



**Narcotics Anonymous World Services
Consolidated Statement of Activities**

Income Statement - For the Twelve Months Ending 30 June 2007

EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE
LITERATURE PRODUCTION & DISTRIBUTION			
FIXED OPERATIONAL EXPENSES			
MARKETING	\$106,216	\$103,929	\$2,287
IN HOUSE PRODUCTION (not included in Cost of Goods)	27,490	78,761	(51,271)
TRANSLATIONS (not included in Cost of Goods)	33,420	27,694	5,726
LITERATURE DISTRIBUTION (IRAN)	57,181	66,025	(8,845)
SHIPPING	436,741	400,670	36,071
BUSINESS PLAN WORK GROUP	\$20,048	\$34,200	(\$14,152)
LITERATURE & CONVENTION WORKSHOP	0	15,000	(15,000)
LEGAL	33,301	92,284	(58,984)
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	1,539	25,000	(23,461)
INVENTORY ADJUSTMENT	0	0	0
ACCOUNTING	10,822	14,925	(4,102)
PERSONNEL (Includes amount budgeted to variable projects)	1,131,985	1,016,904	115,081
OVERHEAD	506,887	451,476	55,412
TECHNOLOGY	51,775	74,217	(22,442)
Total Literature Production & Distribution	\$2,417,405	\$2,401,085	\$16,320
WORLD SERVICE CONFERENCE SUPPORT			
FIXED OPERATIONAL EXPENSES			
PUBLICATIONS	\$32,191	\$32,362	(\$171)
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	11,590	17,911	(6,321)
WORLD BOARD	258,090	191,625	66,465
HUMAN RESOURCE PANEL	25,408	27,214	(1,806)
WSC CO-FACILITATOR	600	636	(36)
CONFERENCE RELATED TRAVEL	0	0	0
LEGAL	0	0	0
ACCOUNTING	8,039	11,087	(3,047)
PERSONNEL (Includes amount budgeted to variable projects)	840,903	757,668	83,235
OVERHEAD	377,688	337,364	40,323
TECHNOLOGY	38,461	55,196	(16,735)
Subtotal	\$1,592,971	\$1,431,064	\$161,907
VARIABLE OPERATIONAL EXPENSES			
NAWS COMMUNICATIONS AND PUBLICATIONS	\$0	\$25,000	(\$25,000)
WORLD WIDE WORKSHOPS	108,595	127,500	(18,905)
FINISHED WSC PROJECTS (IMPLEMENT PR HANDBOOK)	12,233	55,000	(42,767)
Subtotal	\$120,828	\$207,500	(\$86,672)
Total World Service Conference Support	\$1,713,799	\$1,638,564	\$75,235



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FELLOWSHIP DEVELOPMENT			
FIXED OPERATIONAL EXPENSES			
PUBLICATIONS	\$113,895	\$134,694	(\$20,799)
FELLOWSHIP SUPPORT	412,764	142,656	270,108
PROFESSIONAL EVENTS	124,145	60,559	63,586
DEVELOPMENTAL LITERATURE	262,191	235,612	26,579
ARCHIVES & INFORMATION MANAGEMENT	0	35	(35)
LEGAL	0	939	(939)
ACCOUNTING	9,585	13,219	(3,634)
PERSONNEL (Includes amount budgeted to variable projects)	1,002,616	900,687	101,929
OVERHEAD	370,655	324,643	46,012
TECHNOLOGY	45,858	65,735	(19,877)
Subtotal	\$2,341,708	\$1,878,778	\$462,930
VARIABLE OPERATIONAL EXPENSES			
BASIC TEXT PROJECT	\$95,856	\$62,300	\$33,556
PUBLIC RELATIONS DEVELOPMENT	26,754	20,000	6,754
SERVICE MATERIALS	2,824	37,375	(34,551)
SERVICE HANDBOOKS	2,243	20,000	(17,757)
SELF-SUPPORT PAMPHLET	1	0	1
SERVICE STRUCTURE RELATIONSHIP & DEFINITION	0	0	0
TARGETED LITERATURE	19,098	37,875	(18,777)
FELLOWSHIP ISSUE DISCUSSIONS	1,713	22,500	(20,787)
Subtotal	\$148,490	\$200,050	(\$51,560)
Total Fellowship Development	\$2,490,198	\$2,078,828	\$411,370
EVENTS			
FIXED OPERATIONAL EXPENSES			
UNITY DAY	\$0	\$0	\$0
FUTURE (AND PRIOR) CONVENTIONS	\$9,843	\$13,377	(\$3,534)
LEGAL	0	0	0
ACCOUNTING	2,474	5,714	(3,240)
PERSONNEL (Includes amount budgeted to variable projects)	263,138	234,315	28,823
OVERHEAD	125,937	116,843	9,094
TECHNOLOGY	11,834	17,019	(5,185)
Total Events (Not including event specific)	\$413,226	\$387,269	\$25,958
TOTAL EXPENSE ALL SOURCES (Not including event specific)	\$7,034,628	\$6,505,746	\$528,882
EXCESS REVENUE/EXPENSE (Not including event specific)	\$333,858	\$270,776	\$63,082



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EVENT SPECIFIC			
EVENT SPECIFIC INCOME			
WCNA-32 INCOME			
REGISTRATION	\$0	\$0	\$0
SPECIAL EVENTS	0	0	0
NEWCOMER DONATIONS	0	0	0
MERCHANDISE	0	0	0
OTHER SALES	50	0	50
REBATES	0	0	0
Total Event Specific Income	\$50	\$0	\$50
EVENT SPECIFIC EXPENSE			
WCNA-32 EXPENSE			
REGISTRATION	\$72	\$0	\$72
SPECIAL EVENTS	0	0	0
PROGRAM	1	0	1
MERCHANDISE	(1)	0	(1)
FACILITIES	1,810	0	1,810
SUPPORT COMMITTEE	14,301	0	14,301
ADMINISTRATION	38,902	0	38,902
Total Event Specific Expense	\$55,084	\$0	\$55,084
Total Event Specific Excess Revenue/Expense	(\$55,034)	\$0	(\$55,034)
INCREASE (DECREASE) NET UNRESTRICTED ASSETS	\$278,824	\$270,776	\$8,048

NAWS financial statements may have small variance from the Audited Financial Statements due to some adjustments made by the independent auditors.