

NAWS EXPENSE					
LITERATURE PRODUCTION & DISTRIBUTION	P-T-D Actual	Budget for Period	Y-T-D Actual	Budget Y-T-D	Adopted
FIXED OPERATIONAL EXPENSES					
BASIC TEXT: HARD COVER - English	\$ 27,681	\$ 24,595	\$ 293,963	\$ 295,143	\$ 295,143
Basic Text-Translated	\$ 2,774	\$ 3,061	\$ 42,077	\$ 36,730	\$ 36,730
BASIC TEXT-SOFTBOUND	\$ 7,417	\$ 4,200	\$ 62,948	\$ 50,403	\$ 50,403
JUST FOR TODAY	\$ 9,061	\$ 6,657	\$ 86,201	\$ 74,761	\$ 74,761
IT WORKS: HOW & WHY	\$ 14,131	\$ 9,568	\$ 126,803	\$ 114,309	\$ 114,309
STEP WORKING GUIDES	\$ 7,390	\$ 8,693	\$ 102,541	\$ 104,313	\$ 104,313
OTHER RECOVERY LITERATURE	\$ 22,454	\$ 22,527	\$ 228,733	\$ 270,325	\$ 270,325
Subtotal	\$ 90,908	\$ 79,301	\$ 943,264	\$ 945,984	\$ 945,984
OTHER INVENTORY EXPENSE					
MARKETING	\$ 13,418	\$ 5,968	\$ 76,502	\$ 71,620	\$ 71,620
MEDALLIONS	\$ 4,684	\$ 6,211	\$ 73,325	\$ 74,536	\$ 74,536
KEY TAGS & CHIPS	\$ 13,698	\$ 16,003	\$ 181,808	\$ 192,034	\$ 192,034
NON-FIPT INFORMATION BOOKLETS	\$ 1,590	\$ 1,604	\$ 23,580	\$ 19,247	\$ 19,247
MISCELLANEOUS	\$ 1,973	\$ 417	\$ 10,743	\$ 5,003	\$ 5,003
HANDBOOKS	\$ 1,267	\$ 932	\$ 14,583	\$ 11,184	\$ 11,184
SPECIALTY ITEMS	\$ 770	\$ 819	\$ 12,487	\$ 9,830	\$ 9,830
PI PRODUCTS	\$ 1	\$ 65	\$ 986	\$ 780	\$ 780
AUDIO MATERIALS	\$ 1,096	\$ 1,254	\$ 21,173	\$ 15,047	\$ 15,047
GROUP/AREA MATERIALS	\$ 2,182	\$ 2,557	\$ 24,055	\$ 30,689	\$ 30,689
MIRACLES HAPPEN	\$ 317	\$ 821	\$ 3,519	\$ 9,851	\$ 9,851
IN HOUSE PRODUCTION	\$ 12,622	\$ 7,625	\$ 61,480	\$ 91,500	\$ 91,500
TRANSLATIONS	\$ 1,455	\$ 1,775	\$ 11,612	\$ 21,294	\$ 21,294
SHIPPING	\$ 30,952	\$ 19,229	\$ 275,779	\$ 230,743	\$ 230,743
SALES TAX EXPENSE	\$ -	\$ 4,300	\$ -	\$ 51,603	\$ 51,603
INVENTORY ADJUSTMENT	\$ -	\$ (1,507)	\$ -	\$ (18,082)	\$ (18,082)
Subtotal	\$ 86,023	\$ 68,073	\$ 791,630	\$ 816,879	\$ 816,879
LEGAL	\$ 2,609	\$ 10,317	\$ (13,562)	\$ 123,803	\$ 123,803
TRAVEL	\$ 1,314	\$ 517	\$ 8,860	\$ 6,200	\$ 6,200
ACCOUNTING	\$ 2,404	\$ 2,532	\$ 19,075	\$ 30,388	\$ 30,388
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 72,855	\$ 56,281	\$ 781,512	\$ 675,373	\$ 675,373
OVERHEAD	\$ 23,200	\$ 23,244	\$ 249,630	\$ 278,931	\$ 278,931
TECHNOLOGY	\$ 8,309	\$ 4,404	\$ 78,464	\$ 52,844	\$ 52,844
Subtotal	\$ 110,692	\$ 97,295	\$ 1,123,981	\$ 1,167,539	\$ 1,167,539
Total Literature Production Expense	\$ 287,623	\$ 244,669	\$ 2,858,874	\$ 2,930,402	\$ 2,930,402

