

TOTAL INCOME ALL SOURCES	\$ 6,631,493	\$ 6,305,508	\$ 6,630,396	\$ 6,776,698	\$ 13,261,889	\$ 13,082,206
NAWS EXPENSE						
LITERATURE PRODUCTION & DISTRIBUTION	Income Statement July 2000 to June 2001	Approved Budget July 2000 to June 2001	Income Statement July 2001 to June 2002	Approved Budget July 2001 to June 2002	Consolidated 2000 to 2002	Consolidated Budget 2000 to 2002
FIXED OPERATIONAL EXPENSES						
BASIC TEXT: HARD COVER - English	\$ 293,736	\$ 295,145	\$ 286,361	\$ 281,089	\$ 580,097	\$ 576,234
Basic Text-Translated	\$ 42,078	\$ 36,730	\$ 35,860	\$ 34,981	\$ 77,938	\$ 71,711
BASIC TEXT-SOFTBOUND	\$ 62,949	\$ 50,403	\$ 41,265	\$ 48,002	\$ 104,214	\$ 98,405
JUST FOR TODAY	\$ 86,200	\$ 74,761	\$ 75,871	\$ 71,201	\$ 162,071	\$ 145,962
IT WORKS: HOW & WHY	\$ 126,803	\$ 114,309	\$ 112,087	\$ 108,866	\$ 238,890	\$ 223,175
STEP WORKING GUIDES	\$ 102,541	\$ 104,313	\$ 103,677	\$ 99,345	\$ 206,218	\$ 203,658
OTHER RECOVERY LITERATURE	\$ 230,510	\$ 270,325	\$ 255,995	\$ 257,452	\$ 486,505	\$ 527,777
Subtotal	\$ 944,817	\$ 945,986	\$ 911,116	\$ 900,936	\$ 1,855,933	\$ 1,846,922
OTHER INVENTORY EXPENSE	2000 to 2001	2000 to 2001	2001 to 2002	2001 to 2002	2000 to 2002	2000 to 2002
MARKETING	\$ 76,502	\$ 71,620	\$ 61,329	\$ 68,209	\$ 137,831	\$ 139,829
MEDALLIONS	\$ 73,324	\$ 74,536	\$ 70,668	\$ 70,986	\$ 143,992	\$ 145,522
KEY TAGS & CHIPS	\$ 181,809	\$ 192,034	\$ 198,148	\$ 182,890	\$ 379,957	\$ 374,924
NON-FIPT INFORMATION BOOKLETS	\$ 23,580	\$ 19,247	\$ 27,066	\$ 18,330	\$ 50,646	\$ 37,577
MISCELLANEOUS	\$ 805	\$ 5,003	\$ 1,125	\$ 4,765	\$ 1,930	\$ 9,768
HANDBOOKS	\$ 14,583	\$ 11,184	\$ 15,275	\$ 10,651	\$ 29,858	\$ 21,835
SPECIALTY ITEMS	\$ 12,488	\$ 9,830	\$ 10,986	\$ 9,362	\$ 23,474	\$ 19,192
PI PRODUCTS	\$ 986	\$ 780	\$ 960	\$ 743	\$ 1,946	\$ 1,523
AUDIO MATERIALS	\$ 21,172	\$ 15,047	\$ 16,976	\$ 14,330	\$ 38,148	\$ 29,377
GROUP/AREA MATERIALS	\$ 24,054	\$ 30,689	\$ 36,182	\$ 31,823	\$ 60,236	\$ 62,512
MIRACLES HAPPEN	\$ 3,519	\$ 9,851	\$ 5,529	\$ 2,640	\$ 9,048	\$ 12,491
IN HOUSE PRODUCTION	\$ 69,616	\$ 91,500	\$ 58,703	\$ 91,500	\$ 128,319	\$ 183,000
TRANSLATIONS	\$ 11,612	\$ 21,294	\$ 26,603	\$ 22,359	\$ 38,215	\$ 43,653
SHIPPING	\$ 275,779	\$ 230,743	\$ 298,852	\$ 219,755	\$ 574,631	\$ 450,498
SALES TAX EXPENSE	\$ -	\$ 51,603	\$ -	\$ 49,146	\$ -	\$ 100,749
INVENTORY ADJUSTMENT	\$ -	\$ (18,081)	\$ -	\$ (17,220)	\$ -	\$ (35,301)
