WORLD SERVICE OFFICE

N.A. NEWSLINE

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EASTERN SHIPPING FACILITY CONSIDERED

As part of the preparation of the 1990 WSO budget, a detailed study was conducted concerning the feasibility of establishing an eastern United States printing and distributing facility. The investigation included a site visit to one of the metropolitan areas targeted for the study, to determine lease costs, utility rates, printing costs from local printers, as well as shipping costs for merchandise throughout the eastern part of the United States. An eastern distribution facility would provide additional convenience and speed to the delivery of orders to purchasers east of the Mississippi River.

This information was added to a proposal drafted by WSO staff that, if adopted by the WSO Board, would have scheduled the opening of a full-time shipping and distributing facility east of the Mississippi River.

For the purposes of this study, the metropolitan area of Cincinnati, Ohio was selected as a study option area. Although several other large metropolitan areas in the eastern Mississippi and Ohio Valley areas could be considered and would have resulted in fairly similar expenditure patterns, Cincinnati was selected as being representative of those metropolitan communities.

The proposal for establishing this office included two full-time employees and occasional part-time help, if needed. The proposal included approximately 6,000 square feet of warehouse and office space. This would be adequate to house current and anticipated literature inventory volume for the next two years. The calculation for all expenditures related to this facility for manpower and personnel expense, as well as operational expense for space, utilities, and equipment, represented a total budget of approximately $178,000. This included approximately $40,000 of equipment expense for hand trucks, forklifts, photocopiers, computers, scales and shelving equipment.

In the discussion by the Board, the equipment expenditure was recognized as a multi-year, pro-rated expense. Although the total expenditure would occur in the first year of operation, it was realistic to expect that the impact could be carried over several years. This would have meant, in theory, the expenditure of approximately $135,000 to operate the facility in the Cincinnati area for a twelve-month period of time.

An analysis was conducted to determine the difference in the cost of shipping orders from Cincinnati as compared to shipping them from Van Nuys. The study revealed approximately a $28,000 savings in shipping expense. This $28,000 would be saved expense if the mixture of orders of the study period of the last three months of 1989 had been calculated as a full twelve-month period.

While a savings of $28,000 is substantial, it would still mean the WSO would have to invest $107,000 during the coming twelve-month period to operate this office.

The Board decided to table further consideration of this proposal until later in the 1990 fiscal year. There did not appear to be enough money available in the WSO budget during 1990 to accommodate this additional $107,000 expense. If the fiscal position of the WSO changes, later in the year, this project will be undertaken.

CHANGE IN SHIPPING FEE

In 1989 the World Service Office paid approximately $56,000 more in shipping expenses than it received in fees charged for shipping. This is the third year in a row that money has been lost to shipping costs. The loss has climbed to a significant figure.

The shipping and handling fee schedule was established in 1985. Instead of the flat 10% shipping and handling fee charged previously, a graduated scale was adopted. The graduated scale was based on an analysis of shipping and handling expenses and estimates of anticipated income from the fee. The fee schedule has, during the last four years, displayed minor errors in calculation from the 1985 decision. This has resulted in the growing financial loss.

As a result of this situation, the WSO Board voted to increase the shipping and handling fees. Effective April 1st, the schedule shown in the following paragraph will become effective for all shipping and handling fees.

$ .01	to	$25.00	$2.50 S&H
$25.01	to	$50.00	$3.50 S&H
$50.01	to	$150.00	8% S&H
$150.01	to	$500.00	7% S&H
$500.01		and up	6% S&H

We believe that these rates will enable the WSO's shipping department to operate on a fiscal level that is both efficient and effective.

CLEANTIME REQUIREMENT FOR WSO BOARD

At the January meeting of the WSO Board of Directors, the minimum clean time requirement was increased by action of the Board. This step was taken in recognition of the eight years minimum clean time required for other world-level trusted servants elected by the conference. Additionally, the number of members with longer clean time has grown in recent years so that more members are eligible with the new clean time requirements.

The Board elected to establish the clean time requirement for Board membership in 1990 at six years, and adopted a provision to increase the clean time requirement to eight years during the succeeding two conference years. Members interested in receiving nomination to the WSO Board at the upcoming World Service Conference should keep in mind the new minimum clean time requirement.

LAWSUIT NECESSARY

In recent *Fellowship Reports* and *Newslines*, the WSO reported that an effort has been made to encourage private vendors to voluntarily discontinue the use of the N.A. logo in privately produced merchandise. While many of these requests have been met with compliance by vendors, there are a few companies who have refused to cooperate.

After considering the facts, the WSO Board was forced to proceed with a lawsuit against the first vendor who has been unwilling to comply. This vendor was served with a complaint by WSO attorneys in January. The response time for the complaint is late February, and the results are not known at this time.

In a distantly related matter, a treatment trade publication recently printed a front page article about trademark registration and trademark violation with respect to the A.A. fellowship. They have also recognized the seriousness of this matter, and have put the industry on notice of their willingness to take trademark violators to court.

This independent action by the other fellowship is further recognition of the significance that trademark and copyright infringement has to any fellowship.

We do not believe the fellowship wishes to become engaged in litigation. The decision to seek settlement through litigation was made only as a last resort. Every reasonable effort has been made to induce the violators to cease their action, so that a lawsuit would not be necessary.

The WSO has received admirable cooperation from many vendors, as well as excellent cooperation and information from our members. The WSO continues to receive new information from members about individual stores and private producers who are manufacturing and selling items that display the N.A. logo. If you have additional information about manufacturers or private vendors trading in merchandise using the N.A. logo, please direct that information to the World Service Office.

NO BOOKSTORE SALES AT THIS TIME

Capping a three-year study by the WSO Board and a book consultant, the WSO elected to decline offers to make the Basic Text available in commercial bookstores.

For three years, the WSO staff and Board studied the pros and cons of making the Basic Text available in bookstores. The study revealed that our current price structure would require a significant change in order to realize a profit on bookstore sales, due to the discount system used in the bookstore trade. The price change would then create further problems.

In order for Basic Text revenue to remain at its current level, a commercial retail price of about $15.00 would have to be established. While many books with production qualities similar to the Basic Text are indeed in the $15.00 range, it has become very clear that such a price would cause an enormous disruption in the availability of the text through existing non-fellowship customers of the WSO.

As an example of the problem, the Board considered a proposal from a book distributing company which was interested in handling the distribution of the Basic Text to commercial bookstores. In order for this to have been viable for the company involved, it would have required the price of the book to be established at $14.95. If this proposal had been accepted, all non-fellowship sales (current WSO customers, treatment programs, government agencies, etc.), would have to be adjusted to the new price. Normal discounts would be applied to the new retail price, but the increased price would significantly increase the cost to treatment programs.

We believe the significant increase in the price would have substantially reduced the number of treatment programs and non-N.A. customers who purchase the N.A. Basic Text. The amount of estimated sales through bookstores would not offset the decline in direct sales to WSO's current non-member buyers.

Adoption of the bookstore proposal would mean a potential loss in revenue to the WSO of significant proportions. Additionally, it would deprive many addicts in treatment of the availability of the Basic Text, as many treatment programs would cease to purchase the book.

The WSO Board still believes there may be an opportunity to carry the message to addicts through commercial bookstores. However, it does not seem practical at this time to enter into the type of sales agreement that would be necessary to facilitate this.