UNAUDITED COMBINED COMPARISON TO BUDGET FINANCIAL STATEMENT

WORLD SERVICE CONFERENCE SUPPORT	P-T-D Actual	Budget for Period	Y-T-D Actual	Budget Y-T-D	Adopted
FIXED OPERATIONAL EXPENSES					
<i>PUBLICATIONS</i>	\$ 100	\$ 5,500	\$ 12,989	\$ 66,000	\$ 66,000
<i>WORLD SERVICE CONFERENCE</i>	\$ -	\$ -	\$ 1,016	\$ -	\$ -
<i>WORLD BOARD</i>	\$ 28,850	\$ 13,583	\$ 138,479	\$ 163,000	\$ 163,000
Allocation for Committee Meetings	\$ 13,365	\$ 8,163	\$ 47,020	\$ 97,950	\$ 97,950
<i>HUMAN RESOURCE PANEL</i>	\$ 1,632	\$ 875	\$ 19,387	\$ 10,500	\$ 10,500
<i>WSC CO-FACILITATOR</i>	\$ -	\$ 125	\$ -	\$ 1,500	\$ 1,500
<i>TRAVEL</i>	\$ -	\$ -	\$ 50	\$ -	\$ -
<i>LEGAL</i>	\$ -	\$ (7)	\$ -	\$ (84)	\$ (84)
<i>ACCOUNTING</i>	\$ 1,103	\$ 1,103	\$ 8,851	\$ 13,237	\$ 13,237
<i>PERSONNEL</i> Includes amount budgeted to variable projects	\$ 53,570	\$ 42,429	\$ 575,188	\$ 509,145	\$ 509,145
<i>OVERHEAD</i>	\$ 17,632	\$ 17,136	\$ 191,025	\$ 205,631	\$ 205,631
<i>TECHNOLOGY</i>	\$ 6,110	\$ 2,835	\$ 57,694	\$ 34,020	\$ 34,020
Subtotal	\$ 122,362	\$ 83,579	\$ 1,051,700	\$ 1,100,899	\$ 1,100,899
APPROVED VARIABLE EXPENSES					
<i>World Service Meeting</i>	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Worldwide Workshops</i>	\$ 16,441	\$ 3,333	\$ 17,223	\$ 40,000	\$ 40,000
<i>Recovery Literature Option - Y</i>	\$ 4,659	\$ 3,333	\$ 4,826	\$ 40,000	\$ 40,000
<i>Standards for WS Communications</i>	\$ -	\$ 1,375	\$ 2,835	\$ 16,500	\$ 16,500
<i>Service Material</i>	\$ -	\$ 1,288	\$ 133	\$ 15,450	\$ 15,450
<i>Historical Data Collection</i>	\$ -	\$ 1,667	\$ 320	\$ 20,000	\$ 20,000
Subtotal	\$ 21,100	\$ 10,996	\$ 25,339	\$ 131,950	\$ 131,950
Total World Service Conference Support	\$ 143,462	\$ 94,575	\$ 1,077,039	\$ 1,232,849	\$ 1,232,849

