

**NA World Services Inc. Combined Financial Summary**  
**January 1, 1999 - June 30, 1999**

	<b>Actual</b>		<b>Budgeted</b>
	<b>thru June</b>		<b>Jan-June 1999</b>
<b>Income Breakdown</b>			
FIPT Literature Income-Chatsworth	\$ 2,601,625	1	\$ 2,175,130
FIPT Literature Income-Canada	\$ 84,357	1	\$ 61,868
FIPT Literature Income-Europe	\$ 78,567	1	\$ 54,085
Non-FIPT Literature Income-Chatsworth	\$ 682,861	2	\$ 779,811
Non-FIPT Literature Income-Canada	\$ 29,969	2	\$ 17,710
Non-FIPT Literature Income-Europe	\$ 25,354	2	
Donation Income	\$ 308,451		\$ 275,046
Event Income	\$ 731		
Discounts & Allowances-Chatsworth	\$ (556,955)		\$ (584,356)
Discounts & Allowances-Canada	\$ (9,439)		\$ (9,624)
Discounts & Allowances-Europe	\$ (24,760)		\$ (20,574)
Projected Unspent Donation Income thru 12/31/98	\$ 120,935		\$ 95,995
<b>Total</b>	<b>\$ 3,220,760</b>		<b>\$ 2,845,091</b>
<b>EXPENSE</b>			
<b>Cost of Goods</b>			
Cost of Goods WSO Chatsworth-FIPT	\$ 608,210	1	\$ 346,141
Cost of Goods WSO Canada-FIPT	\$ 23,794	1	\$ 14,841
Cost of Goods WSO Europe-FIPT	\$ 36,894	1	\$ 33,600
Cost of Goods WSO Chatsworth-NonFIPT	\$ 209,933	2	\$ 376,930
Cost of Goods WSO Canada-NonFIPT	\$ 7,607	2	\$ 17,710
Cost of Goods WSO Europe-NonFIPT	\$ 6,755	2	
Cost of Goods & Services Events	\$ 1,789		
Cost of Goods WSC	\$ -		
<b>Total</b>	<b>\$ 894,983</b>		<b>\$ 789,222</b>
<b>Operating Income</b>	<b>\$ 2,325,777</b>		<b>\$ 2,055,869</b>
<b>Operational Expenses</b>			
General & Administrative Expense WSO-Chatsworth	\$ 580,557		\$ 556,523
General & Administrative Expense WSO-Canada	\$ 11,345		\$ 13,695
General & Administrative Expense WSO-Europe	\$ 15,650		\$ 24,047
Administrative Expense-World Board	\$ 8,882		\$ 33,000
Annual Meeting - Including Development Forum	\$ 113,380		\$ 126,167
World Board	\$ 57,858		\$ 77,167
Committee & Board Mailings	\$ 2,383		\$ 14,277
Legal & Accounting	\$ 28,919		\$ 13,218
Professional Events	\$ 2,734		\$ 12,500
Fellowship Development	\$ 30,575		\$ 22,777
Publications (incl. Reaching Out)	\$ 22,994		\$ 27,500
Other Project Expense [H&I Literature]	\$ 2,338		\$ 11,278
Leadership Orientation	\$ -		\$ 15,000
WSC Co-Facilitators	\$ -		\$ 2,750
Prior Year Carryover	\$ (120)		
General & Administrative Expense - Events	\$ 21,726		
Other Income & Expense	\$ (8,979.40)		

	<b>Subtotal</b>	<b>\$ 890,242</b>	<b>\$ 949,899</b>
Variable Project Expenses		\$ 14,858	\$ 9,000
	<b>Total</b>	<b>\$ 905,100</b>	<b>\$ 958,899</b>

	<b>Actual thru June</b>	<b>Budgeted Jan-June 1999</b>
<b><i>Human Resources</i></b>		
Human Resources WSO-Chatsworth	\$ 935,641	\$ 838,913
Human Resources WSO-Canada	\$ 2,263	\$ 2,783
Human Resources WSO-Europe	\$ 26,426	\$ 30,550
Human Resource Panel	\$ 15,822	\$ 17,514
WSC Leadership Planning & Training	\$ -	\$ 15,000
	<b>Total</b>	<b>\$ 980,152</b>
		<b>\$ 904,760</b>
<b>Excess Revenue/Expense incl Dep &amp; Amortization</b>	<b>\$ 440,525</b>	<b>\$ 153,712</b>

**COMBINED INCOME EXPENSE STATEMENT**  
**JUNE 1999**

<b><u>INCOME</u></b>		
WSO-CHATSWORTH / LITERATURE	\$	2,727,530.91
WSO-CANADA / LITERATURE	\$	104,887.44
WSO-EUROPE / LITERATURE	\$	79,159.59
DONATIONS	\$	308,451.14 **
EVENTS	\$	<u>730.94</u>
 TOTAL INCOME	 \$	 3,220,760.02
<b><u>COST OF GOODS</u></b>		
WSO-CHATSWORTH / LITERATURE	\$	818,143.01
WSO-CANADA / LITERATURE	\$	31,401.47
WSO-EUROPE / LITERATURE	\$	43,649.05
EVENTS	\$	<u>1,789.36</u>
 TOTAL COST OF GOODS	 \$	 894,982.89
 TOTAL OPERATING INCOME		 <u>\$ 2,325,777.13</u>
<b><u>OPERATING EXPENSES</u></b>		
WSO-CHATSWORTH	\$	580,557.00
WSO-CANADA	\$	11,344.68
WSO-EUROPE	\$	15,650.42
WORLD SERVICE CONFERENCE	\$	284,800.45
EVENTS	\$	<u>21,726.15</u>
 TOTAL GENERAL & ADMINISTRATIVE EXPENSES	 \$	 914,078.70
<b><u>HUMAN RESOURCES EXPENSES</u></b>		
WSO-CHATSWORTH	\$	935,641.72
WSO-CANADA	\$	2,262.51
WSO-EUROPE	\$	26,426.08
HUMAN RESOURCE PANEL	\$	<u>15,822.00</u>
 TOTAL HUMAN RESOURCES	 \$	 980,152.31
<b><u>OTHER INCOME &amp; EXPENSES</u></b>		
WSO-CHATSWORTH	\$	(10,115.32)
WSO-EUROPE	\$	728.94
EVENTS	\$	<u>406.98</u>
 TOTAL OTHER INCOME & EXPENSES	 \$	 (8,979.40)
 TOTAL OPERATING EXPENSES		 <u>\$ 1,885,251.61</u>
 NET OPERATING INCOME		 <u>\$ 440,525.52</u>
 NET OPERATING INCOME (LOSS)		 <u><u>\$ 440,525.52</u></u>

NAWS EXPENSE				
LITERATURE PRODUCTION & DISTRIBUTION	P-T-D Actual	Budget for Period	Y-T-D Actual	Adopted
<b>FIXED OPERATIONAL EXPENSES</b>				
BASIC TEXT: HARD COVER - English	\$ 27,031	\$ 24,373	\$ 272,210	\$ 292,474
Basic Text-Translated	\$ 1,851	\$ 3,710	\$ 32,018	\$ 44,525
BASIC TEXT-SOFTBOUND	\$ 5,128	\$ 4,167	\$ 46,612	\$ 50,002
JUST FOR TODAY	\$ 11,013	\$ 5,914	\$ 74,568	\$ 70,967
Just for Today (Gift Edition)	\$ 562	\$ 456	\$ 5,743	\$ 5,473
IT WORKS: HOW & WHY	\$ 12,736	\$ 8,611	\$ 113,728	\$ 103,331
It Works:How & Why (Special Edition)	\$ -	\$ 33	\$ 38	\$ 397
It Works:How & Why (Gift Edition)	\$ 44	\$ 83	\$ 764	\$ 999
STEP WORKING GUIDES	\$ 10,413	\$ 6,975	\$ 100,703	\$ 83,700
OTHER RECOVERY LITERATURE	\$ 32,197	\$ 15,492	\$ 261,394	\$ 185,906
<b>OTHER INVENTORY EXPENSE</b>				
CORRECTIONAL MARKETING	\$ 14,248	\$ 11,774	\$ 75,306	\$ 141,288
MEDALLIONS	\$ 7,953	\$ 6,714	\$ 73,771	\$ 80,573
KEY TAGS & CHIPS	\$ 18,201	\$ 15,621	\$ 180,290	\$ 187,452
NON-FIPT INFORMATION BOOKLETS	\$ 2,582	\$ 583	\$ 21,867	\$ 7,000
MISCELLANEOUS	\$ (2,981)	\$ 103	\$ 16,235	\$ 1,234
HANDBOOKS	\$ 1,379	\$ 1,058	\$ 11,277	\$ 12,697
SPECIALTY ITEMS	\$ 1,054	\$ 3,214	\$ 12,027	\$ 38,570
PI PRODUCTS	\$ 41	\$ 116	\$ 623	\$ 1,395
AUDIO MATERIALS	\$ 1,791	\$ 2,006	\$ 18,502	\$ 24,071
GROUP/AREA MATERIALS	\$ 2,910	\$ 2,557	\$ 40,538	\$ 30,689
MIRACLES HAPPEN	\$ 297	\$ 561	\$ 3,953	\$ 6,737
IN HOUSE PRODUCTION	\$ 9,179	\$ 7,625	\$ 45,644	\$ 91,500
TRANSLATIONS	\$ 996	\$ 1,772	\$ 13,792	\$ 21,262
SHIPPING	\$ 29,891	\$ 19,322	\$ 246,918	\$ 231,862
SALES TAX EXPENSE	\$ -	\$ -	\$ 28,669	\$ -
INVENTORY ADJUSTMENT	\$ (65)	\$ -	\$ 1	\$ -
Subtotal	\$ 188,453	\$ 158,092	\$ 1,697,190	\$ 1,714,104
LEGAL	\$ 29,995	\$ 7,917	\$ 91,247	\$ 95,000
TRAVEL	\$ -	\$ 1,458	\$ 2,761	\$ 17,500
ACCOUNTING	\$ 1,695	\$ 1,409	\$ 28,353	\$ 16,908
PERSONNEL Includes amount budgeted to variable projects	\$ 82,729	\$ 49,482	\$ 696,505	\$ 593,784
OVERHEAD	\$ 43,093	\$ 20,049	\$ 255,682	\$ 240,587
TECHNOLOGY	\$ 7,280	\$ 2,287	\$ 73,840	\$ 27,444
Subtotal	\$ 164,794	\$ 82,602	\$ 1,148,388	\$ 991,223
<b>VARIABLE OPERATIONAL EXPENSES</b>				
Literature Distribution System Review**	\$ -	\$ 1,120	\$ 13,739	\$ 13,445
<b>Total Literature Production</b>	<b>\$ 353,247</b>	<b>\$ 241,814</b>	<b>\$ 2,859,317</b>	<b>\$ 2,718,772</b>

<b>WORLD SERVICE CONFERENCE SUPPORT</b>	<b>P-T-D Actual</b>	<b>Budget for Period</b>	<b>Y-T-D Actual</b>	<b>Adopted</b>
<b>FIXED OPERATIONAL EXPENSES</b>				
<b>PUBLICATIONS</b>	\$ 1,256	\$ 3,625	\$ 52,203	\$ 43,500
<b>WORLD SERVICE CONFERENCE</b>	\$ 57,591	\$ 12,156	\$ 121,734	\$ 145,870
<b>WORLD BOARD</b>	\$ 15,227	\$ 20,752	\$ 120,316	\$ 249,020
<b>HUMAN RESOURCE PANEL</b>	\$ 911	\$ 2,110	\$ 21,508	\$ 25,320
<b>WSC CO-FACILITATOR</b>	\$ 1,951	\$ 229	\$ 4,321	\$ 2,750
<b>TRAVEL</b>	\$ -	\$ 2,917	\$ 4,293	\$ 35,000
<b>LEGAL</b>	\$ -	\$ -	\$ -	\$ -
<b>ACCOUNTING</b>	\$ 582	\$ 1,036	\$ 9,203	\$ 12,432
<b>PERSONNEL</b> Includes amount budgeted to variable projects	\$ 60,830	\$ 36,384	\$ 512,136	\$ 436,606
<b>OVERHEAD</b>	\$ 32,898	\$ 14,742	\$ 203,758	\$ 176,903
<b>TECHNOLOGY</b>	\$ 5,353	\$ 1,681	\$ 54,294	\$ 20,172
<b>Subtotal</b>	\$ 176,598	\$ 95,631	\$ 1,103,766	\$ 1,147,572
<b>VARIABLE OPERATIONAL EXPENSES</b>				
<b>Internal Procedures**</b>	\$ -	\$ 565	\$ -	\$ 6,780
<b>Communications Task Force</b>	\$ 1,119	\$ 2,513	\$ 30,189	\$ 30,150
<b>Two Year Conference</b>	\$ 1,867	\$ 4,328	\$ 5,248	\$ 51,930
<b>World Service Meeting</b>	\$ -	\$ 6,230	\$ 63,723	\$ 74,765
<b>Motion 21</b>	\$ 1,867	\$ 2,129	\$ 8,338	\$ 25,550
<b>Process Service Material</b>	\$ 1,867	\$ 1,907	\$ 7,550	\$ 22,880
<b>PI Handbook</b>	\$ -	\$ 602	\$ -	\$ 7,220
<b>Treasurers Handbook</b>	\$ -	\$ 602	\$ -	\$ 7,220
<b>Events Handbook</b>	\$ -	\$ 602	\$ -	\$ 7,220
<b>Training Workbooks</b>	\$ -	\$ 602	\$ -	\$ 7,220
<b>Historical Data Collection</b>	\$ 6,836	\$ 2,142	\$ 16,073	\$ 25,700
<b>Subtotal</b>	\$ 13,555	\$ 22,220	\$ 131,122	\$ 266,635
<b>Total World Service Conference Support</b>	\$ 190,153	\$ 117,851	\$ 1,234,888	\$ 1,414,207

FELLOWSHIP DEVELOPMENT	P-T-D Actual	Budget for Period	Y-T-D Actual	Adopted
<b>FIXED OPERATIONAL EXPENSES</b>				
PUBLICATIONS	\$ 26,376	\$ 8,708	\$ 120,155	\$ 104,500
FELLOWSHIP SUPPORT	\$ 4,723	\$ 8,750	\$ 46,890	\$ 105,000
PROFESSIONAL EVENTS	\$ 1,259	\$ 1,875	\$ 14,048	\$ 22,500
DEVELOPMENTAL LITERATURE	\$ 18,515	\$ 11,555	\$ 121,773	\$ 138,658
LEGAL	\$ -	\$ 417	\$ -	\$ 5,000
ACCOUNTING	\$ 524	\$ 1,368	\$ 11,789	\$ 16,411
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 80,296	\$ 48,027	\$ 676,020	\$ 576,319
OVERHEAD	\$ 41,623	\$ 19,459	\$ 247,959	\$ 233,511
TECHNOLOGY	\$ 7,066	\$ 2,219	\$ 71,668	\$ 26,627
<b>Subtotal</b>	<b>\$ 180,383</b>	<b>\$ 102,377</b>	<b>\$ 1,310,302</b>	<b>\$ 1,228,527</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>				
Uncapitalized Database Expense	\$ 2,068	\$ 4,875	\$ 15,756	\$ 58,500
Information Management	\$ -	\$ 1,250	\$ 22,182	\$ 15,000
<b>Subtotal</b>	<b>\$ 2,068</b>	<b>\$ 6,125</b>	<b>\$ 37,939</b>	<b>\$ 73,500</b>
<b>Total Fellowship Development</b>	<b>\$ 182,450</b>	<b>\$ 108,502</b>	<b>\$ 1,348,241</b>	<b>\$ 1,302,027</b>
<b>EVENTS</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
MERCHANDISE/JEWELRY	\$ 8	\$ -	\$ 1,788	\$ -
INVENTORY ADJUSTMENT	\$ -	\$ -	\$ 11	\$ -
ANNUAL MTG T-SHIRTS/HATS	\$ -	\$ -	\$ 4,732	\$ -
UNITY DAY	\$ -	\$ 1,764	\$ 24,546	\$ 21,170
WCNA 28				
REGISTRATION	\$ -	\$ -	\$ -	\$ -
SPECIAL EVENTS	\$ -	\$ 750	\$ -	\$ 9,000
PROGRAM	\$ -	\$ 333	\$ -	\$ 4,000
HOST COMMITTEE	\$ 7,900	\$ 871	\$ 7,900	\$ 10,450
TRAVEL	\$ 9,771	\$ 2,083	\$ 22,655	\$ 25,000
FACILITIES	\$ 10,000	\$ 1,417	\$ 10,000	\$ 17,000
MERCHANDISE	\$ -	\$ 500	\$ -	\$ 6,000
CONVENTION INFORMATION	\$ 29	\$ 1,296	\$ 8,069	\$ 15,550
EQUIPMENT	\$ -	\$ -	\$ -	\$ -
TRANSPORTATION	\$ -	\$ -	\$ 61	\$ -
GENERAL SHIPPING	\$ -	\$ -	\$ -	\$ -
TELEPHONE	\$ -	\$ 833	\$ -	\$ 10,000
WCNA-29	\$ -	\$ 208	\$ 1,065	\$ 2,500
WCNA-30	\$ -	\$ 208	\$ -	\$ 2,500
WCNA-31	\$ -	\$ 208	\$ -	\$ 2,500
LEGAL	\$ -	\$ -	\$ -	\$ -
ACCOUNTING	\$ 152	\$ 332	\$ 4,101	\$ 3,978
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 19,466	\$ 11,643	\$ 164,116	\$ 139,714
OVERHEAD	\$ 12,246	\$ 4,717	\$ 73,423	\$ 56,609
TECHNOLOGY	\$ 1,732	\$ 538	\$ 18,685	\$ 6,455
<b>Total Events</b>	<b>\$ 61,304</b>	<b>\$ 27,702</b>	<b>\$ 341,150</b>	<b>\$ 332,426</b>
<b>TOTAL NAWS EXPENSE</b>	<b>\$ 787,154</b>	<b>\$ 495,869</b>	<b>\$ 5,783,596</b>	<b>\$ 5,767,432</b>
Excess Revenue/Expense	\$ (202,965)	\$ 6,234	\$ 396,398	\$ 74,808

NAWS EXPENSE					
LITERATURE PRODUCTION & DISTRIBUTION	P-T-D Actual	Budget for Period	Y-T-D Actual	Budget Y-T-D	Adopted
<b>FIXED OPERATIONAL EXPENSES</b>					
BASIC TEXT: HARD COVER - English	\$ 27,681	\$ 24,595	\$ 293,963	\$ 295,143	\$ 295,143
Basic Text-Translated	\$ 2,774	\$ 3,061	\$ 42,077	\$ 36,730	\$ 36,730
BASIC TEXT-SOFTBOUND	\$ 7,417	\$ 4,200	\$ 62,948	\$ 50,403	\$ 50,403
JUST FOR TODAY	\$ 9,061	\$ 6,657	\$ 86,201	\$ 74,761	\$ 74,761
IT WORKS: HOW & WHY	\$ 14,131	\$ 9,568	\$ 126,803	\$ 114,309	\$ 114,309
STEP WORKING GUIDES	\$ 7,390	\$ 8,693	\$ 102,541	\$ 104,313	\$ 104,313
OTHER RECOVERY LITERATURE	\$ 22,454	\$ 22,527	\$ 228,733	\$ 270,325	\$ 270,325
<b>Subtotal</b>	\$ 90,908	\$ 79,301	\$ 943,264	\$ 945,984	\$ 945,984
<b>OTHER INVENTORY EXPENSE</b>					
MARKETING	\$ 13,418	\$ 5,968	\$ 76,502	\$ 71,620	\$ 71,620
MEDALLIONS	\$ 4,684	\$ 6,211	\$ 73,325	\$ 74,536	\$ 74,536
KEY TAGS & CHIPS	\$ 13,698	\$ 16,003	\$ 181,808	\$ 192,034	\$ 192,034
NON-FIPT INFORMATION BOOKLETS	\$ 1,590	\$ 1,604	\$ 23,580	\$ 19,247	\$ 19,247
MISCELLANEOUS	\$ 1,973	\$ 417	\$ 10,743	\$ 5,003	\$ 5,003
HANDBOOKS	\$ 1,267	\$ 932	\$ 14,583	\$ 11,184	\$ 11,184
SPECIALTY ITEMS	\$ 770	\$ 819	\$ 12,487	\$ 9,830	\$ 9,830
PI PRODUCTS	\$ 1	\$ 65	\$ 986	\$ 780	\$ 780
AUDIO MATERIALS	\$ 1,096	\$ 1,254	\$ 21,173	\$ 15,047	\$ 15,047
GROUP/AREA MATERIALS	\$ 2,182	\$ 2,557	\$ 24,055	\$ 30,689	\$ 30,689
MIRACLES HAPPEN	\$ 317	\$ 821	\$ 3,519	\$ 9,851	\$ 9,851
IN HOUSE PRODUCTION	\$ 12,622	\$ 7,625	\$ 61,480	\$ 91,500	\$ 91,500
TRANSLATIONS	\$ 1,455	\$ 1,775	\$ 11,612	\$ 21,294	\$ 21,294
SHIPPING	\$ 30,952	\$ 19,229	\$ 275,779	\$ 230,743	\$ 230,743
SALES TAX EXPENSE	\$ -	\$ 4,300	\$ -	\$ 51,603	\$ 51,603
INVENTORY ADJUSTMENT	\$ -	\$ (1,507)	\$ -	\$ (18,082)	\$ (18,082)
<b>Subtotal</b>	\$ 86,023	\$ 68,073	\$ 791,630	\$ 816,879	\$ 816,879
LEGAL	\$ 2,609	\$ 10,317	\$ (13,562)	\$ 123,803	\$ 123,803
TRAVEL	\$ 1,314	\$ 517	\$ 8,860	\$ 6,200	\$ 6,200
ACCOUNTING	\$ 2,404	\$ 2,532	\$ 19,075	\$ 30,388	\$ 30,388
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 72,855	\$ 56,281	\$ 781,512	\$ 675,373	\$ 675,373
OVERHEAD	\$ 23,200	\$ 23,244	\$ 249,630	\$ 278,931	\$ 278,931
TECHNOLOGY	\$ 8,309	\$ 4,404	\$ 78,464	\$ 52,844	\$ 52,844
<b>Subtotal</b>	\$ 110,692	\$ 97,295	\$ 1,123,981	\$ 1,167,539	\$ 1,167,539
<b>Total Literature Production Expense</b>	\$ 287,623	\$ 244,669	\$ 2,858,874	\$ 2,930,402	\$ 2,930,402

