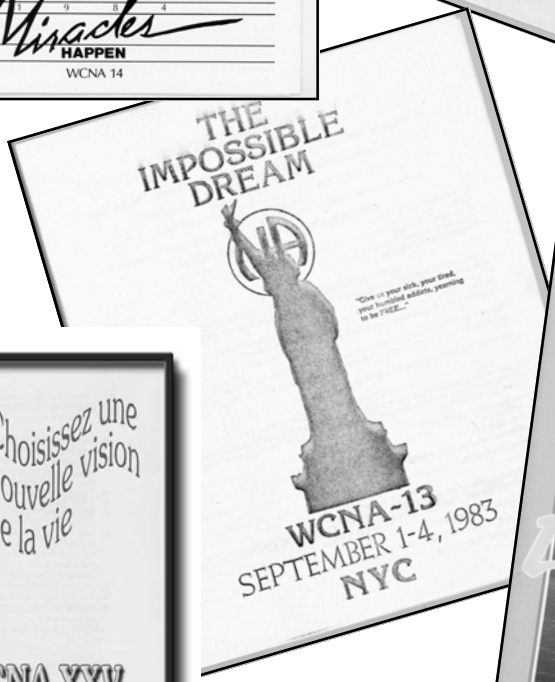
Thirty-Four Years	270
Thirty-Five Years	256
Thirty-Six Years	161
Thirty-Seven Years	159
Thirty-Eight Years	147
Thirty-Nine Years	147
Forty Years	165
Forty-One Years	28
Forty-Two Years	26
Forty-Three Years	24
Forty-Four Years	21
Forty-Five Years	23
Eternity	5,236

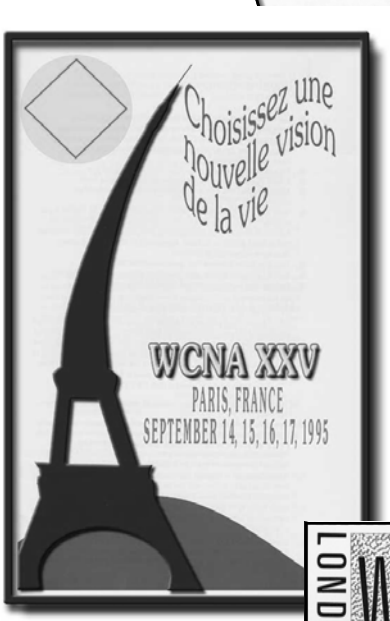
“...our vision is our touchstone, our reference point, inspiring all that we do.”

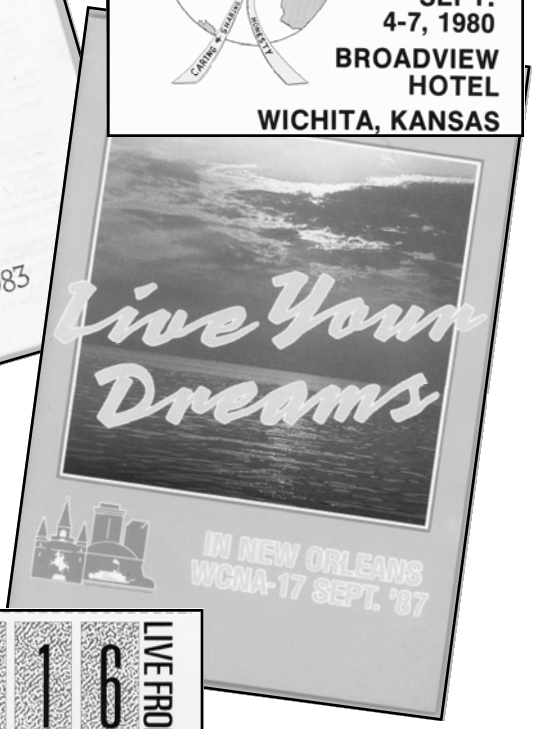
Conventions and Events

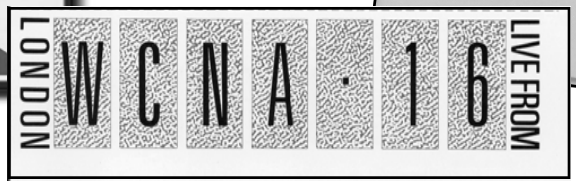












Conventions and Events

Conventions and events management at NAWS encompass a number of different annual and biennial projects, which all require simultaneous attention in the various stages of planning. The World Convention of Narcotics Anonymous and the logistical planning for the World Service Conference are certainly the two major productions that required much of our time this past year. However, we also participate and provide advice on worldwide workshop planning and are responsible for the overall travel and housing relationships for World Board meetings and project support workgroups. A growing part of our work has been the provision of services to regional and area convention and event committees in NA around the world on everything from contracts to committee and legal structures.

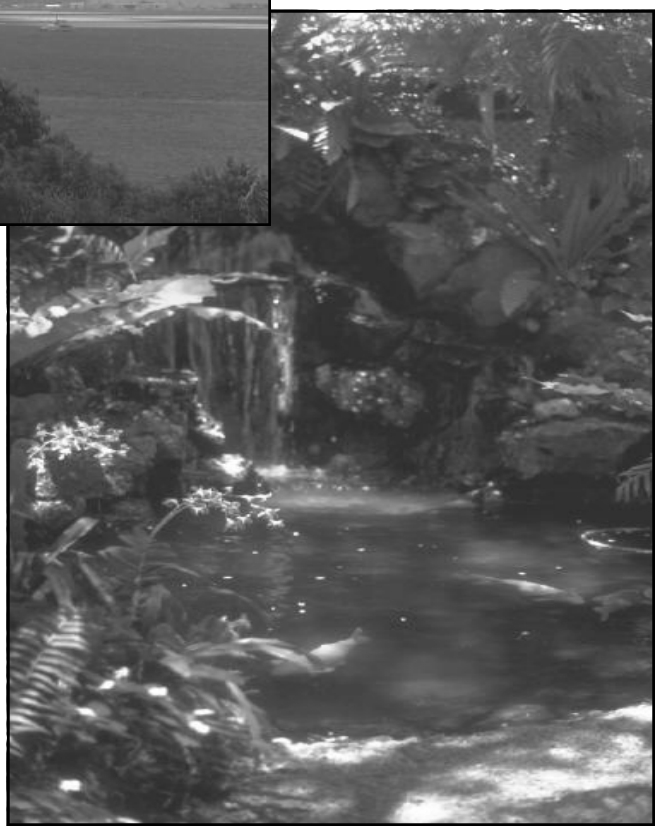
To give you indications of our typical workload consider this: planning a world convention takes seven years. At any time, we are simultaneously in some stage of planning and/or implementing four to five world conventions and usually one World Service Conference.

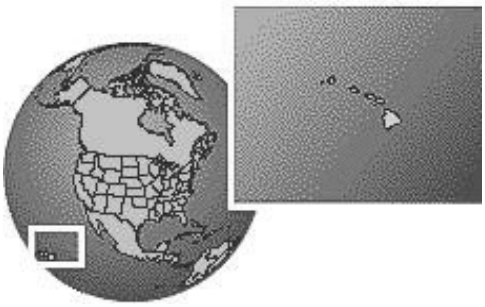
Here are just some of the projects we are working on:

- Conducting start-up activity for a support committee and completing registration package recommendations for WCNA-31 (Hawaii, USA 2005).
- Finishing facility contracts for WCNA-32 (San Antonio, USA 2007).
- Completing final negotiations for WCNA-33 (Europe 2009).
- Negotiating initial bid proposals for WCNA-34 (Western North America 2011).
- Responding to initial bid inquiries from cities for WCNA-35 (Eastern North America 2013).
- Reviewing final invoices and conducting post-conference interviews with the hotel and vendors for WSC 2004 (Woodland Hills, California, USA).

As the programmatic goals of each WSC become more complex, we continue to seek new and innovative ways to execute the logistics of the conference. Much of this work involves the maximizing and constantly evaluating our use of technology. Additionally, as the workload for delegates also get more complex we continually look for new ways to able to create an environment that nurtures discussion, consensus building, and a plan-driven focus for conference sessions. We were pleased that several new elements we tried at WSC 2004 toward this end and that the feedback from conference participant evaluations was overwhelmingly positive.

Finally, we are ramping up for WCNA-31 to be held in Honolulu, Hawaii 1-4 September 2005. The convention theme is "One Fellowship, Many Friends." Registration flyers are in production and members will be able to register and reserve hotel rooms beginning on 1 December 2004 at 9am Pacific Time. Room rates will range from $99–$189 US for up to two people (additional charges are applied for triple or quad occupancy). There is a lot of enthusiasm in the fellowship about this convention and with good reason. We expect that the paradise atmosphere and aloha spirit of Hawaii will create a perfect environment for an intimate and unique world convention. For more information, please visit the convention page on our website www.na.org.





WCNA-31 will be held in Honolulu, Hawaii, USA from 1–4 September 2005. For complete details about our recovery celebration, please visit us at:

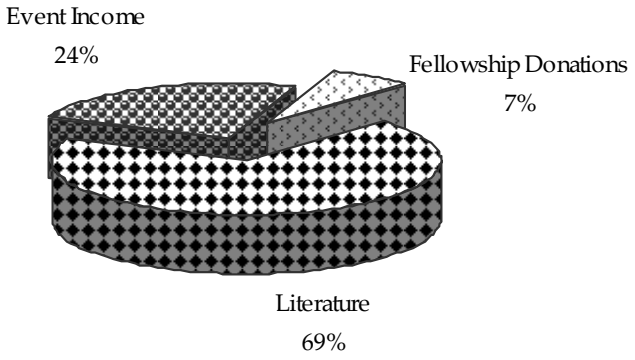
http://www.na.org/WCNA31/index.htm.

"Honesty, trust, and goodwill are the foundation of these ideals. In all our service efforts, we rely upon the guidance of a loving Higher Power."

Financial Reports

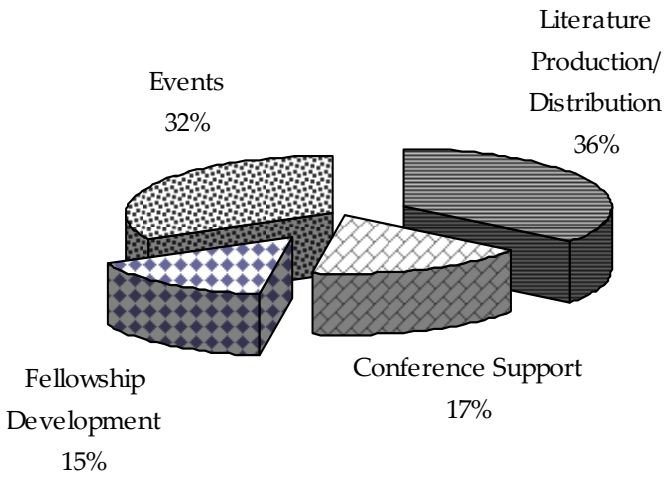
WHERE DOES OUR MONEY COME FROM?

Breakdown of Income 1 July 2003 - 30 June 2004
(Includes WCNA-30 Income)



WHERE DOES OUR MONEY GO?

Breakdown of Expense by Activity Area 1 July 2003 - 30 June 2004
(Includes WCNA-30 Expense)



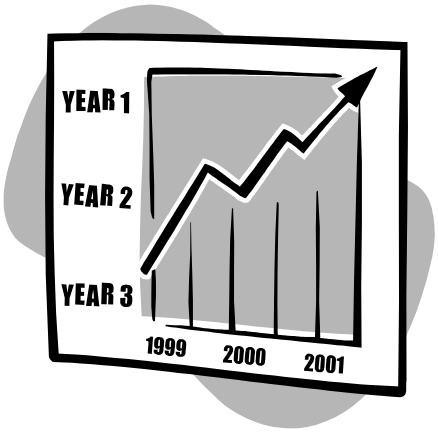
Making Sense of Spreadsheets...

