



Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement - For the Twelve Months Ending 30 June 2008

INCOME	YTD Actual	YTD Budget	Variance
RECOVERY LITERATURE INCOME			
BASIC TEXT: Hardcover English	\$2,144,829	\$2,277,108	(\$132,279)
BASIC TEXT: Translated	226,177	154,238	71,939
BASIC TEXT: Softcover	791,547	694,909	96,638
JUST FOR TODAY	988,763	867,649	121,114
IT WORKS: HOW & WHY	708,328	706,241	2,087
SPONSORSHIP BOOK	58,213	244,344	(186,131)
STEP WORKING GUIDES	719,403	707,210	12,193
LITERATURE INCOME (IRAN)	794,225	266,058	528,167
OTHER RECOVERY LITERATURE	1,511,588	1,509,784	1,804
Subtotal	\$7,943,072	\$7,427,541	\$515,531
OTHER INVENTORY INCOME			
MEDALLIONS	\$608,262	\$547,049	\$61,214
KEYTAGS & CHIPS	990,705	1,041,407	(50,701)
NON-FIPT INFORMATION BOOKLETS	42,405	65,967	(23,562)
HANDBOOKS	68,549	74,260	(5,711)
SPECIALTY ITEMS	40,108	52,006	(11,898)
AUDIO MATERIALS	1,695	3,230	(1,535)
GROUP/AREA MATERIALS	232,346	79,006	153,340
MIRACLES HAPPEN	43,303	28,760	14,544
Subtotal	\$2,027,374	\$1,891,684	\$135,690
SHIPPING	\$397,489	\$376,469	\$21,021
DISCOUNTS	(1,317,502)	(1,395,794)	78,292
DEVELOPMENTAL SUBSIDIES & ALLOWANCES	(279,822)	(240,443)	(39,379)
Subtotal	(\$1,199,835)	(\$1,259,768)	\$59,934
Gross Literature Income (less discounts)	\$8,770,611	\$8,059,457	\$711,155
RECOVERY LITERATURE COST OF GOODS			
BASIC TEXT: Hardcover English	\$304,208	\$380,699	(\$76,491)
BASIC TEXT: Translated	41,216	37,437	3,779
BASIC TEXT: Softcover	67,798	66,427	1,370
JUST FOR TODAY	161,783	99,541	62,242
IT WORKS: HOW & WHY	117,339	135,485	(18,146)
SPONSORSHIP BOOK	12,074	50,233	(38,158)
STEP WORKING GUIDES	88,559	127,348	(38,790)
LITERATURE PRODUCTION (IRAN)	542,387	300,086	242,301
OTHER RECOVERY LITERATURE	254,892	311,927	(57,035)
Subtotal	\$1,590,255	\$1,509,183	\$81,072



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INCOME	YTD Actual	YTD Budget	Variance
OTHER INVENTORY COST OF GOODS			
MEDALLIONS	\$169,137	\$114,004	\$55,134
KEYTAGS & CHIPS	266,026	278,450	(12,424)
NON-FIPT INFORMATION BOOKLETS	47,014	38,902	8,112
HANDBOOKS	29,098	21,925	7,173
SPECIALTY ITEMS	12,564	20,387	(7,824)
AUDIO MATERIALS	475	1,036	(561)
GROUP/AREA MATERIALS	76,502	45,184	31,319
MIRACLES HAPPEN	4,735	3,856	879
Subtotal	\$605,551	\$523,744	\$81,807
Total Cost of Goods	\$2,195,806	\$2,032,927	\$162,879
Net Literature Income	\$6,574,805	\$6,026,529	\$548,276
FELLOWSHIP DONATIONS			
BREAKDOWN BY DONOR TYPE			
Members	\$11,775	\$8,118	\$3,657
Groups	60,790	45,350	15,440
Areas	139,542	101,309	38,232
Regions	693,271	617,615	75,656
Events/Conventions	31,186	46,812	(15,626)
Unity Day	18,461	9,912	8,549
Zonal & Other Forums	23,649	7,214	16,435
Total Donations	\$978,673	\$836,330	\$142,343
MISCELLANEOUS INCOME			
LICENSED VENDOR PAYMENTS	\$25,750	\$24,000	\$1,750
INTEREST	61,619	25,500	36,119
MISCELLANEOUS	42	0	42
Total Miscellaneous Income	\$87,411	\$49,500	\$37,911
INCOME ALL SOURCES (Not including event specific)	\$7,640,889	\$6,912,359	\$728,530