UNAUDITED COMBINED COMPARISON TO BUDGET FINANCIAL STATEMENT

<b>WORLD SERVICE CONFERENCE SUPPORT</b>	<b>P-T-D Actual</b>	<b>Budget for Period</b>	<b>Y-T-D Actual</b>	<b>Budget Y-T-D</b>	<b>Adopted</b>
<b>FIXED OPERATIONAL EXPENSES</b>					
<i>PUBLICATIONS</i>	\$ 100	\$ 5,500	\$ 12,989	\$ 66,000	\$ 66,000
<i>WORLD SERVICE CONFERENCE</i>	\$ -	\$ -	\$ 1,016	\$ -	\$ -
<i>WORLD BOARD</i>	\$ 28,850	\$ 13,583	\$ 138,479	\$ 163,000	\$ 163,000
Allocation for Committee Meetings	\$ 13,365	\$ 8,163	\$ 47,020	\$ 97,950	\$ 97,950
<i>HUMAN RESOURCE PANEL</i>	\$ 1,632	\$ 875	\$ 19,387	\$ 10,500	\$ 10,500
<i>WSC CO-FACILITATOR</i>	\$ -	\$ 125	\$ -	\$ 1,500	\$ 1,500
<i>TRAVEL</i>	\$ -	\$ -	\$ 50	\$ -	\$ -
<i>LEGAL</i>	\$ -	\$ (7)	\$ -	\$ (84)	\$ (84)
<i>ACCOUNTING</i>	\$ 1,103	\$ 1,103	\$ 8,851	\$ 13,237	\$ 13,237
<i>PERSONNEL Includes amount budgeted to variable projects</i>	\$ 53,570	\$ 42,429	\$ 575,188	\$ 509,145	\$ 509,145
<i>OVERHEAD</i>	\$ 17,632	\$ 17,136	\$ 191,025	\$ 205,631	\$ 205,631
<i>TECHNOLOGY</i>	\$ 6,110	\$ 2,835	\$ 57,694	\$ 34,020	\$ 34,020
<b>Subtotal</b>	<b>\$ 122,362</b>	<b>\$ 83,579</b>	<b>\$ 1,051,700</b>	<b>\$ 1,100,899</b>	<b>\$ 1,100,899</b>
<b>APPROVED VARIABLE EXPENSES</b>					
<i>World Service Meeting</i>	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Worldwide Workshops</i>	\$ 16,441	\$ 3,333	\$ 17,223	\$ 40,000	\$ 40,000
<i>Recovery Literature Option - Y</i>	\$ 4,659	\$ 3,333	\$ 4,826	\$ 40,000	\$ 40,000
<i>Standards for WS Communications</i>	\$ -	\$ 1,375	\$ 2,835	\$ 16,500	\$ 16,500
<i>Service Material</i>	\$ -	\$ 1,288	\$ 133	\$ 15,450	\$ 15,450
<i>Historical Data Collection</i>	\$ -	\$ 1,667	\$ 320	\$ 20,000	\$ 20,000
<b>Subtotal</b>	<b>\$ 21,100</b>	<b>\$ 10,996</b>	<b>\$ 25,339</b>	<b>\$ 131,950</b>	<b>\$ 131,950</b>
<b>Total World Service Conference Support</b>	<b>\$ 143,462</b>	<b>\$ 94,575</b>	<b>\$ 1,077,039</b>	<b>\$ 1,232,849</b>	<b>\$ 1,232,849</b>

UNAUDITED COMBINED COMPARISON TO BUDGET FINANCIAL STATEMENT



FELLOWSHIP DEVELOPMENT	P-T-D Actual	Budget for Period	Y-T-D Actual	Budget Y-T-D	Adopted
<b>FIXED OPERATIONAL EXPENSES</b>					
PUBLICATIONS	\$ 33,517	\$ 10,417	\$ 155,483	\$ 125,000	\$ 125,000
FELLOWSHIP SUPPORT	\$ 36,184	\$ 7,892	\$ 80,010	\$ 94,700	\$ 94,700
PROFESSIONAL EVENTS	\$ 13,073	\$ 1,792	\$ 62,680	\$ 21,500	\$ 21,500
DEVELOPMENTAL LITERATURE	\$ 17,804	\$ 8,750	\$ 97,850	\$ 105,000	\$ 105,000
LEGAL	\$ -	\$ -	\$ -	\$ -	\$ -
ACCOUNTING	\$ 1,199	\$ 1,502	\$ 9,618	\$ 18,021	\$ 18,021
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 70,712	\$ 55,950	\$ 758,527	\$ 671,402	\$ 671,402
OVERHEAD	\$ 22,518	\$ 21,277	\$ 241,064	\$ 255,326	\$ 255,326
TECHNOLOGY	\$ 8,065	\$ 3,686	\$ 76,157	\$ 44,237	\$ 44,237
<b>Subtotal</b>	<b>\$ 203,072</b>	<b>\$ 111,266</b>	<b>\$ 1,481,388</b>	<b>\$ 1,335,186</b>	<b>\$ 1,335,186</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>					
Information Management	\$ -	\$ 2,083	\$ 1,402	\$ 25,000	\$ 25,000
<b>Subtotal</b>	<b>\$ -</b>	<b>\$ 2,083</b>	<b>\$ 1,402</b>	<b>\$ 25,000</b>	<b>\$ 25,000</b>
<b>Total Fellowship Development</b>	<b>\$ 203,072</b>	<b>\$ 113,349</b>	<b>\$ 1,482,790</b>	<b>\$ 1,360,186</b>	<b>\$ 1,360,186</b>
<b>EVENTS</b>					
<b>FIXED OPERATIONAL EXPENSES PENDING FINAL RECONCILIATION</b>					
MERCHANDISE	\$ -	\$ -	\$ -	\$ -	\$ -
INVENTORY ADJUSTMENT	\$ -	\$ -	\$ -	\$ -	\$ -
UNITY DAY	\$ 83	\$ -	\$ 10,856	\$ -	\$ -
WCNA 28					
REGISTRATION	\$ -	\$ 1,085	\$ 6,420	\$ 13,018	\$ 13,018
CONTRACT LABOR	\$ -	\$ -	\$ 6,567	\$ -	\$ -
SPECIAL EVENTS	\$ -	\$ 1,167	\$ 19,245	\$ 14,000	\$ 14,000
PROGRAM	\$ -	\$ 1,200	\$ -	\$ 14,400	\$ 14,400
HOST COMMITTEE	\$ -	\$ 906	\$ 11,124	\$ 10,875	\$ 10,875
TRAVEL	\$ (22,000)	\$ 2,917	\$ 25,485	\$ 35,000	\$ 35,000
FACILITIES	\$ -	\$ 5,110	\$ 16,308	\$ 61,325	\$ 61,325
MERCHANDISE	\$ (12)	\$ 3,667	\$ 18,734	\$ 44,000	\$ 44,000
LITERATURE PURCHASES	\$ (2,612)	\$ -	\$ -	\$ -	\$ -
CONVENTION INFORMATION	\$ -	\$ 83	\$ 4,239	\$ 1,000	\$ 1,000
EQUIPMENT	\$ -	\$ -	\$ 4,411	\$ -	\$ -
TRANSPORTATION	\$ -	\$ 167	\$ 2,000	\$ 2,000	\$ 2,000
GENERAL SHIPPING	\$ -	\$ 167	\$ 8,532	\$ 2,000	\$ 2,000
TELEPHONE	\$ -	\$ 167	\$ 5,762	\$ 2,000	\$ 2,000
<b>Subtotal</b>	<b>\$ (24,541)</b>	<b>\$ 16,635</b>	<b>\$ 139,684</b>	<b>\$ 199,618</b>	<b>\$ 199,618</b>
WCNA 29	\$ 2,974	\$ 163	\$ 6,823	\$ 1,955	\$ 1,955
WCNA 30	\$ -	\$ -	\$ 985	\$ -	\$ -
WCNA 31	\$ -	\$ -	\$ 1,967	\$ -	\$ -
LEGAL	\$ -	\$ -	\$ -	\$ -	\$ -
ACCOUNTING	\$ 319	\$ 457	\$ 3,384	\$ 5,484	\$ 5,484
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 17,171	\$ 12,541	\$ 184,200	\$ 150,495	\$ 150,495
OVERHEAD	\$ 6,693	\$ 4,895	\$ 68,408	\$ 58,743	\$ 58,743
TECHNOLOGY	\$ 1,972	\$ 889	\$ 18,893	\$ 10,667	\$ 10,667
<b>Total Events</b>	<b>\$ 4,588</b>	<b>\$ 35,580</b>	<b>\$ 424,344</b>	<b>\$ 426,962</b>	<b>\$ 426,962</b>
<b>TOTAL NAWS EXPENSE</b>	<b>\$ 638,746</b>	<b>\$ 488,173</b>	<b>\$ 5,843,047</b>	<b>\$ 5,950,399</b>	<b>\$ 5,950,399</b>
<b>Excess Revenue/Expense</b>	<b>\$ (64,686)</b>	<b>\$ 22,553</b>	<b>\$ 653,222</b>	<b>\$ 355,109</b>	<b>\$ 355,109</b>

UNAUDITED COMBINED COMPARISON TO BUDGET FINANCIAL STATEMENT

TOTAL INCOME ALL SOURCES	\$ 6,631,493	\$ 6,305,508	\$ 6,630,396	\$ 6,776,698	\$ 13,261,889	\$ 13,082,206
NAWS EXPENSE						
LITERATURE PRODUCTION & DISTRIBUTION	Income Statement July 2000 to June 2001	Approved Budget July 2000 to June 2001	Income Statement July 2001 to June 2002	Approved Budget July 2001 to June 2002	Consolidated 2000 to 2002	Consolidated Budget 2000 to 2002
FIXED OPERATIONAL EXPENSES						
BASIC TEXT: HARD COVER - English	\$ 293,736	\$ 295,145	\$ 286,361	\$ 281,089	\$ 580,097	\$ 576,234
Basic Text-Translated	\$ 42,078	\$ 36,730	\$ 35,860	\$ 34,981	\$ 77,938	\$ 71,711
BASIC TEXT-SOFTBOUND	\$ 62,949	\$ 50,403	\$ 41,265	\$ 48,002	\$ 104,214	\$ 98,405
JUST FOR TODAY	\$ 86,200	\$ 74,761	\$ 75,871	\$ 71,201	\$ 162,071	\$ 145,962
IT WORKS: HOW & WHY	\$ 126,803	\$ 114,309	\$ 112,087	\$ 108,866	\$ 238,890	\$ 223,175
STEP WORKING GUIDES	\$ 102,541	\$ 104,313	\$ 103,677	\$ 99,345	\$ 206,218	\$ 203,658
OTHER RECOVERY LITERATURE	\$ 230,510	\$ 270,325	\$ 255,995	\$ 257,452	\$ 486,505	\$ 527,777
Subtotal	\$ 944,817	\$ 945,986	\$ 911,116	\$ 900,936	\$ 1,855,933	\$ 1,846,922
OTHER INVENTORY EXPENSE	2000 to 2001	2000 to 2001	2001 to 2002	2001 to 2002	2000 to 2002	2000 to 2002
MARKETING	\$ 76,502	\$ 71,620	\$ 61,329	\$ 68,209	\$ 137,831	\$ 139,829
MEDALLIONS	\$ 73,324	\$ 74,536	\$ 70,668	\$ 70,986	\$ 143,992	\$ 145,522
KEY TAGS & CHIPS	\$ 181,809	\$ 192,034	\$ 198,148	\$ 182,890	\$ 379,957	\$ 374,924
NON-FIPT INFORMATION BOOKLETS	\$ 23,580	\$ 19,247	\$ 27,066	\$ 18,330	\$ 50,646	\$ 37,577
MISCELLANEOUS	\$ 805	\$ 5,003	\$ 1,125	\$ 4,765	\$ 1,930	\$ 9,768
HANDBOOKS	\$ 14,583	\$ 11,184	\$ 15,275	\$ 10,651	\$ 29,858	\$ 21,835
SPECIALTY ITEMS	\$ 12,488	\$ 9,830	\$ 10,986	\$ 9,362	\$ 23,474	\$ 19,192
PI PRODUCTS	\$ 986	\$ 780	\$ 960	\$ 743	\$ 1,946	\$ 1,523
AUDIO MATERIALS	\$ 21,172	\$ 15,047	\$ 16,976	\$ 14,330	\$ 38,148	\$ 29,377
GROUP/AREA MATERIALS	\$ 24,054	\$ 30,689	\$ 36,182	\$ 31,823	\$ 60,236	\$ 62,512
MIRACLES HAPPEN	\$ 3,519	\$ 9,851	\$ 5,529	\$ 2,640	\$ 9,048	\$ 12,491
IN HOUSE PRODUCTION	\$ 69,616	\$ 91,500	\$ 58,703	\$ 91,500	\$ 128,319	\$ 183,000
TRANSLATIONS	\$ 11,612	\$ 21,294	\$ 26,603	\$ 22,359	\$ 38,215	\$ 43,653
SHIPPING	\$ 275,779	\$ 230,743	\$ 298,852	\$ 219,755	\$ 574,631	\$ 450,498
SALES TAX EXPENSE	\$ -	\$ 51,603	\$ -	\$ 49,146	\$ -	\$ 100,749
INVENTORY ADJUSTMENT	\$ -	\$ (18,081)	\$ -	\$ (17,220)	\$ -	\$ (35,301)
Subtotal	\$ 789,829	\$ 816,880	\$ 828,402	\$ 780,269	\$ 1,618,231	\$ 1,597,149
LEGAL	\$ 28,005	\$ 123,803	\$ 32,333	\$ 73,803	\$ 60,338	\$ 197,606
TRAVEL	\$ 7,912	\$ 6,200	\$ 3,229	\$ 389	\$ 11,141	\$ 6,589
ACCOUNTING	\$ 3,913	\$ 30,388	\$ 30,583	\$ 30,388	\$ 34,496	\$ 60,776
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 814,706	\$ 675,372	\$ 852,777	\$ 691,174	\$ 1,667,483	\$ 1,366,546
OVERHEAD	\$ 279,940	\$ 278,931	\$ 376,895	\$ 264,682	\$ 656,835	\$ 543,613
TECHNOLOGY	\$ 36,933	\$ 52,843	\$ 54,441	\$ 45,514	\$ 91,374	\$ 98,357
Subtotal	\$ 1,171,409	\$ 1,167,537	\$ 1,350,258	\$ 1,105,950	\$ 2,521,667	\$ 2,273,487
Total Literature Production	\$ 2,906,055	\$ 2,930,403	\$ 3,089,776	\$ 2,787,155	\$ 5,995,831	\$ 5,717,558
WORLD SERVICE CONFERENCE SUPPORT	Income Statement July 2000 to June 2001	Approved Budget July 2000 to June 2001	Income Statement July 2001 to June 2002	Approved Budget July 2001 to June 2002	Consolidated 2000 to 2002	Consolidated Budget 2000 to 2002
PUBLICATIONS	\$ 12,862	\$ 75,000	\$ 34,105	\$ 96,000	\$ 46,967	\$ 171,000
WORLD SERVICE CONFERENCE	\$ -	\$ -	\$ 111,919	\$ 120,000	\$ 111,919	\$ 120,000
Delegate Funding (Variable Expense)	\$ -	\$ -	\$ 130,000	\$ 150,000	\$ 130,000	\$ 150,000
WORLD BOARD	\$ 169,620	\$ 250,550	\$ 162,283	\$ 213,800	\$ 331,903	\$ 464,350
HUMAN RESOURCE PANEL	\$ 19,387	\$ 10,500	\$ 19,155	\$ 26,500	\$ 38,542	\$ 37,000
WSC CO-FACILITATOR	\$ -	\$ 1,500	\$ 1,270	\$ 2,750	\$ 1,270	\$ 4,250
TRAVEL	\$ 94	\$ -	\$ 271	\$ 41,000	\$ 365	\$ 41,000
LEGAL	\$ -	\$ (84)	\$ -	\$ (84)	\$ -	\$ (168)
ACCOUNTING	\$ 2,878	\$ 13,237	\$ 6,521	\$ 13,237	\$ 9,399	\$ 26,474
PERSONNEL <i>Includes amount budgeted to variable projects</i>	\$ 550,091	\$ 509,145	\$ 576,954	\$ 544,785	\$ 1,127,045	\$ 1,053,930
OVERHEAD	\$ 178,087	\$ 205,631	\$ 253,437	\$ 199,610	\$ 431,524	\$ 405,241
TECHNOLOGY	\$ 23,849	\$ 34,020	\$ 36,506	\$ 34,020	\$ 60,355	\$ 68,040
Subtotal	\$ 956,868	\$ 1,099,499	\$ 1,332,421	\$ 1,441,618	\$ 2,289,289	\$ 2,541,117
Variable Expense	2000 to 2001	2000 to 2001	2001 to 2002	2001 to 2002	2000 to 2002	2000 to 2002
World Service Meeting	\$ 190	\$ -	\$ 31,576	\$ 56,375	\$ 31,766	\$ 56,375
Worldwide Workshops	\$ 16,928	\$ 40,000	\$ 120,780	\$ 88,400	\$ 137,708	\$ 128,400
Recovery Literature Option - Y	\$ 21,508	\$ 40,000	\$ 31,515	\$ 62,500	\$ 53,023	\$ 102,500
Standards for WS Communications	\$ 2,835	\$ 16,500	\$ -	\$ 13,250	\$ 2,835	\$ 29,750
Service Material	\$ 133	\$ 15,450	\$ -	\$ 15,450	\$ 133	\$ 30,900
Historical Data Collection	\$ 320	\$ 20,000	\$ -	\$ 33,125	\$ 320	\$ 53,125



**Narcotics Anonymous World Services**

**Statement of Activities**

**(Income Statement)**

NA World Services - Consolidated

For the Twelve Months Ending June 30, 2003

<b>WORLD SERVICE CONFERENCE SUPPORT</b>			
	YTD ACTUAL	YTD BUDGET	VARIANCE
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$21,726	\$13,000	\$8,726
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	6,514	0	6,514
WORLD BOARD	190,759	245,500	(54,741)
HUMAN RESOURCE PANEL	14,132	20,000	(5,868)
WSC CO-FACILITATOR	0	0	0
CONFERENCE RELATED TRAVEL	10	28,000	(27,990)
LEGAL	0	0	0
ACCOUNTING	8,475	12,825	(4,350)
PERSONNEL (Includes amount budgeted to variable projects)	665,750	666,323	(574)
OVERHEAD	296,869	202,534	94,335
TECHNOLOGY	34,264	28,350	5,914
Subtotal	\$1,238,498	\$1,216,533	\$21,966
<b>VARIABLE OPERATIONAL EXPENSES</b>			
WORLD SERVICE MEETING	\$655	\$0	\$655
WORLDWIDE WORKSHOPS	69,259	53,000	16,259
SPONSORSHIP PROJECT	15,621	74,500	(58,879)
BASIC TEXT EVALUATION	0	34,800	(34,800)
SERVICE MATERIAL	0	45,875	(45,875)
HISTORICAL DATA COLLECTION	117	37,500	(37,383)
Subtotal	\$85,652	\$245,675	(\$160,023)
<b>Total World Service Conference Support</b>	<b>\$1,324,150</b>	<b>\$1,462,208</b>	<b>(\$138,057)</b>
<b>FELLOWSHIP DEVELOPMENT</b>			
	YTD ACTUAL	YTD BUDGET	VARIANCE
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$113,900	\$155,483	(\$41,583)
FELLOWSHIP SUPPORT	32,530	80,010	(47,480)
PROFESSIONAL EVENTS	31,612	62,680	(31,068)
DEVELOPMENTAL LITERATURE	134,133	105,000	29,133
TRAVEL	2,606	0	2,606
LEGAL	0	0	0
ACCOUNTING	7,220	10,925	(3,705)
PERSONNEL (Includes amount budgeted to variable projects)	565,941	567,609	(1,668)
OVERHEAD	181,734	172,529	9,205
TECHNOLOGY	29,188	24,150	5,038
Subtotal	\$1,098,865	\$1,178,386	(\$79,521)
<b>VARIABLE OPERATIONAL EXPENSES</b>			
STANDARDS FOR COMMUNICATIONS	\$0	\$15,000	(\$15,000)
PUBLIC RELATIONS ROUNDTABLE	13,163	13,850	(687)
INFORMATION MANAGEMENT	73,316	10,000	63,316
Subtotal	\$86,479	\$38,850	\$47,629
<b>Total Fellowship Development</b>	<b>\$1,185,344</b>	<b>\$1,217,236</b>	<b>(\$31,892)</b>

