

Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement For the Twelve Months
Ending 30 June 2021

EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE	VARIANCE%
LITERATURE PRODUCTION & DISTRIBUTION				
FIXED OPERATIONAL EXPENSES				
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$ 851,566	\$ 627,262	\$ 224,304	36%
TRANSLATIONS (not included in Cost of Goods)	33,053	42,008	(8,956)	-21%
LITERATURE DISTRIBUTION (IRAN)	(216,812)	51,669	(268,481)	-520%
SHIPPING	538,873	581,081	(42,208)	-7%
BUSINESS PLAN WORKGROUP	-	7,700	(7,700)	-100%
LEGAL	242,451	38,000	204,451	538%
LIT P&D TRAVEL AND EXCHANGE EXPENSES	(53,243)	50,000	(103,243)	-206%
ACCOUNTING	\$ 20,257	\$ 19,916	\$ 341	2%
PERSONNEL	892,612	1,407,748	(515,136)	-37%
OVERHEAD	489,482	536,744	(47,261)	-9%
TECHNOLOGY	151,658	138,152	13,506	10%
Total Literature Production & Distribution	\$ 2,949,897	\$ 3,500,279	\$ (550,382)	-16%
Total Literature Production & Distribution without IRAN	\$ 3,166,709	\$ 3,448,610	\$ (281,901)	-8%
WORLD SERVICE CONFERENCE SUPPORT				
FIXED OPERATIONAL EXPENSES				
PUBLICATIONS	\$ 2,508	\$ 19,097	\$ (16,590)	-87%
WORLD SERVICE CONFERENCE BIENNIAL MEETING	184	30,491	(30,307)	-99%
WORLD BOARD	1,998	110,000	(108,002)	-98%
HUMAN RESOURCE PANEL	399	12,964	(12,565)	-97%
WSC CO-FACILITATOR	-	-	-	
ACCOUNTING	\$ 11,728	\$ 11,530	\$ 197	2%
PERSONNEL	516,776	815,012	(298,236)	-37%
OVERHEAD	283,385	310,746	(27,362)	-9%
TECHNOLOGY	87,802	79,983	7,820	10%
Subtotal	\$ 904,779	\$ 1,389,824	\$ (485,045)	-35%
VARIABLE OPERATIONAL EXPENSES				
Projects Adopted at WSC 2020(virtual)	-	\$ 5,000	(5,000)	-100%
Total World Service Conference Support	\$ 904,779	\$ 1,394,824	\$ (490,045)	-35%
FELLOWSHIP DEVELOPMENT				
FIXED OPERATIONAL EXPENSES				
PUBLICATIONS	\$ 5,471	\$ 44,000	\$ (38,529)	-88%
FELLOWSHIP SUPPORT	1,094	225,000	(223,906)	-100%
PUBLIC RELATIONS	500	67,757	(67,257)	-99%
DEVELOPMENTAL LITERATURE	243,858	357,318	(113,460)	-32%
ACCOUNTING	\$ 18,658	\$ 18,343	\$ 314	2%
PERSONNEL	822,143	1,296,610	(474,467)	-37%
OVERHEAD	450,839	494,369	(43,530)	-9%
TECHNOLOGY	139,685	127,245	12,440	10%
Subtotal	\$ 1,682,248	\$ 2,630,643	\$ (948,395)	-36%

	YTD ACTUAL	YTD BUDGET	VARIANCE	VARIANCE%
VARIABLE OPERATIONAL EXPENSES				
SPIRITUAL PRINCIPLE A DAY BOOK	23,657	\$ 55,000	(31,343)	-57%
MENTAL HEALTH/ILLNESS PAMPHLET	-	-	-	
Total Fellowship Development	\$ 1,705,906	\$ 2,685,643	\$ (979,737)	-36%
EVENTS				
FIXED OPERATIONAL EXPENSES				
FUTURE (AND PRIOR) CONVENTIONS	\$ 8,618	\$ -	\$ 8,618	
ACCOUNTING	2,665	2,620	45	2%
PERSONNEL	117,449	185,230	(67,781)	-37%
OVERHEAD	64,406	70,624	(6,219)	-9%
TECHNOLOGY	19,955	18,178	1,777	10%
Total Events (Not including WCNA)	\$ 213,093	\$ 276,653	\$ (63,560)	-23%
EXPENSES (For activity areas only)				
	\$5,773,675	\$7,857,398	(\$2,083,724)	-27%
EXPENSES (Activity Areas w/o IRAN)				
	\$5,990,487	\$7,805,729	(\$1,815,243)	-23%
EXCESS REVENUE/EXPENSE (Cash Activities only)				
	\$ 1,376,133	\$ (1,249,652)	\$ 2,625,785	-210%
NON-CASH ITEMS				
DEPRECIATION AND AMORTIZATION EXPENSE	\$ 380,427	\$ 357,940	\$ 22,487	6%
TOTAL EXPENSE cash and non-cash	\$6,154,101	\$8,215,338	(\$2,061,237)	-25%
TOTAL EXCESS REV/EXP (Not inc. WCNA)				
	\$ 995,706	\$ (1,607,592)	\$ 2,603,298	-162%
TOTAL EXCESS REV/EXP (Not inc. IRAN)				
	\$ 691,630	\$ (1,743,421)	\$ 2,435,051	-140%