Subtotal	\$ 789,829	\$ 816,880	\$ 828,402	\$ 780,269	\$ 1,618,231	\$ 1,597,149
LEGAL	\$ 28,005	\$ 123,803	\$ 32,333	\$ 73,803	\$ 60,338	\$ 197,606
TRAVEL	\$ 7,912	\$ 6,200	\$ 3,229	\$ 389	\$ 11,141	\$ 6,589
ACCOUNTING	\$ 3,913	\$ 30,388	\$ 30,583	\$ 30,388	\$ 34,496	\$ 60,776
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 814,706	\$ 675,372	\$ 852,777	\$ 691,174	\$ 1,667,483	\$ 1,366,546
OVERHEAD	\$ 279,940	\$ 278,931	\$ 376,895	\$ 264,682	\$ 656,835	\$ 543,613
TECHNOLOGY	\$ 36,933	\$ 52,843	\$ 54,441	\$ 45,514	\$ 91,374	\$ 98,357
Subtotal	\$ 1,171,409	\$ 1,167,537	\$ 1,350,258	\$ 1,105,950	\$ 2,521,667	\$ 2,273,487
Total Literature Production	\$ 2,906,055	\$ 2,930,403	\$ 3,089,776	\$ 2,787,155	\$ 5,995,831	\$ 5,717,558
WORLD SERVICE CONFERENCE SUPPORT	Income Statement July 2000 to June 2001	Approved Budget July 2000 to June 2001	Income Statement July 2001 to June 2002	Approved Budget July 2001 to June 2002	Consolidated 2000 to 2002	Consolidated Budget 2000 to 2002
PUBLICATIONS	\$ 12,862	\$ 75,000	\$ 34,105	\$ 96,000	\$ 46,967	\$ 171,000
WORLD SERVICE CONFERENCE	\$ -	\$ -	\$ 111,919	\$ 120,000	\$ 111,919	\$ 120,000
Delegate Funding (Variable Expense)	\$ -	\$ -	\$ 130,000	\$ 150,000	\$ 130,000	\$ 150,000
WORLD BOARD	\$ 169,620	\$ 250,550	\$ 162,283	\$ 213,800	\$ 331,903	\$ 464,350
HUMAN RESOURCE PANEL	\$ 19,387	\$ 10,500	\$ 19,155	\$ 26,500	\$ 38,542	\$ 37,000
WSC CO-FACILITATOR	\$ -	\$ 1,500	\$ 1,270	\$ 2,750	\$ 1,270	\$ 4,250
TRAVEL	\$ 94	\$ -	\$ 271	\$ 41,000	\$ 365	\$ 41,000
LEGAL	\$ -	\$ (84)	\$ -	\$ (84)	\$ -	\$ (168)
ACCOUNTING	\$ 2,878	\$ 13,237	\$ 6,521	\$ 13,237	\$ 9,399	\$ 26,474
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 550,091	\$ 509,145	\$ 576,954	\$ 544,785	\$ 1,127,045	\$ 1,053,930
OVERHEAD	\$ 178,087	\$ 205,631	\$ 253,437	\$ 199,610	\$ 431,524	\$ 405,241
TECHNOLOGY	\$ 23,849	\$ 34,020	\$ 36,506	\$ 34,020	\$ 60,355	\$ 68,040
Subtotal	\$ 956,868	\$ 1,099,499	\$ 1,332,421	\$ 1,441,618	\$ 2,289,289	\$ 2,541,117
Variable Expense	2000 to 2001	2000 to 2001	2001 to 2002	2001 to 2002	2000 to 2002	2000 to 2002
World Service Meeting	\$ 190	\$ -	\$ 31,576	\$ 56,375	\$ 31,766	\$ 56,375
Worldwide Workshops	\$ 16,928	\$ 40,000	\$ 120,780	\$ 88,400	\$ 137,708	\$ 128,400
Recovery Literature Option - Y	\$ 21,508	\$ 40,000	\$ 31,515	\$ 62,500	\$ 53,023	\$ 102,500
