NARCOTICS ANONYMOUS WORLD SERVICES, INC. CONSOLIDATED STATEMENTS OF ACTIVITIES

YEARS ENDED JUNE 30, 2004 AND 2003

| | <u>2004</u> | <u>2003</u> |
|---|--------------|--------------|
| REVENUES, GAINS AND OTHER SUPPORT | | |
| Sales of publications and program materials | \$ 6,953,228 | \$ 6,493,341 |
| Less discounts and cost of sales | 2,455,751 | 2,086,973 |
| Net sales of publications and program materials | 4,497,477 | 4,406,368 |
| Convention registration and other revenue | 2,484,665 | 1,702,134 |
| Conference contributions | 697,993 | 703,367 |
| Interest | 19,483 | 26,233 |
| Other | 16,612 | 90,811 |
| Total revenues, gains and other support | 7,716,230 | 6,928,913 |
| | | |
| Expenses | | |
| Literature production and distribution | 1,403,935 | 1,271,556 |
| World Service Conference support | 1,681,880 | 1,323,702 |
| Followship development | 1,445,620 | 1,243,649 |
| Events | 2,740,697 | 1,711,761 |
| Total expenses | 7,272,132 | 5,550,668 |
| Change in net assets | 444,098 | 1,378,245 |
| Unrestricted net assets | | |
| Beginning of year | 4,509,091 | 3,130,846 |
| End of year | \$ 4,953,189 | \$ 4,509,091 |