The matter will be reviewed further and considered by the Board at a later date.

CANADIAN LITERATURE SALES

In the last *Newsline*, a brief article discussed the change in fees charged by Revenue Canada for the importation of some WSO literature and other items. We completed a detailed and thorough analysis of the impact of these changes, as well as the impact of current shipping rates and discount schedules during the closing months of 1989.

The results of this study were presented to the WSO Board at its January meeting, along with a recommendation for adapting to these circumstances. The report revealed that the WSO would expend approximately $35,000 in shipping costs and taxes to make the literature currently used in Canada available to our Canadian members. A detailed analysis of options revealed that it would be practical to open and operate a limited shipping facility in Canada for approximately $41,000.

With the difference between the loss to WSO for expenses, discounts and taxes, and the cost of operation, the WSO Board elected to expend the additional funds to open a branch shipping office. This office will improve the convenience and speed of providing literature and other inventory items to the fellowship in Canada. The WSO staff examined several different cities and recommended that the office be placed in a suburb of the city of Toronto, in Ontario, Canada. The Board adopted that recommendation, and during the next few months a reasonable industrial space will be secured.

In addition to opening the shipping office, the WSO will seek to produce as many of the inventory items in Canada as can be arranged. Prior investigation in this matter revealed that most inventory items of literature can be printed economically in Canada. This is positive, even though the quantities upon which these estimates were based are much lower than the quantities produced in Van Nuys. If Canadian manufacturers can be found for keytags, chips, and medallions, WSO will shift the production of these items also.

The WSO will be looking for a member of the fellowship in the Toronto area to fill this part-time position (ten hours weekly), beginning in April. Members interested in working for the WSO in this way should contact the WSO at their earliest convenience.

We anticipate that all orders to be shipped from this facility will still be processed through the World Service Office in Van Nuys. Those orders, once received at WSO, will be dispatched to the shipping office in Toronto by computer or by overnight mail. It will then be possible for Canadian members to purchase literature without having to convert the purchase price from Canadian to U.S. currency. The WSO currently has bank accounts in Canada that will be able to handle these transactions through the mail.

Delivery of orders will be expedited, because Canadian customs will no longer be involved in each shipment. Items that require customs clearance will be sent in direct shipments to the office once it is established. This will substantially reduce the inconvenience and time delay members experience when ordering literature from Van Nuys. More specific details will be sent to the Canadian service boards and committees, and to other interested parties, as plans progress.

This branch office will not provide other communication services, so all group services, H&I, P.I., and similar matters should continue to be addressed to the World Service Office in Van Nuys.

This change in operational policy will facilitate a change in the discount schedule for purchases made by Canadians. That change will be included with the information sent throughout Canada in the months ahead.

JEWELRY

Another important item considered at the WSO Board meeting in January was the implementation of a plan resulting from the decision by the conference last April to have WSO make available jewelry sales that includes the N.A. logo.

The staff presented a proposal to establish a three-year pilot project to produce or receive from current producers a supply of jewelry items which the WSO would then make available for sale to members and service committees. The proposal included a stipulation that companies providing jewelry for this pilot project be required to sign an agreement to discontinue independent sales to individuals, boards, and committees, and agree that all sales be handled through WSO.

The proposal called for WSO to stock these items in its inventory, either at the office in Van Nuys or through contract at a different location. When orders are received, jewelry items would be shipped by a secure shipment system, such as registered mail or registered delivery through a private delivery company like UPS or Federal Express. All items shipped from WSO would be insured at the expense of the purchaser and would require a receipt for acceptance of delivery. All orders would require payment in advance, including shipping and handling fees, before orders could be processed.

A special provision would be available for service boards and committees, particularly conventions, that wish to have a display of these items available at their event. This would entail additional security and financial requirements for the service board or committee. However, it is anticipated that with direct sales available from WSO, the demand for some jewelry items would decrease from the level of demand at many conventions in recent years.

The proposal included a requirement to produce a separate catalog containing information about jewelry items, and that this catalog be independent from the WSO literature catalog.

The proposal adopted by the Board calls for a pilot project, during which manufacturers would be invited to send to the WSO sample items they currently produce. They would also be asked to provide evidence and other information concerning the length of time such items have been produced. The WSO is not interested at this time in encouraging new suppliers or manufacturers; it wishes to identify and facilitate the use of existing manufacturers. These existing manufacturers would be relied upon for the first two or three years to produce and supply WSO jewelry items. A bidding procedure would then be established for future sales, to open competition for new manufacturers.

This approach was selected as a means of providing an adequate incentive for existing manufacturers to appropriately scale down and then eliminate their independent use of the fellowship trademark materials, and to avoid adding the complication of inviting new competitive suppliers.

The project will make it possible to determine whether this is a practical solution to the illegal and

improper use of the N.A. logo and jewelry manufacturing, and provide an opportunity to end these practices.

As a follow-up, it would provide opportunity at the end of three years to develop a bidding system to provide the fellowship with quality material at the lowest possible price. The WSO invites current manufacturers to communicate to Anthony E. of the WSO staff for participation in this conversion pilot project. Vendors interested in submitting bids should contact Anthony Edmondson by writing:

WSO
c/o P.O. Box 9999
Van Nuys, CA 91409-9999

The WSO hopes to be able to report progress on this matter at the World Service Conference, and to have this pilot project in operation during the first half of 1990.

WSO PERSONNEL EXPENSE BREAKDOWN

There have been many times when the WSO has been asked to identify the percentage of our personnel expenses that are used in support of the various departments here at the office. In 1989 we were able to gain a reasonable breakdown of these expenses. The following table shows the percentage breakdown of the WSO's 1989 personnel expenses by department.

Group Services:	7.50%
P.I.:	3.84%
H&I:	4.91%
Policy:	1.22%
Lit:	9.34%
Gen. Admin:	16.61%
International:	9.61%
BOT:	4.21%
WSC:	4.96%
Order Entry:	5.37%
Data Entry:	6.1%
N.A. Way:	5.41%
Conv/Ofc's:	5.55%
Shipping:	15.30%
	100.0%

EUROPEAN SERVICE CONFERENCE

This year's European Conference and Convention of N.A., under the motto, "**Each Day Is A Big Step,**" will be held in Lisbon, Portugal on July 27th, 28th and 29th. The venue will be the Colegio Pio XII, Av. Forcas Armadas.

Though our committee has not yet arranged for a telephone line, there is already a P.O. box which may be used for registration and contacts. Any information should then be requested from:

VII E.C.C.N.A.
APARTADO 21644
1137—LISBOA CODES

Hoping to welcome you in Lisbon this coming summer. We remain yours in loving fellowship,

The Convention Committee

MEMBER SURVEY

Thanks to all of the areas who have chosen to participate in the member survey. We have sent out over 1,800 individual surveys to fifty-one areas, as of this printing of the *Newsline*. We now need to ask that the surveys be completed and returned to the WSO as soon as possible. Summarizing the information from the survey is very important to the efforts of public information in Narcotics Anonymous.

Once again, thanks to all of you for participating. We hope to have preliminary information available at the WSC in April.

TRADITIONS AD HOC COMMITTEE

The committee met in Van Nuys on January 12, 13 and 14. The report of the meeting is now available and has been mailed to all WSC participants and registered regional literature committees.