Standards for WS Communications	\$ 2,835	\$ 16,500	\$ -	\$ 13,250	\$ 2,835	\$ 29,750
Service Material	\$ 133	\$ 15,450	\$ -	\$ 15,450	\$ 133	\$ 30,900
Historical Data Collection	\$ 320	\$ 20,000	\$ -	\$ 33,125	\$ 320	\$ 53,125

	Subtotal	\$ 41,914	\$ 131,950	\$ 183,871	\$ 269,100	\$ 225,785	\$ 401,050
Total World Service Conference Support		\$ 998,782	\$ 1,231,449	\$ 1,516,292	\$ 1,710,718	\$ 2,515,074	\$ 2,942,167
			Approved Budget		Approved Budget		
FELLOWSHIP DEVELOPMENT	Income Statement July 2000 to June 2001	July 2000 to June 2001	Income Statement July 2001 to June 2002	July 2001 to June 2002	Consolidated 2000 to 2002	Consolidated Budget 2000 to 2002	
FIXED OPERATIONAL EXPENSES							
PUBLICATIONS	\$ 140,879	\$ 104,000	\$ 139,152	\$ 143,750	\$ 280,031	\$ 247,750	
FELLOWSHIP SUPPORT	\$ 80,010	\$ 94,700	\$ 27,494	\$ 99,435	\$ 107,504	\$ 194,135	
PROFESSIONAL EVENTS	\$ 62,680	\$ 21,500	\$ 21,687	\$ 18,459	\$ 84,367	\$ 39,959	
DEVELOPMENTAL LITERATURE	\$ 279,053	\$ 105,000	\$ 247,004	\$ 99,173	\$ 526,057	\$ 204,173	
LEGAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
ACCOUNTING	\$ 3,798	\$ 18,021	\$ 9,724	\$ 18,021	\$ 13,522	\$ 36,042	
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 727,020	\$ 671,402	\$ 765,082	\$ 718,400	\$ 1,492,102	\$ 1,389,802	
OVERHEAD	\$ 229,843	\$ 255,326	\$ 322,234	\$ 255,326	\$ 552,077	\$ 510,652	
TECHNOLOGY	\$ 31,712	\$ 44,237	\$ 48,735	\$ 44,237	\$ 80,447	\$ 88,474	
Subtotal	\$ 1,554,995	\$ 1,314,186	\$ 1,581,112	\$ 1,396,801	\$ 3,136,107	\$ 2,710,987	
VARIABLE OPERATIONAL EXPENSES							
Information Management	\$ 1,402	\$ 25,000	\$ 557	\$ 10,000	\$ 1,959	\$ 35,000	
Subtotal	\$ 1,402	\$ 25,000	\$ 557	\$ 10,000	\$ 1,959	\$ 35,000	
Total Fellowship Development		\$ 1,556,397	\$ 1,339,186	\$ 1,581,669	\$ 1,406,801	\$ 3,138,066	\$ 2,745,987
			Approved Budget		Approved Budget		
EVENTS	Income Statement July 2000 to June 2001	July 2000 to June 2001	Income Statement July 2001 to June 2002	July 2001 to June 2002	Consolidated 2000 to 2002	Consolidated Budget 2000 to 2002	
FIXED OPERATIONAL EXPENSES							
MERCHANDISE	\$ 1,016	\$ -	\$ -	\$ -	\$ 1,016	\$ -	
INVENTORY ADJUSTMENT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
UNITY DAY	\$ -	\$ -	\$ 33,461	\$ 45,148	\$ 33,461	\$ 45,148	
WCNA 28	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Registration	\$ 25,561	\$ 13,018	\$ -	\$ 103	\$ 25,561	\$ 13,121	
