

NAWS EXPENSE				
LITERATURE PRODUCTION & DISTRIBUTION	P-T-D Actual	Budget for Period	Y-T-D Actual	Adopted
FIXED OPERATIONAL EXPENSES				
BASIC TEXT: HARD COVER - English	\$ 27,031	\$ 24,373	\$ 272,210	\$ 292,474
Basic Text-Translated	\$ 1,851	\$ 3,710	\$ 32,018	\$ 44,525
BASIC TEXT-SOFTBOUND	\$ 5,128	\$ 4,167	\$ 46,612	\$ 50,002
JUST FOR TODAY	\$ 11,013	\$ 5,914	\$ 74,568	\$ 70,967
Just for Today (Gift Edition)	\$ 562	\$ 456	\$ 5,743	\$ 5,473
IT WORKS: HOW & WHY	\$ 12,736	\$ 8,611	\$ 113,728	\$ 103,331
It Works:How & Why (Special Edition)	\$ -	\$ 33	\$ 38	\$ 397
It Works:How & Why (Gift Edition)	\$ 44	\$ 83	\$ 764	\$ 999
STEP WORKING GUIDES	\$ 10,413	\$ 6,975	\$ 100,703	\$ 83,700
OTHER RECOVERY LITERATURE	\$ 32,197	\$ 15,492	\$ 261,394	\$ 185,906
OTHER INVENTORY EXPENSE				
CORRECTIONAL MARKETING	\$ 14,248	\$ 11,774	\$ 75,306	\$ 141,288
MEDALLIONS	\$ 7,953	\$ 6,714	\$ 73,771	\$ 80,573
KEY TAGS & CHIPS	\$ 18,201	\$ 15,621	\$ 180,290	\$ 187,452
NON-FIPT INFORMATION BOOKLETS	\$ 2,582	\$ 583	\$ 21,867	\$ 7,000
MISCELLANEOUS	\$ (2,981)	\$ 103	\$ 16,235	\$ 1,234
HANDBOOKS	\$ 1,379	\$ 1,058	\$ 11,277	\$ 12,697
SPECIALTY ITEMS	\$ 1,054	\$ 3,214	\$ 12,027	\$ 38,570
PI PRODUCTS	\$ 41	\$ 116	\$ 623	\$ 1,395
AUDIO MATERIALS	\$ 1,791	\$ 2,006	\$ 18,502	\$ 24,071
GROUP/AREA MATERIALS	\$ 2,910	\$ 2,557	\$ 40,538	\$ 30,689
MIRACLES HAPPEN	\$ 297	\$ 561	\$ 3,953	\$ 6,737
IN HOUSE PRODUCTION	\$ 9,179	\$ 7,625	\$ 45,644	\$ 91,500
TRANSLATIONS	\$ 996	\$ 1,772	\$ 13,792	\$ 21,262
SHIPPING	\$ 29,891	\$ 19,322	\$ 246,918	\$ 231,862
SALES TAX EXPENSE	\$ -	\$ -	\$ 28,669	\$ -
INVENTORY ADJUSTMENT	\$ (65)	\$ -	\$ 1	\$ -
<i>Subtotal</i>	\$ 188,453	\$ 158,092	\$ 1,697,190	\$ 1,714,104
LEGAL	\$ 29,995	\$ 7,917	\$ 91,247	\$ 95,000
TRAVEL	\$ -	\$ 1,458	\$ 2,761	\$ 17,500
ACCOUNTING	\$ 1,695	\$ 1,409	\$ 28,353	\$ 16,908
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 82,729	\$ 49,482	\$ 696,505	\$ 593,784
OVERHEAD	\$ 43,093	\$ 20,049	\$ 255,682	\$ 240,587
TECHNOLOGY	\$ 7,280	\$ 2,287	\$ 73,840	\$ 27,444
<i>Subtotal</i>	\$ 164,794	\$ 82,602	\$ 1,148,388	\$ 991,223
VARIABLE OPERATIONAL EXPENSES				
Literature Distribution System Review**	\$ -	\$ 1,120	\$ 13,739	\$ 13,445
Total Literature Production	\$ 353,247	\$ 241,814	\$ 2,859,317	\$ 2,718,772

WORLD SERVICE CONFERENCE SUPPORT	P-T-D Actual	Budget for Period	Y-T-D Actual	Adopted
FIXED OPERATIONAL EXPENSES				
PUBLICATIONS	\$ 1,256	\$ 3,625	\$ 52,203	\$ 43,500
WORLD SERVICE CONFERENCE	\$ 57,591	\$ 12,156	\$ 121,734	\$ 145,870
WORLD BOARD	\$ 15,227	\$ 20,752	\$ 120,316	\$ 249,020
HUMAN RESOURCE PANEL	\$ 911	\$ 2,110	\$ 21,508	\$ 25,320
WSC CO-FACILITATOR	\$ 1,951	\$ 229	\$ 4,321	\$ 2,750
TRAVEL	\$ -	\$ 2,917	\$ 4,293	\$ 35,000
LEGAL	\$ -	\$ -	\$ -	\$ -
ACCOUNTING	\$ 582	\$ 1,036	\$ 9,203	\$ 12,432
PERSONNEL Includes amount budgeted to variable projects	\$ 60,830	\$ 36,384	\$ 512,136	\$ 436,606
OVERHEAD	\$ 32,898	\$ 14,742	\$ 203,758	\$ 176,903
TECHNOLOGY	\$ 5,353	\$ 1,681	\$ 54,294	\$ 20,172
Subtotal	\$ 176,598	\$ 95,631	\$ 1,103,766	\$ 1,147,572
VARIABLE OPERATIONAL EXPENSES				
Internal Procedures**	\$ -	\$ 565	\$ -	\$ 6,780
Communications Task Force	\$ 1,119	\$ 2,513	\$ 30,189	\$ 30,150
Two Year Conference	\$ 1,867	\$ 4,328	\$ 5,248	\$ 51,930
World Service Meeting	\$ -	\$ 6,230	\$ 63,723	\$ 74,765
Motion 21	\$ 1,867	\$ 2,129	\$ 8,338	\$ 25,550
Process Service Material	\$ 1,867	\$ 1,907	\$ 7,550	\$ 22,880
PI Handbook	\$ -	\$ 602	\$ -	\$ 7,220
Treasurers Handbook	\$ -	\$ 602	\$ -	\$ 7,220
Events Handbook	\$ -	\$ 602	\$ -	\$ 7,220
Training Workbooks	\$ -	\$ 602	\$ -	\$ 7,220
Historical Data Collection	\$ 6,836	\$ 2,142	\$ 16,073	\$ 25,700
Subtotal	\$ 13,555	\$ 22,220	\$ 131,122	\$ 266,635
Total World Service Conference Support	\$ 190,153	\$ 117,851	\$ 1,234,888	\$ 1,414,207

