

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

<i>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</i>	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21 . . .				
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	337,211.	303,490.	33,721.	
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . .				
7 Other salaries and wages	2,362,125.	2,125,913.	236,212.	
8 Pension plan contributions (include section 401 (k) and section 403(b) employer contributions). .	73,503.	66,153.	7,350.	
9 Other employee benefits	374,798.	337,318.	37,480.	
10 Payroll taxes	256,471.	230,824.	25,647.	
11 Fees for services (non-employees):				
a Management				
b Legal	21,896.	19,706.	2,190.	
c Accounting	40,093.	36,084.	4,009.	
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees				
g Other	32,633.	29,370.	3,263.	
12 Advertising and promotion				
13 Office expenses	401,860.	361,674.	40,186.	
14 Information technology	166,160.	149,544.	16,616.	
15 Royalties				
16 Occupancy	503,869.	453,482.	50,387.	
17 Travel	265,618.	239,056.	26,562.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	127,418.	114,676.	12,742.	
20 Interest	162,065.	145,859.	16,206.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization . . .	526,915.	474,224.	52,691.	
23 Insurance	98,668.	88,801.	9,867.	
24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
a DEVELOPMENTAL LITERATURE EXP	154,296.	138,866.	15,430.	
b BAD DEBTS	106.	95.	11.	
c DUES AND SUBSCRIPTIONS	13,393.	12,054.	1,339.	
d PUBLIC RELATIONS	147,087.	132,378.	14,709.	
e CURRENCY CONVERSION LOSSES	21,809.	19,628.	2,181.	
f All other expenses	1,140,647.	1,026,582.	114,065.	
25 Total functional expenses. Add lines 1 through 24f	7,228,641.	6,505,777.	722,864.	
26 Joint Costs. Check here <input checked="" type="checkbox"/> If following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				