



Narcotics Anonymous World Services
Consolidated Statement of Activities
(Income Statement)

For the Twelve Months Ending 30 June 2006

INCOME	PTD ACTUAL	PTD BUDGET	VARIANCE	YTD ACTUAL	YTD BUDGET	VARIANCE	ADOPTED
RECOVERY LITERATURE INCOME							
BASIC TEXT: Hardcover English	\$209,423	\$151,546	\$57,876	\$2,302,516	\$1,818,557	\$483,959	\$1,818,557
BASIC TEXT: Translated	\$12,305	\$9,674	\$2,631	\$128,156	\$116,084	\$12,072	\$116,084
BASIC TEXT: Softcover	\$107,408	\$55,213	\$52,195	\$654,715	\$662,561	(\$7,846)	\$662,561
JUST FOR TODAY	\$89,779	\$57,938	\$31,841	\$853,847	\$695,259	\$158,588	\$695,259
IT WORKS: HOW & WHY	\$65,041	\$53,392	\$11,649	\$668,620	\$640,698	\$27,922	\$640,698
SPONSORSHIP BOOK	\$8,061	\$0	\$8,061	\$115,996	\$0	\$115,996	\$0
STEP WORKING GUIDES	\$70,197	\$49,148	\$21,049	\$694,631	\$589,773	\$104,858	\$589,773
LITERATURE INCOME (IRAN)	\$31,034	\$0	\$31,034	\$356,832	\$0	\$356,832	\$0
OTHER RECOVERY LITERATURE	\$123,147	\$113,833	\$9,314	\$1,523,110	\$1,365,993	\$157,117	\$1,365,993
Subtotal	\$716,394	\$490,744	\$225,650	\$7,298,423	\$5,888,925	\$1,409,498	\$5,888,925
OTHER INVENTORY INCOME							
MEDALLIONS	\$34,710	\$41,265	(\$6,555)	\$580,038	\$495,176	\$84,862	\$495,176
KEY TAGS & CHIPS	\$68,819	\$72,727	(\$3,908)	\$976,366	\$872,722	\$103,644	\$872,722
NON-FIPT INFORMATION BOOKLETS	\$3,848	\$4,057	(\$210)	\$58,807	\$48,685	\$10,122	\$48,685
HANDBOOKS	\$3,906	\$4,949	(\$1,043)	\$63,018	\$59,389	\$3,629	\$59,389
SPECIALTY ITEMS	\$3,204	\$2,844	\$360	\$54,835	\$34,128	\$20,707	\$34,128
AUDIO MATERIALS	\$75	\$3,179	(\$3,104)	\$1,353	\$38,153	(\$36,800)	\$38,153
GROUP/AREA MATERIALS	\$5,376	\$5,939	(\$563)	\$108,442	\$71,266	\$37,176	\$71,266
MIRACLES HAPPEN	\$2,803	\$2,716	\$87	\$40,139	\$32,596	\$7,543	\$32,596
Subtotal	\$122,741	\$137,676	(\$14,936)	\$1,882,998	\$1,652,115	\$230,883	\$1,652,115
SHIPPING	\$33,142	\$26,422	\$6,721	\$364,450	\$317,059	\$47,391	\$317,059
DISCOUNTS	(\$124,462)	(\$98,627)	(\$25,835)	(\$1,325,906)	(\$1,183,518)	(\$142,388)	(\$1,183,518)
DEVELOPMENTAL SUBSIDIES & ALLOWANCES	(\$39,175)	(\$8,855)	(\$30,321)	(\$274,866)	(\$106,256)	(\$168,610)	(\$106,256)
Subtotal	(\$130,495)	(\$81,060)	(\$49,435)	(\$1,236,322)	(\$972,715)	(\$263,607)	(\$972,715)
Gross Literature Income (less discounts)	\$708,640	\$547,360	\$161,279	\$7,945,099	\$6,568,325	\$1,376,774	\$6,568,325
RECOVERY LITERATURE COST OF GOODS							
BASIC TEXT: Hardcover English	\$34,743	\$27,517	\$7,227	\$361,365	\$330,198	\$31,167	\$330,198
BASIC TEXT: Translated	\$2,821	\$2,724	\$97	\$36,666	\$32,689	\$3,977	\$32,689
BASIC TEXT: Softcover	\$9,300	\$6,046	\$3,255	\$60,354	\$72,550	(\$12,196)	\$72,550
JUST FOR TODAY	\$13,621	\$6,842	\$6,779	\$99,170	\$82,104	\$17,066	\$82,104
IT WORKS: HOW & WHY	\$12,718	\$12,692	\$26	\$115,191	\$152,298	(\$37,107)	\$152,298
SPONSORSHIP BOOK	\$1,563	\$0	\$1,563	\$27,523	\$0	\$27,523	\$0
STEP WORKING GUIDES	\$11,143	\$9,776	\$1,367	\$129,654	\$117,317	\$12,337	\$117,317
LITERATURE PRODUCTION (IRAN)	\$27,291	\$0	\$27,291	\$314,140	\$0	\$314,140	\$0
OTHER RECOVERY LITERATURE	\$26,799	\$21,673	\$5,126	\$289,526	\$260,079	\$29,447	\$260,079
Subtotal	\$139,999	\$87,270	\$52,730	\$1,433,589	\$1,047,235	\$386,354	\$1,047,235
OTHER INVENTORY COST OF GOODS							
MEDALLIONS	\$7,897	\$6,910	\$987	\$124,773	\$82,919	\$41,854	\$82,919
KEY TAGS & CHIPS	\$18,363	\$17,937	\$426	\$262,600	\$215,242	\$47,358	\$215,242
NON-FIPT INFORMATION BOOKLETS	\$2,328	\$2,419	(\$92)	\$35,511	\$29,030	\$6,481	\$29,030
HANDBOOKS	\$1,289	\$1,656	(\$368)	\$20,695	\$19,875	\$820	\$19,875
SPECIALTY ITEMS	\$1,153	\$919	\$234	\$19,615	\$11,026	\$8,589	\$11,026
AUDIO MATERIALS	\$16	\$1,007	(\$991)	\$291	\$12,083	(\$11,792)	\$12,083
GROUP/AREA MATERIALS	\$2,226	\$2,651	(\$425)	\$48,514	\$31,816	\$16,698	\$31,816
MIRACLES HAPPEN	\$301	\$796	(\$495)	\$4,373	\$9,551	(\$5,178)	\$9,551
Subtotal	\$33,571	\$34,295	(\$724)	\$516,372	\$411,542	\$104,830	\$411,542
Total Cost of Goods	\$173,571	\$121,565	\$52,006	\$1,949,961	\$1,458,777	\$491,184	\$1,458,777
Net Literature Income	\$535,069	\$425,796	\$109,273	\$5,995,138	\$5,109,548	\$885,590	\$5,109,548