A book publishing consultant was present for the discussions and provided some advice about processing content-related input, compiling chapter outlines, style guidelines and timetables, and the eventual production of drafts.

The report contains a detailed discussion of the committee's ideas about possible pre-review and

review processes for the chapter drafts. WSC actions will definitely have impact on this aspect of the project, and the committee will wait until after the conference to finalize its plans in this respect.

There was also discussion about the need to clarify some inaccurate information pertaining to the input which is on file at WSO. The following excerpt from the report is reprinted here for the purpose of providing accurate information:

> *"For example, minutes from a recent multi-regional meeting contained a quote referring to 'five drawers of traditions input on file at WSO.' In reality, input is contained in parts of five different drawers, but the drawers are not filled completely with traditions input. The amount of material totals approximately 2,409 pages and can be categorized as follows:*
>
> *Traditions Input Book (brown): 383 pages*
>
> *Additional Material (referred to on page vi of Traditions Input Book): 1,698 pages*
>
> *Input received since 1/89: 308 pages*
>
> *Recent letters: about 20 pages*
>
> *There are also drafts and notes used in preparing the original blue review draft of* It Works: How and Why, *which included both the steps and traditions. This, along with the 1986/1987 Unpublished Draft,* Newsline *articles, and miscellaneous input received prior to 12/88 was all included in the brown Traditions Input Book."*

The WSC Literature Committee chairperson and another WSCLC member also attended part of the meeting. Communication between the steps group and the traditions group is proving to be beneficial to all involved, and will continue.

A meeting scheduled for February was cancelled. The Traditions Ad Hoc Committee will meet with the BOT in March, and has also scheduled a meeting for early April.

FROM THE LITERATURE CHAIRPERSON

Again, a reminder to all literature chairpersons that the WSC Literature Committee mails reports to registered regional and area literature committees. For this mailing, we don't distinguish between literature committees and literature review committees. So if you have two literature committees in your area or regional service committee, you should choose one to receive regular communication from the WSCLC. Your local committee can then further distribute this information.

There seems to be confusion among some literature committees about the status of the project, *A Guide to Service in Narcotics Anonymous*. This is *not* a piece of review-form literature. It is the responsibility of the WSC Ad Hoc Committee on N.A. Service. Any reports or solicitation of input on this document has come from that committee, *not* the WSC Literature Committee. Any comments, suggestions, input or questions should be directed to that committee c/o the WSO.

Both the WSCLC and the Steps Ad Hoc Committee are looking for ways to reduce the lag time for these reports. Hopefully, the following information will explain more clearly how we go about making these reports available.

There is a standard procedure that occurs before a Steps Ad Hoc Committee report can be produced and published. After each meeting, the minutes are transcribed and a general report is drafted. These are sent to the ad hoc committee members for their review and comments. Changes are made and the report is approved at the next meeting. It is then sent to the WSC Literature Committee for their review and approval. After they have looked over the report, it is then mailed out to conference participants and regional literature committees. As you can see, time is needed for each of these phases. Although this seems like a long process, it actually serves as an additional way to evaluate the ad hoc group's work. This is simply one more avenue that the WSCLC uses to maintain responsibility for its projects. We appreciate everyone's interest and patience in this project and will continue to communicate our ongoing work.

DECEMBER STEPS AD HOC REPORT

This is a shortened version of the report from our December meeting. A more detailed report of this meeting was mailed to all conference participants and regional literature chairpersons.

The Steps Ad Hoc Committee met the weekend of December 9th and 10th in Van Nuys, California. The first item on the agenda was review and discussion of fellowship input. Input from the New Jersey RLC, The Cape Atlantic ALC, the Pittsburgh ALC, the Ohio RLC, the Volunteer RSR, the Lisbon ASR, and the N.E. Mississippi ALC was distributed to the ad hoc group. This was all of the input received this conference year relating to the Steps Ad Hoc Committee's work. Most of the input was general and concerned the staff team approach or the *It Works* report of October 13.

The next discussion the committee engaged in concerned the Traditions Ad Hoc Committee reports, future communication and sharing of information between the two groups. We talked about sending a member from our committee to the traditions group every so often to maintain a working relationship as well as to observe, first hand, their discussions on the traditions project. We anticipate that the Traditions Ad Hoc Committee will likewise send someone from their group to visit our committee. This type of interaction would provide a valuable perspective for both groups, and perhaps help alleviate some duplication of effort. Another important aspect of this discussion was the issue of whether or not the steps and tradition portions would be contained in one book or two. The consensus of the group was that it was important for the two sections to be contained in one book, regardless of whether they had similar or compatible writing styles. After a lengthy dialogue, we concluded that different writing styles were a concern secondary to the value of having the steps and the traditions in one volume. However, the committee felt strongly that this is a decision that should be made by the fellowship. Some members of the group believe that this discussion should be brought before the 1990 WSC for a decision.

At this meeting, the ad hoc group had, as its goal, the development of outlines for chapters on the first six steps. By the end of the meeting on Sunday, we had completed outlines for the first five steps and had a solid beginning on Step Six.

We began with a general review of the work from the October meeting, which included a report, minutes, and input from the WSC Literature Committee meeting in St. Louis. The next topic covered ideas to be considered for an introductory chapter to the steps portion of the book. Much of this discussion centered on sponsorship, and the terms that could be used to explain common experiences. The central thought for this was that there are many principles that work hand in hand with one another throughout the steps, and at times many of the words we use to describe spiritual principles are interchangeable. The feeling was that all the various levels of recovery and understanding will determine how we, as individuals, will define these terms, and as long as the writing relates to the reader as an equal, we won't have to worry about all the terms that are particular to Narcotics Anonymous.

Instead of the usual dissection of the steps word by word or by groups of words, the committee decided to take a more general look at the overall feeling and action underlying them. Each chapter outline began with a standard question to stimulate discussion: "What principle(s) and identification can we discover in this step?" From there, the committee looked for a predominant theme in each step and any corresponding thread(s) that could be common to either all or groups of the steps. Sponsorship is one point that we agreed could be mentioned, however briefly, somewhere in each step. Another point the group considered was the commitment to recovery they feel is inherent in the steps. Factoring all of these ideas into each outline is not as easy as it seems, and the first step required considerably more effort than the following outlines.

Discussions on the various step outlines have, for the most part, flowed easily between all the members of the group. The ad hoc group expressed a sense of unity and excitement in developing these outlines, and looks forward to working on the remainder of the steps.

1990 WORLD SERVICE CONFERENCE

The 1990 meeting of the World Service Conference will begin on Monday, April 23, 1990, in Van Nuys, California, at the Airtel Plaza Hotel. An orientation session will be held on Sunday, April 22, beginning at 5:00 p.m. This session will entail a brief discussion of the WSC rules of order. Conference officers, committee chairs and vice chairs, trustees, and other

trusted servants will be introduced, along with WSO staff members who will be assisting at the conference. The orientation session is designed to help conference participants feel more comfortable, and to help us accomplish the work of the conference in an orderly manner.

Room rates for the conference are $84.00 per day ($75 plus 12% tax). A block of rooms has been set aside for us, and they will be assigned to conference participants first. If you are a conference participant, but you have *not* received a room reservation form, please call the office (818-780-3951) and request one from Ann or Lori. You must reserve your rooms through the office in order to receive the special rate.