As a kind of sidebar, throughout this report you will see notations that refer to other documents. This is our attempt to guide some with less experience with accounting-type information through the information provided and to offer those with more experience points of reference. In the realm of non-profits, the document that is commonly titled "Balance Sheet" is instead titled "Statement of Financial Position" (SOFP) and the document that is commonly titled "Income Statement" is titled "Statement of Activities" (SOA).

Our Statement of Activities (SOA) is basically presented in two main sections: 1) Income and 2) Expense. Expenses are divided into four basic "activities": 1) Literature Production and Distribution; 2) World Service Conference Support; 3) Fellowship Development; and 4) Events ("activity" reporting is an accounting standard required for non-profits). There is a fifth section for the World Convention that has both income and expense and titled "Event Specific" (which is at least somewhat unique to NA).

When reviewing the Statement of Activities (SOA) you will notice the line items Accounting, Personnel, Overhead, and Technology that are included within the four activity sections of expenses. These line items are for expenses (such as building rent and utilities) that are not directly attributable to a specific area of activity and are budgeted and allocated (distributed) by a calculated fixed percentage. The basis used for the calculation of the percentages has three factors: 1) number of personnel devoted to the activity; 2) the approximated hours of labor; and 3) the amount of physical office space needed for the activity. For this fiscal year (and for the two-year budget cycle) the four calculated percentages are as follows: 1) Literature Production and Distribution–34 percent; 2) World Service Conference Support–27 percent; 3) Fellowship Development–23 percent; and Events–16 percent.

To some, the expense allocation for Events may seem a little high, but one may recall that this two-year budget cycle includes the actual event of the Atlanta convention, as well as the complete San Diego convention. For those who work on conventions we know that much of the work is "unseen" and there is still much to do after the convention is over. The allocation for World Service Conference Support may also seem an little high, but we did have the work associated with the *Sponsorship* book and Literature Survey in addition to the conference itself. Again, much of the work associated with these is virtually "unseen."



NAWS Accounting

It seems when one is involved in finances that on occasions some things that were once only dreams are suddenly realized. Sometimes this is the achievement of something thought to be "impossible," and other times it may be the realization of the dream that was thought to be the "cure" to all our financial challenges—and then found not to be.

Who would have ever imagined that NAWS would be in a financial position to give away approximately $400,000 of free or subsidized literature this year to NA communities throughout the world. We do this in keeping with our global vision of making our message more available to addicts around the world regardless of the often prohibitive costs of ensuring that accessibility to our literature.

WCNA-30—A fifty year celebration!

At the beginning of this fiscal (financial) year, we finished the celebration of the fiftieth anniversary of NA. The actual event took place in July 2003, and upon completion of the event, the "deferred" income (the event income recorded on the Statement of Financial Position because it could not be recorded as "earned" until the event actually occurred) and the income that was actually transacted onsite was recorded to "earned income" and all prepaid expenses (that also had appeared on the SOFP), as well as the expenses incurred onsite, were recorded to the event as actual expenses (refer to the end of the Statement of Activities and "Event Specific" for WCNA-30).

The fifty years by itself is quite an achievement, and the event was admired by many who attended (over 20,000 members) as being the best world convention ever, but in the realm of NA finance realizing that it cost over $2,000.000 and had income exceeding $2,000.000 is truly amazing. Any group or area treasurers who may be reading this and have the experience of counting the donations each week or month, think about the Unity Day collection from the Saturday night main meeting (refer to SOA Fellowship Donations and "Unity Day") and counting over 25,000 mostly one dollar (US) bills laced with varying non-US currencies (and do not forget the coins). The event had been budgeted for a loss (expenses exceeding income) and in fact, the event more than "broke even" (income slightly exceeding expenses).

World Service Conference 2004

Toward the end of this fiscal year our biennial WSC took place. This was our second attempt at a fully-funded conference (SOA World Service Conference Support/"World Service Conference Biennial Meeting"). The funding of the regional delegates from around the world to the conference in an effort to provide our members voice regardless of wealth or financial development, and what is now taken as a common practice of having simultaneous verbal translations

continued on next page

for the proceedings (even in more than one language other than English) were what once seemed like impossible dreams becoming reality. Of course the generous donations (SOA Income/"Fellowship Donations") provided by our membership of $697,993 that exceeded our conservative budget by 27 percent helped to fund this achievement. The "impossible dream" of donations reaching $1,000,000 may, in fact, be a reality one day.

Reserve funds

At one time, the dream of having $1,000.000 in reserve funds was thought to be a cure for all of our financial challenges. That has become a reality (SOFP Assets/"Reserve Accounts") and it is *not* a cure. Our annual total expenses (not including event specific) were $7,250,020 (SOA Expense/"Total Expense All Sources"). This is $604,138 per month or about $28,000 per working day. Of course some of this expense is "capitalized" and "depreciated" or "amortized" ("depreciation" and "amortization" are included in the allocations for Overhead), but even capital goods wear out and need to be replaced (SOFP Assets/"Equipment Furniture & Improvements"). Our expenses were about 5 percent above our budget, but our income did exceed our expenses by $439,994 or about 5.7 percent of our income (not including event specific) of $7,690,013 (SOA Income/"Income All Sources"). As of 30 June 2004, we had approximately $1,312,503 in reserve funds or 42.9 operating days in banks. As we indicated last year, we are getting data on comparably sized organizations and, as a result, are evaluating a new reserve objective of one year's operating expenses or approximately 237 reserve days, but we are far from that target at this point.

Literature Sales

Now to the "nuts and bolts"—total literature sales (SOA Income/"Total Literature Production Income less discounts") were $6,953,131, exceeding the budgeted amount of $6,173,983 by $779,148 or 12.6 percent. You may notice that while sales exceeded our budget expectations, the cost of goods sold (SOA Literature Production and Distribution/"Recovery Literature" and "Other Inventory Expense") was only slightly more than budgeted ($24,601 or 1.2 percent). The budget included an anticipated percentage increase for cost of goods; however, throughout the year we were able to keep many of our unit costs from rising by monitoring purchases very closely, skillful vendor negotiations, and by using our cash (SOFP/"Checking Accounts") to purchase or order the production of larger quantities during more opportune times (price fluctuations). One production printing of our Basic Text can be well over $100,000.

Primarily, the increase in sales was the Basic Text, Softcover English; Basic Text, Softcover Translated; the new Basic Text, Commemorative (SOA Income/"Recovery Literature Income"); Keytags and Chips, and Group/Area Materials (SOA Income/"Other Inventory Income). Keytags and chips are an indicator of increased levels of activity in groups since groups tend to be the predominant users of keytags and chips. In some places this increased group

activity ties to an influx of addicts referred to our meetings (e.g., drug courts, etc). The increased sales of our translated Basic Text may be an indication of the growth of membership outside the United States, and the increase in area/group materials may be a reflection of the run up to the World Service Conference. We believe that the increase in sales of our paperback Basic Text is due to two primary factors. First, the legally mandatory treatment of addicts in California and a few additional US states coupled with the increasing growth in Drug Courts and second, that our consistent presence at professional events has helped to keep us in the "purchasing mind" of agencies that treat or deal with addicts (SOA Expense Literature Distribution & Development/"Marketing" and Fellowship Development/"Professional Events").

Overall, our expenses exceeded our budget by only 5 percent (SOA Expenses/"Total Expense All Sources). This fiscal year had been budgeted to reflect an excess of expense over income (SOA Expense/"Excess Revenue/Expense"); however, as mentioned above, the income actually exceeded the expenses. While we kept most expenses at or under budget, there are some notable exceptions.

Some of these intentionally exceeded our budget. Public Relations Round Tables exceeded our budgeted amount by 73 percent (SOA Expense Fellowship Development/"Variable"). Another item that is 31.9 percent over budget is the combination of Developmental Subsidies and Allowances (SOA Income/"Other Inventory Income") and Developmental Literature (SOA Expense/"Fixed Operational Expense") at $318,121. This is literature that is either given away or provided at a drastically reduced rate in order to better fulfill the fellowship's primary purpose. We are continuing to make decisions to upgrade our technology platforms in several areas based upon our available cash.

Some were not intentional. Overhead can be expected to increase with increases in growth and sales since many of these type expenses are variable depending on activity. It is when growth or sales slow or decrease that it becomes difficult to cut the fixed expenses. Personnel expense has increased with some increases in benefit costs and other factors. A more complete list of individual allocated expenses has been provided.

LINDQUIST LLP
CERTIFIED PUBLIC ACCOUNTANTS

REPORT OF INDEPENDENT AUDITORS

To the World Board of
Narcotics Anonymous World Services, Inc.

We have audited the accompanying consolidated statements of financial position of Narcotics Anonymous World Services, Inc. (the Organization) as of June 30, 2004 and 2003, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Narcotics Anonymous World Services, Inc. as of June 30, 2004 and 2003, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

August 18, 2004

Lindquist LLP

Executive Parkway, Suite 400 • San Ramon, California 94583-4346 • 925.277.9100 • 925.277.9552 FAX • www.lindquistcpa.com

NARCOTICS ANONYMOUS WORLD SERVICES, INC.
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2004 AND 2003

	2004	2003
CURRENT ASSETS		
Cash and cash equivalents	$ 2,503,136	$ 1,815,535
Investments - at fair value	809,366	913,343
Accounts receivable (net of allowance for uncollectible accounts of $25,023 and $12,381, respectively)	615,609	877,780
Publication inventory	667,230	664,838
Prepaid expenses	50,801	1,091,366
Total current assets	4,646,142	5,362,862
PROPERTY AND EQUIPMENT		
Furniture and equipment	1,845,282	993,629
Leasehold improvements	715,947	548,811
	2,561,229	1,542,440
Less accumulated depreciation and amortization	(1,411,465)	(1,231,675)
Total property and equipment - net	1,149,764	310,765
OTHER ASSETS		
Deposits	-	2,576
Trademarks and copyrights (net of accumulated amortization of $512,394 and $404,927, respectively)	447,932	492,427
Total other assets	447,932	495,003
Total assets	$ 6,243,838	$ 6,168,630
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	$ 445,194	$ 158,656
Accrued salaries and withholdings payable	148,908	130,666
Current portion of note payable	-	60,000
Current portion of capital leases obligations	95,341	-
Deferred revenue	-	1,282,286
Total current liabilities	689,443	1,631,608
NOTE AND CAPITAL LEASES PAYABLE, LESS CURRENT PORTION	601,206	27,931
Total liabilities	1,290,649	1,659,539
UNRESTRICTED NET ASSETS	4,953,189	4,509,091
Total liabilities and net assets	$ 6,243,838	$ 6,168,630

See accompanying notes to consolidated financial statements.

NARCOTICS ANONYMOUS WORLD SERVICES, INC.
CONSOLIDATED STATEMENTS OF ACTIVITIES

YEARS ENDED JUNE 30, 2004 AND 2003

	2004	2003
REVENUES, GAINS AND OTHER SUPPORT		
Sales of publications and program materials	$ 6,953,228	$ 6,493,341
Less discounts and cost of sales	2,455,751	2,086,973
Net sales of publications and program materials	4,497,477	4,406,368
Convention registration and other revenue	2,484,665	1,702,134
Conference contributions	697,993	703,367
Interest	19,483	26,233
Other	16,612	90,811
Total revenues, gains and other support	7,716,230	6,928,913
EXPENSES		
Literature production and distribution	1,403,935	1,271,556
World Service Conference support	1,681,880	1,323,702
Followship development	1,445,620	1,243,649
Events	2,740,697	1,711,761
Total expenses	7,272,132	5,550,668
CHANGE IN NET ASSETS	444,098	1,378,245
UNRESTRICTED NET ASSETS		
Beginning of year	4,509,091	3,130,846
End of year	$ 4,953,189	$ 4,509,091

See accompanying notes to consolidated financial statements.