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For the Twelve Months Ending 30 June 2006

	PTD ACTUAL	PTD BUDGET	VARIANCE	YTD ACTUAL	YTD BUDGET	VARIANCE	ADOPTED
FELLOWSHIP DONATIONS							
BREAKDOWN BY DONOR TYPE							
Members	\$814	\$887	(\$74)	\$18,477	\$10,649	\$7,828	\$10,649
Groups	\$5,055	\$3,452	\$1,603	\$45,219	\$41,420	\$3,799	\$41,420
Areas	\$12,258	\$6,899	\$5,359	\$116,392	\$82,791	\$33,601	\$82,791
Regions	\$60,620	\$36,667	\$23,953	\$524,510	\$440,000	\$84,510	\$440,000
Events/Conventions	\$3,726	\$1,913	\$1,813	\$41,681	\$22,952	\$18,729	\$22,952
Unity Day	\$0	\$1,711	(\$1,711)	\$13,053	\$20,534	(\$7,481)	\$20,534
Zonal & Other Forums	\$0	\$569	(\$569)	\$5,062	\$6,822	(\$1,760)	\$6,822
Total Donations	\$82,472	\$52,097	\$30,374	\$764,393	\$625,168	\$139,225	\$625,168
EVENT INCOME							
UNITY DAY	\$0	\$0	\$0	\$0	\$0	\$0	\$0
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	\$693	\$0	\$693	\$5,907	\$0	\$5,907	\$0
Total Event Income (Not including event specific)	\$693	\$0	\$693	\$5,907	\$0	\$5,907	\$0
MISCELLANEOUS INCOME							
LICENSED VENDOR PAYMENTS	\$0	\$1,504	(\$1,504)	\$20,996	\$18,050	\$2,946	\$18,050
INTEREST	\$3,535	\$2,219	\$1,316	\$42,358	\$26,627	\$15,731	\$26,627
MISCELLANEOUS	(\$476)	\$0	(\$476)	\$1,980	\$0	\$1,980	\$0
Total Miscellaneous Income	\$3,059	\$3,723	(\$665)	\$65,333	\$44,677	\$20,656	\$44,677
INCOME ALL SOURCES (Not including event specific)	\$621,292	\$481,616	\$139,676	\$6,830,772	\$5,779,393	\$1,051,379	\$5,779,393