Interested members who are *not* conference participants may make reservations by telephoning the Airtel Plaza at (818) 997-7676.

WSO ORDER ENTRY

The WSO recently published a list of the item numbers for our new accounting system. This list seems to have caused some confusion regarding several items that are not yet available from the WSO. These items were included only because we were creating sequential item numbers which would accommodate their inclusion at a later date. The following items are *not* available from the WSO at this time:

Item #1150 *It Works—the Steps*
Item #1151 *It Works—the Traditions*
Item #F3102 *French IP #2—"The Group"*
Item #2100 *Guide to Service* (1987 draft)

We have reprinted the complete item list in this *Newsline*, as well as an order form with the new item numbers. We hope that this clears up some of the confusion.

WCNA-20 PORTLAND OREGON

Plans for the Portland World Convention, which is scheduled for August 30—September 2, 1990, are progressing nicely. The members in Portland as well as the members from the rest of the region are working hard to produce an exciting convention.

The flyers for WCNA-20 will be distributed by March 10, 1990. Any members who have five years clean or more and who wish to be considered as speakers for WCNA-20 should forward tapes before May 1, 1990 to:

WCNA-20
P.O. Box 9999
Van Nuys, CA 91409-9999

The committee has planned a boat ride, to take place on Thursday, August 30, 1990. The boat will go up to the Columbia River Gorge along the route traveled by the explorers Lewis & Clark. There is a salmon barbecue planned for Saturday, September 1, 1990.

As a result of the facilities available, there will be some differences in this convention. There will be three theme-oriented banquets on Friday night. Each will have one main speaker who will share experience, strength, and hope on a specific topic (such as gratitude). The countdown and the country and state roll call will take place at the main meeting Saturday night at the Memorial Coliseum.

This year, instead of providing a hotel registration panel on the flyer, we will have a space on the flyer which will allow interested members to receive a booklet detailing all of the hotel arrangements. Additionally, this booklet will include information about discount airfares and rental cars, as well as explaining the logistical layout of WCNA-20. We believe that this type of booklet will serve our members who are trying to make informed decisions about attending the 20th World Convention.

COMING EVENTS

ALABAMA: Apr. 20-22, 1990; East Alabama Area Spring Fling; Wind Creek on Lake Martin, Alabama; EAANA, P.O. Box 745, Alexander City, AL 35010

ALASKA: Mar. 2-4, 1990; 6th Alaska Regional Convention; send speaker tapes; ARC-6, P.O. Box 84946, Fairbanks, AK 99708

ARIZONA: May 25-27, 1990; 4th Arizona Regional Convention; Ramada Renaissance Hotel, 200 N. Centennial Way, Mesa; rsvn.s (602) 898-8300; ARC-4, P.O. Box 44374, Phoenix, AZ 85064

ARKANSAS: May 18-20, 1990; 6th Annual Beaver Round-up; Buffalo Point National Park; Yellville, AR; NWAASC, P.O. Box 23, Lowell, AR 72745

AUSTRALIA: April 13-15, 1990; Australian Regional Convention of Narcotics Anonymous; Function Centre, North Sydney Oval, Corner Miller and Ridge Streets; Narcotics Anonymous, P.O. Box 591, Chatswood NSW 2057, Australia

BRITISH COLUMBIA: Jul. 20-22, 1990; British Columbia N.A. Rally; Beban Park Rec. Complex, Nanaimo, BC

CALIFORNIA: Mar. 29-Apr. 1, 1990; 12th Northern California Regional Convention; San Jose Civic & Convention Center; housing at Fairmont Hotel (408-998-1900), Holiday Inn (408-998-0400), and Red Lion Inn (408-453-4000), San Jose; NCC-12, P.O. Box 215667, Sacramento, CA 95821

2) May 26-27, 1990; Multi-Regional Public Information Learning Days; St. Jude's Reception Hall, 3824 Mitchell Rd., Ceres; phoneline (209) 526-1817; SVG-PI, P.O. Box 675, Modesto, CA 95350

3) Jun. 1-3, 1990; San Diego Regional Convention; Holiday Inn at the Embarcadero, 1355 Harbor Drive, San Diego; rsvn.s (619) 232-3861; RSO (619) 587-1007; SDNAC, 2260 El Cajon Blvd., P.O. Box 184, San Diego, CA 92104

4) Nov. 2-4, 1990; 11th So. Cal. Regional Convention; Bonaventure Hotel, Los Angeles

CONNECTICUT: Jun. 1-3, 1990; 4th Greater Waterbury Family Campout; Lone Oaks Camp Grounds, East Canaan, CT; GWANA '90 Campout Committee, P.O. Box 1075, Woodbury, CT 06798

FLORIDA: Mar. 16-18, 1990; 1st Florida Spring Service Break; Holiday Inn, 999 N. Atlantic Blvd., Ft. Lauderdale FL 33304; rsvn.s (305) 563-5961; FSSB-1, P.O. Box 601412, N. Miami Beach, FL 33160

2) May 4-6, 1990; 3rd Annual Florida Regional H&I Awareness Weekend; Clearwater Beach Hilton Hotel, 715 S. Gulfview Blvd., Clearwater Beach, FL 34630; rsvn.s (813 447-9566; phoneline (813) 894-6262; FRSC, 1110 N.E. 34th Court, Oakland Park, FL 33334

3) Jun. 28—Jul. 1, 1990; 9th Florida Regional Convention; Hyatt Regency Miami, City Center at Riverwalk, 400 SE 2nd Ave., Miami FL 33131, (305) 358-1234; RSO (305) 563-4262; FRC-9, Florida RSO, 1110 NE 34th Ct., Oakland Park, FL 33433

HAWAII: Jun. 8-11, 1990; 4th Big Island Gathering; Mauna Kea State Park; phoneline (808) 969-6644; Big Island Gathering, P.O. Box 5415, Kailua Kona, HI 96745

ILLINOIS: Apr. 27-29, 1990; 2nd Chicagoland Regional Convention; Sheraton International at O'Hare, 6810 N. Mannheim, Rosemont IL 60018; rsvn.s (708) 297-1234 (ask for CRC-2 rates); Chicago Service Office (708) 848-2211; CRC-2 c/o CSO, 212 S. Marion, Ste. 27, Oak Park, IL 60302

2) May 18-20, 1990; 6th Annual Little Egypt Area Flight to Freedom Campout; McNair Group Campgrounds, Carlyle Lake, Carlyle, IL; phoneline (618) 548-3547

INDIANA: Jul. 27-29, 1990; 6th Mid-Coast Convention; Hilton at the Airport, 2500 S. High School Rd., Indianapolis; rsvn.s (800) 445-8667 or (317) 244-3361; send speaker tapes; MCC-6, P.O. Box 47462, Indianapolis, IN 46227

IOWA: Jun. 29—Jul. 1, 1990; 4th Iowa Regional Convention; Holiday Motor Lodge, Clear Lake

KANSAS: Apr. 6-8, 1990; 7th Mid-America Convention; Holiday Inn, Great Bend; MAC-7, P.O. Box 374, Great Bend, KS 67530