NARCOTICS ANONYMOUS WORLD SERVICES, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2004 AND 2003

	2004	2003
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	$ 444,098	$ 1,378,245
Adjustment to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	284,539	211,750
(Increase) decrease in assets:		
Accounts receivable	262,171	(356,595)
Claims receivable	-	292,801
Publication inventory	(2,392)	(101,998)
Prepaid expenses	1,040,565	(441,715)
Deposits	2,576	59,016
Increase (decrease) in liabilities:		
Accounts payable	286,538	(280,519)
Accrued salaries and withholdings payable	18,242	28,217
Deferred revenue	(1,282,286)	343,931
Net cash provided by operating activities	1,054,051	1,133,133
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investments	111,400	-
Purchase of investments	(7,423)	(231,208)
Purchase of property and equipment	(115,411)	(85,310)
Purchases of leasehold improvements	(167,136)	-
Payments to secure copyrights and trademarks	(62,973)	(100,678)
Net cash used by investing activities	(241,543)	(417,196)
CASH FLOWS FROM FINANCING ACTIVITIES		
Issuance of notes payable	-	100,000
Repayment of capital lease obligations	(36,977)	-
Repayment of note payable	(87,931)	(145,402)
Net cash used by financing activities	(124,908)	(45,402)
NET INCREASE IN CASH AND CASH EQUIVALENTS	687,600	670,535
CASH AND CASH EQUIVALENTS		
Beginning of year	1,815,536	1,145,000
End of year	$ 2,503,136	$ 1,815,535

Supplemental disclosures of cash flow information: Interest paid the years ended June 30, 2004 and 2003 amounted to $65,629 and $6,305, respectively.

Non-cash investing and financing activities: During the year ended June 30, 2004, NAWS entered into lease obligations for equipment in the amount of $733,524.

See accompanying notes to consolidated financial statements.

NARCOTICS ANONYMOUS WORLD SERVICES, INC.

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2004 AND 2003

NOTE 1. ORGANIZATION AND NATURE OF ACTIVITIES

Narcotics Anonymous World Services, Inc. (NAWS) was incorporated on January 25, 1977 and is headquartered in Chatsworth, California. In addition, NAWS operates a literature distribution facility in Toronto, Canada and an office in Brussels, Belgium. NAWS is a not-for-profit organization which provides communications and information for the Fellowship of Narcotics Anonymous (NA). NAWS achieves its purpose by maintaining correspondence with NA groups and service committees, by printing and distributing World Services Conference (WSC) approved literature, and by maintaining the archives and files of NA.

In 1993, NA established the Fellowship Intellectual Property Trust (the Trust). The Trust was established for the purpose of holding and administering all recovery material and other intellectual properties of NA. The Trust is included in the consolidated financial statements of NAWS as a result of common control.

NAWS is exempt under Section 501(c)(3) of the Internal Revenue Code and comparable California Revenue and Taxation Code. The Trust is also exempt under the applicable Internal Revenue Code and comparable California Revenue and Taxation Code. Therefore, no provision for Federal and state income taxes was made for either NAWS or the Trust.

In addition, the Internal Revenue Service has determined that the organization is not a private foundation within the meaning of Section 509(a) of the Internal Revenue Code.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation Policy and Basis of Accounting - The accompanying consolidated financial statements include the accounts of NAWS and the Trust. Significant intercompany balances and transactions are eliminated in consolidation. The consolidated financial statements are prepared on the accrual basis of accounting.

Financial Statement Presentation - NAWS has adopted Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, NAWS is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted

net assets and permanently restricted net assets. As of June 30, 2004 and 2003, NAWS held no temporarily or permanently restricted net assets.

Cash and Cash Equivalents - NAWS considers all funds held in checking and savings accounts to be cash and cash equivalents.

Investments - NAWS investments are carried at fair value which generally represents quoted market price as of the last business day of the year. The certificates of deposit are valued at cost, which approximates fair value.

Publication Inventory - Publications and other items for resale are included in inventories and are carried at the lower of cost or market, with cost determined by the first-in, first-out method.

Property and Equipment - Leasehold improvements and furniture and equipment are stated at cost. Major additions are capitalized while replacements, maintenance and repairs, which do not improve or extend the useful life of the asset, are expensed. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, which range as follows:

Leasehold improvements	5 years
Furniture and equipment	5 - 10 years

Depreciation expense for the years ended June 30, 2004 and 2003 amounted to $177,072 and $106,338, respectively.

Trademarks and Copyrights - The cost of acquiring and defending copyrights and trademarks is capitalized and is being amortized over the approximate economic life of the copyright or trademark, which is estimated to be ten years. Amortization expense for the years ended June 30, 2004 and 2003 amounted to $107,467 and $105,412, respectively.

Accounts Receivable - Accounts receivable are reported net of an allowance for doubtful accounts. The allowance is based on management's estimate of the amount of receivables that will actually be collected. Management estimates uncollectible accounts based on the age of the receivable and other factors.

Allowance for Doubtful Accounts - Allowance for doubtful accounts is estimated using the direct write-off method.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Translation of Foreign Financial Statements - Foreign financial operations in Canada and Europe are translated throughout the year to United States currency. Gains or losses resulting from translating foreign currency financial statements are recorded in the consolidated statements of activities.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

NOTE 3. RETIREMENT PLAN

NAWS maintains a qualified defined contribution retirement plan which covers all employees. Under the terms of the plan, employees may elect to contribute pre-tax earnings up to the maximum allowable amount. NAWS matches up to 5% of the deferred earnings based on the employee's number of year of service. The matching contribution to the plan for the years ended June 30, 2004 and 2003, was $44,251 and $44,518, respectively.

NOTE 4. OPERATING AND CAPITAL LEASES

During the year ended June 30, 2004, NAWS entered into capital lease agreements for the use of telephone and office equipment. The total value of the equipment under capital leases is $733,524. NAWS also leases equipment and facilities under various operating leases. Minimum future lease payments on noncancelable lease commitments subsequent to June 30, 2004 are as follows:

Year ended June 30,	Total	Operating Leases	Capital Leases
2005	$ 552,910	$ 301,567	$ 251,343
2006	531,936	280,593	251,343
2007	519,403	269,700	249,703
2008	504,592	268,967	235,625
2009	429,701	279,818	149,883
Thereafter	324,191	324,191	-
Total	$ 2,862,733	$ 1,724,836	$ 1,137,897

Total payments made under the leases during the years ended June 30, 2004 and 2003 were $448,019 and $417,064, respectively.

NOTE 5. NOTE PAYABLE

NAWS obtained a bank note payable in the amount of $100,000 during the year ended June 30, 2003. Monthly principal repayments in the amount of $5,000 were required through January 2005, in addition to interest payments at a rate of 5.5%. The note was paid in full during the year ended June 30, 2004.

NOTE 6. INVESTMENTS

The following summary represents the fair value for each of the investment categories:

	2004	2003
Investments at fair value as determined by quoted market price:		
U.S. Government and Government Agency obligations	$ 51,683	$ 108,680
Investments at fair value as determined by value:		
Money market accounts	272,699	213,614
Certificates of deposit	484,984	591,049
Total	$ 809,366	$ 913,343

NOTE 7. CONCENTRATION OF CREDIT RISK

As of June 30, 2004, NAWS had cash deposits at United States based financial institutions which exceeded the maximum amount insured by approximately $1,692,417.

DONATIONS BY REGION REPORT

06-Jul-04

		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
ABCD Region				
3981401	MOHAWK RIVER AREA	8	435.17	129.06
3981402	ALBANY/RENSSELAER AREA (NY)	7	449.36	218.17
3981601	ABCD REGION	7	530.88	526.59
	Region Total:	**22**	**$1,415.41**	**$873.82**
Alabama - Northwest Florida				
3011211	GRATITUDE GROUP OF NA	0	0.00	83.85
3011212	THIRD TRADITION GROUP (FL)	1	47.11	0.00
3011601	ALABAMA/NW FLORIDA RSC	0	0.00	6.17
	Region Total:	**1**	**$47.11**	**$90.02**
Alaska Region				
3021207	SOUL TO SOUL GROUP	0	0.00	25.50
3021208	FROZEN CHOZEN GROUP	3	125.00	0.00
3021209	OUR NEW WAY OF LIFE GROUP	1	10.00	0.00
	Region Total:	**4**	**$135.00**	**$25.50**
Alsask Region				
3731207	THE NOONER GROUP (SK)	0	0.00	90.00
3731601	ALSASK RSC	3	610.59	456.52
	Region Total:	**3**	**$610.59**	**$546.52**
Aotearoa - New Zealand Region				
3761601	AOTEAROA/NEW ZEALAND RSC	0	0.00	3,439.10
	Region Total:	**0**	**$0.00**	**$3,439.10**
Argentina Region				
	Region Total:	**0**	**$0.00**	**$0.00**
Arizona Region				
3031401	CAN NA AREA (AZ)	0	0.00	825.00
3031403	EAST VALLEY AREA (AZ)	5	557.05	1,974.63
3031202	APACHE JUNCTION NA	6	61.77	38.68
	INDIVIDUAL MEMBERS	1	25.00	37.00
3031601	ARIZONA RSC	0	0.00	11,766.40
	Region Total:	**12**	**$643.82**	**$14,641.71**
Arkansas Region				
3041402	CENTRAL ARKANSAS AREA	4	416.97	0.00
3041404	TEXARKANA AREA	1	325.14	0.00
3041201	PARAGOULD NA GROUP	1	210.00	0.00
3041202	NEW FREEDOM GROUP (TX)	0	0.00	150.00
3041205	CLEAN & SERENE GROUP (AR)	4	156.72	373.91
3041211	COMMON BOND GROUP (AR)	4	175.00	80.00
3041212	WE DO RECOVER GROUP (AR)	1	100.00	0.00
	Region Total:	**15**	**$1,383.83**	**$603.91**

DONATIONS BY REGION REPORT

06-Jul-04

		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Australia Region				
3831202	NA CAIRNS	0	0.00	78.97
3831601	AUSTRALIAN REGION	0	0.00	3,716.30
	Region Total:	**0**	**$0.00**	**$3,795.27**
Baja-son Region				
	Region Total:	**0**	**$0.00**	**$0.00**
Best Little Region				
3061403	PANHANDLE AREA (TX)	0	0.00	25.29
3063001	BEST LITTLE REGION CONVENTION	1	910.53	411.21
3061202	12 STEPS - NEW LIFE GROUP	0	0.00	14.26
3061204	NOTHING TO FEAR GROUP (TX)	5	240.00	71.90
3061207	CLEAR MESSAGE GROUP (TX)	2	49.00	5.00
3061208	NA HOPE GROUP (TX)	1	50.00	0.00
	INDIVIDUAL MEMBERS	1	60.00	0.00
3061601	BEST LITTLE REGION RSC	0	0.00	269.48
	Region Total:	**10**	**$1,309.53**	**$797.14**
Bluegrass-Applachian Region				
30G1601	BLUEGRASS-APPALACHIAN RSC	1	100.00	0.00
	Region Total:	**1**	**$100.00**	**$0.00**
Brazil Region				
3821201	WE CAME TO BELIEVE (BRAZIL)	0	0.00	65.00
3821601	BRAZIL REGION	2	400.00	0.00
	Region Total:	**2**	**$400.00**	**$65.00**
British Columbia Region				
3071406	SOUTH VANCOUVER ISLAND (BC)	1	18.75	0.00
3071201	HOPE GROUP (BC)	1	75.00	0.00
3071205	PORT HARDY NA (BC)	0	0.00	18.75
3071208	TAKING CARE OF BUSINESS (TCOB)	6	115.88	76.86
3071601	BRITISH COLUMBIA RSC	2	2,625.00	3,375.00
	Region Total:	**10**	**$2,834.63**	**$3,470.61**
Buckeye Region				
3081401	WESTERN RESERVE AREA (WRASCNA)	7	100.00	120.00
3081402	GREAT LAKES AREA (OH)	1	100.00	200.00
	INDIVIDUAL MEMBERS	0	0.00	20.00
3081601	BUCKEYE RSC	1	100.00	700.00
	Region Total:	**9**	**$300.00**	**$1,040.00**
California Inland Region				
3801601	CALIFORNIA INLAND RSC	1	127.06	1,571.36
	Region Total:	**1**	**$127.06**	**$1,571.36**
California Midstate Region				
3091201	FRIDAY MORNING EARLY START	1	7.10	0.00
3091203	YOSEMITE GROUP	2	75.00	0.00
3091204	COMMON NEEDS GROUP	2	59.41	98.92

