

**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement - For the Twelve Months Ending 30 June 2009

	YTD ACTUAL	WSC ADOPTED	JAN 09 REVISION
<b>INCOME</b>			
<b>RECOVERY LITERATURE INCOME</b>			
BASIC TEXT: Hardcover English	\$2,466,142	\$2,115,932	\$2,166,277
BASIC TEXT: Commemorative	\$511,720	\$0	\$500,000
BASIC TEXT: Translated	\$155,062	\$182,344	\$228,439
BASIC TEXT: Softcover	\$736,711	\$784,969	\$799,462
JUST FOR TODAY	\$871,881	\$945,166	\$998,651
IT WORKS: HOW & WHY	\$664,109	\$761,825	\$715,411
SPONSORSHIP BOOK	\$46,835	\$67,812	\$58,795
STEP WORKING GUIDES	\$692,381	\$744,630	\$726,597
LITERATURE INCOME (IRAN)	\$1,019,244	\$618,010	\$802,167
OTHER RECOVERY LITERATURE	\$1,515,936	\$1,623,293	\$1,526,704
<b>Subtotal</b>	<b>\$8,680,021</b>	<b>\$7,843,981</b>	<b>\$8,522,503</b>
<b>OTHER INVENTORY INCOME</b>			
MEDALLIONS	\$710,583	\$617,042	\$614,345
KEYTAGS & CHIPS	1,085,173	\$1,004,059	\$1,000,612
NON-FIPT INFORMATION BOOKLETS	88,614	\$46,792	\$42,829
HANDBOOKS	59,435	\$79,844	\$69,234
SPECIALTY ITEMS	32,310	\$53,676	\$40,509
AUDIO MATERIALS	2,070	\$2,557	\$1,712
GROUP/AREA MATERIALS	124,850	\$146,803	\$234,669
MIRACLES HAPPEN	41,527	\$44,139	\$43,736
<b>Subtotal</b>	<b>\$2,144,562</b>	<b>\$1,994,912</b>	<b>\$2,047,646</b>
SHIPPING	\$459,385	\$404,119	\$429,489
DISCOUNTS	(1,439,244)	(\$1,369,160)	(\$1,330,677)
DEVELOPMENTAL SUBSIDIES & ALLOWANCES	(210,859)	(\$271,137)	(\$279,822)
<b>Subtotal</b>	<b>(\$1,190,718)</b>	<b>(\$1,236,178)</b>	<b>(\$1,181,010)</b>
<b>Gross Literature Income (less discounts)</b>	<b>\$9,633,865</b>	<b>\$8,602,715</b>	<b>\$9,389,139</b>
<b>Gross Literature Income (without Iran)</b>	<b>\$8,614,621</b>	<b>\$7,984,705</b>	<b>\$8,586,972</b>
<b>RECOVERY LITERATURE COST OF GOODS</b>			
BASIC TEXT: Hardcover English	\$447,140	\$333,832	\$314,855
BASIC TEXT: Commemorative	\$105,224	\$0	\$60,000
BASIC TEXT: Translated	\$29,079	\$39,110	\$42,659
BASIC TEXT: Softcover	\$118,197	\$66,389	\$70,171
JUST FOR TODAY	\$102,762	\$103,187	\$167,445
IT WORKS: HOW & WHY	\$109,991	\$121,171	\$121,446
SPONSORSHIP BOOK	\$11,988	\$12,910	\$12,497
STEP WORKING GUIDES	\$99,204	\$121,912	\$91,659
LITERATURE PRODUCTION (IRAN)	\$687,615	\$497,717	\$561,371
OTHER RECOVERY LITERATURE	\$319,290	\$300,570	\$263,813
<b>Subtotal</b>	<b>\$2,030,490</b>	<b>\$1,596,798</b>	<b>\$1,705,916</b>

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<b>OTHER INVENTORY COST OF GOODS</b>			
MEDALLIONS	\$164,515	\$156,123	\$175,057
KEY TAGS & CHIPS	244,123	\$279,966	\$275,337
NON-FIPT INFORMATION BOOKLETS	11,308	\$26,609	\$48,659
HANDBOOKS	20,396	\$29,634	\$30,116
SPECIALTY ITEMS	9,190	\$19,256	\$13,004
AUDIO MATERIALS	552	(\$126)	\$492
GROUP/AREA MATERIALS	36,758	\$61,372	\$79,180
MIRACLES HAPPEN	4,452	\$5,010	\$4,901
INVENTORY ADJUSTMENT	14,210	\$0	\$0
<b>Subtotal</b>	<b>\$505,504</b>	<b>\$577,844</b>	<b>\$626,746</b>
<b>Total Cost of Goods</b>	<b>\$2,535,994</b>	<b>\$2,174,642</b>	<b>\$2,332,662</b>
<i>Total Cost of Goods (without Iran)</i>	<i>\$1,848,379</i>	<i>\$1,676,925</i>	<i>\$1,771,291</i>
<b>Net Literature Income</b>	<b>\$7,097,871</b>	<b>\$6,428,073</b>	<b>\$7,056,477</b>
<i>Net Literature Income (without Iran)</i>	<i>\$6,766,242</i>	<i>\$6,307,780</i>	<i>\$6,815,681</i>
<b>FELLOWSHIP DONATIONS</b>			
BREAKDOWN BY DONOR TYPE			
Members	\$12,909	\$18,305	\$12,069
Groups	70,047	\$58,532	\$62,310
Areas	136,717	\$150,328	\$143,031
Regions	552,016	\$706,299	\$710,603
Events/Conventions	31,995	\$55,950	\$31,966
Unity Day	0	\$14,192	\$18,923
Zonal & Other Forums	4,027	\$8,519	\$24,240
<b>Total Donations</b>	<b>\$807,711</b>	<b>\$1,012,125</b>	<b>\$1,003,142</b>
<b>MISCELLANEOUS INCOME</b>			
LICENSED VENDOR PAYMENTS	\$25,850	\$23,000	\$25,570
INTEREST	20,233	\$25,000	\$40,000
MISCELLANEOUS	176	\$0	\$0
<b>Total Miscellaneous Income</b>	<b>\$46,259</b>	<b>\$48,000</b>	<b>\$65,570</b>
<b>OPERATING INCOME (Not including event specific)</b>	<b>\$7,951,841</b>	<b>\$7,488,198</b>	<b>\$8,125,189</b>
<i>OPERATING INCOME (Not including Iran)</i>	<i>\$7,620,212</i>	<i>\$7,367,905</i>	<i>\$7,884,393</i>