2) Aug. 10-12, 1990; 3rd Just For Today Free Campout; Thunderbird Marina, Rolling Hills Area of Milford Lake, KS; phonelines (913) 776-9933 or (913) 762-3861; Marte D, 325 W. 16th, Junction City, KS 66441

KENTUCKY: Apr. 13-15, 1990; 4th Kentuckiana Regional Convention; Executive Inn, 1 Executive Blvd., Paducah KY 42001

LOUISIANA: May 25-27, 1990; 8th Louisiana Purchase Regional Convention; Hotel Bentley, 200 DeSoto St., Alexandria, LA 71301; rsvn.s outside of LA (800) 356-6835; rsvn.s inside of LA (800) 624-2778; LPRCNA VIII, P.O. Box 3192, Pineville, LA 71361

MARYLAND: Mar. 23-25, 1990; 4th Chesapeake & Potomac Regional Convention; Ocean City Convention Center; accomodations CPRC Hotel Request, P.O. Box 4062, Salisbury MD 21801, tel. (800) 654-5440; CPRC-4, P.O. Box 771, Ellicott City, MD 21043

MICHIGAN: Jul. 5-8, 1990; 6th Michigan Regional Convention; Valley Plaza Inn, Midland; RV park avlbl.; rsvn.s (800) 825-2700; RSO (313) 544-2010; send speaker tapes w/clean dates; MRC-6, P.O. Box 597, Bay City, MI 48707

MINNESOTA: Jun. 8-10, 1990; 7th Upper Midwest Regional Convention; College of St. Scholastica, Duluth; phoneline (701) 234-9330; send speaker tapes; UMRC-7, P.O. Box 5393, Fargo, ND 58105

MISSISSIPPI: Apr. 6-8, 1990; 8th Mississippi Regional Convention; Trace Inn, 3400 W. Main Hwy, 6, Tupleo, MS

MISSOURI: Jun. 15-17, 1990; 5th Show Me Regional Convention; Holiday Inn Executive Center, 2200 I-70 Dr., Columbia; rsvn.s (800) HOLIDAY; phoneline (314) 635-0271; SMRC-5, P.O. Box 373, Columbia, MO 65205-0373

MONTANA: Jun. 9, 1990; 2nd Annual Montana State Gathering; St. Joseph's School Auditorium, Missoula, MT; rsvn.s Gathering Committee, P.O. Box 351, Lolo, MT 59847

NEBRASKA: Mar. 31, 1990; Return of the Close Encounters of the Clean Kind; Uno Milo Bail Student Center, Omaha; Omaha ASC, P.O. Box 3907, Omaha, NE 68103-0907

NEW JERSEY: May 25-27, 1990; 5th New Jersey Regional Convention; Meadowlands Hilton Hotel, 2 Harmon Plaza, Seacaucus, NJ, (201) 348-6900; send speaker tapes; NJRC, P.O. Box 852, Woodbridge, NJ 07095

2) Jun. 22-24, 1990; 11th East Coast Convention; William Patterson College, 300 Pompton Rd., Wayne NJ 07470; phoneline (201) 761-6646; ECC-11, P.O. Box 22091, Newark, NJ 07102

NEW YORK: Jul. 13-15, 1990; Recovery in the Woods IV campout; phoneline, (716) 878-2316 BASCBA, P.O. Box 64, Buffalo, NY 14207

NORTH CAROLINA: Mar. 9-11, 1990; 3rd Capital Area Convention; Sheraton Imperial Hotel & Towers, I-40 Exit 282 (between Raleigh and Durham); rsvn.s (919) 755-5050 (out of state), (800) 222-6503 (in state); CAC-3, P.O. Box 50196, Raleigh, NC 27650

2) Mar. 30-Apr. 1, 1990; 5th Greater Charlotte Area Convention; Marriott Executive Park, 5700 Westpark Dr., Charlotte; rsvn.s (800) 228-9290; GCAC-5, P.O. Box 32262, Charlotte, NC 28232

3) June 29-July 1, 1990; CRCC 11th Annual Regional Convention; Stouffer Hotel, Winston-Salem, NC; CRCC, P.O. Box 67485, Winston-Salem, NC 27103

OHIO: May 25-27, 1990; 8th Ohio State Convention; Seagate Center, Toledo; send speaker tapes; Ohio Convention, P.O. Box 1046, Toledo, OH 43697

2) Jul. 13-15, 1990; 6th Columbiana County Camp-vention; Chaparral Campground, 10136 West Middletown Road, Salem; CCASCNA Camp-vention, P.O. Box 451, Salem, OH 44460

OKLAHOMA: Mar. 30-Apr. 1, 1990; 4th Oklahoma Regional Convention; Holiday Hotel, Shawnee; rsvn.s (405) 275-4404; RSO (405) 239-2768; OKRC-4, P.O. Box 5485, Norman, OK 73070

ONTARIO: May 18-20, 1990; 3rd Ontario Regional Convention; ORC-3, University of Toronto New College, Box 7079 Depot A, Toronto, Ontario M5W 1X7

2) May 18-20, 1990; Ontario Regional Convention; University of Toronto; ORCNA3, P.O. Box 7079, Depot A, Toronto, Ontario, Canada M5W 1X7

PENNSYLVANIA: Mar. 23-25, 1990; 8th Greater Philadelphia Regional Convention; Adams Mark Hotel, City Line & Monument Rd., Phila. PA 19131; rsvn.s (800) 231-5858 or (215) 581-5000; GPRC-8, P.O. Box 42628, Phila., PA 19101-2628

TENNESSEE: Jun. 8-10, 1990; 2nd Annual Spiritual Retreat and Campvention; Lake Taal Army Travel Camp, Fort Campbell, KY; rsvn.s (502) 798-3126; helpline (615) 297-9762; Clean & Crazy Group, P.O. Box 1283, Clarksville, TN 37040

TEXAS: Mar. 23-25, 1990; 5th Lone Star Regional Convention; Hotel Galvez, Galveston; rsvn.s (800) 392-4285; Lone Star RSO, 10727 Plano Rd., Ste. 200, Dallas, TX 75230

UNITED KINGDOM: Apr. 20-22, 1990; 1st London Regional Convention; for venue information call UKSO (1) 352-8356; send speaker tapes by 1/15/90; LRC-1, P.O. Box 417, London SW10 ORN, England

WASHINGTON: Apr. 27-29, 1990; 5th Washington Northern Idaho Regional Convention; Best Western Executive Inn, Fife WA; rsvn.s (206) 922-0080; WNIRCNA 5, P.O. Box 5998, Kent, WA 98064

WEST VIRGINIA: May 11-13, 1990; West Virginia Convention, Cedar Lakes, Ripley, WV; rsvn.s (304) 372-7000; MRSCNA, P.O. Box 2381, Westover, WV, 26502