DONATIONS BY REGION REPORT

06-Jul-04

		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
California Inland Region continued				
3091209	JUST FOR TODAY GROUP (CA)	0	0.00	45.00
	INDIVIDUAL MEMBERS	1	472.50	10.00
3091601	CALIFORNIA MIDSTATE RSC	2	3,529.55	2,466.33
	Region Total:	**8**	**$4,143.56**	**$2,620.25**

Carolina Region

3101401	SUN CITY AREA (SC)	3	257.30	361.83
3101402	SOUTH COASTAL AREA	9	309.30	167.25
3101403	CATAWBA VALLEY AREA	2	121.50	375.00
3101406	CAPITAL AREA (NC)	5	1,220.14	2,132.74
3101204	JUST FOR TODAY GROUP (NC)	4	113.00	59.88
3101208	SECOND CHANCE GROUP (SC)	4	184.05	56.46
3101209	SEEKER'S GROUP	0	0.00	50.00
3101210	FLOWERTOWN NA	5	155.00	302.00
3101219	WELCOME HOME GROUP (NC)	4	53.00	70.00
3101221	LIFE AFTER DRUGS GROUP (NC)	1	25.00	0.00
3101225	ANSWER GROUP OF NA	1	52.00	52.00
3101226	STAY CLEAN GROUP (SC)	1	400.00	200.00
3101228	DRIFTWOOD GROUP (NC)	0	0.00	60.00
3101230	PHOENIX GROUP (NC)	0	0.00	100.00
3101231	SURRENDER TO WIN GROUP (NC)	2	22.18	26.92
3101232	WORTH THE RIDE GROUP	2	251.38	120.00
3101233	HONEST DESIRE GROUP	0	0.00	500.00
3101234	GATEWAY TO FREEDOM	9	122.00	0.00
3101235	OUT TO LUNCH GROUP (NC)	1	62.00	0.00
3101236	BASIC TEXT EXPRESS (NC)	3	75.00	0.00
3101237	IT WORKS GROUP (NC)	1	242.88	0.00
3101238	LIVING IN REALITY GROUP (SC)	1	200.00	0.00
3101239	MIRACLES HOME GROUP (SC)	2	223.50	0.00
	INDIVIDUAL MEMBERS	1	-77.90	89.90
3101601	CAROLINA RSC	1	3,000.00	5,000.00
	Region Total:	**62**	**$7,011.33**	**$9,723.98**

Central California Region

3111401	CENTRAL COAST AREA (CA)	10	719.34	1,196.04
3111402	GOLD COAST AREA (CA)	11	841.79	2,011.78
3111404	KERN COUNTY AREA	11	650.00	550.00
3111204	NEW ATTITUDES GROUP (CA)	5	600.00	1,200.00
3111207	FRIDAY NA WESTLAKE VILLAGE	3	1,317.00	274.02
3111210	STEP STUDY GROUP (CA)	3	300.00	0.00
3111601	CENTRAL CALIFORNIA RSC	5	16,661.55	20,059.82
	Region Total:	**48**	**$21,089.68**	**$25,291.66**

Chesapeake & Potomoc Region

3121201	IT WORKS HOW & WHY GROUP (MD)	5	46.51	25.25
3121205	NEW ATTITUDES GROUP (VA)	0	0.00	87.66
	INDIVIDUAL MEMBERS	6	714.20	56.79
3121601	CHESAPEAKE AND POTOMOC RSC	2	12,759.22	16,922.84
	Region Total:	**13**	**$13,519.93**	**$17,092.54**

DONATIONS BY REGION REPORT

06-Jul-04

		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Chicagoland Region				
3131403	SWANA (IL)	7	63.15	57.99
3131404	SOUTH CITY AREA (IL)	6	1,196.65	2,185.68
3131405	NORTH CITY ASC	1	100.00	0.00
3133001	CHICAGO METRO UNITY CONVENTION	3	3,827.04	0.00
3131209	PRINCIPLES BEFORE PERSONALITYS	0	0.00	91.00
3131210	TU I TERAZ NA GROUP (IL)	1	30.00	40.00
	INDIVIDUAL MEMBERS	1	100.00	100.00
3131601	CHICAGOLAND RSC	2	6,000.00	0.00
	Region Total:	**21**	**$11,316.84**	**$2,474.67**
Chile Region				
30E1601	CHILE REGION	0	0.00	20.00
	Region Total:	**0**	**$0.00**	**$20.00**
Colombia Region				
3141400	CARTAGENA ASC	4	22.10	0.00
3141201	GRUPO EL CAMINO	0	0.00	24.11
3141202	GRUPO LA PLAYA	13	55.14	60.56
3141203	GRUPO NUEVO AMANECER (COL)	11	86.54	47.36
3141204	GRUPO LA PAZ	2	6.92	0.00
3141601	COLOMBIA RSC	0	0.00	333.22
	Region Total:	**30**	**$170.70**	**$465.25**
Colorado Region				
3151402	DENVER AREA	0	0.00	1,000.00
3151403	FOOTHILLS AREA (CO)	0	0.00	387.79
3151205	CLEAN & SERENE GROUP (CO)	6	158.34	326.26
3151214	JUST CAN'T MISS IT GROUP (CO)	0	0.00	50.00
3151215	GOLDEN GROUP (CO)	1	40.00	25.00
3151216	REALLY LAST CHANCE GROUP	2	24.37	38.80
3151217	OH MY GOD GROUP (CO)	0	0.00	30.00
3151218	CAFFEINE COALITION GROUP (CO)	0	0.00	25.00
3151219	VAGABONDS GROUP (CO)	2	70.00	0.00
3151220	ROAD TO GOLDEN RECOVERY	1	14.57	0.00
	INDIVIDUAL MEMBERS	1	100.00	1,279.00
3151601	COLORADO RSC	1	2,000.00	7,000.00
	Region Total:	**14**	**$2,407.28**	**$10,161.85**
Connecticut Region				
3161401	GREATER HARTFORD (GHANA)	4	798.12	1,763.96
3163002	PIG ROAST INC	1	6,000.00	5,000.00
3161201	NO OTHER WAY GROUP (CT)	3	136.60	99.50
3161203	STEPPIN' THRU IT ALL GROUP	6	297.00	265.00
3161206	STRAIGHT AHEAD GROUP (CT)	0	0.00	12.34
3161207	THE ONLY WAY BACK GROUP (CT)	1	52.00	89.30
3161208	MAKING HEADWAY GROUP	0	0.00	58.36
3161601	CONNECTICUT RSC	9	22,664.40	29,358.39
	Region Total:	**24**	**$29,948.12**	**$36,646.85**
Costa Rica Region				
	Region Total:	**0**	**$0.00**	**$0.00**

DONATIONS BY REGION REPORT

06-Jul-04

		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Denmark Region				
	Region Total:	**0**	**$0.00**	**$0.00**
Eastern New York Region				
30A1601	EASTERN NEW YORK REGION	2	2,000.00	1,000.00
	Region Total:	**2**	**$2,000.00**	**$1,000.00**
Ecuador Region				
	Region Total:	**0**	**$0.00**	**$0.00**
Florida Region				
3181401	ORLANDO AREA	3	1,295.06	0.00
3181402	PALM COAST AREA (FL)	3	1,656.00	1,654.00
3181206	KISSIMMEE CONNECTION	11	257.27	226.00
3181210	THE NA WAY GROUP (FL)	2	18.80	0.00
3181211	FIFTH TRADITION GROUP (FL)	0	0.00	60.00
3181212	QUEST FOR SERENITY GROUP	0	0.00	17.12
3181213	UNITED WE STAND GROUP	8	175.00	80.70
3181214	MIRACLES OF FAITH II	5	93.42	31.28
3181216	IT WORKS HOW & WHY GROUP (FL)	1	62.00	30.00
3181218	MESSAGE OF RECOVERY GROUP	0	0.00	150.00
3181219	SOLO POR HOY (FL)	0	0.00	28.00
3181220	NEW ATTITUDES STEP MEETING	9	166.05	0.00
3181221	STEPS TO SERENITY GROUP (FL)	1	43.00	0.00
3181222	RECOVERY MATTERS GROUP (FL)	6	335.00	0.00
3181223	LITERATURE TO LIVE BY (FL)	1	14.00	0.00
3181224	UN NUEVO AMANECER (FL)	1	31.50	0.00
	INDIVIDUAL MEMBERS	2	56.00	35.00
3181601	FLORIDA RSC	3	18,961.50	20,845.33
	Region Total:	**56**	**$23,164.60**	**$23,157.43**
France Region				
	Region Total:	**0**	**$0.00**	**$0.00**
Free State Region				
3193001	FREE STATE REGIONAL CONVENTION	1	2,001.47	4,786.51
3191210	THURSDAY NIGHT CANDLELIGHT	1	8.85	0.00
3191212	CATOCTINE SERENITY GROUP	0	0.00	27.00
	INDIVIDUAL MEMBERS	0	0.00	10.00
3191601	FREE STATE RSC	4	11,774.80	27,145.98
	Region Total:	**6**	**$13,785.12**	**$31,969.49**
Georgia Region				
3201401	SOUTH ATLANTA AREA (GA)	1	300.00	0.00
3201205	NEW HORIZONS GROUP (GA)	3	37.27	53.96
3201208	CLOSE ENCOUNTERS GROUP	4	460.47	430.16
3201210	JUST FOR TODAY (MILLEDGEVILLE)	0	0.00	42.00
3201214	LIVING FREE GROUP (GA)	4	213.62	0.00
3201216	STONE COLD RECOVERY GROUP	9	773.75	862.72
3201219	NA FOUNDATION GROUP	1	25.00	20.00
3201220	JUST FOR TODAY GROUP (GA)	4	84.00	59.00