**Narcotics Anonymous World Services**  
**Statement of Activities**  
**(Income Statement)**  
NA World Services - Consolidated  
For the Twelve Months Ending June 30, 2003

EVENTS	YTD ACTUAL	YTD BUDGET	VARIANCE
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE CONVENTION PLANNING	\$12,740	\$7,500	\$5,240
TRAVEL	(8,108)	0	(8,108)
LEGAL	0	0	0
ACCOUNTING	5,022	7,600	(2,578)
PERSONNEL (Includes amount budgeted to variable projects)	402,038	394,858	7,180
OVERHEAD	176,172	120,020	56,152
TECHNOLOGY	20,305	16,800	3,505
<b>Total Events (Not including event specific)</b>	<b>\$608,169</b>	<b>\$546,779</b>	<b>\$61,391</b>
<b>TOTAL EXPENSE ALL SOURCES (Not including event specific)</b>	<b>\$6,245,373</b>	<b>\$6,323,323</b>	<b>(\$77,950)</b>
<b>EXCESS REVENUE/EXPENSE (Not including event specific)</b>	<b>\$985,243</b>	<b>\$166,237</b>	<b>\$819,005</b>
<b>EVENT SPECIFIC</b>			
<b>EVENT SPECIFIC INCOME</b>	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>VARIANCE</b>
<b>WCNA-29</b>			
Registration	\$633,869	\$110,000	\$523,869
Special Events	519,649	39,750	479,899
Newcomer Donations	14,114	5,000	9,114
Merchandise	326,496	360,000	(33,504)
Pre-Registration Merchandise	72,127	0	72,127
On Site Merchandise	0	0	0
Other Sales	69,990	43,519	26,471
Rebates	93,241	110,000	(16,760)
Refunds	(380)	0	(380)
Subtotal	\$1,729,485	\$668,269	\$1,061,216
<b>WCNA-30</b>			
Registration	\$80	\$455,175	(\$455,095)
Special Events	0	471,375	(471,375)
Newcomer Donations	0	17,000	(17,000)
Merchandise	0	88,992	(88,992)
Other Sales	0	0	0
Rebates	0	0	0
Refunds	(27,051)	0	(27,051)
Subtotal	(\$26,971)	\$1,032,542	(\$1,059,513)
<b>Total Event Specific Income</b>	<b>\$1,702,514</b>	<b>\$1,700,811</b>	<b>\$1,703</b>

**Narcotics Anonymous World Services  
Statement of Activities  
(Income Statement)**

NA World Services - Consolidated

For the Twelve Months Ending June 30, 2003

EVENT SPECIFIC EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE
<b>WCNA-29 EXPENSE</b>			
Entertainment	\$394,981	\$180,000	\$214,981
Convention Information	0	12,550	(12,550)
Program	142,268	92,700	49,568
Arts & Graphics	0	13,100	(13,100)
Administration	91,877	69,650	22,227
Registration	267,705	19,650	248,055
Merchandise	214,450	97,125	117,325
Facilities Expenses	190,536	207,500	(16,964)
Support Committee Administration	7,314	20,280	(12,966)
Service Delivery Plan	0	26,650	(26,650)
Subtotal	<b>\$1,309,131</b>	<b>\$739,205</b>	<b>\$569,926</b>
<b>WCNA-30 EXPENSE</b>			
Administration	\$0	\$14,798	(\$14,798)
Arts & Graphics	0	5,865	(5,865)
Convention Information	0	16,883	(16,883)
Entertainment	0	0	0
Facilities Expenses	0	68,250	(68,250)
Merchandise	0	0	0
Program	0	0	0
Registration	0	0	0
Support Committee Administration	0	3,792	(3,792)
Subtotal	<b>\$0</b>	<b>\$109,587</b>	<b>(\$109,587)</b>
<b>Total Event Specific Expense</b>	<b>\$1,309,131</b>	<b>\$848,792</b>	<b>\$460,339</b>
<b>Total Event Specific Excess Revenue/Expense</b>	<b>\$393,383</b>	<b>\$852,019</b>	<b>(\$458,636)</b>
<b>INCREASE (DECREASE) NET UNRESTRICTED ASSETS</b>	<b>\$1,378,626</b>	<b>\$1,018,256</b>	<b>\$360,369</b>

**NARCOTICS ANONYMOUS WORLD SERVICES, INC.**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

JUNE 30, 2004 AND 2003

	<u>2004</u>	<u>2003</u>
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 2,503,136	\$ 1,815,535
Investments - at fair value	809,366	913,343
Accounts receivable (net of allowance for uncollectible accounts of \$25,023 and \$12,381, respectively)	615,609	877,780
Publication inventory	667,230	664,838
Prepaid expenses	50,801	1,091,366
Total current assets	<u>4,646,142</u>	<u>5,362,862</u>
<b>PROPERTY AND EQUIPMENT</b>		
Furniture and equipment	1,845,282	993,629
Leasehold improvements	715,947	548,811
	2,561,229	1,542,440
Less accumulated depreciation and amortization	(1,411,465)	(1,231,675)
Total property and equipment - net	<u>1,149,764</u>	<u>310,765</u>
<b>OTHER ASSETS</b>		
Deposits	-	2,576
Trademarks and copyrights (net of accumulated amortization of \$512,394 and \$404,927, respectively)	447,932	492,427
Total other assets	<u>447,932</u>	<u>495,003</u>
Total assets	<u>\$ 6,243,838</u>	<u>\$ 6,168,630</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 445,194	\$ 158,656
Accrued salaries and withholdings payable	148,908	130,666
Current portion of note payable	-	60,000
Current portion of capital leases obligations	95,341	-
Deferred revenue	-	1,282,286
Total current liabilities	<u>689,443</u>	<u>1,631,608</u>
NOTE AND CAPITAL LEASES PAYABLE, LESS CURRENT PORTION	<u>601,206</u>	<u>27,931</u>
Total liabilities	<u>1,290,649</u>	<u>1,659,539</u>
<b>UNRESTRICTED NET ASSETS</b>		
Total liabilities and net assets	<u>\$ 6,243,838</u>	<u>\$ 6,168,630</u>

See accompanying notes to consolidated financial statements.

**NARCOTICS ANONYMOUS WORLD SERVICES, INC.**

**CONSOLIDATED STATEMENTS OF ACTIVITIES**

YEARS ENDED JUNE 30, 2004 AND 2003

	<u>2004</u>	<u>2003</u>
<b>REVENUES, GAINS AND OTHER SUPPORT</b>		
Sales of publications and program materials	\$ 6,953,228	\$ 6,493,341
Less discounts and cost of sales	<u>2,455,751</u>	<u>2,086,973</u>
Net sales of publications and program materials	4,497,477	4,406,368
Convention registration and other revenue	2,484,665	1,702,134
Conference contributions	697,993	703,367
Interest	19,483	26,233
Other	<u>16,612</u>	<u>90,811</u>
Total revenues, gains and other support	<u>7,716,230</u>	<u>6,928,913</u>
<b>EXPENSES</b>		
Literature production and distribution	1,403,935	1,271,556
World Service Conference support	1,681,880	1,323,702
Fellowship development	1,445,620	1,243,649
Events	<u>2,740,697</u>	<u>1,711,761</u>
Total expenses	<u>7,272,132</u>	<u>5,550,668</u>
<b>CHANGE IN NET ASSETS</b>	444,098	1,378,245
<b>UNRESTRICTED NET ASSETS</b>		
Beginning of year	<u>4,509,091</u>	<u>3,130,846</u>
End of year	<u>\$ 4,953,189</u>	<u>\$ 4,509,091</u>

See accompanying notes to consolidated financial statements.



**NARCOTICS ANONYMOUS WORLD SERVICES, INC.**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

YEARS ENDED JUNE 30, 2004 AND 2003

	<u>2004</u>	<u>2003</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ 444,098	\$ 1,378,245
Adjustment to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	284,539	211,750
(Increase) decrease in assets:		
Accounts receivable	262,171	(356,595)
Claims receivable	-	292,801
Publication inventory	(2,392)	(101,998)
Prepaid expenses	1,040,565	(441,715)
Deposits	2,576	59,016
Increase (decrease) in liabilities:		
Accounts payable	286,538	(280,519)
Accrued salaries and withholdings payable	18,242	28,217
Deferred revenue	(1,282,286)	343,931
Net cash provided by operating activities	<u>1,054,051</u>	<u>1,133,133</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sale of investments	111,400	-
Purchase of investments	(7,423)	(231,208)
Purchase of property and equipment	(115,411)	(85,310)
Purchases of leasehold improvements	(167,136)	-
Payments to secure copyrights and trademarks	(62,973)	(100,678)
Net cash used by investing activities	<u>(241,543)</u>	<u>(417,196)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Issuance of notes payable	-	100,000
Repayment of capital lease obligations	(36,977)	-
Repayment of note payable	(87,931)	(145,402)
Net cash used by financing activities	<u>(124,908)</u>	<u>(45,402)</u>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>687,600</b>	<b>670,535</b>
<b>CASH AND CASH EQUIVALENTS</b>		
Beginning of year	<u>1,815,536</u>	<u>1,145,000</u>
End of year	<u>\$ 2,503,136</u>	<u>\$ 1,815,535</u>

Supplemental disclosures of cash flow information: Interest paid the years ended June 30, 2004 and 2003 amounted to \$65,629 and \$6,305, respectively.

Non-cash investing and financing activities: During the year ended June 30, 2004, NAWS entered into lease obligations for equipment in the amount of \$733,524.

See accompanying notes to consolidated financial statements.



## Narcotics Anonymous World Services

### Consolidated Statement of Activities (Income Statement)

For the Twelve Months Ending 30 June 2005

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>EXPENSE</b>			
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
MARKETING	\$100,274	\$80,023	\$20,251
IN HOUSE PRODUCTION (not included in Cost of Goods)	(46,572)	48,834	(95,406)
TRANSLATIONS (not included in Cost of Goods)	32,694	22,216	10,478
LITERATURE DISTRIBUTION (IRAN)	14,995	0	14,995
SHIPPING	391,758	328,587	63,171
LEGAL	83,005	11,381	71,624
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	4,388	3,422	966
INVENTORY ADJUSTMENT	0	0	0
ACCOUNTING	11,279	11,206	73
PERSONNEL (Includes amount budgeted to variable projects)	996,830	881,862	114,968
OVERHEAD	467,986	416,347	51,639
TECHNOLOGY	55,554	44,416	11,138
<b>Subtotal</b>	<b>\$2,112,192</b>	<b>\$1,848,294</b>	<b>\$263,898</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
BUSINESS PLAN WORK GROUP	\$10,320	\$26,800	(\$16,480)
LITERATURE & CONVENTION WORKSHOP	0	0	0
<b>Subtotal</b>	<b>\$10,320</b>	<b>\$26,800</b>	<b>(\$16,480)</b>
<b>Total Literature Production &amp; Distribution</b>	<b>\$2,122,511</b>	<b>\$1,875,094</b>	<b>\$247,417</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$36,146	\$22,161	\$13,985
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	15,772	0	15,772
WORLD BOARD	201,885	168,584	33,301
HUMAN RESOURCE PANEL	19,178	14,415	4,763
WSC CO-FACILITATOR	723	0	723
CONFERENCE RELATED TRAVEL	0	28,000	(28,000)
LEGAL	0	0	0
ACCOUNTING	8,378	8,325	53
PERSONNEL (Includes amount budgeted to variable projects)	740,502	653,966	86,536
OVERHEAD	349,852	316,709	33,143
TECHNOLOGY	41,355	32,995	8,360
<b>Subtotal</b>	<b>\$1,413,791</b>	<b>\$1,245,155</b>	<b>\$168,636</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
NAWS COMMUNICATIONS AND PUBLICATIONS	\$0	\$47,360	(\$47,360)
LEADERSHIP IDENTIFICATION & DEVELOPMENT	0	22,240	(22,240)
LEADERSHIP QUALITIES IN NA	0	27,240	(27,240)
CONSENSUS-BASED DECISION MAKING AT THE WSC	0	22,240	(22,240)
CAPTURING LONG TIME MEMBERS EXPERIENCE	0	35,360	(35,360)
WORLD WIDE WORKSHOPS	61,164	76,000	(14,836)
OTHER FINISHED WSC PROJECTS	943	0	943
<b>Subtotal</b>	<b>\$62,107</b>	<b>\$230,440</b>	<b>(\$168,333)</b>
<b>Total World Service Conference Support</b>	<b>\$1,475,898</b>	<b>\$1,475,595</b>	<b>\$303</b>



## Narcotics Anonymous World Services

### Consolidated Statement of Activities (Income Statement)

For the Twelve Months Ending 30 June 2005

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$134,898	\$165,000	(\$30,102)
FELLOWSHIP SUPPORT	139,823	33,181	106,642
PROFESSIONAL EVENTS	51,782	32,244	19,538
DEVELOPMENTAL LITERATURE	222,869	136,816	86,053
ARCHIVES & INFORMATION MANAGEMENT	47	51,000	(50,953)
LEGAL	1,266	0	1,266
ACCOUNTING	9,990	9,926	64
PERSONNEL (Includes amount budgeted to variable projects)	882,907	778,046	104,861
OVERHEAD	336,298	347,113	(10,815)
TECHNOLOGY	49,205	39,340	9,865
<b>Subtotal</b>	<b>\$1,829,086</b>	<b>\$1,592,666</b>	<b>\$236,420</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
BASIC TEXT PROJECT	\$70,428	\$59,600	\$10,828
PUBLIC RELATIONS STRATEGY	55,614	56,480	(866)
SERVICE MATERIALS	1,859	26,800	(24,942)
SERVICE HANDBOOKS	79,170	56,480	22,690
SELF-SUPPORT PAMPHLET	0	33,360	(33,360)
SERVICE STRUCTURE RELATIONSHIP & DEFINITION	0	34,240	(34,240)
TARGETED LITERATURE	0	65,600	(65,600)
FELLOWSHIP ISSUE DISCUSSIONS	0	24,240	(24,240)
<b>Subtotal</b>	<b>\$207,071</b>	<b>\$356,800</b>	<b>(\$149,729)</b>
<b>Total Fellowship Development</b>	<b>\$2,036,157</b>	<b>\$1,949,466</b>	<b>\$86,691</b>
<b>EVENTS</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
UNITY DAY	\$0	\$0	\$0
FUTURE (AND PRIOR) CONVENTIONS	\$5,071	\$12,995	(\$7,924)
LEGAL	0	0	0
ACCOUNTING	2,578	2,561	17
PERSONNEL (Includes amount budgeted to variable projects)	230,283	200,786	29,497
OVERHEAD	118,333	95,165	23,168
TECHNOLOGY	12,748	10,152	2,596
<b>Total Events (Not including event specific)</b>	<b>\$369,014</b>	<b>\$321,659</b>	<b>\$47,355</b>
<b>TOTAL EXPENSE ALL SOURCES</b> (Not including event specific)	<b>\$6,003,580</b>	<b>\$5,621,814</b>	<b>\$381,766</b>
<b>EXCESS REVENUE/EXPENSE</b> (Not including event specific)	<b>\$705,456</b>	<b>\$174,725</b>	<b>\$530,731</b>



## Narcotics Anonymous World Services

### Consolidated Statement of Activities (Income Statement)

For the Twelve Months Ending 30 June 2005

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>EVENT SPECIFIC</b>			
<b>EVENT SPECIFIC INCOME</b>			
WCNA-31 INCOME			
REGISTRATION	\$0	\$0	\$0
SPECIAL EVENTS	0	0	0
NEWCOMER DONATIONS	0	0	0
MERCHANDISE	0	0	0
OTHER SALES	0	0	0
REBATES	0	0	0
	-----	-----	-----
<b>Total Event Specific Income</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>EVENT SPECIFIC EXPENSE</b>			
WCNA-31 EXPENSE			
REGISTRATION	\$6,679	\$0	\$6,679
SPECIAL EVENTS	1,058	0	1,058
PROGRAM	9,139	0	9,139
MERCHANDISE	3,139	0	3,139
FACILITIES	77	0	77
SUPPORT COMMITTEE	4,935	0	4,935
ADMINISTRATION	45,504	0	45,504
	-----	-----	-----
<b>Total Event Specific Expense</b>	<b>\$70,531</b>	<b>\$0</b>	<b>\$70,531</b>
	-----	-----	-----
<b>Total Event Specific Excess Revenue/Expense</b>	<b>(\$70,531)</b>	<b>\$0</b>	<b>(\$70,531)</b>
	=====	=====	=====
<b>INCREASE (DECREASE) NET UNRESTRICTED ASSETS</b>	<b>\$634,925</b>	<b>\$174,725</b>	<b>\$460,200</b>



**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
(Income Statement)

For the Twelve Months Ending 30 June 2006

EXPENSE	PTD ACTUAL	PTD BUDGET	VARIANCE	YTD ACTUAL	YTD BUDGET	VARIANCE	ADOPTED
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>							
<b>FIXED OPERATIONAL EXPENSES</b>							
MARKETING	\$41,195	\$6,835	\$34,360	\$119,612	\$82,024	\$37,588	\$82,024
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$12,669	\$4,171	\$8,497	\$65,501	\$50,055	\$15,446	\$50,055
TRANSLATIONS (not included in Cost of Goods)	\$4,704	\$1,898	\$2,807	\$29,486	\$22,771	\$6,715	\$22,771
LITERATURE DISTRIBUTION (IRAN)	\$5,437	\$0	\$5,437	\$44,334	\$0	\$44,334	\$0
SHIPPING	\$39,639	\$28,067	\$11,572	\$410,064	\$336,802	\$73,262	\$336,802
LEGAL	\$17,919	\$996	\$16,923	\$123,303	\$11,950	\$111,353	\$11,950
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	\$1,915	\$299	\$1,616	\$3,943	\$3,593	\$350	\$3,593
INVENTORY ADJUSTMENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ACCOUNTING	\$0	\$981	(\$981)	\$10,150	\$11,767	(\$1,617)	\$11,767
PERSONNEL (Includes amount budgeted to variable projects)	\$150,968	\$75,699	\$75,270	\$1,132,652	\$908,386	\$224,266	\$908,386
OVERHEAD	\$71,483	\$36,430	\$35,053	\$485,243	\$437,165	\$48,078	\$437,165
TECHNOLOGY	\$8,256	\$3,886	\$4,370	\$53,526	\$46,637	\$6,889	\$46,637
<b>Subtotal</b>	<b>\$354,185</b>	<b>\$159,263</b>	<b>\$194,923</b>	<b>\$2,477,814</b>	<b>\$1,911,150</b>	<b>\$566,664</b>	<b>\$1,911,150</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>							
BUSINESS PLAN WORK GROUP	\$2,512	\$2,233	\$278	\$14,320	\$26,800	(\$12,480)	\$26,800
LITERATURE & CONVENTION WORKSHOP	\$0	\$2,367	(\$2,367)	\$0	\$28,400	(\$28,400)	\$28,400
<b>Subtotal</b>	<b>\$2,512</b>	<b>\$4,600</b>	<b>(\$2,088)</b>	<b>\$14,320</b>	<b>\$55,200</b>	<b>(\$40,880)</b>	<b>\$55,200</b>
<b>Total Literature Production &amp; Distribution</b>	<b>\$356,697</b>	<b>\$163,863</b>	<b>\$192,835</b>	<b>\$2,492,134</b>	<b>\$1,966,350</b>	<b>\$525,784</b>	<b>\$1,966,350</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>							
<b>FIXED OPERATIONAL EXPENSES</b>							
PUBLICATIONS	\$767	\$1,939	(\$1,172)	\$25,956	\$23,269	\$2,687	\$23,269
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	\$29,958	\$24,167	\$5,791	\$380,219	\$290,000	\$90,219	\$290,000
WORLD BOARD	\$16,560	\$14,751	\$1,809	\$149,218	\$177,013	(\$27,795)	\$177,013
HUMAN RESOURCE PANEL	\$1,144	\$1,261	(\$118)	\$30,143	\$15,136	\$15,007	\$15,136
WSC CO-FACILITATOR	\$965	\$288	\$678	\$4,299	\$3,450	\$849	\$3,450
CONFERENCE RELATED TRAVEL	\$0	\$3,583	(\$3,583)	\$1,502	\$43,000	(\$41,498)	\$43,000
LEGAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ACCOUNTING	\$0	\$728	(\$728)	\$7,540	\$8,741	(\$1,201)	\$8,741
PERSONNEL (Includes amount budgeted to variable projects)	\$112,148	\$56,134	\$56,014	\$844,529	\$673,613	\$170,916	\$673,613
OVERHEAD	\$53,657	\$27,712	\$25,945	\$363,583	\$332,544	\$31,039	\$332,544
TECHNOLOGY	\$6,133	\$2,887	\$3,246	\$39,762	\$34,645	\$5,117	\$34,645
<b>Subtotal</b>	<b>\$221,332</b>	<b>\$133,451</b>	<b>\$87,881</b>	<b>\$1,846,750</b>	<b>\$1,601,411</b>	<b>\$245,339</b>	<b>\$1,601,411</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>							
NAWS COMMUNICATIONS AND PUBLICATIONS	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LEADERSHIP IDENTIFICATION & DEVELOPMENT	\$0	\$1,853	(\$1,853)	\$3,481	\$22,240	(\$18,759)	\$22,240
LEADERSHIP QUALITIES IN NA	\$0	\$927	(\$927)	\$0	\$11,120	(\$11,120)	\$11,120
CONSENSUS-BASED DECISION MAKING AT THE WSC	\$0	\$927	(\$927)	\$0	\$11,120	(\$11,120)	\$11,120
CAPTURING LONG TIME MEMBERS EXPERIENCE	\$0	\$1,667	(\$1,667)	\$0	\$20,000	(\$20,000)	\$20,000
WORLD WIDE WORKSHOPS	\$2,316	\$6,333	(\$4,017)	\$123,233	\$76,000	\$47,233	\$76,000
OTHER FINISHED WSC PROJECTS	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Subtotal</b>	<b>\$2,316</b>	<b>\$11,707</b>	<b>(\$9,391)</b>	<b>\$126,714</b>	<b>\$140,480</b>	<b>(\$13,766)</b>	<b>\$140,480</b>
<b>Total World Service Conference Support</b>	<b>\$223,647</b>	<b>\$145,158</b>	<b>\$78,490</b>	<b>\$1,973,464</b>	<b>\$1,741,891</b>	<b>\$231,573</b>	<b>\$1,741,891</b>