UNAUDITED COMBINED COMPARISON TO BUDGET FINANCIAL STATEMENT

FELLOWSHIP DEVELOPMENT	P-T-D Actual	Budget for Period	Y-T-D Actual	Budget Y-T-D	Adopted
FIXED OPERATIONAL EXPENSES					
PUBLICATIONS	\$ 33,517	\$ 10,417	\$ 155,483	\$ 125,000	\$ 125,000
FELLOWSHIP SUPPORT	\$ 36,184	\$ 7,892	\$ 80,010	\$ 94,700	\$ 94,700
PROFESSIONAL EVENTS	\$ 13,073	\$ 1,792	\$ 62,680	\$ 21,500	\$ 21,500
DEVELOPMENTAL LITERATURE	\$ 17,804	\$ 8,750	\$ 97,850	\$ 105,000	\$ 105,000
LEGAL	\$ -	\$ -	\$ -	\$ -	\$ -
ACCOUNTING	\$ 1,199	\$ 1,502	\$ 9,618	\$ 18,021	\$ 18,021
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 70,712	\$ 55,950	\$ 758,527	\$ 671,402	\$ 671,402
OVERHEAD	\$ 22,518	\$ 21,277	\$ 241,064	\$ 255,326	\$ 255,326
TECHNOLOGY	\$ 8,065	\$ 3,686	\$ 76,157	\$ 44,237	\$ 44,237
Subtotal	\$ 203,072	\$ 111,266	\$ 1,481,388	\$ 1,335,186	\$ 1,335,186
VARIABLE OPERATIONAL EXPENSES					
Information Management	\$ -	\$ 2,083	\$ 1,402	\$ 25,000	\$ 25,000
Subtotal	\$ -	\$ 2,083	\$ 1,402	\$ 25,000	\$ 25,000
Total Fellowship Development	\$ 203,072	\$ 113,349	\$ 1,482,790	\$ 1,360,186	\$ 1,360,186
EVENTS					
FIXED OPERATIONAL EXPENSES PENDING FINAL RECONCILIATION					
MERCHANDISE	\$ -	\$ -	\$ -	\$ -	\$ -
INVENTORY ADJUSTMENT	\$ -	\$ -	\$ -	\$ -	\$ -
UNITY DAY	\$ 83	\$ -	\$ 10,856	\$ -	\$ -
WCNA 28					
REGISTRATION	\$ -	\$ 1,085	\$ 6,420	\$ 13,018	\$ 13,018
CONTRACT LABOR	\$ -	\$ -	\$ 6,567	\$ -	\$ -
SPECIAL EVENTS	\$ -	\$ 1,167	\$ 19,245	\$ 14,000	\$ 14,000
PROGRAM	\$ -	\$ 1,200	\$ -	\$ 14,400	\$ 14,400
HOST COMMITTEE	\$ -	\$ 906	\$ 11,124	\$ 10,875	\$ 10,875
TRAVEL	\$ (22,000)	\$ 2,917	\$ 25,485	\$ 35,000	\$ 35,000
FACILITIES	\$ -	\$ 5,110	\$ 16,308	\$ 61,325	\$ 61,325
MERCHANDISE	\$ (12)	\$ 3,667	\$ 18,734	\$ 44,000	\$ 44,000
LITERATURE PURCHASES	\$ (2,612)	\$ -	\$ -	\$ -	\$ -
CONVENTION INFORMATION	\$ -	\$ 83	\$ 4,239	\$ 1,000	\$ 1,000
EQUIPMENT	\$ -	\$ -	\$ 4,411	\$ -	\$ -
TRANSPORTATION	\$ -	\$ 167	\$ 2,000	\$ 2,000	\$ 2,000
GENERAL SHIPPING	\$ -	\$ 167	\$ 8,532	\$ 2,000	\$ 2,000
TELEPHONE	\$ -	\$ 167	\$ 5,762	\$ 2,000	\$ 2,000
Subtotal	\$ (24,541)	\$ 16,635	\$ 139,684	\$ 199,618	\$ 199,618
WCNA 29	\$ 2,974	\$ 163	\$ 6,823	\$ 1,955	\$ 1,955
WCNA 30	\$ -	\$ -	\$ 985	\$ -	\$ -
WCNA 31	\$ -	\$ -	\$ 1,967	\$ -	\$ -
LEGAL	\$ -	\$ -	\$ -	\$ -	\$ -
ACCOUNTING	\$ 319	\$ 457	\$ 3,384	\$ 5,484	\$ 5,484
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 17,171	\$ 12,541	\$ 184,200	\$ 150,495	\$ 150,495
OVERHEAD	\$ 6,693	\$ 4,895	\$ 68,408	\$ 58,743	\$ 58,743
TECHNOLOGY	\$ 1,972	\$ 889	\$ 18,893	\$ 10,667	\$ 10,667
Total Events	\$ 4,588	\$ 35,580	\$ 424,344	\$ 426,962	\$ 426,962
TOTAL NAWS EXPENSE	\$ 638,746	\$ 488,173	\$ 5,843,047	\$ 5,950,399	\$ 5,950,399
Excess Revenue/Expense	\$ (64,686)	\$ 22,553	\$ 653,222	\$ 355,109	\$ 355,109

UNAUDITED COMBINED COMPARISON TO BUDGET FINANCIAL STATEMENT