DONATIONS BY REGION REPORT

06-Jul-04

		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Georgia Region continued				
3201221	THE GETTING OFF GROUP (GA)	0	0.00	236.02
3201223	NEW BEGINNINGS GROUP (GA)	6	117.74	142.54
3201224	BLIND FAITH GROUP (GA)	10	561.83	514.83
3201225	BY NA MEANS NECESSARY (GA)	0	0.00	63.70
3201226	THE BOTTOM GROUP OF NA (GA)	0	0.00	200.00
3201227	SURRENDER GROUP (GA)	6	207.20	77.00
3201228	NEW BEGINNINGS GROUP (GA)	3	145.83	65.92
3201229	THE BACK ROOM GROUP	5	420.00	236.00
3201230	KEEP COMING BACK GROUP (GA)	1	31.32	0.00
3201231	IP #2 GROUP OF NA	2	86.15	0.00
3201232	FAR OUT GROUP	2	67.00	0.00
	INDIVIDUAL MEMBERS	1	6.00	62.00
3201601	GEORGIA RSC	3	15,729.36	7,644.58
	Region Total:	**65**	**$19,266.54**	**$10,710.43**
German Speaking Region				
3211601	GERMAN SPEAKING RSC	1	233.52	100.00
	Region Total:	**1**	**$233.52**	**$100.00**
Greater Illinois Region				
3221404	LIVING THE DREAM AREA (IL)	2	258.10	190.91
3221204	SERENITY SEEKERS (IL)	1	53.00	120.00
3221214	PROGRESS NOT PREFECTION (IL)	1	54.96	0.00
3221601	GREATER ILLINOIS RSC	4	5,264.19	1,691.61
	Region Total:	**8**	**$5,630.25**	**$2,002.52**
Greater New York Region				
3231403	NEW YORK CITY AREA	10	2,150.00	3,214.00
3231406	EASTERN LONG ISLAND AREA	3	625.00	0.00
3231201	PRACTICING PRINCIPLES GROUP	2	224.52	433.44
3231203	2nd ON 2nd GROUP	0	0.00	25.00
3231213	FRIDAY FOCUS GROUP	0	0.00	50.00
3231222	KEEP IT SIMPLE GROUP (NY)	0	0.00	40.00
3231229	NEW START GROUP	0	0.00	50.00
3231238	FLEETWOOD SANCTUARY GROUP	0	0.00	15.00
3231240	THE DREAM IS REAL GROUP	2	43.27	0.00
3231241	CONSPIRACY OF RECOVERY GROUP	1	17.50	955.00
3231244	COMING BACK TO LIFE GROUP	0	0.00	260.48
3231245	LIFE AFTER DRUGS GROUP (NY)	1	20.00	20.00
3231246	GET REAL ON THE TERRACE	2	39.15	21.00
3231247	PERPETUAL CHANGE GROUP	0	0.00	255.00
3231248	CARRY THE MESSAGE GROUP (NY)	0	0.00	111.00
3231249	MIRACLE ON 24th STREET	1	27.50	0.00
3231250	FINALLY FOUND A HOME GROUP	1	100.00	0.00
	INDIVIDUAL MEMBERS	2	28.00	0.00
	Region Total:	**25**	**$3,274.94**	**$5,449.92**
Greater Philadelphia Region				
3241401	DELCO AREA	3	581.16	2,333.61
3241403	SCHUYKILL VALLEY AREA	0	0.00	190.30
3121202	TUESDAY NIGHT FREEDOM FIGHT	0	0.00	103.00
3241201	FOLSOM GROUP	9	345.00	310.00
	INDIVIDUAL MEMBERS	17	1,323.80	100.00
	Region Total:	**29**	**$2,249.96**	**$3,036.91**

DONATIONS BY REGION REPORT

06-Jul-04

		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Greece Region				
30F1201	ILIOUPOLIS GROUPE	1	184.02	0.00
	Region Total:	**1**	**$184.02**	**$0.00**
Hawaii Region				
3251401	OAHU AREA (HI)	10	764.53	781.76
3253001	DOWNTOWN OHANA ANNUAL PICNIC	1	64.00	0.00
	INDIVIDUAL MEMBERS	1	60.00	0.00
3251601	HAWAII RSC	4	1,513.27	1,152.96
	Region Total:	**16**	**$2,401.80**	**$1,934.72**
India Region				
	Region Total:	**0**	**$0.00**	**$0.00**
Indiana Region				
3261401	CROSSROADS AREA (IN)	4	531.43	641.34
3261402	SOUTH SHORE AREA (IN)	2	500.00	1,100.00
3261403	MID - STATE AREA (IN)	1	93.68	341.81
3261405	NORTHEASTERN INDIANA AREA	2	255.19	332.90
3261407	NORTH CENTRAL INDIANA AREA	1	721.50	0.00
3263001	INDIANA REGION CONVENTION	1	5,500.00	5,000.00
3263002	END OF SUMMER CELEBRATION	1	200.00	0.00
3261206	JIMMY'S KIDS GROUP	1	75.00	0.00
3261209	IT WORKS HOW & WHY GROUP (IN)	0	0.00	65.00
3261210	THERE IS HOPE GROUP (IN)	2	56.70	0.00
3261212	TUESDAY NIGHT NA (IN)	8	78.10	98.50
3261219	MIRACLES OF RECOVERY	6	120.00	60.00
	INDIVIDUAL MEMBERS	1	12.50	0.00
3261601	INDIANA RSC	6	2,240.51	2,473.87
	Region Total:	**36**	**$10,384.61**	**$10,113.42**
Iowa Region				
3271402	SIOUXLAND AREA (IA)	0	0.00	60.00
3271204	RATHBUN REGIONAL NA	1	200.00	100.00
3271205	TUESDAY NIGHT NA (IA)	0	0.00	40.00
3271601	IOWA RSC	3	5,332.38	1,984.81
	Region Total:	**4**	**$5,532.38**	**$2,184.81**
Italy Region				
	Region Total:	**0**	**$0.00**	**$0.00**
Ireland Region				
	Region Total:	**0**	**$0.00**	**$0.00**
Japan Region				
3291204	TOKYO GROUP	0	0.00	96.04
3291205	YOKOHAMA GROUP	2	203.31	0.00
	INDIVIDUAL MEMBERS	0	0.00	50.00
3291601	JAPAN REGIONAL SERVICE	3	2,040.92	1,000.00
	Region Total:	**5**	**$2,244.23**	**$1,146.04**

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Kentuckiana Region				
3301203	HOW IT WORKS GROUP (IN)	6	243.00	212.00
3301211	STEPS TO FREEDOM GROUP (IN)	0	0.00	44.09
	INDIVIDUAL MEMBERS	0	0.00	5.00
3301601	KENTUCKIANA RSC	1	3,273.82	2,535.92
	Region Total:	**7**	**$3,516.82**	**$2,797.01**
Le Nordet				
3891601	LE NORDET RSC	1	1,875.00	0.00
	Region Total:	**1**	**$1,875.00**	**$0.00**
Lone Star Region				
3311401	DALLAS AREA	1	1,000.00	0.00
3311403	FORT WORTH AREA	0	0.00	208.81
3311408	EAST TEXAS AREA	0	0.00	42.35
3311201	CENTRAL GROUP (CGINA)	0	0.00	700.00
3311203	ANOTHER CHANCE GROUP (TX)	8	456.91	26.03
3311206	HIGH ON LIFE GROUP (TX)	3	60.00	0.00
3311207	JUST FOR TODAY GROUP (TX)	9	100.00	155.00
3311208	LIVING RECOVERY GROUP (TX)	1	49.32	79.43
3311209	NEW BEGINNINGS GROUP (TX)	6	101.00	536.00
3311210	RICHARDSON GROUP	5	197.90	169.48
3311211	NORTHSIDE NA GROUP (TX)	6	532.66	713.03
3311212	LAST HOUSE ON THE BLOCK (TX)	5	92.55	86.55
3311217	SOS GROUP (TX)	0	0.00	120.00
3311218	WELCOME HOME GROUP (TX)	0	0.00	15.00
3311219	VISIONS OF RECOVERY GROUP	0	0.00	120.00
3311220	FORT WORTH 24 HOUR NA GROUP	9	225.00	50.00
3311221	REFINISHING GROUP	8	250.00	25.00
3311222	NEW ATTITUDES GROUP (TX)	1	100.00	0.00
3311223	BROADWAY GROUP (TX)	1	50.00	0.00
3311224	KEEP IT SIMPLE GROUP (TX)	2	45.00	0.00
3311601	LONE STAR RSC	4	1,600.00	4,550.00
	Region Total:	**69**	**$4,860.34**	**$7,596.68**
Louisiana Region				
3321206	MIRACLES HAPPEN GROUP (LA)	1	25.00	0.00
3321601	LOUISIANA RSC	4	2,300.00	3,325.59
	Region Total:	**5**	**$2,325.00**	**$3,325.59**
Metro Detroit Region				
3781401	WW/MC AREA	10	4,063.62	6,124.03
3781402	TRI - CITIES AREA (MI)	3	130.09	8.67
3781205	NO MORE EXCUSES GROUP (MI)	0	0.00	15.00
3781601	METRO DETROIT RSC	5	350.00	419.01
	Region Total:	**18**	**$4,543.71**	**$6,566.71**
Mexico Region				
		0	**$0.00**	**$0.00**

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Michigan Region				
3331401	GREATER GRAND RAPIDS AREA	5	499.20	464.00
3331402	CAPITAL AREA (MI)	2	159.77	218.55
3331403	BATTLE CREEK AREA	3	145.28	262.93
3331207	HEAVENLY EXPRESS GROUP (MI)	5	145.00	128.53
3331216	BENTON HARBOR GROUP	8	120.00	117.00
3331224	PRINCIPLES BEFORE PERSONALITYS	0	0.00	50.00
	INDIVIDUAL MEMBERS	0	0.00	41.00
3331601	MICHIGAN RSC	3	1,077.21	673.26
	Region Total:	**26**	**$2,146.46**	**$1,955.27**
Mid America Region				
3341209	RECOVERY IS POSSIBLE (KS)	0	0.00	15.00
3341216	YAWAN NA GROUP	1	40.00	0.00
3341217	RECOVERY FIRST GROUP (KS)	4	349.27	80.22
3341219	FLYING FREE GROUP (KS)	2	175.00	100.00
3341220	NEW WAY NA GROUP (KS)	7	201.00	10.00
3341221	BLUE RIDGE NA (KS)	1	77.00	0.00
3341601	MID - AMERICA RSC	1	32.36	47.44
	Region Total:	**16**	**$874.63**	**$252.66**
Mid Atlantic Region				
3351401	SMALL WONDER AREA OF NA	0	0.00	4,226.14
3351404	POCONO MOUNTAINS AREA (PA)	1	48.16	0.00
3353001	MARLCNA/CONVENFERENCE	0	0.00	106.00
3351207	CLEAN & SERENE GROUP (PA)	0	0.00	87.00
	INDIVIDUAL MEMBERS	1	20.00	2.00
3351601	MID - ATLANTIC RSC	3	23,678.25	17,855.49
	Region Total:	**5**	**$23,746.41**	**$22,276.63**
Minnesota Region				
3361206	HUGS NOT DRUGS GROUP (MN)	0	0.00	24.39
3361209	MINNEAPOLIS LESBIAN & GAY	2	80.00	0.00
3361210	THATS IT NA GROUP (MN)	1	10.00	0.00
	INDIVIDUAL MEMBERS	2	4.00	0.00
3361601	MINNESOTA RSC	0	0.00	25,007.67
	Region Total:	**5**	**$94.00**	**$25,032.06**
Mississippi Region				
3921401	MISSISSIPPI DELTA AREA (MDANA)	9	611.00	809.90
3921203	MAINLINE RECOVERY GROUP	9	90.00	60.00
3921205	WAY OF LIFE GROUP (MS)	0	0.00	25.00
3921206	KOSCIUSKO NA GROUP (MS)	0	0.00	25.00
3921209	RIVERSIDE RECOVERY GROUP	0	0.00	23.22
3921210	DELTA ALPHA NA GROUP	0	0.00	100.00
3921211	STARLITE RECOVERY GROUP (MS)	3	40.00	0.00
3921601	MISSISSIPPI REGION	1	500.00	50.00
	Region Total:	**22**	**$1,241.00**	**$1,093.12**
Montana Region				
3371601	MONTANA RSC	3	1,353.00	550.00
	Region Total:	**3**	**$1,353.00**	**$550.00**