## Narcotics Anonymous World Services Consolidated Statement of Activities

(Income Statement)

For the Twelve Months Ending 30 June 2006

	PTD ACTUAL	PTD BUDGET	VARIANCE	YTD ACTUAL	YTD BUDGET	VARIANCE	ADOPTED
<b>FELLOWSHIP DEVELOPMENT</b>							
<b>FIXED OPERATIONAL EXPENSES</b>							
PUBLICATIONS	\$21,106	\$14,438	\$6,669	\$146,558	\$173,250	(\$26,692)	\$173,250
FELLOWSHIP SUPPORT	\$39,932	\$2,903	\$37,029	\$148,860	\$34,840	\$114,020	\$34,840
PROFESSIONAL EVENTS	\$8,127	\$2,821	\$5,306	\$73,092	\$33,856	\$39,236	\$33,856
DEVELOPMENTAL LITERATURE	\$24,629	\$11,971	\$12,658	\$241,086	\$143,657	\$97,429	\$143,657
ARCHIVES & INFORMATION MANAGEMENT	\$0	\$4,250	(\$4,250)	\$0	\$51,000	(\$51,000)	\$51,000
LEGAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ACCOUNTING	\$0	\$869	(\$869)	\$8,990	\$10,422	(\$1,432)	\$10,422
PERSONNEL (Includes amount budgeted to variable projects)	\$133,715	\$66,782	\$66,933	\$1,003,206	\$801,387	\$201,819	\$801,387
OVERHEAD	\$72,245	\$32,267	\$39,978	\$345,107	\$387,203	(\$42,096)	\$387,203
TECHNOLOGY	\$7,312	\$3,442	\$3,870	\$47,409	\$41,307	\$6,102	\$41,307
<b>Subtotal</b>	<b>\$307,068</b>	<b>\$139,744</b>	<b>\$167,324</b>	<b>\$2,014,308</b>	<b>\$1,676,922</b>	<b>\$337,386</b>	<b>\$1,676,922</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>							
BASIC TEXT PROJECT	\$15,620	\$4,967	\$10,653	\$66,645	\$59,600	\$7,045	\$59,600
PUBLIC RELATIONS STRATEGY	\$0	\$1,853	(\$1,853)	\$1,495	\$22,240	(\$20,745)	\$22,240
SERVICE MATERIALS	\$0	\$1,117	(\$1,117)	\$0	\$13,400	(\$13,400)	\$13,400
SERVICE HANDBOOKS	\$2,034	\$1,853	\$180	\$53,943	\$22,240	\$31,703	\$22,240
SELF-SUPPORT PAMPHLET	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SERVICE STRUCTURE RELATIONSHIP & DEFINITION	\$0	\$927	(\$927)	\$0	\$11,120	(\$11,120)	\$11,120
TARGETED LITERATURE	\$0	\$2,233	(\$2,233)	\$0	\$26,800	(\$26,800)	\$26,800
FELLOWSHIP ISSUE DISCUSSIONS	\$0	\$1,010	(\$1,010)	\$0	\$12,120	(\$12,120)	\$12,120
<b>Subtotal</b>	<b>\$17,654</b>	<b>\$13,960</b>	<b>\$3,694</b>	<b>\$122,084</b>	<b>\$167,520</b>	<b>(\$45,436)</b>	<b>\$167,520</b>
<b>Total Fellowship Development</b>	<b>\$324,721</b>	<b>\$153,704</b>	<b>\$171,018</b>	<b>\$2,136,391</b>	<b>\$1,844,442</b>	<b>\$291,949</b>	<b>\$1,844,442</b>
<b>EVENTS</b>							
<b>FIXED OPERATIONAL EXPENSES</b>							
UNITY DAY	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FUTURE (AND PRIOR) CONVENTIONS	\$9,018	\$1,137	\$7,881	\$55,957	\$13,645	\$42,312	\$13,645
LEGAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ACCOUNTING	\$0	\$224	(\$224)	\$5,518	\$2,690	\$2,828	\$2,690
PERSONNEL (Includes amount budgeted to variable projects)	\$35,438	\$17,964	\$17,474	\$263,217	\$215,567	\$47,650	\$215,567
OVERHEAD	\$17,092	\$8,726	\$8,366	\$123,413	\$104,713	\$18,700	\$104,713
TECHNOLOGY	\$1,887	\$888	\$999	\$12,260	\$10,660	\$1,600	\$10,660
<b>Total Events (Not including event specific)</b>	<b>\$63,435</b>	<b>\$28,940</b>	<b>\$34,495</b>	<b>\$460,364</b>	<b>\$347,275</b>	<b>\$113,089</b>	<b>\$347,275</b>
<b>TOTAL EXPENSE ALL SOURCES (Not including event specific)</b>	<b>\$968,501</b>	<b>\$491,663</b>	<b>\$476,837</b>	<b>\$7,062,354</b>	<b>\$5,899,958</b>	<b>\$1,162,396</b>	<b>\$5,899,958</b>
<b>EXCESS REVENUE/EXPENSE (Not including event specific)</b>	<b>(\$347,209)</b>	<b>(\$10,047)</b>	<b>(\$337,162)</b>	<b>(\$231,583)</b>	<b>(\$120,565)</b>	<b>(\$111,018)</b>	<b>(\$120,565)</b>



**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
 (Income Statement)

For the Twelve Months Ending 30 June 2006

<i>EVENT SPECIFIC</i>	<u>PTD ACTUAL</u>	<u>PTD BUDGET</u>	<u>VARIANCE</u>	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>	<u>ADOPTED</u>
<i>EVENT SPECIFIC INCOME</i>							
WCNA-31 INCOME							
REGISTRATION	\$0	\$23,542	(\$23,542)	\$580,120	\$282,500	\$297,620	\$282,500
SPECIAL EVENTS	\$0	\$20,667	(\$20,667)	\$550,515	\$248,000	\$302,515	\$248,000
NEWCOMER DONATIONS	\$0	\$500	(\$500)	\$18,177	\$6,000	\$12,177	\$6,000
MERCHANDISE	\$0	\$24,375	(\$24,375)	\$453,343	\$292,500	\$160,843	\$292,500
OTHER SALES	\$0	\$1,417	(\$1,417)	\$39,136	\$17,000	\$22,136	\$17,000
REBATES	\$0	\$6,250	(\$6,250)	\$172,520	\$75,000	\$97,520	\$75,000
<b>Total Event Specific Income</b>	<b>\$0</b>	<b>\$76,750</b>	<b>(\$76,750)</b>	<b>\$1,813,811</b>	<b>\$921,000</b>	<b>\$892,811</b>	<b>\$921,000</b>
<i>EVENT SPECIFIC EXPENSE</i>							
WCNA-31 EXPENSE							
REGISTRATION	\$0	\$8,725	(\$8,725)	\$260,441	\$104,700	\$155,741	\$104,700
SPECIAL EVENTS	\$0	\$15,842	(\$15,842)	\$504,177	\$190,100	\$314,077	\$190,100
PROGRAM	\$0	\$7,875	(\$7,875)	\$203,630	\$94,500	\$109,130	\$94,500
MERCHANDISE	\$0	\$16,167	(\$16,167)	\$315,004	\$194,000	\$121,004	\$194,000
FACILITIES	\$0	\$13,083	(\$13,083)	\$202,230	\$157,000	\$45,230	\$157,000
SUPPORT COMMITTEE	\$0	\$2,908	(\$2,908)	\$17,822	\$34,900	(\$17,078)	\$34,900
ADMINISTRATION	\$2,223	\$8,288	(\$6,064)	\$141,043	\$99,450	\$41,593	\$99,450
<b>Total Event Specific Expense</b>	<b>\$2,223</b>	<b>\$72,888</b>	<b>(\$70,664)</b>	<b>\$1,644,346</b>	<b>\$874,650</b>	<b>\$769,696</b>	<b>\$874,650</b>
<b>Total Event Specific Excess Revenue/Expense</b>	<b>(\$2,223)</b>	<b>\$3,863</b>	<b>(\$6,086)</b>	<b>\$169,466</b>	<b>\$46,350</b>	<b>\$123,116</b>	<b>\$46,350</b>
<b>INCREASE (DECREASE) NET UNRESTRICTED ASSETS</b>	<b>(\$349,432)</b>	<b>(\$6,185)</b>	<b>(\$343,247)</b>	<b>(\$62,117)</b>	<b>(\$74,215)</b>	<b>\$12,098</b>	<b>(\$74,215)</b>

**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
 Income Statement – For the Twelve Months Ending 30 June 2008

EXPENSE	YTD Actual	YTD Budget	Variance
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<i>FIXED OPERATIONAL EXPENSES</i>			
MARKETING	\$24,606	\$107,567	(\$82,960)
IN HOUSE PRODUCTION (not included in Cost of Goods)	63,586	81,518	(17,932)
TRANSLATIONS (not included in Cost of Goods)	57,495	28,663	28,832
LITERATURE DISTRIBUTION (IRAN)	100,918	68,336	32,581
SHIPPING	538,526	414,693	123,832
BUSINESS PLAN WORK GROUP	\$5,513	\$34,200	(\$28,687)
LITERATURE & CONVENTION WORKSHOP	10,070	15,000	(4,930)
LEGAL	50,719	95,976	(45,257)
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	24,857	26,000	(1,143)
INVENTORY ADJUSTMENT	0	0	0
ACCOUNTING	9,555	15,671	(6,116)
PERSONNEL (Includes amount budgeted to variable projects)	1,163,605	1,047,411	116,193
OVERHEAD	561,938	474,049	87,889
TECHNOLOGY	93,195	77,928	15,267
Total Literature Production & Distribution	\$2,704,583	\$2,487,012	\$217,571
<i>WORLD SERVICE CONFERENCE SUPPORT</i>			
<i>FIXED OPERATIONAL EXPENSES</i>			
PUBLICATIONS	\$83,571	\$33,657	\$49,914
WORLD SERVICE CONFERENCE BIENNIAL MEETING	517,648	314,136	203,512
WORLD BOARD	166,937	199,290	(32,353)
HUMAN RESOURCE PANEL	20,522	28,302	(7,781)
WSC CO-FACILITATOR	0	6,114	(6,114)
CONFERENCE RELATED TRAVEL	498	0	498
LEGAL	0	0	0
ACCOUNTING	5,733	9,402	(3,669)
PERSONNEL (Includes amount budgeted to variable projects)	697,270	630,768	66,502
OVERHEAD	340,131	286,536	53,595
TECHNOLOGY	55,917	46,824	9,093
Subtotal	\$1,888,226	\$1,555,029	\$333,197
<i>VARIABLE OPERATIONAL EXPENSES</i>			
NAWS COMMUNICATIONS AND PUBLICATIONS	\$0	\$25,000	(\$25,000)
WORLD WIDE WORKSHOPS	74,499	127,500	(53,001)
FINISHED WSC PROJECTS (Implement PR Handbook)	7,374	50,000	(42,626)
Subtotal	\$81,874	\$202,500	(\$120,626)
<i>Total World Service Conference Support</i>	<i>\$1,970,100</i>	<i>\$1,757,529</i>	<i>\$212,571</i>





**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement - For the Twelve Months Ending 30 June 2008

EXPENSE	YTD Actual	YTD Budget	Variance
<b>FELLOWSHIP DEVELOPMENT</b>			
<i>FIXED OPERATIONAL EXPENSES</i>			
PUBLICATIONS	\$98,552	\$140,082	(\$41,530)
FELLOWSHIP SUPPORT	355,101	148,362	206,739
PROFESSIONAL EVENTS/ PUBLIC RELATIONS	113,470	62,981	50,489
DEVELOPMENTAL LITERATURE	343,241	245,036	98,205
ARCHIVES & INFORMATION MANAGEMENT	0	36	(36)
LEGAL	0	976	(976)
ACCOUNTING	8,463	13,880	(5,417)
PERSONNEL (Includes amount budgeted to variable projects)	1,029,303	927,707	101,596
OVERHEAD	459,545	340,876	118,670
TECHNOLOGY	82,544	69,022	13,522
<b>Subtotal</b>	<b>\$2,490,219</b>	<b>\$1,948,958</b>	<b>\$541,261</b>
<i>VARIABLE OPERATIONAL EXPENSES</i>			
BASIC TEXT PROJECT	\$4,262	\$62,300	(\$58,038)
PUBLIC RELATIONS DEVELOPMENT	926	20,000	(19,074)
SERVICE MATERIALS	0	37,375	(37,375)
SERVICE HANDBOOKS	110	20,000	(19,890)
SELF-SUPPORT PAMPHLET	0	0	0
SERVICE STRUCTURE RELATIONSHIP & DEFINITION	0	0	0
TARGETED LITERATURE	4,662	37,875	(33,213)
FELLOWSHIP ISSUE DISCUSSIONS	623	22,500	(21,877)
<b>Subtotal</b>	<b>\$10,583</b>	<b>\$200,050</b>	<b>(\$189,467)</b>
<b>Total Fellowship Development</b>	<b>\$2,500,802</b>	<b>\$2,149,008</b>	<b>\$351,794</b>
<b>EVENTS</b>			
<i>FIXED OPERATIONAL EXPENSES</i>			
UNITY DAY	\$0	\$0	\$0
FUTURE (AND PRIOR) CONVENTIONS	\$117,728	\$13,912	\$103,816
LEGAL	0	0	0
ACCOUNTING	20,049	8,238	11,811
PERSONNEL (Includes amount budgeted to variable projects)	434,530	390,975	43,555
OVERHEAD	253,470	190,382	63,087
TECHNOLOGY	34,615	29,003	5,612
<b>Total Events (Not including event specific)</b>	<b>\$860,392</b>	<b>\$632,510</b>	<b>\$227,882</b>
<b>TOTAL EXPENSE ALL SOURCES (Not including event specific)</b>	<b>\$8,035,878</b>	<b>\$7,026,060</b>	<b>\$1,009,818</b>
<b>EXCESS REVENUE/EXPENSE (Not including event specific)</b>	<b>(\$394,989)</b>	<b>(\$113,701)</b>	<b>(\$281,288)</b>



**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement - For the Twelve Months Ending 30 June 2008

EXPENSE	YTD Actual	YTD Budget	Variance
<i>EVENT SPECIFIC</i>			
<b>EVENT SPECIFIC INCOME</b>			
WCNA-32 INCOME			
REGISTRATION	\$615,308	\$1,199,600	(\$584,292)
SPECIAL EVENTS	745,321	655,000	90,321
NEWCOMER DONATIONS	16,596	20,000	(3,404)
MERCHANDISE	669,487	977,500	(308,013)
OTHER SALES	28,683	60,000	(31,317)
REBATES	86,611	120,000	(33,389)
<i>Total Event Specific Income</i>	<u><i>\$2,162,006</i></u>	<u><i>\$3,032,100</i></u>	<u><i>(\$870,094)</i></u>
<b>EVENT SPECIFIC EXPENSE</b>			
WCNA-32 EXPENSE			
REGISTRATION	\$687,731	\$596,500	\$91,231
SPECIAL EVENTS	850,365	525,000	325,365
PROGRAM	32,350	309,000	(276,650)
MERCHANDISE	560,700	630,250	(69,550)
FACILITIES	563,006	410,000	153,006
SUPPORT COMMITTEE	19,231	34,900	(15,669)
ADMINISTRATION	228,197	252,000	(23,803)
<i>Total Event Specific Expense</i>	<u><i>\$2,941,580</i></u>	<u><i>\$2,757,650</i></u>	<u><i>\$183,930</i></u>
<i>Total Event Specific Excess Revenue/Expense</i>	<u><i>(\$779,574)</i></u>	<u><i>\$274,450</i></u>	<u><i>(\$1,054,024)</i></u>
<b>INCREASE (DECREASE) NET UNRESTRICTED ASSETS</b>	<u><b>(\$1,174,563)</b></u>	<u><b>\$160,749</b></u>	<u><b>(\$1,335,313)</b></u>

**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
 Income Statement – For the Twelve Months Ending 30 June 2008

EXPENSE	YTD Actual	YTD Budget	Variance
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<i>FIXED OPERATIONAL EXPENSES</i>			
MARKETING	\$24,606	\$107,567	(\$82,960)
IN HOUSE PRODUCTION (not included in Cost of Goods)	63,586	81,518	(17,932)
TRANSLATIONS (not included in Cost of Goods)	57,495	28,663	28,832
LITERATURE DISTRIBUTION (IRAN)	100,918	68,336	32,581
SHIPPING	538,526	414,693	123,832
BUSINESS PLAN WORK GROUP	\$5,513	\$34,200	(\$28,687)
LITERATURE & CONVENTION WORKSHOP	10,070	15,000	(4,930)
LEGAL	50,719	95,976	(45,257)
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	24,857	26,000	(1,143)
INVENTORY ADJUSTMENT	0	0	0
ACCOUNTING	9,555	15,671	(6,116)
PERSONNEL (Includes amount budgeted to variable projects)	1,163,605	1,047,411	116,193
OVERHEAD	561,938	474,049	87,889
TECHNOLOGY	93,195	77,928	15,267
Total Literature Production & Distribution	\$2,704,583	\$2,487,012	\$217,571
<i>WORLD SERVICE CONFERENCE SUPPORT</i>			
<i>FIXED OPERATIONAL EXPENSES</i>			
PUBLICATIONS	\$83,571	\$33,657	\$49,914
WORLD SERVICE CONFERENCE BIENNIAL MEETING	517,648	314,136	203,512
WORLD BOARD	166,937	199,290	(32,353)
HUMAN RESOURCE PANEL	20,522	28,302	(7,781)
WSC CO-FACILITATOR	0	6,114	(6,114)
CONFERENCE RELATED TRAVEL	498	0	498
LEGAL	0	0	0
ACCOUNTING	5,733	9,402	(3,669)
PERSONNEL (Includes amount budgeted to variable projects)	697,270	630,768	66,502
OVERHEAD	340,131	286,536	53,595
TECHNOLOGY	55,917	46,824	9,093
Subtotal	\$1,888,226	\$1,555,029	\$333,197
<i>VARIABLE OPERATIONAL EXPENSES</i>			
NAWS COMMUNICATIONS AND PUBLICATIONS	\$0	\$25,000	(\$25,000)
WORLD WIDE WORKSHOPS	74,499	127,500	(53,001)
FINISHED WSC PROJECTS (Implement PR Handbook)	7,374	50,000	(42,626)
Subtotal	\$81,874	\$202,500	(\$120,626)
<i>Total World Service Conference Support</i>	<i>\$1,970,100</i>	<i>\$1,757,529</i>	<i>\$212,571</i>



**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement - For the Twelve Months Ending 30 June 2008

EXPENSE	YTD Actual	YTD Budget	Variance
<b>FELLOWSHIP DEVELOPMENT</b>			
<i>FIXED OPERATIONAL EXPENSES</i>			
PUBLICATIONS	\$98,552	\$140,082	(\$41,530)
FELLOWSHIP SUPPORT	355,101	148,362	206,739
PROFESSIONAL EVENTS/ PUBLIC RELATIONS	113,470	62,981	50,489
DEVELOPMENTAL LITERATURE	343,241	245,036	98,205
ARCHIVES & INFORMATION MANAGEMENT	0	36	(36)
LEGAL	0	976	(976)
ACCOUNTING	8,463	13,880	(5,417)
PERSONNEL (Includes amount budgeted to variable projects)	1,029,303	927,707	101,596
OVERHEAD	459,545	340,876	118,670
TECHNOLOGY	82,544	69,022	13,522
<b>Subtotal</b>	<b>\$2,490,219</b>	<b>\$1,948,958</b>	<b>\$541,261</b>
<i>VARIABLE OPERATIONAL EXPENSES</i>			
BASIC TEXT PROJECT	\$4,262	\$62,300	(\$58,038)
PUBLIC RELATIONS DEVELOPMENT	926	20,000	(19,074)
SERVICE MATERIALS	0	37,375	(37,375)
SERVICE HANDBOOKS	110	20,000	(19,890)
SELF-SUPPORT PAMPHLET	0	0	0
SERVICE STRUCTURE RELATIONSHIP & DEFINITION	0	0	0
TARGETED LITERATURE	4,662	37,875	(33,213)
FELLOWSHIP ISSUE DISCUSSIONS	623	22,500	(21,877)
<b>Subtotal</b>	<b>\$10,583</b>	<b>\$200,050</b>	<b>(\$189,467)</b>
<b>Total Fellowship Development</b>	<b>\$2,500,802</b>	<b>\$2,149,008</b>	<b>\$351,794</b>
<b>EVENTS</b>			
<i>FIXED OPERATIONAL EXPENSES</i>			
UNITY DAY	\$0	\$0	\$0
FUTURE (AND PRIOR) CONVENTIONS	\$117,728	\$13,912	\$103,816
LEGAL	0	0	0
ACCOUNTING	20,049	8,238	11,811
PERSONNEL (Includes amount budgeted to variable projects)	434,530	390,975	43,555
OVERHEAD	253,470	190,382	63,087
TECHNOLOGY	34,615	29,003	5,612
<b>Total Events (Not including event specific)</b>	<b>\$860,392</b>	<b>\$632,510</b>	<b>\$227,882</b>
<b>TOTAL EXPENSE ALL SOURCES (Not including event specific)</b>	<b>\$8,035,878</b>	<b>\$7,026,060</b>	<b>\$1,009,818</b>
<b>EXCESS REVENUE/EXPENSE (Not including event specific)</b>	<b>(\$394,989)</b>	<b>(\$113,701)</b>	<b>(\$281,288)</b>