NEW INVENTORY ITEM NUMBERS

ITEM No.	DESCRIPTION
1101	NA BASIC TEXT–CASEBOUND
1102	NA BASIC TEXT–SOFTBOUND
1103	NA BASIC TEXT–COMMEMORATIVE
1500	N.A. WHITE BOOK NEWLY REVSD
2102	HOSPITALS & INST HANDBOOK
2103	GUIDE TO PUBLIC INFORMATION
2104	TEMPORARY WORKING GUIDE
2105	REVSD LITERATURE COMM HANDBOOK
2106	HANDBOOK FOR NA NEWSLETTERS
2107	GUIDE TO PHONELINE SERVICE
2108	CONVENTION HANDBOOK
2109	TREASURERS HANDBOOK
2110	GROUP TREASURERS WORKBOOK
2111	1989 PHONELINE DIRECTORY
3101	IP #1 WHO, WHAT, HOW & WHY
3102	IP #2 THE GROUP
3105	IP #5 ANOTHER LOOK
3106	IP #6 RECOVERY & RELAPSE
3107	IP #7 AM I AN ADDICT?
3108	IP #8 JUST FOR TODAY
3109	IP #9 LIVING THE PROGRAM
3110	IP #10 WORKING STEP FOUR
3111	IP #11 SPONSORSHIP
3112	IP #12 TRIANGLE OF SELF OBSESSION
3113	IP #13 YOUTH & RECOVERY
3114	IP #14 ONE ADDICTS EXPERIENCE
3116	IP #16 FOR THE NEWCOMER
3118	IP #18 GROUP STARTER KIT
3119	IP #19 SELF ACCEPTANCE
3120	IP #20 H & I AND THE NA MEMBER
3121	IP #21 THE LONER-STAYING CLEAN
3122	IP #22 WELCOME TO N.A.
3123	IP #23 STAYING CLEAN OUTSIDE
3124	IP #24 HEY! WHATS THE BASKET FOR?
4100	KEY TAGS: WHITE (WELCOME)
4101	KEY TAGS: ORANGE (30 DAYS)
4102	KEY TAGS: GREEN (60 DAYS)
4103	KEY TAGS: RED (90 DAYS)
4104	KEY TAGS: BLUE (6 MONTHS)
4105	KEY TAGS: YELLOW (9 MONTHS)
4106	KEY TAGS: MOONGLOW (1 YEAR)
4200	CHIPS: WHITE (WELCOME)
4201	CHIPS: ORANGE (30 DAYS)
4202	CHIPS: GREEN (60 DAYS)
4203	CHIPS: RED (90 DAYS)
4204	CHIPS: BLUE (6 MONTHS)
4205	CHIPS: YELLOW (9 MONTHS)
4206	CHIPS: MOONGLOW (1 YEAR)

ITEM No.	DESCRIPTION
4301	BRONZ MEDALLION: 1 YEAR
4302	BRONZE MEDALLION: 2 YEARS
4303	BRONZE MEDALLION: 3 YEARS
4304	BRONZE MEDALLION: 4 YEARS
4305	BRONZE MEDALLION: 5 YEARS
4306	BRONZE MEDALLION: 6 YEARS
4307	BRONZE MEDALLION: 7 YEARS
4308	BRONZE MEDALLION: 8 YEARS
4309	BRONZE MEDALLION: 9 YEARS
4310	BRONZE MEDALLION: 10 YEARS
4311	BRONZE MEDALLION: 11 YEARS
4312	BRONZE MEDALLION: 12 YEARS
4313	BRONZE MEDALLION: 13 YEARS
4314	BRONZE MEDALLION: 14 YEARS
4315	BRONZE MEDALLION: 15 YEARS
4316	BRONZE MEDALLION: 16 YEARS
4317	BRONZE MEDALLION: 17 YEARS
4318	BRONZE MEDALLION: 18 YEARS
4319	BRONZE MEDALLION: 19 YEARS
4320	BRONZE MEDALLION: 20 YEARS
4321	BRONZE MEDALLION: 21 YEARS
4322	BRONZE MEDALLION: 22 YEARS
4323	BRONZE MEDALLION: 23 YEARS
4324	BRONZE MEDALLION: 24 YEARS
4325	BRONZE MEDALLION: 25 YEARS
4326	BRONZE MEDALLION: 26 YEARS
4327	BRONZE MEDALLION: 27 YEARS
4328	BRONZE MEDALLION: 28 YEARS
4329	BRONZE MEDALLION: 29 YEARS
4330	BRONZE MEDALLION: 30 YEARS
4331	BRONZE MEDALLION: 31 YEARS
4332	BRONZE MEDALLION: 32 YEARS
4333	BRONZE MEDALLION: 33 YEARS
4334	BRONZE MEDALLION: 34 YEARS
4335	BRONZE MEDALLION: 35 YEARS
4336	BRONZE MEDALLION: 36 YEARS
4337	BRONZE MEDALLION: 37 YEARS
4338	BRONZE MEDALLION: 38 YEARS
4339	BRONZE MEDALLION: 39 YEARS
4340	BRONZE MEDALLION: 40 YEARS
6101	SILVER MEDALLION: 1 YEAR
6102	SILVER MEDALLION: 2 YEARS
6103	SILVER MEDALLION: 3 YEARS
6104	SILVER MEDALLION: 4 YEARS
6105	SILVER MEDALLION: 5 YEARS
6106	SILVER MEDALLION: 6 YEARS
6107	SILVER MEDALLION: 7 YEARS
6108	SILVER MEDALLION: 8 YEARS
6109	SILVER MEDALLION: 9 YEARS

ITEM No.	DESCRIPTION
6110	SILVER MEDALLION: 10 YEARS
6111	SILVER MEDALLION: 11 YEARS
6112	SILVER MEDALLION: 12 YEARS
6113	SILVER MEDALLION: 13 YEARS
6114	SILVER MEDALLION: 14 YEARS
6115	SILVER MEDALLION: 15 YEARS
6116	SILVER MEDALLION: 16 YEARS
6117	SILVER MEDALLION: 17 YEARS
6118	SILVER MEDALLION: 18 YEARS
6119	SILVER MEDALLION: 19 YEARS
6120	SILVER MEDALLION: 20 YEARS
6121	SILVER MEDALLION: 21 YEARS
6122	SILVER MEDALLION: 22 YEARS
6123	SILVER MEDALLION: 23 YEARS
6124	SILVER MEDALLION: 24 YEARS
6125	SILVER MEDALLION: 25 YEARS
6126	SILVER MEDALLION: 26 YEARS
6127	SILVER MEDALLION: 27 YEARS
6128	SILVER MEDALLION: 28 YEARS
6129	SILVER MEDALLION: 29 YEARS
6130	SILVER MEDALLION: 30 YEARS
8101	SPEAKER TAPE: JIMMY K.
8102	SPEAKER TAPE: SYDNEY R./PA CONV
8103	SPEAKER TAPE: BOB B./CONVENTION
8104	SPEAKER TAPE: MOTORCYCLE ED
8105	SPEAKER TAPE: BOB B./NA HISTORY
8106	SPEAKER TAPE: JUDY G./WCNA-17
8107	SPEAKER TAPE: SYDNEY R./BC CONV
8108	SPEAKER TAPE: CHUCK L.
8109	SPEAKER TAPE: LEAH G./WCNA-17
8110	SPEAKER TAPE: BOB K.
8111	SPEAKER TAPE: DAN K.
8112	SPEAKER TAPE: KIM J.
8113	SPEAKER TAPE: JIM G./ CHARLES K.
8114	SPEAKER TAPE: VITO L.
8116	SPEAKER TAPE: JAMES D.
8117	SPEAKER TAPE: JUDY G./MONTEREY
8118	SPEAKER TAPE: BOB R./MID AMERICA
8119	SPEAKER TAPE: BOB R./WEST STATE
8120	SPEAKER TAPE: STU T./WEST STATE
8121	SPEAKER TAPE: LEAH G./BALT CONV
8122	SPEAKER TAPE: BECKY M./WCNA-17
8450	RADIO: #1 RECOVERY -10 SEC
8451	RADIO: #2 IT IS POSSBLE -10 SEC
8452	RADIO: #3 I WAS SEARCHNG-20 SEC
8453	RADIO: #4 I WAS POWRLESS-20 SEC
8454	RADIO: #5 I WAS SERCHNG-30 SEC
8455	RADIO: #6 I WAS POWRLESS-60 SEC