Special Events	\$ 17,445	\$ 14,000	\$ -	\$ -	\$ 17,445	\$ 14,000	
Program	\$ 21,913	\$ 14,400	\$ -	\$ -	\$ 21,913	\$ 14,400	
Support Committee	\$ 11,636	\$ 10,875	\$ -	\$ -	\$ 11,636	\$ 10,875	
Travel	\$ 31,075	\$ 35,000	\$ -	\$ 11,384	\$ 31,075	\$ 46,384	
Facilities	\$ 15,345	\$ 61,325	\$ -	\$ -	\$ 15,345	\$ 61,325	
Merchandise	\$ 18,689	\$ 44,000	\$ -	\$ -	\$ 18,689	\$ 44,000	
Convention Information	\$ -	\$ 1,000	\$ -	\$ 9,218	\$ -	\$ 10,218	
Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Transportation	\$ -	\$ 2,000	\$ -	\$ 104	\$ -	\$ 2,104	
General Shipping	\$ 1,102	\$ 2,000	\$ -	\$ -	\$ 1,102	\$ 2,000	
Telephone	\$ -	\$ 2,000	\$ -	\$ -	\$ -	\$ 2,000	
Subtotal	\$ 143,782	\$ 199,618	\$ 33,461	\$ 65,957	\$ 177,243	\$ 265,575	
WCNA-29							
Entertainment	\$ -	\$ 1,955	\$ 4,802	\$ 91,800	\$ 4,802	\$ 93,755	
Convention Information	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Program	\$ -	\$ -	\$ 8,115	\$ 34,200	\$ 8,115	\$ 34,200	
Arts & Graphics	\$ -	\$ -	\$ -	\$ 44,190	\$ -	\$ 44,190	
Administration	\$ -	\$ -	\$ 26,297	\$ 32,175	\$ 26,297	\$ 32,175	
Registration	\$ -	\$ -	\$ 35,595	\$ 22,650	\$ 35,595	\$ 22,650	
Merchandise	\$ -	\$ -	\$ 33,653	\$ 85,274	\$ 33,653	\$ 85,274	
Facilities Expenses	\$ -	\$ -	\$ -	\$ 195,250	\$ -	\$ 195,250	
Support Committee	\$ -	\$ -	\$ 4,765	\$ 12,402	\$ 4,765	\$ 12,402	
Service Delivery Plan	\$ -	\$ -	\$ 16,783	\$ 17,111	\$ 16,783	\$ 17,111	
Subtotal	\$ -	\$ 1,955	\$ 130,010	\$ 535,052	\$ 130,010	\$ 537,007	
WCNA-30							
Entertainment	\$ -	\$ -	\$ -	\$ 60,000	\$ -	\$ 60,000	
WCNA-31							
Entertainment	\$ -	\$ -	\$ -	\$ 3,500	\$ -	\$ 3,500	
LEGAL	\$ -	\$ -	\$ 306	\$ -	\$ 306	\$ -	
ACCOUNTING	\$ 921	\$ 5,484	\$ 2,102	\$ 5,484	\$ 3,023	\$ 10,968	
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 175,546	\$ 150,495	\$ 184,674	\$ 161,030	\$ 360,220	\$ 311,525	
OVERHEAD	\$ 73,420	\$ 58,743	\$ 92,746	\$ 58,743	\$ 166,166	\$ 117,486	
TECHNOLOGY	\$ 7,983	\$ 10,666	\$ 22,848	\$ 10,666	\$ 30,831	\$ 21,332	
Subtotal	\$ 257,870	\$ 225,388	\$ 302,676	\$ 299,423	\$ 560,546	\$ 524,811	
Total Events		\$ 401,652	\$ 426,961	\$ 466,147	\$ 900,432	\$ 867,799	\$ 1,327,393
TOTAL NAWS EXPENSE		\$ 5,862,886	\$ 5,927,999	\$ 6,653,884	\$ 6,805,106	\$ 12,516,770	\$ 12,733,105
Excess Revenue/Expense		\$ 768,607	\$ 377,509	\$ (23,488)	\$ (28,408)	\$ 745,119	\$ 349,101