**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement - For the Twelve Months Ending 30 June 2008

EXPENSE	YTD Actual	YTD Budget	Variance
<i>EVENT SPECIFIC</i>			
<b>EVENT SPECIFIC INCOME</b>			
WCNA-32 INCOME			
REGISTRATION	\$615,308	\$1,199,600	(\$584,292)
SPECIAL EVENTS	745,321	655,000	90,321
NEWCOMER DONATIONS	16,596	20,000	(3,404)
MERCHANDISE	669,487	977,500	(308,013)
OTHER SALES	28,683	60,000	(31,317)
REBATES	86,611	120,000	(33,389)
<i>Total Event Specific Income</i>	<u><i>\$2,162,006</i></u>	<u><i>\$3,032,100</i></u>	<u><i>(\$870,094)</i></u>
<b>EVENT SPECIFIC EXPENSE</b>			
WCNA-32 EXPENSE			
REGISTRATION	\$687,731	\$596,500	\$91,231
SPECIAL EVENTS	850,365	525,000	325,365
PROGRAM	32,350	309,000	(276,650)
MERCHANDISE	560,700	630,250	(69,550)
FACILITIES	563,006	410,000	153,006
SUPPORT COMMITTEE	19,231	34,900	(15,669)
ADMINISTRATION	228,197	252,000	(23,803)
<i>Total Event Specific Expense</i>	<u><i>\$2,941,580</i></u>	<u><i>\$2,757,650</i></u>	<u><i>\$183,930</i></u>
<i>Total Event Specific Excess Revenue/Expense</i>	<u><i>(\$779,574)</i></u>	<u><i>\$274,450</i></u>	<u><i>(\$1,054,024)</i></u>
<b>INCREASE (DECREASE) NET UNRESTRICTED ASSETS</b>	<u><b>(\$1,174,563)</b></u>	<u><b>\$160,749</b></u>	<u><b>(\$1,335,313)</b></u>

**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
 Income Statement - For the Twelve Months Ending 30 June 2009

	YTD ACTUAL	WSC ADOPTED	JAN 09 REVISION
<b>EXPENSE</b>			
<i>LITERATURE PRODUCTION &amp; DISTRIBUTION</i>			
<i>FIXED OPERATIONAL EXPENSES</i>			
MARKETING	\$85,650	\$91,326	\$24,852
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$60,500	\$24,195	\$64,222
TRANSLATIONS (not included in Cost of Goods)	\$71,282	\$41,941	\$58,070
LITERATURE DISTRIBUTION (IRAN)	\$29,568	\$61,453	\$101,927
SHIPPING	\$621,972	\$460,260	\$543,911
BUSINESS PLAN WORK GROUP	\$22,709	\$28,000	\$28,000
LEGAL	\$23,410	\$48,000	\$51,226
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	\$7,323	\$2,322	\$25,106
ACCOUNTING	\$14,033	\$14,925	\$15,190
PERSONNEL (Includes amount budgeted to variable projects)	\$1,215,393	\$1,026,874	\$1,141,705
OVERHEAD	\$601,013	\$451,312	\$560,111
TECHNOLOGY	\$46,487	\$75,537	\$97,775
<b>Total Literature Production &amp; Distribution</b>	<b>\$2,799,340</b>	<b>\$2,326,145</b>	<b>\$2,712,095</b>
<i>Total Literature Production &amp; Distribution (without Iran)</i>	<i>\$2,769,772</i>	<i>\$2,264,692</i>	<i>\$2,610,168</i>
<i>WORLD SERVICE CONFERENCE SUPPORT</i>			
<i>FIXED OPERATIONAL EXPENSES</i>			
PUBLICATIONS	\$51,265	\$47,018	\$85,242
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	\$26,409	\$26,699	\$0
WORLD BOARD	\$232,651	\$261,384	\$220,000
HUMAN RESOURCE PANEL	\$17,292	\$27,959	\$20,932
WSC CO-FACILITATOR	\$0	\$473	\$0
WORKSHOPS (Delegate Focused)	\$0	\$0	\$200,000
ACCOUNTING	\$8,620	\$9,168	\$9,829
PERSONNEL (Includes amount budgeted to variable projects)	\$746,598	\$630,794	\$738,750
OVERHEAD	\$369,959	\$277,234	\$362,425
TECHNOLOGY	\$32,669	\$46,401	\$63,266
<b>Subtotal</b>	<b>\$1,485,463</b>	<b>\$1,327,130</b>	<b>\$1,700,444</b>
<i>VARIABLE OPERATIONAL EXPENSES</i>			
CONSENSUS BASED DECISION MAKING	\$0	\$10,000	\$0
LEADERSHIP ORIENTATION MATERIAL	\$0	\$10,000	\$10,000
FELLOWSHIP ISSUE DISCUSSIONS	\$0	\$8,000	\$8,000
MEMBER EXPERIENCE PROJECT	\$2,365	\$0	\$0
FINISHED WSC PROJECTS	\$12,852	\$0	\$0
<b>Subtotal</b>	<b>\$15,217</b>	<b>\$28,000</b>	<b>\$18,000</b>
<b>Total World Service Conference Support</b>	<b>\$1,500,680</b>	<b>\$1,355,130</b>	<b>\$1,718,444</b>



## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement - For the Twelve Months Ending 30 June 2009

	YTD ACTUAL	WSC ADOPTED	JAN 09 REVISION
<b>FELLOWSHIP DEVELOPMENT</b>			
<i>FIXED OPERATIONAL EXPENSES</i>			
PUBLICATIONS	\$164,723	\$110,027	\$98,552
FELLOWSHIP SUPPORT	\$280,239	\$246,678	\$200,000
PUBLIC RELATIONS	\$136,214	\$137,797	\$113,470
DEVELOPMENTAL LITERATURE	\$572,454	\$266,851	\$343,241
ARCHIVES & INFORMATION MANAGEMENT	\$0	\$21,000	\$21,000
ACCOUNTING	\$13,632	\$14,498	\$15,190
PERSONNEL (Includes amount budgeted to variable projects)	\$1,180,667	\$997,535	\$1,141,705
OVERHEAD	\$634,890	\$438,417	\$560,111
TECHNOLOGY	\$45,158	\$73,378	\$97,775
<b>Subtotal</b>	<b>\$3,027,977</b>	<b>\$2,306,181</b>	<b>\$2,591,044</b>
<i>VARIABLE OPERATIONAL EXPENSES</i>			
PUBLIC RELATIONS DEVELOPMENT	\$68	\$58,000	\$0
SERVICE MATERIALS	\$0	\$0	\$0
SERVICE HANDBOOKS	\$1,502	\$0	\$0
SELF-SUPPORT PAMPHLETS	\$21,426	\$27,000	\$27,000
SERVICE SYSTEM	\$74,260	\$75,000	\$75,000
BOOK LENGTH PIECE LIVING CLEAN	\$115,891	\$90,000	\$90,000
TARGETED LITERATURE	\$30,126	\$32,500	\$32,500
WORKSHOPS	\$1,543	\$256,000	\$0
<b>Subtotal</b>	<b>\$244,816</b>	<b>\$538,500</b>	<b>\$224,500</b>
<b>Total Fellowship Development</b>	<b>\$3,272,793</b>	<b>\$2,844,681</b>	<b>\$2,815,544</b>
<b>EVENTS</b>			
<i>FIXED OPERATIONAL EXPENSES</i>			
FUTURE (AND PRIOR) CONVENTIONS	\$60,225	\$19,500	\$59,500
LEGAL	\$0	\$9,000	\$9,000
ACCOUNTING	\$3,809	\$4,051	\$4,468
PERSONNEL (Includes amount budgeted to variable projects)	\$353,419	\$278,723	\$335,796
OVERHEAD	\$164,542	\$122,499	\$164,739
TECHNOLOGY	\$12,618	\$20,503	\$28,757
<b>Total Events (without event specific)</b>	<b>\$594,613</b>	<b>\$454,276</b>	<b>\$602,260</b>
<b>NAWS EXPENSE (without event specific)</b>	<b>\$8,167,426</b>	<b>\$6,980,232</b>	<b>\$7,848,343</b>
<b>NAWS EXPENSE (without Iran)</b>	<b>\$8,137,858</b>	<b>\$6,918,779</b>	<b>\$7,746,416</b>
<b>EXCESS REVENUE/EXPENSE (without event specific)</b>	<b>(\$215,585)</b>	<b>\$507,966</b>	<b>\$276,846</b>
<b>EXCESS REVENUE/EXPENSE (without Iran)</b>	<b>(\$517,646)</b>	<b>\$449,126</b>	<b>\$137,977</b>



**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement - For the Twelve Months Ending 30 June 2008

	YTD ACTUAL	WSC ADOPTED	JAN 09 REVISION
<b>EVENT SPECIFIC</b>			
EVENT SPECIFIC INCOME			
WCNA 33 INCOME			
REGISTRATION	\$0	\$0	
SPECIAL EVENTS	\$0	\$0	
NEWCOMER DONATIONS	\$0	\$0	
MERCHANDISE	\$0	\$0	
OTHER SALES	\$50	\$0	
REBATES	\$0	\$0	
<b>Total Event Specific Income</b>	<b>\$50</b>	<b>\$0</b>	<b>\$0</b>
EVENT SPECIFIC EXPENSE			
WCNA 33 EXPENSE			
REGISTRATION	\$6,762	\$0	\$0
SPECIAL EVENTS	\$0	\$0	\$0
PROGRAM	\$162	\$0	\$0
MERCHANDISE	\$0	\$0	\$0
FACILITIES	\$0	\$0	\$0
SUPPORT COMMITTEE	\$28,240	\$0	\$0
ADMINISTRATION	(\$6,413)	\$0	\$0
<b>Total Event Specific Expense</b>	<b>\$28,751</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Event Specific Excess Revenue/Expense</b>	<b>(\$28,701)</b>	<b>\$0</b>	<b>\$0</b>
<b>INCREASE (DECREASE)</b>	<b>(\$244,286)</b>	<b>\$507,966</b>	<b>\$276,846</b>
<i>INCREASE (DECREASE) without Iran</i>	<i>(\$546,347)</i>	<i>\$449,126</i>	<i>\$137,977</i>





## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement - For the Twelve Months Ending 30 June 2010

### EXPENSE

#### LITERATURE PRODUCTION & DISTRIBUTION

##### FIXED OPERATIONAL EXPENSES

MARKETING	\$2,978	\$25,476	(\$22,498)
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$51,260	\$65,832	(\$14,572)
TRANSLATIONS (not included in Cost of Goods)	\$63,437	\$59,520	\$3,917
LITERATURE DISTRIBUTION (IRAN)	\$16,448	\$104,472	(\$88,024)
SHIPPING	\$508,507	\$557,508	(\$49,001)
BUSINESS PLAN WORK GROUP	\$5,127	\$27,996	(\$22,869)
LEGAL	\$8,390	\$52,512	(\$44,122)
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	\$4,131	\$25,728	(\$21,597)
ACCOUNTING	\$11,975	\$15,948	(\$3,973)
PERSONNEL (Includes amount budgeted to variable projects)	\$1,197,908	\$1,164,540	\$33,368
OVERHEAD	\$454,366	\$576,912	(\$122,546)
TECHNOLOGY	\$69,126	\$102,660	(\$33,534)
	-----	-----	-----
Total Literature Production & Distribution	\$2,393,653	\$2,779,116	(\$385,463)
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<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>\$2,377,205</b>	<b>\$2,674,632</b>	<b>(\$297,427)</b>

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
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#### WORLD SERVICE CONFERENCE SUPPORT

##### FIXED OPERATIONAL EXPENSES

PUBLICATIONS	\$43,828	\$89,508	(\$45,680)
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	\$399,610	\$569,412	(\$169,802)
WORLD BOARD	\$270,427	\$261,000	\$9,427
HUMAN RESOURCE PANEL	\$18,000	\$21,984	(\$3,984)
WSC CO-FACILITATOR	\$3,021	\$5,004	(\$1,983)
WORKSHOPS (Delegate focused)	\$9,307	\$200,004	(\$190,697)
ACCOUNTING	\$7,749	\$10,320	(\$2,571)
PERSONNEL (Includes amount budgeted to variable projects)	\$775,117	\$753,528	\$21,589
OVERHEAD	\$295,635	\$373,296	(\$77,661)
TECHNOLOGY	\$47,186	\$66,432	(\$19,246)
	-----	-----	-----
<b>Subtotal</b>	<b>\$1,869,880</b>	<b>\$2,350,464</b>	<b>(\$480,584)</b>

##### VARIABLE OPERATIONAL EXPENSES

CONSENSUS BASED DECISION MAKING	\$0	\$0	\$0
LEADERSHIP ORIENTATION MATERIAL	\$0	\$9,996	(\$9,996)
FELLOWSHIP ISSUE DISCUSSIONS	\$0	\$6,996	(\$6,996)
SERVICE SYSTEM	\$70,741	\$75,000	(\$4,259)
BOOK LENGTH PIECE LIVING CLEAN	\$93,766	\$90,000	\$3,766
MEMBER EXPERIENCE PROJECT	\$0	\$0	\$0
FINISHED WSC PROJECTS	\$0	\$0	\$0
	-----	-----	-----
<b>Subtotal</b>	<b>\$164,507</b>	<b>\$182,004</b>	<b>(\$17,497)</b>

#### Total World Service Conference Support

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<b>\$2,034,387</b>	<b>\$2,532,468</b>	<b>(\$498,081)</b>

**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement – For the Twelve Months Ending 30 June 2010

**FELLOWSHIP DEVELOPMENT**

**FIXED OPERATIONAL EXPENSES**

PUBLICATIONS	\$171,427	\$98,556	\$72,871
FELLOWSHIP SUPPORT	\$283,594	\$200,004	\$83,590
PROFESSIONAL EVENTS	\$72,648	\$113,472	(\$40,824)
DEVELOPMENTAL LITERATURE	\$438,712	\$343,236	\$95,476
ARCHIVES & INFORMATION MANAGEMENT	\$0	\$20,004	(\$20,004)
ACCOUNTING	\$11,975	\$15,948	(\$3,973)
PERSONNEL (Includes amount budgeted to variable projects)	\$1,197,908	\$1,164,540	\$33,368
OVERHEAD	\$490,137	\$576,912	(\$86,775)
TECHNOLOGY	\$69,126	\$102,660	(\$33,534)
<b>Subtotal</b>	<b>\$2,735,527</b>	<b>\$2,635,332</b>	<b>\$100,195</b>

PUBLIC RELATIONS DEVELOPMENT	\$2	\$24,996	(\$24,994)
SERVICE MATERIALS	\$6	\$32,496	(\$32,490)
SERVICE HANDBOOKS	\$0	\$0	\$0
SELF-SUPPORT PAMPHLETS	\$2,950	\$11,004	(\$8,054)
TARGETED LITERATURE	\$4,509	\$32,496	(\$27,987)
WORKSHOPS	\$0	\$0	\$0

<b>Subtotal</b>	<b>\$7,467</b>	<b>\$101,004</b>	<b>(\$93,537)</b>
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<b>Total Fellowship Development</b>	<b>\$2,742,994</b>	<b>\$2,736,324</b>	<b>\$6,670</b>
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**FIXED OPERATIONAL EXPENSES**

FUTURE (AND PRIOR) CONVENTIONS	\$2,451	\$20,004	(\$17,553)
LEGAL	\$1,580	\$1,500	\$80
ACCOUNTING	\$3,522	\$4,692	(\$1,170)
PERSONNEL (Includes amount budgeted to variable projects)	\$352,326	\$342,516	\$9,810
OVERHEAD	\$139,087	\$169,680	(\$30,593)
TECHNOLOGY	\$40,656	\$30,192	\$10,464

<b>Total Events (Not including event specific)</b>	<b>\$539,622</b>	<b>\$568,584</b>	<b>(\$28,962)</b>
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<b>TOTAL EXPENSE ALL SOURCES (Not including event specific)</b>	<b>\$7,710,656</b>	<b>\$8,616,492</b>	<b>(\$905,836)</b>
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<b>TOTAL EXPENSE ALL SOURCES (Not including IRAN )</b>	<b>\$7,694,208</b>	<b>\$8,512,008</b>	<b>(\$817,800)</b>
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<b>EXCESS REVENUE/EXPENSE (Not including event specific)</b>	<b>(\$281,716)</b>	<b>(\$415,212)</b>	<b>\$133,496</b>
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<b>EXCESS REVENUE/EXPENSE (Not including IRAN )</b>	<b>(\$591,066)</b>	<b>(\$547,920)</b>	<b>(\$43,146)</b>
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**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement - For the Twelve Months Ending 30 June 2009

**EVENT SPECIFIC**

**EVENT SPECIFIC INCOME**

WCNA-33 INCOME			
REGISTRATION	\$630,113	\$602,004	\$28,109
SPECIAL EVENTS	\$0	\$318,504	(\$318,504)
NEWCOMER DONATIONS	\$12,407	\$27,996	(\$15,589)
MERCHANDISE	\$307,763	\$535,500	(\$227,737)
OTHER SALES	\$2,948	\$0	\$2,948
REBATES	\$26,177	\$8,004	\$18,173
<b>Total Event Specific Income</b>	<b>\$979,408</b>	<b>\$1,491,996</b>	<b>(\$512,588)</b>

**EVENT SPECIFIC EXPENSE**

WCNA-33 EXPENSE			
REGISTRATION	\$145,200	\$234,084	(\$88,884)
SPECIAL EVENTS	\$0	\$260,004	(\$260,004)
PROGRAM	\$295,614	\$155,004	\$140,610
MERCHANDISE	\$162,427	\$354,996	(\$192,569)
FACILITIES	\$480,864	\$474,996	\$5,868
SUPPORT COMMITTEE	\$38,270	\$46,500	(\$8,230)
ADMINISTRATION	\$39,672	\$105,000	(\$65,328)
<b>Total Event Specific Expense</b>	<b>\$1,162,047</b>	<b>\$1,630,584</b>	<b>(\$468,537)</b>

<b>Total Event Specific Excess Revenue/Expense</b>	<b>(\$182,639)</b>	<b>(\$138,588)</b>	<b>(\$44,051)</b>
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<b>INCREASE (DECREASE) NET UNRESTRICTED ASSETS</b>	<b>(\$464,355)</b>	<b>(\$553,800)</b>	<b>\$89,445</b>
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<b>INCREASE (DECREASE) without IRAN</b>	<b>(\$773,705)</b>	<b>(\$686,508)</b>	<b>(\$87,197)</b>
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Narcotics Anonymous World Services  
Consolidated Statement of Activities

