

**Narcotics Anonymous World Services**

**Statement of Activities**

**(Income Statement)**

NA World Services - Consolidated

For the Twelve Months Ending June 30, 2003

<b>WORLD SERVICE CONFERENCE SUPPORT</b>	YTD ACTUAL	YTD BUDGET	VARIANCE
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$21,726	\$13,000	\$8,726
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	6,514	0	6,514
WORLD BOARD	190,759	245,500	(54,741)
HUMAN RESOURCE PANEL	14,132	20,000	(5,868)
WSC CO-FACILITATOR	0	0	0
CONFERENCE RELATED TRAVEL	10	28,000	(27,990)
LEGAL	0	0	0
ACCOUNTING	8,475	12,825	(4,350)
PERSONNEL (Includes amount budgeted to variable projects)	665,750	666,323	(574)
OVERHEAD	296,869	202,534	94,335
TECHNOLOGY	34,264	28,350	5,914
Subtotal	\$1,238,498	\$1,216,533	\$21,966
<b>VARIABLE OPERATIONAL EXPENSES</b>			
WORLD SERVICE MEETING	\$655	\$0	\$655
WORLDWIDE WORKSHOPS	69,259	53,000	16,259
SPONSORSHIP PROJECT	15,621	74,500	(58,879)
BASIC TEXT EVALUATION	0	34,800	(34,800)
SERVICE MATERIAL	0	45,875	(45,875)
HISTORICAL DATA COLLECTION	117	37,500	(37,383)
Subtotal	\$85,652	\$245,675	(\$160,023)
<b>Total World Service Conference Support</b>	<b>\$1,324,150</b>	<b>\$1,462,208</b>	<b>(\$138,057)</b>
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>	YTD ACTUAL	YTD BUDGET	VARIANCE
PUBLICATIONS	\$113,900	\$155,483	(\$41,583)
FELLOWSHIP SUPPORT	32,530	80,010	(47,480)
PROFESSIONAL EVENTS	31,612	62,680	(31,068)
DEVELOPMENTAL LITERATURE	134,133	105,000	29,133
TRAVEL	2,606	0	2,606
LEGAL	0	0	0
ACCOUNTING	7,220	10,925	(3,705)
PERSONNEL (Includes amount budgeted to variable projects)	565,941	567,609	(1,668)
OVERHEAD	181,734	172,529	9,205
TECHNOLOGY	29,188	24,150	5,038
Subtotal	\$1,098,865	\$1,178,386	(\$79,521)
<b>VARIABLE OPERATIONAL EXPENSES</b>			
STANDARDS FOR COMMUNICATIONS	\$0	\$15,000	(\$15,000)
PUBLIC RELATIONS ROUNDTABLE	13,163	13,850	(687)
INFORMATION MANAGEMENT	73,316	10,000	63,316
Subtotal	\$86,479	\$38,850	\$47,629
<b>Total Fellowship Development</b>	<b>\$1,185,344</b>	<b>\$1,217,236</b>	<b>(\$31,892)</b>

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EVENTS	YTD ACTUAL	YTD BUDGET	VARIANCE
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE CONVENTION PLANNING	\$12,740	\$7,500	\$5,240
TRAVEL	(8,108)	0	(8,108)
LEGAL	0	0	0
ACCOUNTING	5,022	7,600	(2,578)
PERSONNEL (Includes amount budgeted to variable projects)	402,038	394,858	7,180
OVERHEAD	176,172	120,020	56,152
TECHNOLOGY	20,305	16,800	3,505
<b>Total Events (Not including event specific)</b>	<b>\$608,169</b>	<b>\$546,779</b>	<b>\$61,391</b>
<b>TOTAL EXPENSE ALL SOURCES (Not including event specific)</b>	<b>\$6,245,373</b>	<b>\$6,323,323</b>	<b>(\$77,950)</b>
<b>EXCESS REVENUE/EXPENSE (Not including event specific)</b>	<b>\$985,243</b>	<b>\$166,237</b>	<b>\$819,005</b>
<b>EVENT SPECIFIC</b>			
<b>EVENT SPECIFIC INCOME</b>			
	YTD ACTUAL	YTD BUDGET	VARIANCE
<b>WCNA-29</b>			
Registration	\$633,869	\$110,000	\$523,869
Special Events	519,649	39,750	479,899
Newcomer Donations	14,114	5,000	9,114
Merchandise	326,496	360,000	(33,504)
Pre-Registration Merchandise	72,127	0	72,127
On Site Merchandise	0	0	0
Other Sales	69,990	43,519	26,471
Rebates	93,241	110,000	(16,760)
Refunds	(380)	0	(380)
Subtotal	\$1,729,485	\$668,269	\$1,061,216
<b>WCNA-30</b>			
Registration	\$80	\$455,175	(\$455,095)
Special Events	0	471,375	(471,375)
Newcomer Donations	0	17,000	(17,000)
Merchandise	0	88,992	(88,992)
Other Sales	0	0	0
Rebates	0	0	0
Refunds	(27,051)	0	(27,051)
Subtotal	(\$26,971)	\$1,032,542	(\$1,059,513)
<b>Total Event Specific Income</b>	<b>\$1,702,514</b>	<b>\$1,700,811</b>	<b>\$1,703</b>

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EVENT SPECIFIC EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE
<b>WCNA-29 EXPENSE</b>			
Entertainment	\$394,981	\$180,000	\$214,981
Convention Information	0	12,550	(12,550)
Program	142,268	92,700	49,568
Arts & Graphics	0	13,100	(13,100)
Administration	91,877	69,650	22,227
Registration	267,705	19,650	248,055
Merchandise	214,450	97,125	117,325
Facilities Expenses	190,536	207,500	(16,964)
Support Committee Administration	7,314	20,280	(12,966)
Service Delivery Plan	0	26,650	(26,650)
Subtotal	<b>\$1,309,131</b>	<b>\$739,205</b>	<b>\$569,926</b>
<b>WCNA-30 EXPENSE</b>			
Administration	\$0	\$14,798	(\$14,798)
Arts & Graphics	0	5,865	(5,865)
Convention Information	0	16,883	(16,883)
Entertainment	0	0	0
Facilities Expenses	0	68,250	(68,250)
Merchandise	0	0	0
Program	0	0	0
Registration	0	0	0
Support Committee Administration	0	3,792	(3,792)
Subtotal	<b>\$0</b>	<b>\$109,587</b>	<b>(\$109,587)</b>
<b>Total Event Specific Expense</b>	<b>\$1,309,131</b>	<b>\$848,792</b>	<b>\$460,339</b>
<b>Total Event Specific Excess Revenue/Expense</b>	<b>\$393,383</b>	<b>\$852,019</b>	<b>(\$458,636)</b>
<b>INCREASE (DECREASE) NET UNRESTRICTED ASSETS</b>	<b>\$1,378,626</b>	<b>\$1,018,256</b>	<b>\$360,369</b>