ITEM No.	DESCRIPTION
8500	TV: #1 BASIC TEXT-3/4" HELPLINE
8501	TV: #1 BASIC TEXT-1" HELPLINE
8502	TV: #1 BASIC TEXT-2" HELPLINE
8503	TV: #1 BASIC TEXT-3/4" PO BOX
8504	TV: #1 BASIC TEXT-1" PO BOX
8505	TV: #1 BASIC TEXT-2" PO BOX
8506	TV: #2 WOMAN AT TABLE-3/4" HELPLINE
8507	TV: #2 WOMAN AT TABLE-1" HELPLINE
8508	TV: #2 WOMAN AT TABLE-2" HELPLINE
8509	TV: #2 WOMAN AT TABLE-3/4" PO BOX
8510	TV: #2 WOMAN AT TABLE-1" PO BOX
8511	TV: #2 WOMAN AT TABLE-2" PO BOX
8512	TV: #3 PHONEBOOTH-3/4" HELPLINE
8513	TV: #3 PHONEBOOTH-1" HELPLINE
8514	TV: #3 PHONEBOOTH-2" HELPLINE
8515	TV: #3 PHONEBOOTH-3/4" PO BOX
8516	TV: #3 PHONEBOOTH-1" PO BOX
8517	TV: #3 PHONEBOOTH-2" PO BOX
8518	TV: #4 1ST MEETING-3/4" HELPLINE
8519	TV: #4 1ST MEETING-1" HELPLINE
8520	TV: #4 1ST MEETING-2" HELPLINE
8521	TV: #4 1ST MEETING-3/4" PO BOX
8522	TV: #4 1ST MEETING-1" PO BOX
8523	TV: #4 1ST MEETING-2" PO BOX
8900	TAPES: INFO. PAMPHLETS (1 TAPE)
8901	TAPES: SERVICE MATERIAL (1 TAPE)
8902	TAPES: NA BASIC TEXT (3 TAPES)
8903	TAPES: IP'S, BT, SVC (5 TAPES)
9000	ASC / RSC CHECK REGISTER
9001	GROUP TREASURERS RECORD
9002	GROUP/AREA CONTRIBUTION FORM
9050	LIT RACK: PLASTIC 1 POCKET
9051	LIT RACK: PLASTIC 3 POCKET
9052	LIT RACK: WIRE 1 POCKET
9053	LIT RACK: WIRE 3 POCKET
9060	NA CARDS: O.D. JAIL
9061	NA CARDS: RECOVERY
9062	NA CARDS: MY WILL
9063	NA CARDS: SERENITY PRAYER
9070	POSTERS: COMPLETE SET OF 5
9071	POSTERS: MY GRATITUDE SPEAKS
9072	POSTERS: SERENITY PRAYER
9073	POSTERS: TWELVE STEPS
9074	POSTERS: TWELVE TRADITIONS
9075	POSTERS: THIRD STEP PRAYER
9101	FELLOWSHIP REPORT: SINGLE SUB
9102	FELLOWSHIP REPORT: BULK SUB
9110	P.I. FOLDERS
9111	P.I. DISPLAY BOOTH

ITEM No.	DESCRIPTION
9112	PSA 1,2,3,4.-VHS ½ " TAPE
9113	PSA KIT STORYBOARD
9114	PSA: P.I. 2 HR VHS REVOLVING
9120	ORDER FORM-FOLDOUT VERSION
9121	W.S.O. CATALOG
9130	GROUP READINGS (SET OF FIVE)
9140	CONFERENCE AGENDA REPORT
9141	WSC MINUTES: 89/90
9142	WSC REPORTS
9200	NA WAY MAGAZINE
F1101	FRENCH: BASIC TEXT—CASEBOUND
F1500	FRENCH: WHITE BOOK NEWLY REVSD
F3101	FRENCH: IP #1 WHO, WHAT, HOW & WHY
F3105	FRENCH: IP #5 ANOTHER LOOK
F3106	FRENCH: IP #6 RECOVER & RELAPSE
F3108	FRENCH: IP #8 JUST FOR TODAY
F3109	FRENCH: IP #9 LIVING THE PROGRAM
F3111	FRENCH: IP #11 SPONSORSHIP
F3112	FRENCH: IP #12 TRIANGLE OF SLF-OBSES
F3113	FRENCH: IP #13 YOUTH & RECOVERY
F3114	FRENCH: IP #14 ONE ADDICTS EXP
F3116	FRENCH: IP #16 FOR THE NEWCOMER
F3118	FRENCH: IP #18 STARTER KIT
F3119	FRENCH: IP #19 SELF ACCEPTANCE
F3120	FRENCH: IP #20 H&I & NA MEMBER
F3122	FRENCH: IP #22 WELCOME TO NA
F4100	FRENCH: KEY TAG: WHITE-WELCOME
F4101	FRENCH: KEY TAG: ORANGE (30 D)
F4102	FRENCH: KEY TAG: GREEN (60 DY)
F4103	FRENCH: KEY TAG: RED (90 DAY)
F4104	FRENCH: KEY TAG: BLUE (6 MNTH)
F4105	FRENCH: KEY TAG: YELLOW (9 MN)
F4106	FRENCH: KEY TAG: MOONGLOW (1YR)
F9071	FRENCH: POSTER-MY GRATITUDE
F9072	FRENCH: POSTER-SERENITY
F9130	FRENCH: GROUP READINGS (SET 5)
G3118	GERMAN: IP #18 STARTER KIT
I1500	ITALIAN: WHITE BOOK NEWLY REVSD
I3101	ITALIAN: IP #1 WHO, WHAT, HOW& WHY
I3102	ITALIAN: IP #2 THE GROUP
I3105	ITALIAN: IP #5 ANOTHER LOOK
I3106	ITALIAN: IP #6 RECOVER & RELAPSE
I3107	ITALIAN: IP #7 AM I AN ADDICT?
I3108	ITALIAN: IP #8 JUST FOR TODAY
I3109	ITALIAN: IP #9 LIVING THE PROGRAM
I3111	ITALIAN: IP #11 SPONSORSHIP
I3112	ITALIAN: IP #12 TRIANGLE OF SLF OBSES

