



**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
(Income Statement)

For the Twelve Months Ending 30 June 2006

<b>INCOME</b>	<b>PTD ACTUAL</b>	<b>PTD BUDGET</b>	<b>VARIANCE</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>VARIANCE</b>	<b>ADOPTED</b>
<b>RECOVERY LITERATURE INCOME</b>							
BASIC TEXT: Hardcover English	\$209,423	\$151,546	\$57,876	\$2,302,516	\$1,818,557	\$483,959	\$1,818,557
BASIC TEXT: Translated	\$12,305	\$9,674	\$2,631	\$128,156	\$116,084	\$12,072	\$116,084
BASIC TEXT: Softcover	\$107,408	\$55,213	\$52,195	\$654,715	\$662,561	(\$7,846)	\$662,561
JUST FOR TODAY	\$89,779	\$57,938	\$31,841	\$853,847	\$695,259	\$158,588	\$695,259
IT WORKS: HOW & WHY	\$65,041	\$53,392	\$11,649	\$668,620	\$640,698	\$27,922	\$640,698
SPONSORSHIP BOOK	\$8,061	\$0	\$8,061	\$115,996	\$0	\$115,996	\$0
STEP WORKING GUIDES	\$70,197	\$49,148	\$21,049	\$694,631	\$589,773	\$104,858	\$589,773
LITERATURE INCOME (IRAN)	\$31,034	\$0	\$31,034	\$356,832	\$0	\$356,832	\$0
OTHER RECOVERY LITERATURE	\$123,147	\$113,833	\$9,314	\$1,523,110	\$1,365,993	\$157,117	\$1,365,993
<b>Subtotal</b>	<b>\$716,394</b>	<b>\$490,744</b>	<b>\$225,650</b>	<b>\$7,298,423</b>	<b>\$5,888,925</b>	<b>\$1,409,498</b>	<b>\$5,888,925</b>
<b>OTHER INVENTORY INCOME</b>							
MEDALLIONS	\$34,710	\$41,265	(\$6,555)	\$580,038	\$495,176	\$84,862	\$495,176
KEY TAGS & CHIPS	\$68,819	\$72,727	(\$3,908)	\$976,366	\$872,722	\$103,644	\$872,722
NON-FIPT INFORMATION BOOKLETS	\$3,848	\$4,057	(\$210)	\$58,807	\$48,685	\$10,122	\$48,685
HANDBOOKS	\$3,906	\$4,949	(\$1,043)	\$63,018	\$59,389	\$3,629	\$59,389
SPECIALTY ITEMS	\$3,204	\$2,844	\$360	\$54,835	\$34,128	\$20,707	\$34,128
AUDIO MATERIALS	\$75	\$3,179	(\$3,104)	\$1,353	\$38,153	(\$36,800)	\$38,153
GROUP/AREA MATERIALS	\$5,376	\$5,939	(\$563)	\$108,442	\$71,266	\$37,176	\$71,266
MIRACLES HAPPEN	\$2,803	\$2,716	\$87	\$40,139	\$32,596	\$7,543	\$32,596
<b>Subtotal</b>	<b>\$122,741</b>	<b>\$137,676</b>	<b>(\$14,936)</b>	<b>\$1,882,998</b>	<b>\$1,652,115</b>	<b>\$230,883</b>	<b>\$1,652,115</b>
SHIPPING	\$33,142	\$26,422	\$6,721	\$364,450	\$317,059	\$47,391	\$317,059
DISCOUNTS	(\$124,462)	(\$98,627)	(\$25,835)	(\$1,325,906)	(\$1,183,518)	(\$142,388)	(\$1,183,518)
DEVELOPMENTAL SUBSIDIES & ALLOWANCES	(\$39,175)	(\$8,855)	(\$30,321)	(\$274,866)	(\$106,256)	(\$168,610)	(\$106,256)
<b>Subtotal</b>	<b>(\$130,495)</b>	<b>(\$81,060)</b>	<b>(\$49,435)</b>	<b>(\$1,236,322)</b>	<b>(\$972,715)</b>	<b>(\$263,607)</b>	<b>(\$972,715)</b>
<b>Gross Literature Income (less discounts)</b>	<b>\$708,640</b>	<b>\$547,360</b>	<b>\$161,279</b>	<b>\$7,945,099</b>	<b>\$6,568,325</b>	<b>\$1,376,774</b>	<b>\$6,568,325</b>
<b>RECOVERY LITERATURE COST OF GOODS</b>							
BASIC TEXT: Hardcover English	\$34,743	\$27,517	\$7,227	\$361,365	\$330,198	\$31,167	\$330,198
BASIC TEXT: Translated	\$2,821	\$2,724	\$97	\$36,666	\$32,689	\$3,977	\$32,689
BASIC TEXT: Softcover	\$9,300	\$6,046	\$3,255	\$60,354	\$72,550	(\$12,196)	\$72,550
JUST FOR TODAY	\$13,621	\$6,842	\$6,779	\$99,170	\$82,104	\$17,066	\$82,104
IT WORKS: HOW & WHY	\$12,718	\$12,692	\$26	\$115,191	\$152,298	(\$37,107)	\$152,298
SPONSORSHIP BOOK	\$1,563	\$0	\$1,563	\$27,523	\$0	\$27,523	\$0
STEP WORKING GUIDES	\$11,143	\$9,776	\$1,367	\$129,654	\$117,317	\$12,337	\$117,317
LITERATURE PRODUCTION (IRAN)	\$27,291	\$0	\$27,291	\$314,140	\$0	\$314,140	\$0
OTHER RECOVERY LITERATURE	\$26,799	\$21,673	\$5,126	\$289,526	\$260,079	\$29,447	\$260,079
<b>Subtotal</b>	<b>\$139,999</b>	<b>\$87,270</b>	<b>\$52,730</b>	<b>\$1,433,589</b>	<b>\$1,047,235</b>	<b>\$386,354</b>	<b>\$1,047,235</b>
<b>OTHER INVENTORY COST OF GOODS</b>							
MEDALLIONS	\$7,897	\$6,910	\$987	\$124,773	\$82,919	\$41,854	\$82,919
KEY TAGS & CHIPS	\$18,363	\$17,937	\$426	\$262,600	\$215,242	\$47,358	\$215,242
NON-FIPT INFORMATION BOOKLETS	\$2,328	\$2,419	(\$92)	\$35,511	\$29,030	\$6,481	\$29,030
HANDBOOKS	\$1,289	\$1,656	(\$368)	\$20,695	\$19,875	\$820	\$19,875
SPECIALTY ITEMS	\$1,153	\$919	\$234	\$19,615	\$11,026	\$8,589	\$11,026
AUDIO MATERIALS	\$16	\$1,007	(\$991)	\$291	\$12,083	(\$11,792)	\$12,083
GROUP/AREA MATERIALS	\$2,226	\$2,651	(\$425)	\$48,514	\$31,816	\$16,698	\$31,816
MIRACLES HAPPEN	\$301	\$796	(\$495)	\$4,373	\$9,551	(\$5,178)	\$9,551
<b>Subtotal</b>	<b>\$33,571</b>	<b>\$34,295</b>	<b>(\$724)</b>	<b>\$516,372</b>	<b>\$411,542</b>	<b>\$104,830</b>	<b>\$411,542</b>
<b>Total Cost of Goods</b>	<b>\$173,571</b>	<b>\$121,565</b>	<b>\$52,006</b>	<b>\$1,949,961</b>	<b>\$1,458,777</b>	<b>\$491,184</b>	<b>\$1,458,777</b>
<b>Net Literature Income</b>	<b>\$535,069</b>	<b>\$425,796</b>	<b>\$109,273</b>	<b>\$5,995,138</b>	<b>\$5,109,548</b>	<b>\$885,590</b>	<b>\$5,109,548</b>