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Mountain Valley Region				
3381403	WESTERN MASSACHUSETTS AREA	0	0.00	1,482.50
3381404	BERKSHIRE COUNTY AREA (MA)	3	506.36	662.37
3381601	MOUNTAIN VALLEY RSC	1	5,000.00	0.00
	Region Total:	**4**	**$5,506.36**	**$2,144.87**
Mountaineer Region				
3391401	SOUTHERN COAL FIELDS UNLIMITED	1	150.00	0.00
3391601	MOUNTAINEER RSC	3	1,050.00	0.00
	Region Total:	**4**	**$1,200.00**	**$0.00**
Northeast Atlantic Region				
3401403	ANNAPOLIS VALLEY AREA (NS)	0	0.00	27.00
3401405	NEW BRUNSWICK AREA (NB)	1	165.90	68.33
	Region Total:	**1**	**$165.90**	**$95.33**
Nebraska Region				
3411404	ELKHORN VALLEY AREA	4	104.77	116.11
3411203	SURVIVORS GROUP (NE)	0	0.00	44.75
3411205	NEW DAY GROUP (NE)	2	163.00	188.00
3411208	HAPPY HAVELOCK GROUP	3	189.50	27.00
	Region Total:	**9**	**$457.27**	**$375.86**
New England Region				
3421401	MARTHA'S VINEYARD AREA (MA)	1	100.00	0.00
3421405	GREATER PROVIDENCE AREA	0	0.00	400.00
3421202	WATERTOWN MEN'S GROUP (MA)	1	90.00	104.50
3421204	JUST DON'T DO DRUGS (MA)	0	0.00	14.00
3421210	THE BETTER WAY GROUP	0	0.00	83.00
3421211	90 IN 90 GROUP	0	0.00	100.00
3421212	BRIDGE OVER TROUBLED WATERS	1	10.00	0.00
3421213	MONDAY NIGHT AT MARY'S GROUP	1	21.75	0.00
3421601	NEW ENGLAND RSC	6	15,073.29	19,269.58
	Region Total:	**10**	**$15,295.04**	**$19,971.08**
New Jersey Region				
3431401	BURLINGTON AREA	3	977.80	986.79
3431201	BURNING DESIRES GROUP (NJ)	4	144.75	57.88
3431205	FRANCIS HOUSE GROUP	1	20.58	0.00
3431601	NEW JERSEY RSC	4	27,200.00	27,600.00
	Region Total:	**12**	**$28,343.13**	**$28,644.67**
Northeast Region (NERF)				
	Region Total:	**0**	**$0.00**	**$0.00**
Northern California Region				
3441401	SAN FRANCISCO AREA	9	1,400.00	3,700.00
3441402	GREATER SAN JOSE AREA	7	3,454.02	8,002.54
3441403	CONTRA COSTA AREA	9	1,768.68	2,885.85
3441405	EAST BAY NORTH AREA	1	60.00	78.52
3441410	HUMBOLDT - DEL NORTE AREA (HD)	1	100.00	85.00
3441202	OPEN ARMS GROUP (CA)	1	33.00	0.00

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Northern California Region continued				
3441204	LOS GATOS HOME GROUP	1	50.00	244.32
3441207	NEW BEGINNINGS GROUP (CA)	0	0.00	100.00
3441208	WEDNESDAY NITE LIVE GROUP (CA)	1	40.00	0.00
3441218	HOW & WHY STUDY GROUP	0	0.00	13.00
3441219	STEP STUDY GROUP (CA)	1	70.00	122.40
3441222	GOOD VIBE TRIBE GROUP	0	0.00	23.00
3441224	ILLNESS & INJURY IN RECOVERY	1	35.00	0.00
3441227	ORLAND MUSTARD SEED GROUP	7	177.59	444.78
3441228	ALCOHOL IS A DRUG GROUP	4	91.86	47.75
3441234	BACK TO BASICS GROUP (CA)	0	0.00	113.00
3441237	EASY DOES IT GROUP (CA)	0	0.00	15.13
3441239	JOE'S PLACE GROUP	9	50.00	55.00
3441240	THE GOLDEN ROAD MEETING	0	0.00	118.85
3441241	GRAB BAG GROUP (CA)	0	0.00	60.00
3441242	NA NOONERS GROUP (CA)	0	0.00	200.00
3441243	RECOVERY IN THE REDWOODS	6	150.00	100.00
3441244	TUESDAY STEP STUDY (CA)	1	62.00	0.00
3441245	YOUNG PEOPLES GROUP	5	129.50	0.00
3441246	CREST GROUP	2	226.96	0.00
3441247	JUST FOR TODAY GROUP (CA)	1	10.00	0.00
3441248	OLD TIME NA GROUP	1	5.00	0.00
3441249	DARIES CAMPUS	1	10.00	0.00
3441250	RECOVERY ROCKS GROUP (CA)	1	10.00	0.00
3441251	POINT OF FREEDOM GROUP	1	328.00	0.00
	INDIVIDUAL MEMBERS	3	73.50	50.00
3441601	NORTHERN CALIFORNIA RSC	8	66,580.42	86,880.06
	Region Total:	**82**	**$74,915.53**	**$103,339.20**
Northern New England Region				
3381201	LEARNING TO LIVE GROUP (NH)	1	106.25	0.00
3451203	EMANON NA GROUP (NH)	1	57.25	0.00
3451207	VISION OF HOPE GROUP (NH)	8	168.40	40.00
3451211	MONDAY'S MESSAGE GROUP (ME)	0	0.00	76.14
3451212	SATURDAY MORNING MEETING	1	30.30	0.00
	INDIVIDUAL MEMBERS	1	5.00	0.00
3451601	NORTHERN NEW ENGLAND RSC	5	2,687.03	987.05
	Region Total:	**17**	**$3,054.23**	**$1,103.19**
Northern New Jersey Region				
3431403	FREEDOM THROUGH UNITY AREA	3	594.72	698.48
3461402	BERGEN AREA	2	1,570.26	0.00
3461403	SOUTH HUDSON AREA (NJ)	0	0.00	500.00
3461404	GREATER PATERSON AREA	1	2,000.00	0.00
3461405	HUDSON COUNTY AREA	4	425.00	82.00
3461203	ROCKAWAY RECOVERY	3	88.13	0.00
3461204	CLEAN SLATE GROUP	1	30.00	0.00
	INDIVIDUAL MEMBERS	3	44.15	0.00
3461601	NORTHERN NEW JERSEY RSC	3	12,500.00	1,200.00
	Region Total:	**20**	**$17,252.26**	**$2,480.48**
Northern New York Region				
3471403	HEART OF NEW YORK AREA	0	0.00	100.00
3471404	FINGER LAKES AREA (NY)	0	0.00	598.57
3471405	BUFFALO AREA (NY)	1	2,000.00	0.00

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Northern New York Region continued				
3471219	FREEDOM GROUP (NY)	0	0.00	10.00
3471220	FRANKLINVILLE DISCUSSION GROUP	1	300.00	0.00
3471601	NORTHERN NEW YORK RSC	3	112.86	139.62
	Region Total:	**5**	**$2,412.86**	**$848.19**
Norway Region				
3971601	NORWAY REGION	1	4,429.05	0.00
	Region Total:	**1**	**$4,429.05**	**$0.00**
Ohio Region				
3481401	GREATER CINCINNATI AREA	5	966.30	623.34
3481214	KENT GRATEFUL & ALIVE GROUP	0	0.00	18.00
3481215	WEST SIDE STORY GROUP	0	0.00	50.00
3481218	MONDAY NIGHT MAYSVILLE NA	1	100.00	200.00
3481220	FREEDOM GROUP OF NA (OH)	0	0.00	250.00
3481222	MIRACLES ON MOXAHALA (OH)	2	200.00	250.00
3481228	ALL WILL BE WELL GROUP (OH)	0	0.00	9.00
3481229	THERAPEUTIC VALUE GROUP	1	50.00	80.00
3481230	LOST & FOUND GROUP (OH)	0	0.00	23.27
3481231	FREE TODAY GROUP (OH)	3	29.00	18.00
3481232	BLINKING LIGHT GROUP (OH)	1	200.00	250.00
3481233	GRATEFUL & ALIVE (OH)	3	44.00	0.00
3481234	LANDEN-MASON RECOVERY GROUP	1	20.00	0.00
3481235	NEW HOPE GROUP (OH)	1	100.00	0.00
3481601	OHIO REGIONAL SERVICE (ORSCNA)	4	12,143.56	3,775.01
	Region Total:	**22**	**$13,852.86**	**$5,546.62**
Oklahoma Region				
3491402	PLAINS AREA OF NA (OK)	1	150.00	150.00
3491403	WESTERN AREA (OK)	1	286.99	0.00
3493001	SHAWNEE FALL CONVENTION	0	0.00	100.00
3491202	SHAWNEE ORIGINAL GROUP	3	95.00	130.00
3491205	HUMP DAY GROUP (OK)	0	0.00	23.80
3491207	PEACE OF MIND GROUP (OK)	4	174.81	291.49
3491209	SATURDAY NIGHT LIGHT GROUP	1	100.00	200.00
3491211	DIFFERENT WAY NA GROUP (OK)	1	20.00	40.00
3491212	STEPPIN' OUT GROUP	0	0.00	112.43
3491213	NORTHSIDE STROLL GROUP	2	30.00	0.00
3491214	DUNCAN NA GROUP	2	40.00	0.00
3491216	STEP TO KEY GROUP	0	0.00	10.00
3491217	CLAREMORE NA	3	120.00	0.00
3491218	FOYIL GROUP (OK)	1	15.00	0.00
3491219	HEALDTON NA GROUP	1	5.00	0.00
3491220	BRIDGEWAY GROUP	2	10.00	0.00
3491601	OKLAHOMA RSC	1	6,000.00	6,000.00
	Region Total:	**23**	**$7,046.80**	**$7,057.72**
Ontario Region				
3501402	TORONTO AREA SERVICE COMMITTEE	2	10.97	0.00
3501403	LIMESTONE AREA (LANA)	0	0.00	13.13
3501204	HOPE WITHOUT DOPE GROUP (ON)	1	0.00	0.00
3501211	KISS THE LIE GOODBYE (ON)	0	0.00	7.50

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Ontario Region continued				
3501212	FREEDOM GROUP (ON)	1	112.50	176.37
3501213	STEP INTO RECOVERY (ON)	0	0.00	37.50
3501214	FAITH IN LIFE GROUP (ON)	1	134.07	124.70
3501215	WELCOME HOME GROUP (ON)	1	70.26	0.00
3501601	ONTARIO RSC	1	1,500.00	2,625.00
	Region Total:	**7**	**$1,827.80**	**$2,984.20**
Pacific Cascade Region				
3511403	BAY AREA	0	0.00	162.48
3513001	EUGENE AREA ACTIVITIES	1	202.00	0.00
3511209	OUT TO LUNCH BUNCH (OR)	1	100.00	50.00
3511211	PRAD 12 STEP GROUP	0	0.00	51.00
3511213	TOGETHER WE CAN GROUP (OR)	1	60.00	55.00
3511214	SERENITY - WELL GROUP (OR)	1	44.37	0.00
3511601	PACIFIC CASCADE RSC	2	2,349.80	10,767.95
	Region Total:	**6**	**$2,756.17**	**$11,086.43**
Panama Region				
3911601	PANAMA RSC	1	250.00	0.00
	Region Total:	**1**	**$250.00**	**$0.00**
Peru Region				
30C1601	PERU REGION	0	0.00	100.00
	Region Total:	**0**	**$0.00**	**$100.00**
Phillipines Region				
	Region Total:	**0**	**$0.00**	**$0.00**
Portugal Region				
3521601	PORTUGAL REGION	0	0.00	353.40
	Region Total:	**0**	**$0.00**	**$353.40**
Quebec Region				
3531601	QUEBEC RSC/C.S.R.Q.N.A.	0	0.00	1,500.00
	Region Total:	**0**	**$0.00**	**$1,500.00**
Region del Coqui (Puerto Rico)				
3841401	NORTE CENTRO AREA (CSNAANC)	6	171.20	0.00
3841402	AREA DE MAYAGUEZ (PR)	3	64.00	0.00
	INDIVIDUAL MEMBERS	1	93.00	0.00
3841601	REGION DEL COQUI	3	551.21	420.00
	Region Total:	**13**	**$879.41**	**$420.00**
Region 51 Narcotics Anonymous				
3621401	SOUTHERN NEVADA AREA	0	0.00	730.73
3621402	EAST LAS VEGAS AREA	4	1,751.37	1,661.29
3621403	NORTH BY NORTHWEST AREA	10	3,145.32	500.00
3621201	LIVING CLEAN GROUP (NV)	4	121.10	174.13
3621204	WHO'S HOUSE IS IT ANYWAY GROUP	0	0.00	83.72
3621205	THAT WAS THEN THIS IS NOW	4	72.02	33.18
3621206	IT JUST DOESN'T GET ANY BETTER	3	41.55	196.50