ITEM No.	DESCRIPTION
I3113	ITALIAN: IP #13 YOUTH & RECOVERY
I3114	ITALIAN: IP #14 ONE ADDICTS EXP
I3116	ITALIAN: IP #16 FOR THE NEWCOMER
I3118	ITALIAN: IP #18 STARTER KIT
I3119	ITALIAN: IP #19 SELF ACCEPTANCE
I3120	ITALIAN: IP #20 H&I & NA MEMBER
J3102	JAPANESE: IP #2 THE GROUP
J3111	JAPANESE: IP #11 SPONSORSHIP
J3116	JAPANESE: IP #16 FOR THE NEWCOMER
P3109	PORTUGUESE: IP #9 LIVING THE PRGRAM
P3116	PORTUGUESE: IP #16 FOR THE NWCMER
SP1500	SPANISH: WHITE BOOK NEWLY REVSD
SP3101	SPANISH: IP #1 WHO, WHAT, HOW & WHY
SP3102	SPANISH: IP #2 THE GROUP
SP3105	SPANISH: IP #5 ANOTHER LOOK
SP3106	SPANISH: IP #6 RECOVER & RELAPSE
SP3107	SPANISH: IP #7 AM I AN ADDICT?
SP3108	SPANISH: IP #8 JUST FOR TODAY
SP3109	SPANISH: IP #9 LIVING THE PROGRAM
SP3111	SPANISH: IP #11 SPONSORSHIP
SP3112	SPANISH: IP #12 TRIANGE OF SLFOBSES
SP3113	SPANISH; IP #13 YOUTH & RECOVERY
SP3114	SPANISH: IP #14 ONE ADDICTS EXP
SP3116	SPANISH: IP #16 FOR THE NEWCOMER
SP3118	SPANISH: IP #18 STARTER KIT
SP3119	SPANISH: IP #19 SELF ACCEPTANCE
SP3120	SPANISH: IP #20 H&I & NA MEMBER
SP9130	SPANISH: GROUP READINGS (5)
SW3101	SWEDISH: IP #1 WHO, WHAT, HOW & WHY
XBR1500	BRAILLE: WHITE BOOK
XBR3101	BRAILLE: IP #1 WHO, WHAT, HOW & WHY
XBR3102	BRAILLE: IP #2 THE GROUP
XBR3106	BRAILLE: IP #6 RECOVER & RELAPSE
XBR3108	BRAILLE: IP #8 JUST FOR TODAY
XBR3113	BRAILLE: IP #13 YOUTH & RECOVERY
XBR3116	BRAILLE: IP #16 FOR THE NEWCOMER
XLP1500	LG PRINT: WHITE BOOK NEWLY REVSD
XLP3101	LG PRINT: IP #1 WHO, WHAT, HOW & WHY
XLP3102	LG PRINT: IP #2 THE GROUP
XLP3105	LG PRINT: IP #5 ANOTHER LOOK
XLP3106	LG PRINT: IP #6 RECOVER & RELAPSE
XLP3107	LG PRINT: IP #7 AM I AN ADDICT?
XLP3108	LG PRINT: IP #8 JUST FOR TODAY
XLP3109	LG PRINT: IP #9 LIVING THE PROGRAM

WCNA—19 MERCHANDISE ORDER FORM

Description	Quantity	Price Each	Total
Magic is Real Jacket:			
White Large		$55.00	
White Medium		$55.00	
White Small		$55.00	
Black Large		$55.00	
Black Medium		$55.00	
Magic is Real Coffee Mugs:			
White		$5.00	
Three Coffee Mugs		$10.00	
Medallion Holder with Antiqued Metal Recovery Medallion:			
Medallion Holders **Year**		with/without	
3x4 My Gratitude Speaks _____		$13.00/$11.00	
Total			**$**
MAKE CHECKS PAYABLE TO: WCNA-19			

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$500.00 — up	add 5%

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(Calif. residents only
Add 6.5% Sales Tax _____

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WSO P.O. Box 9999 Van Nuys, CA 91409-9999 USA 818-780-3951

Item No.	Description	Quantity	Price Each	Total
1101	*Narcotics Anonymous*, The Basic Text (Hard Cover)		$8.00	
1102	*Narcotics Anonymous*, The Basic Text (Soft Cover)		$8.00	
1500	*N.A. White Booklet,* Newly Revised		*$.50 / $.40	
3110	I.P. No. 10 — Working Step Four in Narcotics Anonymous		*$.50 / $.40	
3102	I.P. No. 2 — The Group		*$.20 / $.18	
3121	I.P. No. 21 — The Loner—Staying Clean in Isolation		*$.20 / $.18	
3101	I.P. No. 1 — Who, What, How and Why		*$.15 / $.13	
3105	I.P. No. 5 — Another Look		*$.15 / $.13	
3106	I.P. No. 6 — Recovery and Relapse		*$.15 / $.13	
3107	I.P. No. 7 — Am I an Addict?		*$.15 / $.13	
3108	I.P. No. 8 — Just for Today		*$.15 / $.13	
3109	I.P. No. 9 — Living the Program		*$.15 / $.13	
3111	I.P. No. 11 — Sponsorship		*$.15 / $.13	
3112	I.P. No. 12 — The Triangle of Self-Obsession		*$.15 / $.13	
3113	I.P. No. 13 — Youth and Recovery		*$.15 / $.13	
3114	I.P. No. 14 — One Addict's Experience with Acceptance		*$.15 / $.13	
3116	I.P. No. 16 — For the Newcomer		*$.15 / $.13	
3119	I.P. No. 19 — Self Acceptance		*$.15 / $.13	
3120	I.P. No. 20 — Hospitals, Institutions and the N.A. Member		*$.15 / $.13	
3122	I.P. No. 22 — Welcome to Narcotics Anonymous		*$.15 / $.13	
3123	I.P. No. 23 — Staying Clean on the Outside		*$.15 / $.13	
3124	I.P. No. 24 — "Hey! What's the Basket For?'		*$.15 / $.13	
2102	Hospitals & Institutions Handbook		$5.00	
2103	Guide to Public Information		$3.50	
2104	Temporary Working Guide		$3.00	
2105	Literature Committees Handbook—Revised 4/88		$2.00	
2106	Handbook for N.A. Newsletters		$1.50	
2107	A Guide to Phoneline Service		$2.50	
2108	Convention Handbook		$3.00	
2109	Treasurers Handbook		$1.50	
2110	Group Treasurers Workbook		$1.50	
2111	1989 Phoneline Directory		$1.75	
**	Keytags—Available from Welcome thru 1 Year		$.25	
**	Chips—Available from Welcome thru 1 Year		$.20	
**	Medallions—Available from 1 Yr. thru 40 Yr.		$1.95	
**	Speaker Tapes- A variety of N.A. members available		$5.00	
	***In order to receive the reduced per unit price, you must purchase I.P.s in quantities of 100 or more individually or in combinations.**			
	**** See WSO Inventory Item Number supplement attached.**		**SUBTOTAL THIS PAGE**	

Item No.	Description	Quantity	Price Each	Total

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Name: Phone: - -

Street Address: City:

State: Zip Code: ☐ Indiv./Grp. ☐ Area ☐ Region ☐ Organization

If ordering for group, area, region or Treatment or Correctional Facility Name:

Bill To: PLEASE PRINT ALL INFORMATION. PLEASE INCLUDE A DAYTIME PHONE NUMBER. DO NOT ABBREVIATE STREETS OR CITIES. **NOTE: GROUPS, AREAS AND INDIVIDUALS ARE REQUIRED TO PREPAY THEIR ORDER.**

Name: Phone: - -

Street Address: City:

State: Zip Code: