



**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement - For the Twelve Months Ending 30 June 2007

<b>INCOME</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>VARIANCE</b>
<b>RECOVERY LITERATURE INCOME</b>			
BASIC TEXT: Hardcover English	\$2,029,587	\$2,232,459	(\$202,872)
BASIC TEXT: Translated	176,151	151,214	24,937
BASIC TEXT: Softcover	748,900	681,283	67,616
JUST FOR TODAY	950,754	850,636	100,117
IT WORKS: HOW & WHY	767,161	692,393	74,768
SPONSORSHIP BOOK	69,696	239,553	(169,857)
STEP WORKING GUIDES	758,131	693,343	64,787
LITERATURE INCOME (IRAN)	579,212	260,841	318,371
OTHER RECOVERY LITERATURE	1,642,886	1,480,180	162,706
<b>Subtotal</b>	<b>\$7,722,477</b>	<b>\$7,281,903</b>	<b>\$440,574</b>
<b>OTHER INVENTORY INCOME</b>			
MEDALLIONS	\$613,993	\$536,322	\$77,671
KEY TAGS & CHIPS	1,004,737	991,816	12,921
NON-FIPT INFORMATION BOOKLETS	46,640	64,673	(18,033)
HANDBOOKS	81,346	72,804	8,542
SPECIALTY ITEMS	56,078	50,986	5,092
AUDIO MATERIALS	2,760	3,166	(406)
GROUP/AREA MATERIALS	109,095	83,654	25,442
MIRACLES HAPPEN	40,034	30,452	9,582
<b>Subtotal</b>	<b>\$1,954,683</b>	<b>\$1,833,874</b>	<b>\$120,809</b>
SHIPPING	\$396,737	\$365,149	\$31,588
DISCOUNTS	(1,359,553)	(1,368,426)	8,873
DEVELOPMENTAL SUBSIDIES & ALLOWANCES	(289,743)	(235,728)	(54,015)
<b>Subtotal</b>	<b>(\$1,252,559)</b>	<b>(\$1,239,005)</b>	<b>(\$13,554)</b>
<b>Gross Literature Income (less discounts)</b>	<b>\$8,424,601</b>	<b>\$7,876,772</b>	<b>\$547,829</b>
<b>RECOVERY LITERATURE COST OF GOODS</b>			
BASIC TEXT: Hardcover English	\$314,653	\$367,825	(\$53,172)
BASIC TEXT: Translated	35,453	36,171	(717)
BASIC TEXT: Softcover	61,891	64,181	(2,290)
JUST FOR TODAY	100,379	96,175	4,205
IT WORKS: HOW & WHY	116,224	130,903	(14,679)
SPONSORSHIP BOOK	12,788	48,534	(35,746)
STEP WORKING GUIDES	127,287	123,042	4,245
LITERATURE PRODUCTION (IRAN)	436,698	289,938	146,760
OTHER RECOVERY LITERATURE	292,099	301,379	(9,280)
<b>Subtotal</b>	<b>\$1,497,473</b>	<b>\$1,458,148</b>	<b>\$39,325</b>
<b>OTHER INVENTORY COST OF GOODS</b>			
MEDALLIONS	\$145,198	\$110,148	\$35,050
KEY TAGS & CHIPS	269,744	269,034	709
NON-FIPT INFORMATION BOOKLETS	26,409	37,587	(11,178)
HANDBOOKS	27,039	21,184	5,856
SPECIALTY ITEMS	20,965	19,698	1,268
AUDIO MATERIALS	(345)	1,001	(1,345)
GROUP/AREA MATERIALS	49,677	43,656	6,021
MIRACLES HAPPEN	4,320	3,726	594
<b>Subtotal</b>	<b>\$543,007</b>	<b>\$506,033</b>	<b>\$36,974</b>
<b>Total Cost of Goods</b>	<b>\$2,040,481</b>	<b>\$1,964,181</b>	<b>\$76,300</b>
<b>Net Literature Income</b>	<b>\$6,384,120</b>	<b>\$5,912,591</b>	<b>\$471,530</b>



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<b>INCOME</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>VARIANCE</b>
<b>FELLOWSHIP DONATIONS</b>			
BREAKDOWN BY DONOR TYPE			
Members	\$20,650	\$7,920	\$12,730
Groups	56,761	44,244	12,518
Areas	144,550	98,838	45,711
Regions	587,126	602,551	(15,425)
Events/Conventions	60,316	45,670	14,647
Unity Day	0	9,670	(9,670)
Zonal & Other Forums	10,409	7,038	3,371
<b>Total Donations</b>	<b>\$879,813</b>	<b>\$815,931</b>	<b>\$63,881</b>
<b>MISCELLANEOUS INCOME</b>			
LICENSED VENDOR PAYMENTS	\$24,200	\$23,000	\$1,200
INTEREST	77,191	25,000	52,191
MISCELLANEOUS	3,163	0	3,163
<b>Total Miscellaneous Income</b>	<b>\$104,554</b>	<b>\$48,000</b>	<b>\$56,554</b>
<b>INCOME ALL SOURCES</b> (Not including event specific)	<b>\$7,368,487</b>	<b>\$6,776,522</b>	<b>\$591,965</b>