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Region 51 Narcotics Anonymous continued				
3621207	FRIDAY NIGHT PM RECOVERY (NV)	4	295.46	210.40
3621212	YOU ARE A STRANGER HERE ONCE	5	358.85	446.00
3621214	THURSDAY'S TOPIC GROUP	1	31.00	30.00
3621215	RENEGADE GROUP OF NA (NV)	2	49.11	0.00
3621216	EAST SIDE STORY GROUP (NV)	4	156.70	137.92
3621217	THERE IS NO SUBSTITUTE GROUP	3	77.12	63.40
3621218	STEPS TO FREEDOM GROUP (NV)	2	19.75	37.83
3621221	JUST FOR TODAY GROUP (NV)	0	0.00	77.90
3621226	FRIDAY NIGHT FIX GROUP (NV)	0	0.00	60.95
3621228	ULTIMATE HIGH GROUP	11	251.51	209.23
3621229	SATURDAY NIGHT SURRENDER GRP	0	0.00	69.00
3621230	ADDICTS TOGETHER (NV)	6	348.68	0.00
3621601	REGION 51 NARCOTICS ANONYMOUS	1	6,280.11	3,309.21
	Region Total:	**64**	**$12,999.65**	**$8,031.39**
Red River Region				
30H1601	RED RIVER RSC	1	200.00	0.00
	Region Total:	**1**	**$200.00**	**$0.00**
Region of the Virginians				
3541402	ROANOKE VALLEY AREA (VA)	5	635.85	0.00
3541403	PIEDMONT AREA (VA)	1	898.42	598.17
3541404	APPALACHIAN AREA (VA)	2	338.28	0.00
3541406	SHENANDOAH VALLEY AREA (VA)	0	0.00	70.00
3541407	NEW DOMINION AREA	1	369.64	598.76
3541408	NORVANA AREA	1	2,000.00	0.00
3541201	SURVIVORS GROUP (VA)	1	27.00	0.00
3541206	NEW VISION GROUP	0	0.00	60.00
3541207	CLEAN & SOBER GROUP	2	102.60	101.38
3541213	SAVE URANUS GROUP	1	130.00	0.00
3541214	LIFE LINE GROUP	1	30.00	0.00
	INDIVIDUAL MEMBERS	0	0.00	30.00
3541601	REGION OF THE VIRGINIANS RSC	3	18,928.49	17,951.70
	Region Total:	**18**	**$23,460.28**	**$19,410.01**
Rio Grande Region				
3551402	GREATER ALBUQUERQUE AREA	4	1,287.16	622.68
3551208	WE NEVER HAD IT SO GOOD	8	186.83	103.37
3551209	BASIC GROUP NA (NM)	2	39.07	71.89
3551210	NEVER ALONE GROUP (NM)	1	20.00	0.00
	INDIVIDUAL MEMBERS	2	85.00	0.00
3551601	RIO GRANDE RSC	0	0.00	1,042.48
	Region Total:	**17**	**$1,618.06**	**$1,840.42**
San Diego/Imperial Region				
3561402	NORTH COAST AREA (CA)	4	20.00	0.00
3561202	SLEEPING MONKEY	1	0.00	0.00
3561207	A NEW WAY OF LIFE GROUP (CA)	0	0.00	104.00
3561209	HERE & NOW GROUP (CA)	1	35.00	263.00
3561211	STEP STUDY GROUP (CA)	1	15.00	156.00
3561212	BASIC TEXT STUDY GROUP (CA)	2	44.86	0.00
3561213	JUST FOR TODAY GROUP (CA)	0	0.00	231.40
3561214	LITERATURE EXPRESS GROUP	0	0.00	40.50
3561215	SATURDAY MORNING LIVE (CA)	5	60.00	0.00
3561216	SUNDAY STEP STUDY GROUP	5	60.00	0.00

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
San Diego/Imperial Region continued				
3561217	SOLANA BEACH WEDNESDAY NIGHT	2	76.41	0.00
3561218	SOLANA BEACH FRIDAY NIGHT	1	20.00	0.00
3561219	INSIGHT GROUP (CA)	1	86.50	0.00
	INDIVIDUAL MEMBERS	0	0.00	60.00
3561601	SAN DIEGO/IMPERIAL RSC	17	8,324.02	1,935.89
	Region Total:	**40**	**$8,741.79**	**$2,790.79**
Show Me Region				
3571403	GREATER ST CHARLES AREA	3	2,201.93	577.55
3573001	FLIGHT TO FREEDOM CAMPOUT	2	496.00	344.48
3571201	INNER CITY SERENITY GROUP	3	83.53	25.00
3571205	NASHVILLE UNITY GROUP	1	31.00	88.31
3571206	ANOTHER SUNRISE GROUP	3	246.71	390.15
3571211	MEXICO GROUP	6	172.93	81.67
3571212	SPIRITUAL CONNECTION	0	0.00	90.00
3571214	STEP BY STEP GROUP (MO)	4	146.39	8.88
3571215	NEW LIFE GROUP (MO)	0	0.00	50.00
3571226	REALITY ALLEY HOME GROUP	2	30.00	30.00
3571229	NEW ATTITUDE GROUP (MO)	0	0.00	18.00
3571230	JUST FOR TODAY GROUP (MO)	0	0.00	350.00
	INDIVIDUAL MEMBERS	1	2.00	0.00
3571601	SHOW ME RSC	4	17,406.92	18,047.12
	Region Total:	**29**	**$20,817.41**	**$20,101.16**
Sierra Sage Region				
3581202	REACHING FOR RECOVERY GROUP	1	395.00	220.00
3581204	JUST FOR TODAY GROUP (NV)	0	0.00	44.67
3581205	THURSDAY NOONER GROUP (NV)	1	50.00	20.00
3581206	I CHOOSE LIFE GROUP	0	0.00	90.00
3581207	SILVER-STAGE GROUP (NV)	1	5.00	0.00
3581208	MOUNTAIN MAMAS GROUP	1	8.80	0.00
	INDIVIDUAL MEMBERS	1	20.00	14.52
3581601	SIERRA SAGE RSC	13	1,300.00	1,200.00
	Region Total:	**18**	**$1,778.80**	**$1,589.19**
South Dakota Region				
3051403	WEST RIVER AREA (WRANA)	1	50.00	200.00
3051206	ABERDEEN NA GROUP (SD)	1	10.00	10.00
	Region Total:	**2**	**$60.00**	**$210.00**
South Florida Region				
3591401	SOUTH DADE AREA	1	500.00	0.00
3591404	SOUTH BROWARD AREA	2	700.00	2,533.14
3591405	SUNSET COAST AREA (FL)	1	75.51	200.00
3591203	A TRAIN TO SOMEWHERE GROUP	4	102.77	35.40
3591205	THE TRUTH WILL SET YOU FREE	4	120.00	155.00
3591225	NEW SUNDAY NIGHT REVIEW	4	179.00	55.00
3591228	THE LIE IS DEAD GROUP (FL)	1	20.07	61.19
3591229	TODAY WE LIVE GROUP	2	101.00	119.00
3591230	SUNDAY SKOOL GROUP	7	99.15	41.42
3591231	KEY BISCAYNE RECOVERY	4	70.00	31.00
3591233	LEARNING TO LIVE GROUP (FL)	1	18.28	0.00
3591234	ELECTRIC LUNCH (FL)	2	60.00	0.00
3591235	NEW SUNDAY MORNING (FL)	4	56.00	0.00

DONATIONS BY REGION REPORT

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
South Florida Region continued				
3591236	LAST CHANCE GROUP (FL)	2	500.00	0.00
3591237	NEW HOPE GROUP (FL)	2	10.00	0.00
3591238	IT WORKS GROUP (FL)	2	35.00	0.00
	INDIVIDUAL MEMBERS	5	382.00	1,001.50
3591601	SOUTH FLORIDA RSC	3	16,800.00	11,911.38
	Region Total:	**51**	**$19,828.78**	**$16,144.03**

Southern California Region

3601403	WESTEND AREA (CA)	6	4,911.69	835.11
3601407	SANTA CLARITA AREA	5	566.24	242.71
3601408	EASTERN SIERRA AREA	3	158.27	243.06
3601206	TOPANGA TRANQUIL GROUP	9	321.00	640.64
3601210	BASIC SPEAKER MEETING	8	150.12	296.34
3601217	COMING HOME GROUP	1	10.00	0.00
3601218	WE CAME TO BELIEVE GROUP	8	526.00	408.10
3601220	COURAGE TO CHANGE (CA)	9	226.51	176.49
3601241	WE DO RECOVER GROUP (CA)	0	0.00	50.00
3601259	LET'S MAKE A DIFFERENCE GROUP	0	0.00	50.93
3601263	OLIVE VIEW GROUP SYLMAR	1	15.46	0.00
3601264	GLENDALE MEMORIAL MEETING	2	100.00	0.00
3601271	BRYANT NA MEETING	0	0.00	50.00
3601272	WEDNESDAY NIGHT 7:30 MEETING	0	0.00	10.00
3601273	THURSDAY MEN'S BOOK STUDY GRP	0	0.00	125.00
3601274	WIRED ON RECOVERY GROUP	0	0.00	15.45
3601275	COCK & BULL STORY	0	0.00	10.00
3601276	LOUD & CLEAR GROUP	1	25.00	0.00
3601277	TUESDAY NIGHT AUDIO BASIC TEXT	2	100.00	0.00
3601278	STEP INTO YOUR LIFE GROUP	3	40.00	0.00
3601279	WOMEN ON THE NICKEL	1	10.00	0.00
3601280	GIFT OF LIFE GROUP (CA)	1	27.53	0.00
3601281	OPEN ARMS GROUP (CA)	1	18.98	0.00
	INDIVIDUAL MEMBERS	18	731.40	6.00
3601601	SOUTHERN CALIFORNIA RSC	3	36,780.50	22,244.84
	Region Total:	**82**	**$44,718.70**	**$25,404.67**

Southern Idaho Region

3611402	TREASURE VALLEY AREA (ID)	4	1,423.03	2,033.46
3611404	MAGIC VALLEY AREA (ID)	1	60.08	0.00
3613002	S IDAHO REGIONAL CONVENTION	1	1,034.16	1,182.57
3613003	MEN'S RETREAT (MAGIC VALLEY)	0	0.00	232.83
3611204	STYX GROUP	5	254.50	33.00
3611208	WOOD RIVER GROUP	0	0.00	20.00
3611211	IT WORKS HOW & WHY GROUP (ID)	4	97.75	38.88
3611601	SOUTHERN IDAHO RSC	3	4,176.77	4,646.02
	Region Total:	**18**	**$7,046.29**	**$8,186.76**