Income Statement - For the Twelve Months Ending 30 June 2011

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>OTHER INVENTORY COST OF GOODS</b>			
MEDALLIONS	\$167,108	\$164,664	\$2,444
KEY TAGS & CHIPS	\$259,924	\$243,468	\$16,456
NON-FIPT INFORMATION BOOKLETS	\$25,269	\$12,480	\$12,789
HANDBOOKS	\$17,765	\$18,384	(\$619)
SPECIALTY ITEMS	\$27,042	\$12,564	\$14,478
AUDIO MATERIALS	\$594	\$528	\$66
GROUP/AREA MATERIALS	\$41,188	\$36,192	\$4,996
MIRACLES HAPPEN	\$2,932	\$4,164	(\$1,232)
INVENTORY ADJUSTMENT	\$0	\$0	\$0
<b>Subtotal</b>	<b>\$541,822</b>	<b>\$492,432</b>	<b>\$49,390</b>
<b>Total Cost of Goods</b>	<b>\$2,885,624</b>	<b>\$2,473,692</b>	<b>\$411,932</b>
<b>Total Cost of Goods without IRAN</b>	<b>\$1,701,094</b>	<b>\$1,772,916</b>	<b>(\$71,822)</b>
<b>Net Literature Income</b>	<b>\$6,524,525</b>	<b>\$7,352,256</b>	<b>(\$827,731)</b>
<b>Net Literature Income without IRAN</b>	<b>\$6,555,908</b>	<b>\$7,015,500</b>	<b>(\$459,592)</b>
<b>FELLOWSHIP DONATIONS</b>			
BREAKDOWN BY DONOR TYPE			
Members	\$48,568	\$11,484	\$37,084
Groups	\$79,084	\$70,116	\$8,968
Areas	\$129,583	\$137,868	(\$8,285)
Regions	\$437,823	\$515,628	(\$77,805)
Events/Conventions	\$20,653	\$33,192	(\$12,539)
Unity Day	\$0	\$19,500	(\$19,500)
Zonal & Other Forums	\$26,283	\$3,372	\$22,911
<b>Total Donations</b>	<b>\$741,994</b>	<b>\$791,160</b>	<b>(\$49,166)</b>
<b>MISCELLANEOUS INCOME</b>			
LICENSED VENDOR PAYMENTS	\$25,860	\$24,756	\$1,104
INTEREST	\$6,203	\$14,004	(\$7,801)
MISCELLANEOUS	\$3,309	\$0	\$3,309
INTERBRANCH	\$0	\$0	\$0
<b>Total Miscellaneous Income</b>	<b>\$35,372</b>	<b>\$38,748</b>	<b>(\$3,376)</b>
<b>OPERATING INCOME (Not including event specific)</b>	<b>\$7,301,891</b>	<b>\$8,182,176</b>	<b>(\$880,285)</b>
<b>OPERATING INCOME (Not including IRAN)</b>	<b>\$7,333,274</b>	<b>\$7,845,420</b>	<b>(\$512,146)</b>

Narcotics Anonymous World Services  
Consolidated Statement of Activities

Income Statement - For the Twelve Months Ending 30 June 2011

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>EXPENSE</b>			
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
MARKETING	\$1,933	\$69,972	(\$68,039)
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$62,307	\$58,140	\$4,167
TRANSLATIONS (not included in Cost of Goods)	\$25,836	\$68,700	(\$42,864)
LITERATURE DISTRIBUTION (IRAN)	\$33,846	\$36,648	(\$2,802)
SHIPPING	\$519,863	\$510,996	\$8,867
BUSINESS PLAN WORK GROUP	\$18,397	\$18,684	(\$287)
LEGAL	\$4,204	\$18,828	(\$14,624)
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	\$1,241	\$7,908	(\$6,667)
ACCOUNTING	\$13,321	\$12,672	\$649
PERSONNEL (Includes amount budgeted to variable projects)	\$1,191,912	\$1,162,332	\$29,580
OVERHEAD	\$460,621	\$574,320	(\$113,699)
TECHNOLOGY	\$89,079	\$44,580	\$44,499
<b>Total Literature Production &amp; Distribution</b>	<b>\$2,422,560</b>	<b>\$2,583,792</b>	<b>(\$161,232)</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>\$2,388,714</b>	<b>\$2,547,132</b>	<b>(\$158,418)</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$15,013	\$46,440	(\$31,427)
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	(\$5,991)	\$33,000	(\$38,991)
WORLD BOARD	\$170,834	\$243,300	(\$72,466)
HUMAN RESOURCE PANEL	\$13,816	\$13,956	(\$140)
WSC CO-FACILITATOR	\$275	\$996	(\$721)
ACCOUNTING	\$8,183	\$8,196	(\$13)
PERSONNEL (Includes amount budgeted to variable projects)	\$732,174	\$752,100	(\$19,926)
OVERHEAD	\$283,590	\$371,616	(\$88,026)
TECHNOLOGY	\$56,835	\$28,848	\$27,987
<b>Subtotal</b>	<b>\$1,274,729</b>	<b>\$1,498,464</b>	<b>(\$223,735)</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
LEADERSHIP ORIENTATION MATERIAL	\$0	\$9,996	(\$9,996)
FELLOWSHIP ISSUE DISCUSSIONS	\$2	\$12,504	(\$12,502)
SERVICE SYSTEM	\$149,474	\$75,000	\$74,474
BOOK LENGTH PIECE LIVING CLEAN	\$67,740	\$120,000	(\$52,260)
MEMBER EXPERIENCE PROJECT	\$0	\$2,004	(\$2,004)
FINISHED WSC PROJECTS	\$587	\$9,432	(\$8,845)
<b>Subtotal</b>	<b>\$217,803</b>	<b>\$228,936</b>	<b>(\$11,133)</b>
<b>Total World Service Conference Support</b>	<b>\$1,492,532</b>	<b>\$1,727,388</b>	<b>(\$234,856)</b>

Narcotics Anonymous World Services  
Consolidated Statement of Activities

Income Statement - For the Twelve Months Ending 30 June 2011

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$91,368	\$166,932	(\$75,564)
FELLOWSHIP SUPPORT	\$87,095	\$288,804	(\$201,709)
PUBLIC RELATIONS	\$71,016	\$124,536	(\$53,520)
DEVELOPMENTAL LITERATURE	\$410,078	\$417,900	(\$7,822)
ARCHIVES & INFORMATION MANAGEMENT	\$0	\$9,000	(\$9,000)
ACCOUNTING	\$12,941	\$12,672	\$269
PERSONNEL (Includes amount budgeted to variable projects)	\$1,157,857	\$1,162,332	(\$4,475)
OVERHEAD	\$444,790	\$574,320	(\$129,530)
TECHNOLOGY	\$86,534	\$44,580	\$41,954
<b>Subtotal</b>	<b>\$2,361,679</b>	<b>\$2,801,064</b>	<b>(\$439,385)</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
PUBLIC RELATIONS DEVELOPMENT	\$21	\$39,996	(\$39,975)
SERVICE MATERIALS	\$0	\$16,248	(\$16,248)
<b>Subtotal</b>	<b>\$21</b>	<b>\$56,256</b>	<b>(\$56,235)</b>
<b>Total Fellowship Development</b>	<b>\$2,361,700</b>	<b>\$2,857,320</b>	<b>(\$495,620)</b>
<b>EVENTS</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE (AND PRIOR) CONVENTIONS	\$1,827	\$48,372	(\$46,545)
LEGAL	\$0	\$0	\$0
ACCOUNTING	\$3,616	\$3,732	(\$116)
PERSONNEL (Includes amount budgeted to variable projects)	\$323,519	\$341,868	(\$18,349)
OVERHEAD	\$126,489	\$168,912	(\$42,423)
TECHNOLOGY	\$24,179	\$13,116	\$11,063
<b>Total Events (Not including event specific)</b>	<b>\$479,630</b>	<b>\$575,988</b>	<b>(\$96,358)</b>
<b>TOTAL EXPENSE (Not including event specific)</b>	<b>\$6,756,422</b>	<b>\$7,744,488</b>	<b>(\$988,066)</b>
<b>TOTAL EXPENSE (Not including IRAN )</b>	<b>\$6,722,576</b>	<b>\$7,707,828</b>	<b>(\$985,252)</b>
<b>EXCESS REV/EXP (Not including event specific)</b>	<b>\$545,469</b>	<b>\$437,688</b>	<b>\$107,781</b>
<b>EXCESS REVENUE/EXPENSE (Not including IRAN )</b>	<b>\$610,698</b>	<b>\$137,592</b>	<b>\$473,106</b>

**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement – For the Twelve Months Ending 30 June 2012

	<u>YTD ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
<b>EXPENSE</b>			
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
MARKETING	\$2,096	\$71,371	(\$69,275)
IN HOUSE PRODUCTION (not included in Cost of Goods)	71,747	59,307	12,440
TRANSLATIONS (not included in Cost of Goods)	30,530	70,071	(39,541)
LITERATURE DISTRIBUTION (IRAN)	124,417	37,385	87,032
SHIPPING	573,422	521,220	52,202
BUSINESS PLAN WORK GROUP	\$5,239	\$19,057	(\$13,818)
LEGAL	3,314	19,204	(15,890)
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	4,127	10,000	(5,873)
ACCOUNTING	14,075	12,674	1,401
PERSONNEL (Includes amount budgeted to variable projects)	1,159,736	1,162,329	(2,593)
OVERHEAD	493,009	574,319	(81,310)
TECHNOLOGY	109,529	44,584	64,945
<b>Total Literature Production &amp; Distribution</b>	<b>\$2,591,241</b>	<b>\$2,601,521</b>	<b>(\$10,280)</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>2,466,824</b>	<b>2,564,136</b>	<b>(97,312)</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$22,156	\$47,362	(\$25,206)
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	461,705	433,000	28,705
WORLD BOARD	242,961	248,171	(5,210)
HUMAN RESOURCE PANEL	16,639	14,239	2,400
WSC CO-FACILITATOR	2,251	4,040	(1,789)
ACCOUNTING	9,107	8,201	906
PERSONNEL (Includes amount budgeted to variable projects)	750,417	752,095	(1,678)
OVERHEAD	319,759	371,618	(51,859)
TECHNOLOGY	73,950	28,849	45,101
<b>Subtotal</b>	<b>\$1,898,945</b>	<b>\$1,907,575</b>	<b>(\$1,907,575)</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
LEADERSHIP ORIENTATION MATERIAL	0	10,000	(10,000)
FELLOWSHIP ISSUE DISCUSSIONS	0	12,500	(12,500)
SERVICE SYSTEM	5,773	75,000	(69,227)
BOOK LENGTH PIECE - TRADITIONS	0	0	0
MEMBER EXPERIENCE PROJECT	0	2,000	(2,000)
FINISHED WSC PROJECTS	0	5,000	(5,000)
<b>Subtotal</b>	<b>\$5,773</b>	<b>\$104,500</b>	<b>(\$98,727)</b>
<b>Total World Service Conference Support</b>	<b>\$1,904,718</b>	<b>\$2,012,075</b>	<b>(\$107,357)</b>



**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement – For the Twelve Months Ending 30 June 2012

	<u>YTD ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$70,003	\$170,269	(\$100,266)
FELLOWSHIP SUPPORT	226,434	346,882	(120,448)
PUBLIC RELATIONS	57,800	127,021	(69,221)
DEVELOPMENTAL LITERATURE	317,716	426,252	(108,536)
ARCHIVES & INFORMATION MANAGEMENT	0	9,180	(9,180)
ACCOUNTING	14,075	12,674	1,401
PERSONNEL (Includes amount budgeted to variable projects)	1,159,736	1,162,329	(2,593)
OVERHEAD	564,010	574,319	(10,309)
TECHNOLOGY	109,529	44,584	64,945
<b>Subtotal</b>	<b>\$2,519,303</b>	<b>\$2,873,510</b>	<b>(\$354,207)</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
PUBLIC RELATIONS DEVELOPMENT	\$562	\$43,000	(\$42,438)
SERVICE MATERIALS	0	16,250	(16,250)
<b>Subtotal</b>	<b>\$562</b>	<b>\$59,250</b>	<b>(\$58,688)</b>
<b>Total Fellowship Development</b>	<b>\$2,519,865</b>	<b>\$2,932,760</b>	<b>(\$412,895)</b>
<b>EVENTS</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE (AND PRIOR) CONVENTIONS	\$43,417	\$49,335	(\$5,918)
LEGAL	0	0	0
ACCOUNTING	4,140	3,728	412
PERSONNEL (Includes amount budgeted to variable projects)	341,099	341,862	(763)
OVERHEAD	149,258	168,917	(19,659)
TECHNOLOGY	32,214	13,113	19,101
<b>Total Events (Not including event specific)</b>	<b>\$570,128</b>	<b>\$576,955</b>	<b>(\$6,827)</b>
<b>TOTAL EXPENSE (Not including event specific)</b>	<b>\$7,585,952</b>	<b>\$8,123,312</b>	<b>(\$537,360)</b>
<b>TOTAL EXPENSE (Not including IRAN)</b>	<b>\$7,461,535</b>	<b>\$8,085,927</b>	<b>(\$624,392)</b>
<b>EXCESS REV/EXP (Not including event specific)</b>	<b>(\$270,068)</b>	<b>\$280,377</b>	<b>(\$550,445)</b>
<b>EXCESS REVENUE/EXPENSE (Not including IRAN)</b>	<b>(339,471)</b>	<b>(33,508)</b>	<b>(305,963)</b>





**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement – For the Twelve Months Ending 30 June 2012

	<u>YTD ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>
<b>EVENT SPECIFIC</b>			
<b>EVENT SPECIFIC INCOME</b>			
WCNA-34 INCOME			
REGISTRATION	\$1,106,874	\$1,213,000	(\$106,126)
SPECIAL EVENTS	483,270	754,500	(271,230)
NEWCOMER DONATIONS	28,282	0	28,282
MERCHANDISE	620,837	674,120	(53,283)
OTHER SALES	44,638	165,000	(120,362)
REBATES	6,020	0	6,020
<b>Total Event Specific Income</b>	<b>\$2,289,921</b>	<b>\$2,806,620</b>	<b>(\$516,699)</b>
<b>EVENT SPECIFIC EXPENSE</b>			
WCNA-34 EXPENSE			
REGISTRATION	\$368,938	\$514,900	(\$145,962)
SPECIAL EVENTS	420,732	558,600	(137,868)
PROGRAM	287,365	275,650	11,715
MERCHANDISE	548,060	474,812	73,248
FACILITIES	174,732	484,000	(309,268)
SUPPORT COMMITTEE	11,225	23,150	(11,925)
ADMINISTRATION	207,326	189,450	17,876
<b>Total Event Specific Expense</b>	<b>\$2,018,378</b>	<b>\$2,520,562</b>	<b>(\$502,184)</b>
<b>Total Event Specific Excess Revenue/Expense</b>	<b>\$271,543</b>	<b>\$286,058</b>	<b>(\$14,515)</b>
<b>INCREASE (DECREASE) NET ASSETS</b>	<b>\$1,475</b>	<b>\$566,435</b>	<b>(\$564,960)</b>
<b>INCREASE (DECREASE) without IRAN</b>	<b>(\$67,928)</b>	<b>\$252,550</b>	<b>(\$320,478)</b>

**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
Income Statement – For the Twelve Months Ending 30 June 2013

	YTD Actual	YTD Budget	Variance
<b>EXPENSE</b>			
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
MARKETING	\$2,296	\$2,000	\$296
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$85,207	64,047	21,160
TRANSLATIONS (not included in Cost of Goods)	\$28,130	27,089	1,041
LITERATURE DISTRIBUTION (IRAN)	\$90,088	80,961	9,127
SHIPPING	\$643,893	524,259	119,634
BUSINESS PLAN WORK GROUP	\$17,380	\$14,074	\$3,306
LEGAL	\$27,531	4,227	23,304
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	\$3,902	4,800	(898)
ACCOUNTING	\$21,830	17,514	4,316
PERSONNEL (Includes amount budgeted to variable projects)	\$1,158,835	1,188,193	(29,358)
OVERHEAD	\$610,749	552,387	58,362
TECHNOLOGY	\$109,438	101,048	8,390
<b>Total Literature Production &amp; Distribution</b>	<b>\$2,799,279</b>	<b>\$2,580,598</b>	<b>\$218,681</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>\$2,709,191</b>	<b>2,499,637</b>	<b>209,554</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$19,590	\$15,822	\$3,768
WORLD SERVICE CONFERENCE BI-ANNUAL MEETING	\$20,376	(3,462)	23,838
WORLD BOARD	\$271,836	240,000	31,836
HUMAN RESOURCE PANEL	\$8,211	13,135	(4,924)
WSC CO-FACILITATOR	\$275	0	275
ACCOUNTING	\$13,410	10,759	2,651
PERSONNEL (Includes amount budgeted to variable projects)	\$711,856	729,890	(18,034)
OVERHEAD	\$375,354	339,323	36,031
TECHNOLOGY	\$67,226	62,072	5,154
<b>Subtotal</b>	<b>\$1,488,134</b>	<b>\$1,407,540</b>	<b>\$80,594</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
LEADERSHIP ORIENTATION MATERIAL	\$0	0	0
FELLOWSHIP ISSUE DISCUSSIONS	\$0	25,000	(25,000)
SERVICE SYSTEM	\$12,975	50,000	(37,025)
BOOK LENGTH PIECE - TRADITIONS	\$1,720	15,000	(13,280)
MEMBER EXPERIENCE PROJECT	\$0	2,000	(2,000)
FINISHED WSC PROJECTS	\$23,209	0	23,209
<b>Subtotal</b>	<b>\$37,904</b>	<b>\$92,000</b>	<b>(\$54,096)</b>
<b>Total World Service Conference Support</b>	<b>\$1,526,038</b>	<b>\$1,499,540</b>	<b>\$26,498</b>

**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
Income Statement – For the Twelve Months Ending 30 June 2013

	YTD Actual	YTD Budget	Variance
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$78,057	\$91,500	(\$13,443)
FELLOWSHIP SUPPORT	\$262,019	280,000	(17,981)
PUBLIC RELATIONS	\$59,904	64,685	(4,781)
DEVELOPMENTAL LITERATURE	\$414,691	375,212	39,479
ARCHIVES & INFORMATION MANAGEMENT	\$0	0	0
ACCOUNTING	\$21,206	17,014	4,192
PERSONNEL (Includes amount budgeted to variable projects)	\$1,125,725	1,154,245	(28,520)
OVERHEAD	\$751,060	536,604	214,456
TECHNOLOGY	\$106,311	98,161	8,150
<b>Subtotal</b>	<b>\$2,818,973</b>	<b>\$2,617,420</b>	<b>\$201,553</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
PUBLIC RELATIONS DEVELOPMENT	\$26	\$21,000	(\$20,974)
SERVICE MATERIALS	\$0	0	0
<b>Subtotal</b>	<b>\$26</b>	<b>\$21,000</b>	<b>(\$20,974)</b>
<b>Total Fellowship Development</b>	<b>\$2,818,999</b>	<b>\$2,638,420</b>	<b>\$180,579</b>
<b>EVENTS</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE (AND PRIOR) CONVENTIONS	\$18,055	\$24,032	(\$5,977)
LEGAL	\$0	0	0
ACCOUNTING	\$5,925	4,754	1,171
PERSONNEL (Includes amount budgeted to variable projects)	\$314,541	322,510	(7,969)
OVERHEAD	\$167,218	149,934	17,284
TECHNOLOGY	\$29,705	27,427	2,278
<b>Total Events (Not including WCNA)</b>	<b>\$535,444</b>	<b>\$528,657</b>	<b>\$6,787</b>
<b>TOTAL EXPENSE (Not inc. WCNA)</b>	<b>\$7,679,760</b>	<b>\$7,247,215</b>	<b>\$432,545</b>
<b>TOTAL EXPENSE (Not inc. IRAN )</b>	<b>\$7,589,672</b>	<b>\$7,166,254</b>	<b>\$423,418</b>
<b>EXCESS REV/EXP (Not inc. WCNA)</b>	<b>\$660,553</b>	<b>\$638,115</b>	<b>\$22,438</b>
<b>EXCESS REV/EXP (Not inc. IRAN )</b>	<b>\$460,809</b>	<b>322,806</b>	<b>138,003</b>

**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement – For the Twelve Months Ending 30 June 2013

	YTD Actual	YTD Budget	Variance
<b>EVENT SPECIFIC</b>			
<b>EVENT SPECIFIC INCOME</b>			
WCNA-35 INCOME			
REGISTRATION	\$0	\$0	\$0
SPECIAL EVENTS	\$0	0	0
NEWCOMER DONATIONS	\$0	0	0
MERCHANDISE	\$0	0	0
OTHER SALES	\$0	0	0
REBATES	(\$2,251)	0	(2,251)
<b>Total Event Specific Income</b>	<b>(\$2,251)</b>	<b>\$0</b>	<b>(\$2,251)</b>
<b>EVENT SPECIFIC EXPENSE</b>			
WCNA-35 EXPENSE			
REGISTRATION	\$4,991	\$0	\$4,991
SPECIAL EVENTS	\$1,315	0	1,315
PROGRAM	\$13,427	0	13,427
MERCHANDISE	\$0	0	0
FACILITIES	\$1,374	0	1,374
SUPPORT COMMITTEE	\$380	0	380
ADMINISTRATION	\$47,892	0	47,892
<b>Total Event Specific Expense</b>	<b>\$69,379</b>	<b>\$0</b>	<b>\$69,379</b>
<b>Total Event Specific Excess Revenue/Expense</b>	<b>(\$71,630)</b>	<b>\$0</b>	<b>(\$71,630)</b>
<b>INCREASE (DECREASE) NET ASSETS</b>	<b>\$588,923</b>	<b>\$638,114</b>	<b>(\$49,191)</b>
<b>INCREASE (DECREASE) without IRAN</b>	<b>\$389,179</b>	<b>\$322,806</b>	<b>\$66,373</b>