## Narcotics Anonymous World Services Consolidated Statement of Activities

(Income Statement)

For the Twelve Months Ending 30 June 2006

	PTD ACTUAL	PTD BUDGET	VARIANCE	YTD ACTUAL	YTD BUDGET	VARIANCE	ADOPTED
<b>FELLOWSHIP DONATIONS</b>							
BREAKDOWN BY DONOR TYPE							
Members	\$814	\$887	(\$74)	\$18,477	\$10,649	\$7,828	\$10,649
Groups	\$5,055	\$3,452	\$1,603	\$45,219	\$41,420	\$3,799	\$41,420
Areas	\$12,258	\$6,899	\$5,359	\$116,392	\$82,791	\$33,601	\$82,791
Regions	\$60,620	\$36,667	\$23,953	\$524,510	\$440,000	\$84,510	\$440,000
Events/Conventions	\$3,726	\$1,913	\$1,813	\$41,681	\$22,952	\$18,729	\$22,952
Unity Day	\$0	\$1,711	(\$1,711)	\$13,053	\$20,534	(\$7,481)	\$20,534
Zonal & Other Forums	\$0	\$569	(\$569)	\$5,062	\$6,822	(\$1,760)	\$6,822
<b>Total Donations</b>	<b>\$82,472</b>	<b>\$52,097</b>	<b>\$30,374</b>	<b>\$764,393</b>	<b>\$625,168</b>	<b>\$139,225</b>	<b>\$625,168</b>
<b>EVENT INCOME</b>							
UNITY DAY	\$0	\$0	\$0	\$0	\$0	\$0	\$0
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	\$693	\$0	\$693	\$5,907	\$0	\$5,907	\$0
<b>Total Event Income (Not including event specific)</b>	<b>\$693</b>	<b>\$0</b>	<b>\$693</b>	<b>\$5,907</b>	<b>\$0</b>	<b>\$5,907</b>	<b>\$0</b>
<b>MISCELLANEOUS INCOME</b>							
LICENSED VENDOR PAYMENTS	\$0	\$1,504	(\$1,504)	\$20,996	\$18,050	\$2,946	\$18,050
INTEREST	\$3,535	\$2,219	\$1,316	\$42,358	\$26,627	\$15,731	\$26,627
MISCELLANEOUS	(\$476)	\$0	(\$476)	\$1,980	\$0	\$1,980	\$0
<b>Total Miscellaneous Income</b>	<b>\$3,059</b>	<b>\$3,723</b>	<b>(\$665)</b>	<b>\$65,333</b>	<b>\$44,677</b>	<b>\$20,656</b>	<b>\$44,677</b>
<b>INCOME ALL SOURCES (Not including event specific)</b>	<b>\$621,292</b>	<b>\$481,616</b>	<b>\$139,676</b>	<b>\$6,830,772</b>	<b>\$5,779,393</b>	<b>\$1,051,379</b>	<b>\$5,779,393</b>