Spain Region

3631601	SPAIN RSC	1	1,065.72	0.00
	Region Total:	**1**	**$1,065.72**	**$0.00**

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Sweden Region				
3641402	SODERMALMS AREA	0	0.00	101.96
3641403	WESTERN AREA (SWEDEN)	1	2,000.00	0.00
3641201	NEW WAY OF LIFE GROUP (SW)	1	131.68	223.39
3641203	RADDA RAMBO	1	100.00	0.00
3641601	SWEDEN RSC	2	2,632.23	2,284.81
	Region Total:	**5**	**$4,863.91**	**$2,610.16**
Tejas Bluebonnet Region				
3651401	TEXAS TRI-COUNTY AREA (TTCASC)	0	0.00	288.95
3651403	ESPERANZA AREA (TX)	3	3,576.39	1,000.00
3651404	HILL COUNTRY AREA (TX)	3	227.87	0.00
3651405	CENTRAL TEXAS AREA	2	283.46	0.00
3651206	KEEP IT CLEAN GROUP (TX)	3	60.00	0.00
3651214	1960 GROUP OF NA	7	263.00	290.10
3651218	KEEP IT SIMPLE GROUP (TX)	0	0.00	707.92
3651219	SERIOUS UNDERTAKINGS (TX)	3	30.17	0.00
3651220	LOST & FOUND GROUP (TX)	3	382.00	0.00
3651221	THE RIGHT STUFF GROUP (TX)	2	100.00	0.00
	INDIVIDUAL MEMBERS	0	0.00	3.25
3651601	TEJAS BLUEBONNET RSC	3	2,658.98	7,478.97
	Region Total:	**29**	**$7,581.87**	**$9,769.19**
Tri State Region				
3661401	PITTSBURGH AREA	3	230.74	307.49
3661402	CENTRAL WESTERN PA AREA (CWPA)	4	513.18	653.43
3661405	NORTH EAST AREA (PA)	1	30.00	0.00
3661407	SHASCNA	0	0.00	437.88
3661408	INTERSTATE CROSSROADS AREA	5	1,187.00	0.00
3661409	GREATER ERIE AREA	1	103.28	0.00
3661201	BEECHWOOD GROUP (PA)	1	11.20	82.74
3661207	SATURDAY MORNING CARTOON ALT	4	61.86	105.93
3661209	McMURRAY FRIDAY NIGHT GROUP	2	125.00	102.00
3661217	BACK TO BASICS GROUP (PA)	4	94.00	68.50
3661223	RECOVERY BY THE RIVER	1	30.00	0.00
3661225	DORMONT GROUP	5	350.00	350.00
3661226	WASHINGTON I GROUP	0	0.00	34.92
3661230	JUST FOR TODAY GROUP (PA)	4	131.18	137.21
3661232	WOMEN'S CHOICE GROUP	0	0.00	20.00
3661234	CHOICE IN CANONSBURG GROUP	7	425.00	252.49
3661237	MONDAY NEW LIFE GROUP (PA)	2	250.00	100.00
3661238	WASHINGTON II GROUP	3	45.00	85.80
3661241	IT WORKS HOW & WHY GROUP (OH)	3	21.00	0.00
3661243	WEEKDAY WAKEUP GROUP	1	50.00	125.00
3661244	ADDISION TERRACE GROUP	3	121.00	294.00
3661245	SWEETWATER RECOVERY GROUP	0	0.00	80.00
3661246	SEE THE LIGHT GROUP	0	0.00	101.94
3661247	IT WORKS HOW & WHY GROUP (PA)	2	19.00	34.50
3661248	HOLIDAY PARK GROUP	0	0.00	85.00
3661249	REBEL GROUP (PA)	2	65.69	10.00
3661250	GRATITUDE 2003 GROUP (PA)	1	114.00	0.00
3661251	MIRACLES HAPPEN GROUP (PA)	2	20.00	0.00
3661252	TOGETHER WE CAN GROUP (PA)	1	5.00	0.00
3661601	TRI - STATE RSC	3	22,690.96	13,600.81
	Region Total:	**65**	**$26,694.09**	**$17,069.64**
Turkey				
	Region Total:	**0**	**$0.00**	**$0.00**

DONATIONS BY REGION REPORT

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
United Kingdom Region				
3941401	EAST COAST OF SCOTLAND AREA	1	417.18	0.00
3941402	NORTH EAST ASC (UK)	1	60.02	0.00
3941601	UNITED KINGDOM REGION	1	5,465.70	3,754.80
	Region Total:	**3**	**$5,942.90**	**$3,754.80**
Upper Midwest Region				
3671401	WINNIPEG AREA	5	366.06	525.00
3671206	GENESIS GROUP (MB)	0	0.00	45.00
3671208	SUNDAY NA GROUP	1	25.00	0.00
3671209	LIVING IN RECOVERY GROUP	1	23.72	0.00
	INDIVIDUAL MEMBERS	0	0.00	10.00
3671601	UPPER MID-WEST RSC	1	750.00	1,500.00
	Region Total:	**8**	**$1,164.78**	**$2,080.00**
Upper Rocky Mountain Region				
3681401	WYOMING WESTERN AREA	1	113.00	0.00
3681201	LIVING PROOF GROUP	4	196.23	20.00
3681204	SERENITY MAINLINERS (WY)	1	10.00	30.00
3681206	JACKSON NA (WY)	0	0.00	10.00
3681208	HOPE NOT DOPE GROUP (WY)	0	0.00	69.76
3681209	5th STREET GROUP (WY)	4	40.00	10.00
3681210	LIVING CLEAN GROUP (WY)	2	14.25	0.00
3681211	SURRENDER TO WIN GROUP (WY)	2	700.00	0.00
	INDIVIDUAL MEMBERS	0	0.00	2.00
3681601	UPPER ROCKY MOUNTAIN RSC	4	462.50	1,314.54
	Region Total:	**18**	**$1,535.98**	**$1,456.30**
Uruguay Region				
3741601	URUGUAY REGION	1	300.00	0.00
	Region Total:	**1**	**$300.00**	**$0.00**
Utah Region				
3691401	NORTHERN UTAH AREA (NUASC)	5	735.91	720.88
3691402	CENTRAL UTAH AREA	4	199.28	125.15
3691403	SOUTHERN UTAH AREA	1	8.75	44.80
3691206	HOOKED ON LIFE GROUP (UT)	1	7.04	0.00
3691208	LITTLE FOCBING CANYON GROUP	0	0.00	17.48
3691209	FRIDAY NIGHT SAINT GEORGE	6	22.89	0.00
3691210	POSSI - TALK GROUP	1	19.87	0.00
3691211	DOGS OF RECOVERY GROUP	3	83.00	0.00
	INDIVIDUAL MEMBERS	0	0.00	7.00
3691601	UTAH RSC	4	3,079.66	0.00
	Region Total:	**25**	**$4,156.40**	**$915.31**
Virgin Islands				
3751202	ONE LOVE RECOVERY GROUP (VI)	1	100.00	0.00
	Region Total:	**1**	**$100.00**	**$0.00**

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Volunteer Region				
3701221	NA MOTHER GROUP	9	225.00	75.00
3701223	MIRACLES ON MONDAY GROUP	10	263.00	285.10
3701228	OUT TO LUNCH BUNCH (TN)	0	0.00	115.31
3701229	SURVIVORS GROUP (TN)	3	102.00	0.00
3701232	NICKEL & DIME TIME	1	100.00	300.00
3701233	FREE SPIRIT GROUP (TN)	0	0.00	10.00
	INDIVIDUAL MEMBERS	4	2,640.39	3,000.00
3701601	VOLUNTEER RSC	1	13,000.00	20,000.00
	Region Total:	**28**	**$16,330.39**	**$23,785.41**
Washington - Northern Idaho				
3711401	SEATTLE AREA (WA)	2	807.84	271.37
3711403	THE LEWIS COUNTY AREA (TLCANA)	2	333.65	0.00
3711404	TRI - CITIES AREA (WA)	1	100.00	0.00
3711406	NORTH PUGET SOUND AREA (WA)	0	0.00	1,005.18
3711410	NORTHWEST WASHINGTON AREA	1	227.31	0.00
3713002	RECOVERY QUEST RETREAT (WA)	1	200.00	0.00
3713004	SEATTLE SUMMER MENS RETREAT	1	171.81	99.65
3713005	NA WOMEN'S RETREAT	1	200.00	0.00
3711202	BASIC NA GROUP (WA)	4	200.00	0.00
3711207	FRIDAY NIGHT ALIVE GROUP	9	180.00	180.00
3711208	BORDERLINE GROUP	5	467.00	240.00
3711212	NEW FRONTIERS GROUP (WA)	0	0.00	345.25
3711215	SUNDAY STARTERS GROUP	8	181.39	275.00
3711222	LOVIN' SPOONFULL NA	7	454.50	609.62
3711223	SOUTHENDERS GROUP	4	197.66	151.25
3711225	LIFEBOAT GROUP (WA)	4	27.00	66.70
3711226	KIND OF THURSDAY NIGHT GROUP	2	215.00	115.60
3711229	TOWER OF POWER GROUP (WA)	3	56.00	20.00
3711230	WE DO RECOVERY GROUP (OR)	0	0.00	20.00
3711231	ONE STEP BEYOND GROUP	10	130.00	30.00
3711232	BREAKFAST OF CHAMPIONS	1	91.60	50.50
3711233	ASK IT BASKET GROUP (WA)	5	100.00	40.00
3711234	RECOVERY ROX (WA)	13	195.00	0.00
3711235	BALLARD NA- SEATTLE	5	113.69	0.00
	INDIVIDUAL MEMBERS	2	205.00	3,041.00
3711601	WASHINGTON-NORTHERN IDAHO RSC	5	16,434.44	6,031.77
	Region Total:	**96**	**$21,288.89**	**$12,592.89**
Western New York Region				
3811402	ALLE - CATT AREA (NY)	1	187.60	35.00
3811209	ACCEPTANCE, LOVE AND FAITH	0	0.00	25.00
3811601	WESTERN NEW YORK RSC	0	0.00	2,000.00
	Region Total:	**1**	**$187.60**	**$2,060.00**
Wisconsin Region				
3721402	NORTHEAST WISCONSIN AREA	5	333.60	0.00
3721405	INLAND LAKES UNITY AREA	4	745.99	295.84
3721201	STRAIGHT AHEAD GROUP (WI)	5	92.00	12.00
3721206	NEVER AGAIN GROUP (WI)	0	0.00	50.00
3721207	FREEDOM BY CHOICE GROUP	0	0.00	100.00
3721208	GROUP 8 (WI)	0	0.00	100.00
3721601	WISCONSIN RSC	2	1,229.68	214.60
	Region Total:	**16**	**$2,401.27**	**$772.44**

DONATIONS BY REGION REPORT

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		Jul 03/ Jun 04 Number of Donations	Jul 03/ Jun 04 Donations	Jul 02/ Jun 03 Donations
Other Forums, Areas, Groups				
3991402	FRENCH SPEAKING - SWITZERLAND	1	190.08	309.07
3991407	BERMUDA ISLANDS AREA	1	1,000.00	0.00
3991408	NETHERLANDS AREA	2	501.45	0.00
3993001	PACIFIC NORTHWEST CONVENTION	0	0.00	2,458.91
3993002	TEXAS NA UNITY CONVENTION	0	0.00	49.81
3993003	CIRCLE OF SISTERS	4	11,254.73	0.00
3993005	WORLDWIDE WORKSHOPS	0	0.00	590.41
3997001	SOUTHERN ZONAL FORUM	3	1,087.62	172.64
3997002	EUROPEAN DELEGATES/EDM	2	5,338.12	1,293.47
3997003	CANADIAN ASSEMBLY (CANA)	1	-1,977.49	7,508.43
3997006	MID-WEST ZONAL FORUM	1	2,135.80	1,000.00
3997007	ASIA PACIFIC ZONAL FORUM	1	900.00	0.00
3991204	ALAMAL GROUP (BAHRAIN)	1	25.00	0.00
3991205	ALKHATAWAT (BAHRAIN)	1	25.00	0.00
3991206	SERENITY GROUP NORTH (ARUBA)	0	0.00	200.00
3991212	ALNADHRA ALJADIDA (BAHRAIN)	1	25.00	0.00
3991213	ALMABADE (BAHRAIN)	1	25.00	0.00
3991214	LET GO, LET GOD (WEST INDIES)	1	20.00	10.00
3991216	JUST FOR TODAY (JAMAICA)	0	0.00	400.00
3991219	POKHARA NA (NEPAL)	1	50.00	0.00
	INDIVIDUAL MEMBERS	1	24.00	1,072.68
3992001	UNITY DAY EVENT	1	286.21	0.00
3992002	WORLD CONVENTION UNITY DAY	1	26,711.02	19,368.28
	Region Total:	**25**	**$47,621.54**	**$34,433.70**
	Grand Total:	**1,640**	**$697,992.53**	**$702,767.93**