FELLOWSHIP DEVELOPMENT	P-T-D Actual	Budget for Period	Y-T-D Actual	Adopted
FIXED OPERATIONAL EXPENSES				
PUBLICATIONS	\$ 26,376	\$ 8,708	\$ 120,155	\$ 104,500
FELLOWSHIP SUPPORT	\$ 4,723	\$ 8,750	\$ 46,890	\$ 105,000
PROFESSIONAL EVENTS	\$ 1,259	\$ 1,875	\$ 14,048	\$ 22,500
DEVELOPMENTAL LITERATURE	\$ 18,515	\$ 11,555	\$ 121,773	\$ 138,658
LEGAL	\$ -	\$ 417	\$ -	\$ 5,000
ACCOUNTING	\$ 524	\$ 1,368	\$ 11,789	\$ 16,411
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 80,296	\$ 48,027	\$ 676,020	\$ 576,319
OVERHEAD	\$ 41,623	\$ 19,459	\$ 247,959	\$ 233,511
TECHNOLOGY	\$ 7,066	\$ 2,219	\$ 71,668	\$ 26,627
Subtotal	\$ 180,383	\$ 102,377	\$ 1,310,302	\$ 1,228,527
VARIABLE OPERATIONAL EXPENSES				
Uncapitalized Database Expense	\$ 2,068	\$ 4,875	\$ 15,756	\$ 58,500
Information Management	\$ -	\$ 1,250	\$ 22,182	\$ 15,000
Subtotal	\$ 2,068	\$ 6,125	\$ 37,939	\$ 73,500
Total Fellowship Development	\$ 182,450	\$ 108,502	\$ 1,348,241	\$ 1,302,027
EVENTS				
FIXED OPERATIONAL EXPENSES				
MERCHANDISE/JEWELRY	\$ 8	\$ -	\$ 1,788	\$ -
INVENTORY ADJUSTMENT	\$ -	\$ -	\$ 11	\$ -
ANNUAL MTG T-SHIRTS/HATS	\$ -	\$ -	\$ 4,732	\$ -
UNITY DAY	\$ -	\$ 1,764	\$ 24,546	\$ 21,170
WCNA 28				
REGISTRATION	\$ -	\$ -	\$ -	\$ -
SPECIAL EVENTS	\$ -	\$ 750	\$ -	\$ 9,000
PROGRAM	\$ -	\$ 333	\$ -	\$ 4,000
HOST COMMITTEE	\$ 7,900	\$ 871	\$ 7,900	\$ 10,450
TRAVEL	\$ 9,771	\$ 2,083	\$ 22,655	\$ 25,000
FACILITIES	\$ 10,000	\$ 1,417	\$ 10,000	\$ 17,000
MERCHANDISE	\$ -	\$ 500	\$ -	\$ 6,000
CONVENTION INFORMATION	\$ 29	\$ 1,296	\$ 8,069	\$ 15,550
EQUIPMENT	\$ -	\$ -	\$ -	\$ -
TRANSPORTATION	\$ -	\$ -	\$ 61	\$ -
GENERAL SHIPPING	\$ -	\$ -	\$ -	\$ -
TELEPHONE	\$ -	\$ 833	\$ -	\$ 10,000
WCNA-29	\$ -	\$ 208	\$ 1,065	\$ 2,500
WCNA-30	\$ -	\$ 208	\$ -	\$ 2,500
WCNA-31	\$ -	\$ 208	\$ -	\$ 2,500
LEGAL	\$ -	\$ -	\$ -	\$ -
ACCOUNTING	\$ 152	\$ 332	\$ 4,101	\$ 3,978
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 19,466	\$ 11,643	\$ 164,116	\$ 139,714
OVERHEAD	\$ 12,246	\$ 4,717	\$ 73,423	\$ 56,609
TECHNOLOGY	\$ 1,732	\$ 538	\$ 18,685	\$ 6,455
Total Events	\$ 61,304	\$ 27,702	\$ 341,150	\$ 332,426
TOTAL NAWS EXPENSE	\$ 787,154	\$ 495,869	\$ 5,783,596	\$ 5,767,432
Excess Revenue/Expense	\$ (202,965)	\$ 6,234	\$ 396,398	\$ 74,808