95-3090596

Part IX Statement of Functional Expenses

| o not include amounts reported on lines 6b, 7b,<br>b, 9b, and 10b of Part VIII.  | (A)<br>Total expenses | (B)<br>Program service                  | (C)<br>Management and<br>general expenses | (D)<br>Fundralsing<br>expenses |
|--|-----------------------|---|---|--------------------------------|
| 1 Grants and other assistance to domestic organizations  |                       | expenses                                | Seneral extenses                          | enperiors.                     |
| and domestic governments. See Part IV, line 21   | 0.                    |   |   |                                |
| 2 Grants and other assistance to domestic  |                       |   |   |                                |
| Individuals. See Part IV, line 22  | 0.                    |   |   |                                |
| 3 Grants and other assistance to foreign   | 1                     |   |   |                                |
| organizations, foreign governments, and foreign  |                       | ,                                       |   |                                |
| individuals. See Part IV, lines 15 and 16  | 0.                    |   |   |                                |
| 4 Benefits paid to or for members  | 0.                    |   |   |                                |
| 5 Compensation of current officers, directors,   | 436,507.              | 392,856.                                | 43,651.                                   |                                |
| trustees, and key amployees  | 430,307.              | 392,830.                                | 43,031.                                   |                                |
| 6 Compensation not included above, to disqualified   |                       |   |   |                                |
| persons (as defined under section 4958(f)(1)) and  | 0.                    |   |   |                                |
| persons described in section 4858(c)(3)(B)   | 2,256,332.            | 2,030,699.                              | 225,633.                                  |                                |
| 7 Other salaries and wages   | _,,,                  | _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |   |                                |
| Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)                                     | 73,567.               | 66,210.                                 | 7,357.                                    |                                |
|  | 526,504.              | 473,853.                                | 52,651.                                   |                                |
| 9 Other employee benefits  | 266,421.              | 239,779.                                | 26,642.                                   |                                |
| 1 Fees for services (non-employees):   |                       |   | -   | _                              |
| a Management   | 0.                    |   |   |                                |
| b Legal  | 29,705.               | 26,734.                                 | 2,971.                                    |                                |
| c Accounting   | 52,442.               | 47,198.                                 | 5,244.                                    |                                |
| d Lobbying   | 0.                    |   |   |                                |
| e Professional fundraising services. See Part IV, line 17,   | 0.                    | _                                       |   |                                |
| f investment management fees   | 0.                    |   |   |                                |
| g Other. (if line 11g amount exceeds 10% of line 25, column  |                       |   |   |                                |
| (A) amount, list line 11g expenses on Schedule C.).  | 81,641.               | 73,477.                                 | 8,164.                                    |                                |
| 2 Advertising and promotion  | 0.                    |   |   |                                |
| 3 Office expenses  | 253, 373.             | 228,036.                                | 25,337.                                   |                                |
| 4 Information technology   | 345,668.              | 311,101.                                | 34,567.                                   |                                |
| 5 Royalties  | 0.                    | 602 202                                 | 66 011                                    | _                              |
| 6 Occupancy  | 669,113.<br>26,957.   | 602,202.                                | 66,911.                                   |                                |
| 7 Travel   | 20,937.               | 24,201.                                 | 2,090.                                    |                                |
| 8 Payments of travel or entertainment expenses   | 0.                    |   |   |                                |
| for any federal, state, or local public officials  | 979,642.              | 881,678.                                | 97,964.                                   |                                |
| 9 Conferences, conventions, and meetings   | 9/9,042.              | 001,0701                                | 51,503.                                   | <u> </u>                       |
| 0 Interest   | 0.                    | · -                                     |   |                                |
| Payments to affiliates   | 281,797.              | 253,617.                                | 28,180.                                   |                                |
|  | 58,324.               | 52,492.                                 | 5,832.                                    |                                |
| Insurance  Other expenses, Itemize expenses not covered  |                       | ,,-                                     |   |                                |
| above (List miscellaneous expenses in line 24e. If   | }                     |   | 1   |                                |
| line 24e amount exceeds 10% of line 25. column   |                       |   | ļ   |                                |
| (A) amount, list line 24e expenses on Schedule O.)   | _                     |   |   |                                |
| aLITERATURE  | 427,239.              | 384,515.                                | 42,724.                                   |                                |
| <b>bEQUIPMENT</b>  | 490,267.              | 441,240.                                | 49,027.                                   |                                |
| cFELLOWSHIP ASSISTANCE   | 107,224.              | 96,502.                                 | 10,722.                                   |                                |
| dPUBLIC RELATIONS  | 83,849.               | 75,464.                                 | 8,385.                                    |                                |
| e Ali other expenses   | 375,824.              | 338,242.                                | 37,582.                                   |                                |
| 5 Total functional expenses. Add lines 1 through 24e   | 7,822,396.            | 7,040,156.                              | 782,240.                                  |                                |
| 8 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and |                       |   |   |                                |
| fundraising solicitation. Check here  fif following SOP 98-2 (ASC 958-720)   | 0.                    |   |   |                                |

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