**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
 Income Statement – For the Twelve Months Ending 30 June 2014

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>EXPENSE</b>			
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
MARKETING	\$1,321	\$2,000	(\$679)
IN HOUSE PRODUCTION (not included in Cost of Goods)	135,749	64,047	71,702
TRANSLATIONS (not included in Cost of Goods)	25,119	27,089	(1,970)
LITERATURE DISTRIBUTION (IRAN)	58,452	80,961	(22,509)
SHIPPING	610,695	524,259	86,436
BUSINESS PLAN WORK GROUP	\$1,056	\$14,074	(\$13,018)
LEGAL	47,580	4,227	43,353
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	5,404	2,500	2,904
ACCOUNTING	17,354	17,514	(160)
PERSONNEL (Includes amount budgeted to variable projects)	1,225,910	1,188,193	37,717
OVERHEAD	628,014	557,911	70,103
TECHNOLOGY	117,737	101,048	16,689
<b>Total Literature Production &amp; Distribution</b>	<b>\$2,874,391</b>	<b>\$2,583,823</b>	<b>\$290,568</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>\$2,815,939</b>	<b>\$2,502,862</b>	<b>\$313,077</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$55,537	\$25,000	\$30,537
WORLD SERVICE CONFERENCE BIENNIAL MEETING	510,925	485,000	25,925
WORLD BOARD	267,329	240,000	27,329
HUMAN RESOURCE PANEL	27,602	13,135	14,467
WSC CO-FACILITATOR	4,127	5,000	(873)
ACCOUNTING	10,660	10,759	(99)
PERSONNEL (Includes amount budgeted to variable projects)	753,059	729,890	23,169
OVERHEAD	388,493	342,717	45,776
TECHNOLOGY	72,324	62,072	10,252
<b>Subtotal</b>	<b>\$2,090,056</b>	<b>\$1,913,573</b>	<b>\$176,483</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
SERVICE SYSTEM	4,329	50,000	(45,671)
BOOK LENGTH PIECE - TRADITIONS	21,746	35,000	(13,254)
MEMBER EXPERIENCE PROJECT	0	2,000	(2,000)
FINISHED WSC PROJECTS	2,585	0	2,585
<b>Subtotal</b>	<b>\$28,660</b>	<b>\$87,000</b>	<b>(\$58,340)</b>
<b>Total World Service Conference Support</b>	<b>\$2,118,716</b>	<b>\$2,000,573</b>	<b>\$118,143</b>



**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
Income Statement – For the Twelve Months Ending 30 June 2014

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$77,353	\$94,245	(\$16,892)
FELLOWSHIP SUPPORT	192,413	80,000	112,413
PUBLIC RELATIONS	95,614	64,685	30,929
DEVELOPMENTAL LITERATURE	291,279	375,212	(83,933)
ARCHIVES & INFORMATION MANAGEMENT	0	0	0
ACCOUNTING	15,866	17,014	(1,148)
PERSONNEL (Includes amount budgeted to variable projects)	1,120,832	1,154,245	(33,413)
OVERHEAD	579,271	541,970	37,301
TECHNOLOGY	107,645	98,161	9,484
<b>Subtotal</b>	<b>\$2,480,273</b>	<b>\$2,425,532</b>	<b>\$54,741</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
PUBLIC RELATIONS ROUNDTABLE	\$19	\$16,000	(\$15,981)
<b>Subtotal</b>	<b>\$19</b>	<b>\$16,000</b>	<b>(\$15,981)</b>
<b>Total Fellowship Development</b>	<b>\$2,480,292</b>	<b>\$2,441,532</b>	<b>\$38,760</b>
<b>EVENTS</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE (AND PRIOR) CONVENTIONS	\$29,274	\$24,032	\$5,242
LEGAL	0	0	0
ACCOUNTING	5,702	4,754	948
PERSONNEL (Includes amount budgeted to variable projects)	402,799	322,510	80,289
OVERHEAD	218,398	151,433	66,965
TECHNOLOGY	38,685	27,427	11,258
<b>Total Events (Not including WCNA)</b>	<b>\$694,858</b>	<b>\$530,156</b>	<b>\$164,702</b>
<b>TOTAL EXPENSE (Not inc. WCNA)</b>	<b>\$8,168,257</b>	<b>\$7,556,084</b>	<b>\$612,173</b>
<b>TOTAL EXPENSE (Not inc. IRAN )</b>	<b>\$8,109,805</b>	<b>\$7,475,123</b>	<b>\$634,682</b>
<b>EXCESS REV/EXP (Not inc. WCNA)</b>	<b>\$438,556</b>	<b>\$320,225</b>	<b>\$118,331</b>
<b>EXCESS REV/EXP (Not inc. IRAN )</b>	<b>\$259,165</b>	<b>\$954</b>	<b>\$258,211</b>



**Narcotics Anonymous World Services**  
**Consolidated Statement of Activities**  
 Income Statement – For the Twelve Months Ending 30 June 2014

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>EVENT SPECIFIC</b>			
<b>EVENT SPECIFIC INCOME</b>			
WCNA-35 INCOME			
REGISTRATION	\$1,565,032	\$1,135,156	\$429,876
SPECIAL EVENTS	620,025	483,270	136,755
NEWCOMER DONATIONS	25,132	0	25,132
MERCHANDISE	741,133	617,584	123,549
OTHER SALES	40,414	28,000	12,414
REBATES	91,033	43,680	47,353
	-----		
<b>Total Event Specific Income</b>	<b>\$3,082,769</b>	<b>\$2,307,690</b>	<b>\$775,079</b>
<b>EVENT SPECIFIC EXPENSE</b>			
WCNA-35 EXPENSE			
REGISTRATION	\$372,635	\$372,022	\$613
SPECIAL EVENTS	618,965	420,732	198,233
PROGRAM	200,820	285,490	(84,670)
MERCHANDISE	794,104	551,010	243,094
FACILITIES	326,835	174,732	152,103
SUPPORT COMMITTEE	23,609	11,225	12,384
ADMINISTRATION	153,644	209,902	(56,258)
CONVENTION LABOR REQUIREMENTS	358,823	0	358,823
	-----		
<b>Total Event Specific Expense</b>	<b>\$2,849,435</b>	<b>\$2,025,113</b>	<b>\$824,322</b>
	-----		
<b>Total Event Specific Excess Revenue/Expense</b>	<b>\$233,334</b>	<b>\$282,577</b>	<b>(\$49,243)</b>
	=====		
<b>INCREASE (DECREASE) NET ASSETS</b>	<b>\$671,890</b>	<b>\$602,802</b>	<b>\$69,088</b>
	=====		
<b>INCREASE (DECREASE) without IRAN</b>	<b>\$492,499</b>	<b>\$283,531</b>	<b>\$208,968</b>

## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2015

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>EXPENSE</b>			
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
MARKETING	\$1,002	\$2,520	(\$1,518)
IN-HOUSE PRODUCTION (not included in Cost of Goods)	\$73,642	95,100	(21,458)
TRANSLATIONS (not included in Cost of Goods)	\$37,029	25,740	11,289
LITERATURE DISTRIBUTION (IRAN)	\$90,276	96,948	(6,672)
SHIPPING	\$563,992	646,476	(82,484)
BUSINESS PLAN WORK GROUP	\$0	\$17,376	(\$17,376)
LEGAL	\$35,536	29,004	6,532
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	\$19,312	11,004	8,308
ACCOUNTING	\$18,374	20,916	(2,542)
PERSONNEL (Includes amount budgeted to variable projects)	\$1,211,480	1,202,508	8,972
OVERHEAD	\$646,150	659,472	(13,322)
TECHNOLOGY	\$97,837	108,036	(10,199)
<b>Total Literature Production &amp; Distribution</b>	<b>\$2,794,630</b>	<b>\$2,915,088</b>	<b>(\$120,458)</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>\$2,704,354</b>	<b>2,818,152</b>	<b>(113,798)</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$26,986	\$26,688	\$298
WORLD SERVICE CONFERENCE BIENNIAL MEETING	\$17,305	21,444	(4,139)
WORLD BOARD	\$230,419	313,920	(83,501)
HUMAN RESOURCE PANEL	\$18,273	11,340	6,933
WSC CO-FACILITATOR	\$0	204	(204)
ACCOUNTING	\$11,287	12,852	(1,565)
PERSONNEL (Includes amount budgeted to variable projects)	\$744,195	738,684	5,511
OVERHEAD	\$398,071	405,108	(7,037)
TECHNOLOGY	\$60,100	66,360	(6,260)
<b>Subtotal</b>	<b>\$1,506,636</b>	<b>\$1,596,588</b>	<b>(\$89,952)</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
SERVICE SYSTEM	\$5	9,996	(9,991)
BOOK-LENGTH PIECE - TRADITIONS	\$130,942	159,996	(29,054)
WSC DECISION MAKING WORKGROUP	\$0		0
FINISHED WSC PROJECTS	\$1	0	1
<b>Subtotal</b>	<b>\$130,948</b>	<b>\$170,004</b>	<b>(\$39,056)</b>
<b>Total World Service Conference Support</b>	<b>\$1,637,584</b>	<b>\$1,766,592</b>	<b>(\$129,008)</b>



## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2015

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$74,997	\$72,900	\$2,097
FELLOWSHIP SUPPORT	\$285,626	268,176	17,450
PUBLIC RELATIONS	\$53,819	74,784	(20,965)
DEVELOPMENTAL LITERATURE	\$375,780	380,436	(4,656)
ARCHIVES & INFORMATION MANAGEMENT	\$0	0	0
ACCOUNTING	\$17,849	19,116	(1,267)
PERSONNEL (Includes amount budgeted to variable projects)	\$1,176,866	1,099,440	77,426
OVERHEAD	\$794,017	602,952	191,065
TECHNOLOGY	\$95,042	98,772	(3,730)
<b>Subtotal</b>	<b>\$2,873,996</b>	<b>\$2,616,576</b>	<b>\$257,420</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
PUBLIC RELATIONS ROUNDTABLE	\$0	\$20,004	(\$20,004)
<b>Subtotal</b>	<b>\$0</b>	<b>\$20,004</b>	<b>(\$20,004)</b>
<b>Total Fellowship Development</b>	<b>\$2,873,996</b>	<b>\$2,636,580</b>	<b>\$237,416</b>
<b>EVENTS</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE (AND PRIOR) CONVENTIONS	(\$57,840)	\$23,916	(\$81,756)
LEGAL	\$0	0	0
ACCOUNTING	\$4,987	6,876	(1,889)
PERSONNEL (Includes amount budgeted to variable projects)	\$328,830	395,112	(66,282)
OVERHEAD	\$176,167	216,684	(40,517)
TECHNOLOGY	\$26,556	35,496	(8,940)
<b>Total Events (Not including WCNA)</b>	<b>\$478,700</b>	<b>\$678,084</b>	<b>(\$199,384)</b>
<b>TOTAL EXPENSE (Not inc. WCNA)</b>	<b>\$7,784,910</b>	<b>\$7,996,344</b>	<b>(\$211,434)</b>
<b>TOTAL EXPENSE (Not inc. IRAN)</b>	<b>\$7,694,634</b>	<b>\$7,899,396</b>	<b>(\$204,762)</b>
<b>EXCESS REV/EXP (Not inc. WCNA)</b>	<b>\$428,980</b>	<b>\$186,564</b>	<b>\$242,416</b>
<b>EXCESS REV/EXP (Not inc. IRAN)</b>	<b>\$280,256</b>	<b>44,376</b>	<b>235,880</b>

## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2016

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$126,705	\$73,632	\$53,073
FELLOWSHIP SUPPORT	345,169	300,864	44,305
PUBLIC RELATIONS	83,848	75,528	8,320
DEVELOPMENTAL LITERATURE	333,389	384,240	(50,851)
ARCHIVES & INFORMATION MANAGEMENT	0	0	0
ACCOUNTING	17,830	20,316	(2,486)
PERSONNEL (Includes amount budgeted to variable projects)	1,259,956	1,168,152	91,804
OVERHEAD	846,144	640,632	205,512
TECHNOLOGY	117,527	104,952	12,575
<b>Subtotal</b>	<b>\$3,130,568</b>	<b>\$2,768,304</b>	<b>\$362,264</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
PUBLIC RELATIONS ROUNDTABLE	\$0	\$18,000	(\$18,000)
<b>Subtotal</b>	<b>\$0</b>	<b>\$18,000</b>	<b>(\$18,000)</b>
<b>Total Fellowship Development</b>	<b>\$3,130,568</b>	<b>\$2,786,304</b>	<b>\$344,264</b>
<b>EVENTS</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE (AND PRIOR) CONVENTIONS	\$6,221	\$24,156	(\$17,935)
LEGAL	0	0	0
ACCOUNTING	4,982	5,676	(694)
PERSONNEL (Includes amount budgeted to variable projects)	352,046	326,400	25,646
OVERHEAD	176,646	179,004	(2,358)
TECHNOLOGY	32,838	29,328	3,510
<b>Total Events (Not including WCNA)</b>	<b>\$572,733</b>	<b>\$564,552</b>	<b>\$8,181</b>
<b>TOTAL EXPENSE (Not inc. WCNA)</b>	<b>\$8,605,524</b>	<b>\$8,473,872</b>	<b>\$131,652</b>
<b>TOTAL EXPENSE (Not inc. IRAN)</b>	<b>\$8,572,930</b>	<b>\$8,375,952</b>	<b>\$196,978</b>
<b>EXCESS REV/EXP (Not inc. WCNA)</b>	<b>\$151,208</b>	<b>\$65,592</b>	<b>\$85,616</b>
<b>EXCESS REV/EXP (Not inc. IRAN)</b>	<b>(104,141)</b>	<b>(98,640)</b>	<b>(5,501)</b>

**Narcotics Anonymous World Services  
Consolidated Statement of Activities**

Income Statement – For the Twelve Months Ending 30 June 2016

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>
<b>EVENT SPECIFIC</b>			
<b>EVENT SPECIFIC INCOME</b>			
WCNA-36 INCOME			
REGISTRATION	\$0	\$0	\$0
SPECIAL EVENTS	0	0	0
NEWCOMER DONATIONS	0	0	0
MERCHANDISE	2,774	0	2,774
OTHER SALES	0	0	0
REBATES	0	0	0
<b>Total Event Specific Income</b>	<b>\$2,774</b>	<b>\$0</b>	<b>\$2,774</b>
<b>EVENT SPECIFIC EXPENSE</b>			
WCNA-36 EXPENSE			
REGISTRATION	\$5,620	\$0	\$5,620
SPECIAL EVENTS	0	0	0
PROGRAM	(360)	0	(360)
MERCHANDISE	5,375	0	5,375
FACILITIES	0	0	0
SUPPORT COMMITTEE	(1,010)	0	(1,010)
ADMINISTRATION	693	0	693
CONVENTION LABOR REQUIREMENTS	0	0	0
<b>Total Event Specific Expense</b>	<b>\$10,318</b>	<b>\$0</b>	<b>\$10,318</b>
<b>Total Event Specific Excess Revenue/Expense</b>	<b>(\$7,544)</b>	<b>\$0</b>	<b>(\$7,544)</b>
<b>INCREASE (DECREASE) NET ASSETS</b>	<b>\$143,664</b>	<b>\$65,592</b>	<b>\$78,072</b>
<b>INCREASE (DECREASE) without IRAN</b>	<b>(\$111,685)</b>	<b>(\$98,640)</b>	<b>(\$13,045)</b>

## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2017

EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
MARKETING	\$996	\$0	\$996
IN HOUSE PRODUCTION (not included in Cost of Goods)	99,921	106,580	(6,659)
TRANSLATIONS (not included in Cost of Goods)	31,624	31,633	(9)
LITERATURE DISTRIBUTION (IRAN)	94,448	104,710	(10,262)
SHIPPING	635,586	597,916	37,670
BUSINESS PLAN WORK GROUP	6,860	30,000	(23,140)
LEGAL	40,768	42,306	(1,538)
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	16,169	12,580	3,589
ACCOUNTING	18,905	18,802	103
PERSONNEL (Includes amount budgeted to variable projects)	1,370,768	1,358,668	12,100
OVERHEAD	755,652	713,371	42,281
TECHNOLOGY	130,142	115,486	14,656
<b>Total Literature Production &amp; Distribution</b>	<b>\$3,201,839</b>	<b>\$3,132,052</b>	<b>\$69,787</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>3,107,391</b>	<b>3,027,342</b>	<b>80,049</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$12,043	\$42,004	(\$29,961)
WORLD SERVICE CONFERENCE BIENNIAL MEETING	2,981	25,000	(22,019)
WORLD BOARD	148,755	253,354	(104,599)
HUMAN RESOURCE PANEL	22,085	23,350	(1,265)
WSC CO-FACILITATOR	0	0	0
ACCOUNTING	13,360	13,287	73
PERSONNEL (Includes amount budgeted to variable projects)	968,676	960,126	8,550
OVERHEAD	535,330	504,115	31,215
TECHNOLOGY	91,967	81,610	10,357
<b>Subtotal</b>	<b>\$1,795,197</b>	<b>\$1,902,846</b>	<b>(\$107,649)</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
SERVICE SYSTEM	15	0	15
BOOK LENGTH PIECE - TRADITIONS	944	0	944
WSC DECISION MAKING WORKGROUP	203	0	203
PROJECTS ADOPTED AT WSC 2016	2	200,000	(199,998)
<b>Subtotal</b>	<b>\$1,164</b>	<b>\$200,000</b>	<b>(\$198,836)</b>
<b>Total World Service Conference Support</b>	<b>\$1,796,361</b>	<b>\$2,102,846</b>	<b>(\$306,485)</b>

## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2017

	<i>YTD ACTUAL</i>	<i>YTD BUDGET</i>	<i>VARIANCE</i>
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$71,588	\$77,546	(\$5,958)
FELLOWSHIP SUPPORT	406,753	243,975	162,778
PUBLIC RELATIONS	92,750	77,243	15,507
DEVELOPMENTAL LITERATURE	465,112	339,533	125,579
ACCOUNTING	16,637	16,546	91
PERSONNEL (Includes amount budgeted to variable projects)	1,206,276	1,195,628	10,648
OVERHEAD	791,573	627,766	163,807
TECHNOLOGY	114,525	101,628	12,897
<b>Subtotal</b>	<b>\$3,165,214</b>	<b>\$2,679,865</b>	<b>\$485,349</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
PUBLIC RELATIONS ROUNDTABLES		\$38,000	(\$38,000)
		<b>\$38,000</b>	<b>(\$38,000)</b>
<b>Total Fellowship Development</b>	<b>\$3,165,214</b>	<b>\$2,717,865</b>	<b>\$447,349</b>
	<b>YTD ACTUAL</b>	<b>YTD BUDGET</b>	<b>VARIANCE</b>
<b>EVENTS</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE (AND PRIOR) CONVENTIONS	\$1,815	\$21,000	(\$19,185)
WCNA 37 WORKGROUP	0	\$0	\$0
ACCOUNTING	1,512	1,504	8
PERSONNEL (Includes amount budgeted to variable projects)	109,661	108,693	968
OVERHEAD	60,435	57,070	3,365
TECHNOLOGY	10,411	9,239	1,172
<b>Total Events (Not including WCNA)</b>	<b>\$183,834</b>	<b>\$197,506</b>	<b>(\$13,672)</b>
<b>TOTAL EXPENSE (Not inc. WCNA)</b>	<b>\$8,347,248</b>	<b>\$8,150,269</b>	<b>\$196,979</b>
<b>TOTAL EXPENSE (Not inc. IRAN )</b>	<b>\$8,252,800</b>	<b>\$8,045,559</b>	<b>\$207,241</b>
<b>EXCESS REV/EXP (Not inc. WCNA)</b>	<b>\$1,048,416</b>	<b>\$161,633</b>	<b>\$886,783</b>
<b>EXCESS REV/EXP (Not inc. IRAN )</b>	<b>918,413</b>	<b>73,710</b>	<b>844,703</b>

## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2018

EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE	VARIANCE %
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$117,069	\$107,646	\$9,423	9%
TRANSLATIONS (not included in Cost of Goods)	32,928	31,950	978	3%
LITERATURE DISTRIBUTION (IRAN)	62,294	105,757	(43,463)	-41%
SHIPPING	585,956	603,895	(17,939)	-3%
BUSINESS PLAN WORK GROUP	484	0	484	
LEGAL	24,461	42,729	(18,268)	-43%
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	15,992	12,706	3,286	26%
ACCOUNTING	17,666	18,802	(1,136)	-6%
PERSONNEL (Includes amount budgeted to variable projects)	1,409,655	1,358,668	50,987	4%
OVERHEAD	837,526	713,371	124,155	17%
TECHNOLOGY	115,822	115,486	336	0%
<b>Total Literature Production &amp; Distribution</b>	<b>\$3,219,853</b>	<b>\$3,111,010</b>	<b>\$108,843</b>	<b>3%</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>3,157,559</b>	<b>3,005,253</b>	<b>152,306</b>	<b>5%</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
PUBLICATIONS	\$29,655	\$42,424	(\$12,769)	-30%
WORLD SERVICE CONFERENCE BIENNIAL MEETING	465,081	565,206	(100,125)	-18%
WORLD BOARD	171,233	255,887	(84,654)	-33%
HUMAN RESOURCE PANEL	14,625	23,584	(8,959)	-38%
WSC CO-FACILITATOR	4,885	4,222	663	16%
ACCOUNTING	10,128	10,780	(652)	-6%
PERSONNEL (Includes amount budgeted to variable projects)	808,202	778,970	29,232	4%
OVERHEAD	458,903	408,999	49,904	12%
TECHNOLOGY	66,405	66,212	193	0%
<b>Total World Service Conference Support</b>	<b>\$2,029,117</b>	<b>\$2,156,284</b>	<b>(\$127,167)</b>	<b>-6%</b>
<b>FELLOWSHIP DEVELOPMENT</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
PUBLICATIONS	\$90,560	\$78,322	\$12,238	16%
FELLOWSHIP SUPPORT	459,901	246,415	213,486	87%
PUBLIC RELATIONS	43,977	79,210	(35,233)	-44%
DEVELOPMENTAL LITERATURE	286,182	342,928	(56,746)	-17%
ACCOUNTING	16,017	17,047	(1,030)	-6%
PERSONNEL (Includes amount budgeted to variable projects)	1,278,087	1,231,859	46,228	4%
OVERHEAD	1,000,550	646,789	353,761	55%
TECHNOLOGY	105,012	104,707	305	0%
<b>Total Fellowship Development</b>	<b>\$3,280,286</b>	<b>\$2,747,277</b>	<b>\$533,009</b>	<b>19%</b>

## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2018

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>	<u>VARIANCE %</u>
<b>EVENTS</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
FUTURE (AND PRIOR) CONVENTIONS	(\$741)	\$21,210	(\$21,951)	-103%
LEGAL	0	10,000	(10,000)	-100%
ACCOUNTING	3,298	3,510	(212)	-6%
PERSONNEL (Includes amount budgeted to variable projects)	263,136	253,618	9,518	4%
OVERHEAD	148,673	133,163	15,510	12%
TECHNOLOGY	21,620	21,557	63	0%
<b>Total Events (Not including WCNA)</b>	<b>\$435,986</b>	<b>\$443,058</b>	<b>(\$7,072)</b>	<b>-2%</b>
<b>TOTAL EXPENSE (Not inc. WCNA)</b>	<b>\$8,965,242</b>	<b>\$8,457,629</b>	<b>\$507,613</b>	<b>6%</b>
<b>TOTAL EXPENSE (Not inc. IRAN )</b>	<b>\$8,902,948</b>	<b>\$8,351,872</b>	<b>\$551,076</b>	<b>7%</b>
<b>EXCESS REV/EXP (Not inc. WCNA)</b>	<b>(\$172,272)</b>	<b>\$79,960</b>	<b>(\$252,232)</b>	<b>-315%</b>
<b>EXCESS REV/EXP (Not inc. IRAN )</b>	<b>(371,161)</b>	<b>(10,769)</b>	<b>(360,392)</b>	<b>3347%</b>
<b>EVENT SPECIFIC EXPENSE</b>				
WCNA-37 EXPENSE ADMINISTRATION	\$38,361	\$0	\$38,361	
<b>Total Event Specific Expense</b>	<b>\$38,361</b>	<b>\$0</b>	<b>\$38,361</b>	
<b>Total Event Specific Excess Revenue/Expense</b>	<b>(\$38,361)</b>	<b>\$0</b>	<b>(\$38,361)</b>	
<b>INCREASE (DECREASE) NET ASSETS</b>	<b>(\$210,633)</b>	<b>\$79,960</b>	<b>(\$290,593)</b>	<b>-363%</b>
<b>INCREASE (DECREASE) without IRAN</b>	<b>(\$409,522)</b>	<b>(\$10,769)</b>	<b>(\$398,753)</b>	<b>3703%</b>

## Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2019

EXPENSE	YTD ACTUAL	ANNUAL	VARIANCE	VARIANCE%
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$ 75,946	\$ 94,090	\$ (18,144)	-19%
TRANSLATIONS (not included in Cost of Goods)	51,089	37,350	13,739	37%
LITERATURE DISTRIBUTION (IRAN)	127,155	66,954	60,201	90%
SHIPPING	576,206	611,353	(35,148)	-6%
BUSINESS PLAN WORKGROUP	6,455	7,700	(1,245)	-16%
LEGAL	8,964	40,109	(31,145)	-78%
LIT PRODUCTION & DISTRIBUTION TRAVEL	106,711	12,343	94,369	765%
ACCOUNTING	\$ 21,930	\$ 19,543	\$ 2,387	12%
PERSONNEL	1,591,527	1,426,349	165,178	12%
OVERHEAD	938,795	804,937	133,858	17%
TECHNOLOGY	158,937	134,247	24,690	18%
<b>Total Literature Production &amp; Distribution</b>	<b>\$ 3,663,714</b>	<b>\$ 3,254,975</b>	<b>\$ 408,739</b>	<b>13%</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>\$ 3,536,559</b>	<b>\$ 3,188,022</b>	<b>\$ 348,537</b>	<b>11%</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
PUBLICATIONS	\$ 8,540	\$ 13,453	\$ (4,914)	-37%
WORLD SERVICE CONFERENCE BIENNIAL MEETING	28,497	25,000	3,497	14%
WORLD BOARD	166,519	210,000	(43,481)	-21%
HUMAN RESOURCE PANEL	11,304	24,599	(13,295)	-54%
WSC CO-FACILITATOR	-	2,613	(2,613)	-100%
ACCOUNTING	\$ 12,696	\$ 11,314	\$ 1,382	12%
PERSONNEL	921,410	825,781	95,629	12%
OVERHEAD	543,586	466,016	77,570	17%
TECHNOLOGY	92,016	77,722	14,294	18%
<b>Subtotal</b>	<b>\$ 1,784,568</b>	<b>\$ 1,656,499</b>	<b>\$ 128,069</b>	<b>8%</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>				
WSC of the FUTURE	46,765	\$ 90,000	\$ (43,235)	-48%
<b>Total World Service Conference Support</b>	<b>\$ 1,831,333</b>	<b>\$ 1,746,499</b>	<b>\$ 84,834</b>	<b>5%</b>
<b>FELLOWSHIP DEVELOPMENT</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
PUBLICATIONS	83,106	\$ 101,129	\$ (18,024)	-18%
FELLOWSHIP SUPPORT	290,091	383,480	(93,389)	-24%
PUBLIC RELATIONS	91,538	90,065	1,473	2%
DEVELOPMENTAL LITERATURE	571,382	407,236	164,146	40%
ACCOUNTING	\$ 20,199	\$ 18,000	\$ 2,199	12%
PERSONNEL	1,465,880	1,313,743	152,137	12%
OVERHEAD	906,715	741,389	165,325	22%
TECHNOLOGY	146,389	123,649	22,740	18%
<b>Subtotal</b>	<b>\$ 3,575,299</b>	<b>\$ 3,178,691</b>	<b>\$ 396,608</b>	<b>12%</b>



## Narcotics Anonymous World Services Consolidated Statement of Activities

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	<u>YTD ACTUAL</u>	<u>ANNUAL</u>	<u>VARIANCE</u>	<u>VARIANCE%</u>
<b>VARIABLE OPERATIONAL EXPENSES</b>				
DAILY MEDITATION BOOK	37,544	\$ 45,000	\$ (7,456)	-17%
MENTAL HEALTH/ILLNESS PAMPHLET	24,511	30,000	(5,489)	-18%
PUBLIC RELATIONS ROUNDTABLES	-	38,000	(38,000)	-100%
<b>Total Fellowship Development</b>	<b>\$ 3,637,353</b>	<b>\$ 3,291,691</b>	<b>\$ 345,663</b>	<b>11%</b>
<b>EVENTS</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
FUTURE (AND PRIOR) CONVENTIONS	\$ 31,376	\$ -	\$ 31,376	
ACCOUNTING	2,886	\$ 2,571	314	12%
PERSONNEL	209,412	187,678	21,734	12%
OVERHEAD	123,526	105,913	17,613	17%
TECHNOLOGY	20,913	17,664	3,249	18%
<b>Total Events (Not including WCNA)</b>	<b>\$ 388,112</b>	<b>\$ 313,826</b>	<b>\$ 74,286</b>	<b>24%</b>
<b>TOTAL EXPENSE (Not inc. WCNA)</b>	<b>\$9,520,512</b>	<b>\$8,606,991</b>	<b>\$913,521</b>	<b>11%</b>
<b>TOTAL EXPENSE (Not inc. IRAN )</b>	<b>\$9,393,357</b>	<b>\$8,540,037</b>	<b>\$853,320</b>	<b>10%</b>
<b>EXCESS REV/EXP (Not inc. WCNA)</b>	<b>(\$1,456,812)</b>	<b>\$229,905</b>	<b>(\$1,691,175)</b>	<b>-736%</b>
<b>EXCESS REV/EXP (Not inc. IRAN )</b>	<b>(\$1,443,470)</b>	<b>\$108,670</b>	<b>(\$1,556,598)</b>	<b>-1432%</b>
<b>EVENT SPECIFIC</b>				
<b>EVENT SPECIFIC INCOME</b>				
WCNA-37 INCOME				
REGISTRATION	\$ 2,451,131	\$ 2,327,500	\$ 123,631	5%
SPECIAL EVENTS	645,560	673,000	(27,440)	-4%
NEWCOMER DONATIONS	33,226	15,000	18,226	122%
MERCHANDISE	873,432	904,584	(31,152)	-3%
OTHER SALES	366,363	50,000	316,363	633%
<b>Total Event Specific Income</b>	<b>\$ 4,369,712</b>	<b>\$ 3,970,084</b>	<b>\$ 399,628</b>	<b>10%</b>
<b>EVENT SPECIFIC EXPENSE</b>				
WCNA-37 EXPENSE				
REGISTRATION	\$ 636,867	\$ 739,200	\$ (102,333)	-14%
SPECIAL EVENTS	471,378	638,250	(166,872)	-26%
PROGRAM	336,787	356,500	(19,714)	-6%
MERCHANDISE	757,063	785,600	(28,537)	-4%
FACILITIES	772,792	789,000	(16,208)	-2%
SUPPORT COMMITTEE	40,018	50,000	(9,982)	-20%
ADMINISTRATION	189,544	206,850	(17,306)	-8%
<b>Total Event Specific Expense</b>	<b>\$ 3,204,449</b>	<b>\$ 3,565,400</b>	<b>\$ (360,951)</b>	<b>-10%</b>
<b>Total Event Specific Excess Revenue/Expense</b>	<b>\$ 1,165,263</b>	<b>\$ 404,684</b>	<b>\$ 760,579</b>	<b>188%</b>
<b>INCREASE (DECREASE) NET ASSETS</b>	<b>(\$291,549)</b>	<b>\$634,589</b>	<b>(\$930,596)</b>	<b>-147%</b>
<b>INCREASE (DECREASE) without IRAN</b>	<b>(\$278,207)</b>	<b>\$513,354</b>	<b>(\$796,019)</b>	<b>-155%</b>

# Narcotics Anonymous World Services Consolidated Statement of Activities

**Income Statement** For the Twelve Months  
Ending 30 June 2020

EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE	VARIANCE%
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$ 75,855	\$ 95,972	\$ (20,117)	-21%
TRANSLATIONS (not included in Cost of Goods)	47,772	38,097	9,675	25%
LITERATURE DISTRIBUTION (IRAN)	33,746	68,293	(34,547)	-51%
SHIPPING	486,611	623,580	(136,969)	-22%
BUSINESS PLAN WORKGROUP	1,170	7,854	(6,684)	-85%
LEGAL	442,880	40,912	401,968	983%
LIT P&D TRAVEL AND EXCHANGE EXPENSES	324,036	12,589	311,447	2474%
ACCOUNTING	\$ 22,165	\$ 19,543	\$ 2,622	13%
PERSONNEL	1,412,337	1,454,876	(42,539)	-3%
OVERHEAD	812,250	821,036	(8,786)	-1%
TECHNOLOGY	125,018	136,932	(11,914)	-9%
<b>Total Literature Production &amp; Distribution</b>	<b>\$ 3,783,841</b>	<b>\$ 3,319,684</b>	<b>\$ 464,157</b>	<b>14%</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>\$ 3,750,094</b>	<b>\$ 3,251,391</b>	<b>\$ 498,703</b>	<b>15%</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
PUBLICATIONS	\$ 5,154	\$ 13,722	\$ (8,568)	-62%
WORLD SERVICE CONFERENCE BIENNIAL MEETING	50,741	469,416	(418,675)	-89%
WORLD BOARD	120,330	214,200	(93,870)	-44%
HUMAN RESOURCE PANEL	20,076	25,091	(5,015)	-20%
WSC CO-FACILITATOR	1,782	5,225	(3,443)	-66%
ACCOUNTING	\$ 12,832	\$ 11,314	\$ 1,518	13%
PERSONNEL	817,669	842,297	(24,628)	-3%
OVERHEAD	470,250	475,336	(5,086)	-1%
TECHNOLOGY	72,379	79,277	(6,898)	-9%
<b>Subtotal</b>	<b>\$ 1,571,213</b>	<b>\$ 2,135,878</b>	<b>\$ (564,665)</b>	<b>-26%</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>				
WSC of the FUTURE	22,688	60,000	(37,312)	-62%
<b>Total World Service Conference Support</b>	<b>\$ 1,593,901</b>	<b>\$ 2,195,878</b>	<b>\$ (601,977)</b>	<b>-27%</b>
<b>FELLOWSHIP DEVELOPMENT</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
PUBLICATIONS	49,429	103,152	(53,723)	-52%
FELLOWSHIP SUPPORT	122,001	391,150	(269,149)	-69%
PUBLIC RELATIONS	34,808	91,866	(57,058)	-62%
DEVELOPMENTAL LITERATURE	458,370	415,380	42,990	10%
ACCOUNTING	\$ 20,415	\$ 18,000	\$ 2,415	13%
PERSONNEL	1,300,837	1,340,018	(39,181)	-3%
OVERHEAD	748,125	756,217	(8,092)	-1%
TECHNOLOGY	115,149	126,122	(10,973)	-9%
<b>Subtotal</b>	<b>\$ 2,849,133</b>	<b>\$ 3,241,905</b>	<b>\$ (392,772)</b>	<b>-12%</b>

	YTD ACTUAL	YTD BUDGET	VARIANCE	VARIANCE%
<b>VARIABLE OPERATIONAL EXPENSES</b>				
DAILY MEDITATION BOOK	59,444	30,000	\$ 29,444	98%
MENTAL HEALTH/ILLNESS PAMPHLET	990	45,000	(44,010)	-98%
PUBLIC RELATIONS ROUNDTABLES	-	-	-	-
<b>Total Fellowship Development</b>	<b>\$ 2,909,568</b>	<b>\$ 3,316,905</b>	<b>\$ (407,337)</b>	<b>-12%</b>
<b>EVENTS</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
FUTURE (AND PRIOR) CONVENTIONS	\$ 6,138	\$ 10,000	\$ (3,862)	
ACCOUNTING	2,916	2,571	345	13%
PERSONNEL	185,834	191,431	(5,597)	-3%
OVERHEAD	106,875	108,031	(1,156)	-1%
TECHNOLOGY	16,450	18,017	(1,567)	-9%
<b>Total Events (Not including WCNA)</b>	<b>\$ 318,214</b>	<b>\$ 330,050</b>	<b>\$ (11,836)</b>	<b>-4%</b>
<b>TOTAL EXPENSE (Not inc. WCNA)</b>				
	<b>\$8,605,523</b>	<b>\$9,162,517</b>	<b>(\$556,994)</b>	<b>-6%</b>
<b>TOTAL EXPENSE (Not inc. IRAN )</b>				
	<b>\$8,571,777</b>	<b>\$9,094,224</b>	<b>(\$522,447)</b>	<b>-6%</b>
<b>EXCESS REVIEXP (Not inc. WCNA)</b>				
	<b>(\$1,528,454)</b>	<b>(\$50,423)</b>	<b>(\$1,478,031)</b>	<b>2931%</b>
<b>EXCESS REVIEXP (Not inc. IRAN )</b>				
	<b>(\$1,473,975)</b>	<b>(\$183,219)</b>	<b>(\$1,290,756)</b>	<b>704%</b>
<b>INCREASE (DECREASE) NET ASSETS</b>				
	<b>(\$1,528,454)</b>	<b>(\$50,423)</b>	<b>(\$1,478,031)</b>	<b>2931%</b>
<b>INCREASE (DECREASE) without IRAN</b>				
	<b>(\$1,473,975)</b>	<b>(\$183,219)</b>	<b>(\$1,290,756)</b>	<b>704%</b>

# Narcotics Anonymous World Services Consolidated Statement of Activities

**Income Statement** For the Twelve Months  
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EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE	VARIANCE%
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$ 851,566	\$ 627,262	\$ 224,304	36%
TRANSLATIONS (not included in Cost of Goods)	33,053	42,008	(8,956)	-21%
LITERATURE DISTRIBUTION (IRAN)	(216,812)	51,669	(268,481)	-520%
SHIPPING	538,873	581,081	(42,208)	-7%
BUSINESS PLAN WORKGROUP	-	7,700	(7,700)	-100%
LEGAL	242,451	38,000	204,451	538%
LIT P&D TRAVEL AND EXCHANGE EXPENSES	(53,243)	50,000	(103,243)	-206%
ACCOUNTING	\$ 20,257	\$ 19,916	\$ 341	2%
PERSONNEL	892,612	1,407,748	(515,136)	-37%
OVERHEAD	489,482	536,744	(47,261)	-9%
TECHNOLOGY	151,658	138,152	13,506	10%
<b>Total Literature Production &amp; Distribution</b>	<b>\$ 2,949,897</b>	<b>\$ 3,500,279</b>	<b>\$ (550,382)</b>	<b>-16%</b>
<b>Total Literature Production &amp; Distribution without IRAN</b>	<b>\$ 3,166,709</b>	<b>\$ 3,448,610</b>	<b>\$ (281,901)</b>	<b>-8%</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
PUBLICATIONS	\$ 2,508	\$ 19,097	\$ (16,590)	-87%
WORLD SERVICE CONFERENCE BIENNIAL MEETING	184	30,491	(30,307)	-99%
WORLD BOARD	1,998	110,000	(108,002)	-98%
HUMAN RESOURCE PANEL	399	12,964	(12,565)	-97%
WSC CO-FACILITATOR	-	-	-	
ACCOUNTING	\$ 11,728	\$ 11,530	\$ 197	2%
PERSONNEL	516,776	815,012	(298,236)	-37%
OVERHEAD	283,385	310,746	(27,362)	-9%
TECHNOLOGY	87,802	79,983	7,820	10%
<b>Subtotal</b>	<b>\$ 904,779</b>	<b>\$ 1,389,824</b>	<b>\$ (485,045)</b>	<b>-35%</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>				
Projects Adopted at WSC 2020(virtual)	-	\$ 5,000	(5,000)	-100%
<b>Total World Service Conference Support</b>	<b>\$ 904,779</b>	<b>\$ 1,394,824</b>	<b>\$ (490,045)</b>	<b>-35%</b>
<b>FELLOWSHIP DEVELOPMENT</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
PUBLICATIONS	\$ 5,471	\$ 44,000	\$ (38,529)	-88%
FELLOWSHIP SUPPORT	1,094	225,000	(223,906)	-100%
PUBLIC RELATIONS	500	67,757	(67,257)	-99%
DEVELOPMENTAL LITERATURE	243,858	357,318	(113,460)	-32%
ACCOUNTING	\$ 18,658	\$ 18,343	\$ 314	2%
PERSONNEL	822,143	1,296,610	(474,467)	-37%
OVERHEAD	450,839	494,369	(43,530)	-9%
TECHNOLOGY	139,685	127,245	12,440	10%
<b>Subtotal</b>	<b>\$ 1,682,248</b>	<b>\$ 2,630,643</b>	<b>\$ (948,395)</b>	<b>-36%</b>

	YTD ACTUAL	YTD BUDGET	VARIANCE	VARIANCE%
<b>VARIABLE OPERATIONAL EXPENSES</b>				
SPIRITUAL PRINCIPLE A DAY BOOK	23,657	\$ 55,000	(31,343)	-57%
MENTAL HEALTH/ILLNESS PAMPHLET	-	-	-	
<b>Total Fellowship Development</b>	<b>\$ 1,705,906</b>	<b>\$ 2,685,643</b>	<b>\$ (979,737)</b>	<b>-36%</b>
<b>EVENTS</b>				
<b>FIXED OPERATIONAL EXPENSES</b>				
FUTURE (AND PRIOR) CONVENTIONS	\$ 8,618	\$ -	\$ 8,618	
ACCOUNTING	2,665	2,620	45	2%
PERSONNEL	117,449	185,230	(67,781)	-37%
OVERHEAD	64,406	70,624	(6,219)	-9%
TECHNOLOGY	19,955	18,178	1,777	10%
<b>Total Events (Not including WCNA)</b>	<b>\$ 213,093</b>	<b>\$ 276,653</b>	<b>\$ (63,560)</b>	<b>-23%</b>
<b>EXPENSES (For activity areas only)</b>				
	<b>\$5,773,675</b>	<b>\$7,857,398</b>	<b>(\$2,083,724)</b>	<b>-27%</b>
<b>EXPENSES (Activity Areas w/o IRAN)</b>				
	<b>\$5,990,487</b>	<b>\$7,805,729</b>	<b>(\$1,815,243)</b>	<b>-23%</b>
<b>EXCESS REVENUE/EXPENSE (Cash Activities only)</b>				
	<b>\$ 1,376,133</b>	<b>\$ (1,249,652)</b>	<b>\$ 2,625,785</b>	<b>-210%</b>
<b>NON-CASH ITEMS</b>				
DEPRECIATION AND AMORTIZATION EXPENSE	\$ 380,427	\$ 357,940	\$ 22,487	6%
<b>TOTAL EXPENSE cash and non-cash</b>	<b>\$6,154,101</b>	<b>\$8,215,338</b>	<b>(\$2,061,237)</b>	<b>-25%</b>
<b>TOTAL EXCESS REV/EXP (Not inc. WCNA)</b>				
	<b>\$ 995,706</b>	<b>\$ (1,607,592)</b>	<b>\$ 2,603,298</b>	<b>-162%</b>
<b>TOTAL EXCESS REV/EXP (Not inc. IRAN)</b>				
	<b>\$ 691,630</b>	<b>\$ (1,743,421)</b>	<b>\$ 2,435,051</b>	<b>-140%</b>